

Business Case Proposal

Customer Name: Mudive Agricultural Services Limited.

Prepared By (Include Designation):	Ssekatawa Hassan
Reviewed By (Include Designation):	Nicholas Olweny Finance Manager
Date:	26-07-22
Phone:	+256 788 071 923
E-mail	kirabira@kobo360.com

About the Customer:

- When was the company established? **Registered and incorporated in 2018**
- Is the company related to any other company Kobo360 is currently operating with or has ever operated with?
No
- What's their business model? **Manufacturing, Distribution and Retail**
- What's their presence? Countrywide or Africa wide? **Country wide**
- What's their average total business monthly? **\$100,000**
- Can Kobo360 produce immediate invoicing trip wise upon delivery? **YES**
- What is the estimated cargo value per transit? **\$25,000**
- What product is being transported? **Crude Palm Oil**
- Please attach a PO or letter of intent: **See Attachment**

Customer KYC

Monthly GTV Projection	Proposed Credit Limits	Payment Terms	Payment Cycles - Monthly	Projected Margins	Invoicing Requirements	Waybill Terms	Finance Contact Details : Email address & Telephone Number
\$100,000	\$50,000	14 Days	On Invoicing	5%	Physical Signed Delivery Notes	Accepts Electronic Waybills	Kawooya Dick Rogers kdickenz10@gmail.com +256 700351602.

E-Logistics Opportunity

Scope 1- Local Distribution//

Route	Item	Client Rate UGX	Partner Rate UGX	Margin
Congo DRC - Kampala	Crude Palmolive Oil	4,000	3,800	5%

Scope 2- Clearing & Forwarding

Scope 3- Oil & Gas

N/B: Attach supporting documents if any.