



ELIXIA TECH

END TO END LOGISTICS AUTOMATION EXPERTS



ELIXIA MONITOR

QUOTATION

Elixia Tech Solutions Ltd.
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ELIXIA MONITOR - WAREHOUSE TEMPERATURE MONITORING SOLUTION

STANDARD COMMERCIALS

HARDWARE

Sr. No.	Particulars	Amount
1	Elixia Monitor Device (with Gateway and Adaptor)	6500
2	Temperature Sensor	1500
3	Door Sensor	1500
4	AC Sensor	1000

[Exclusive of taxes. 18% GST applicable on all hardware components]

Note: 1 Elixia Monitor Device can support up to 4 temperature sensors

SOFTWARE SUBSCRIPTION

SUBSCRIPTION CYCLE: ANNUAL

Sr. No.	Particulars	Amount
1	Sim Rentals, Server Usage, Alerts, Software Usage and Customer Support	3600
	18% GST	648
	TOTAL	4248

SPECIAL OPEX MODEL FOR MOTHER DAIRY

Range (No. of Devices)	Particulars	Amount Per Device per month
0-250		750
251-500	Elixia Monitor Device with Gateway and Adaptor, Temperature sensor,	700

501-750	Door Sensor and AC Sensor + Sim Rentals, Server Usage, Alerts, Software Usage and Customer Support	650
751-1000		600
1000+		550

[Exclusive of taxes. 18% GST applicable]

TERMS AND CONDITIONS:

1. All prices are mentioned in INR
2. All prices mentioned are unit costs per device or per sensor
3. All hardware payments need to be fully made in advance
4. All subscription payments to be made at the start of the subscription cycle
5. All devices come with a 1 year warranty
6. Warranty for a device will be void in case of water damage, manual/physical damage, loss/theft of device and such related cases
7. There could be additional installation charges based on location of the cold room/warehouse
8. Reinstallation of device will be chargeable based on location of warehouse(s)
9. Service charges will be applicable in case warehouses need to be attended in cases of wire cuts, power cuts and similar manual activities that tamper with the working of the device.
10. Repair charges as well as service charges will be applicable in case of repairs and service visits after 12 months from the date of installation
11. All temperature sensors used are digital temperature sensors, with lifetime calibration done at the time of manufacturing. Any additional third party calibration needed can be done by the customer from any third party vendor at their discretion and desired intervals
12. The system will come with a provision for unlimited number of users
13. The charges include a pack of 900 SMS per year per device in the system
14. Additional SMS pack of 1000 SMS can be purchased @ Rs. 300/- per pack
15. The system will come with a provision for unlimited email notifications
16. No additional charges for mobile applications (Android and iOS)
17. The amount of wiring used will vary from warehouse to warehouse depending on a host of factors like dimensions of the warehouse, positioning of the device, number of sensors, etc. The device cost includes wiring costs up to 10 meters per device. The additional wiring cost over above 10 meters will be INR 20 per metre and will be charged as per actuals based on the actual quantity of wire used in each warehouse and this will be charged after the installation process.
18. Customer will ensure provision for power supply for the device in all warehouses before the installation process begins
19. Customer will allot at least one resource at every warehouse location who will understand the basic components, wiring and functionality of the device during the installation process and once it is installed. This will ensure that as the first level of troubleshooting, the concerned representative will be able to resolve almost all the issues that occur as most of the issues involve minor rectifications/wire re-joining/restoring power supply, etc.
20. The first level of troubleshooting that involves minor rectifications shall always be performed by the warehouse managers/maintenance personnel who have been trained during the installation process. They will be remotely assisted by Elixia's operations and support team. Once it is determined it is an actual hardware issue, Elixia's service engineer shall visit the said location. No charges will be applicable if the device is within warranty and if the hardware needs to be replaced. However, service and repair charges will be applicable if the device is not in warranty or if it is a case of manual tampering or wire cut or power supply related issues, etc.
21. Elixia representatives shall duly get installation and service reports signed by the in-charge/manager at all locations after the installations are done and training is provided.

For Elixia Tech Solutions Ltd

Maninder Singh Bagga
Head of Business Development - North India

