



ELIXIA TECH

END TO END LOGISTICS AUTOMATION EXPERTS



ELIXIASPEED

QUOTATION

Date:

5-Apr-18

Elixia Tech Solutions Ltd.
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ELIXIA SPEED VEHICLE TELEMATICS SOLUTION

STANDARD COMMERCIALS

Subscription Cycle: Monthly

HARDWARE and Software Subscription

Sr. No.	Particulars	Amount per Device per Month
1	Elixia Speed Device (Sensor Support)	750
	Elixia Speed Device (Without Sensor Support)	500
	Elixia Trace - Portable GPS (Without Sensor Support)	900
2	Door Sensor	150
3	Fuel Sensor	1500
4	Immobilizer	150
5	Panic Button	150
6	Buzzer/Hooter	150
7	Sim Rentals, Server Usage, Alerts, Software Usage and Customer Support	300

[Exclusive of Taxes. 18% GST applicable on all hardware components]

SPECIAL OPEX MODEL FOR GERC Logistics

Range (No. of Devices)	Particulars	Amount Per Device per month
0-50	Elixia Speed Device (Sensor Support)/ Elixia Speed Device (Without Sensor Support)/ Elixia Trace - Portable GPS (Without Sensor Support) +	800/350/950
51-100		750/350/900
101-150		700/350/850
151-200		650/350/800
200+	Sim Rentals, Server Usage, Alerts and Customer Support	600/350/750

GENERAL TERMS AND CONDITIONS:

1. All prices are mentioned in INR
2. All prices mentioned are per device costs
3. All hardware payments to be made in advance in full before installations begin
4. All software subscription payments to be made at the start of each subscription cycle
5. All devices come with a 1 year warranty. In case of any hardware issues, hardware will be replaced within 12 months from the date of installation with no additional charges
6. Warranty for a device will be void in case of water damage, manual/physical damage, loss/theft of device and such related cases
7. There could be additional first time installaton charges based on location of the vehicle
8. Reinstallation of device from one vehicle to another after initial installation will be chargeable based on location of vehicle
9. Repair charges as well as service charges will be applicable in case of repairs and service visits after 12 months from the date of installation in case of exceptional circumstances
10. The system will come with a provision for unlimited number of users
11. The charges include a pack of 1200 SMS per alerts year per device in the system
12. Additional SMS pack of 1000 SMS can be purchased @ Rs. 300/- per pack
13. The system will come with a provision for unlimited email notifications
14. No additional charges for mobile applications (Android and iOS)
15. Customer will allot at least one resource at installation location who will understand the basic components, wiring and functionality of the device during the installation process and once it is installed. This will ensure that as the first level of troubleshooting, the concerned representative will be able to resolve almost all the issues that occur as most of the issues involve minor rectifications/wire re-joining/restoring power supply/replacing sim card, etc.
16. The first level of troubleshooting that involves minor rectifications shall always be performed by the supervisors/maintenance personnel who have been trained during the installation process. They will be remotely assisted by Elixia's operations and support team. Once it is determined it is an actual hardware issue, Elixia's service engineer shall visit the said location. No charges will be applicable if the device is within warranty and if the hardware needs to be replaced. However, service and repair charges will be applicable if the device is not in warranty or if it is a case of manual tampering or wire cut or power supply related issues, etc.
17. Elixia represntatives shall duly get installation and service reports signed by the in-charge/manager at all locations after the installations are done and training is provided.
18. Stainless Steel Pipe Casing for wires, if required by the customer, will be charged additionally in the range of approximately INR 1000 per vehicle

For Elixia Tech Solutions Ltd

Maninder Singh Bagga
Business Development Head - North India