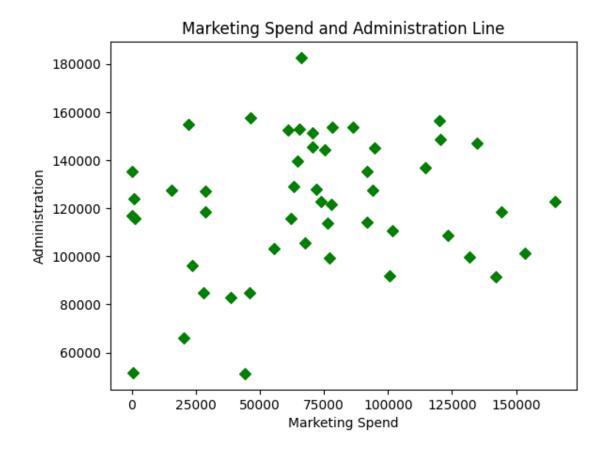
Label_Encoding_Technique

March 18, 2023

```
[1]: import pandas as pd
     import numpy as np
     import matplotlib.pyplot as plt
     import seaborn as sns
     import warnings
     warnings.filterwarnings("ignore")
[2]: df = pd.read_csv('online_profit.csv')
[3]: df.head()
[3]:
        Marketing Spend Administration Transport
                                                        Area
                                                                 Profit
              114523.61
                                          471784.10
                              136897.80
                                                       Dhaka 192261.83
     1
                    NaN
                              151377.59 443898.53
                                                         Ctg 191792.06
     2
              153441.51
                              101145.55
                                          407934.54
                                                         \mathtt{NaN}
                                                              191050.39
     3
              144372.41
                                                       Dhaka 182901.99
                              118671.85
                                          383199.62
              142107.34
                               91391.77 366168.42 Rangpur 166187.94
[4]: df.isnull().sum()
                        2
[4]: Marketing Spend
     Administration
                        0
     Transport
                        0
     Area
                        3
     Profit
                        1
     dtype: int64
[5]: mean = df['Marketing Spend'].mean()
[6]: mean
[6]: 70691.35312500001
[7]: df['Marketing Spend'] = df['Marketing Spend'].fillna(mean)
[8]: df.head()
```

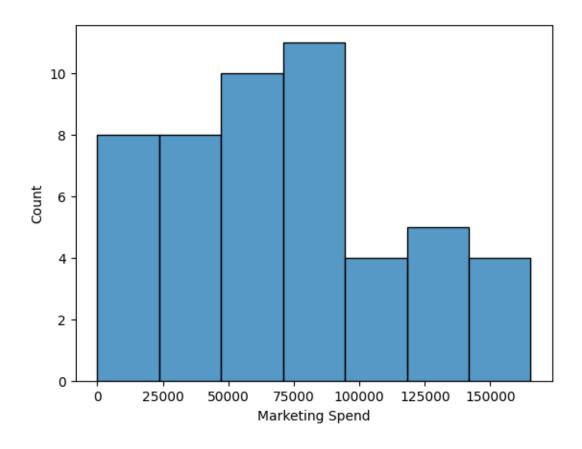
```
[8]:
        Marketing Spend Administration Transport
                                                        Area
                                                                 Profit
           114523.610000
     0
                               136897.80
                                         471784.10
                                                       Dhaka 192261.83
      1
            70691.353125
                               151377.59
                                         443898.53
                                                         Ctg 191792.06
      2
           153441.510000
                               101145.55 407934.54
                                                         NaN 191050.39
      3
           144372.410000
                               118671.85 383199.62
                                                       Dhaka 182901.99
      4
           142107.340000
                                91391.77 366168.42 Rangpur 166187.94
 [9]: df['Area'] = df['Area'].fillna(method='ffill')
[10]: median = df['Profit'].median()
[11]: median
[11]: 107404.34
[12]: df['Profit'] = df['Profit'].fillna(median)
[13]: df.head()
[13]:
        Marketing Spend Administration Transport
                                                        Area
                                                                 Profit
      0
           114523.610000
                               136897.80 471784.10
                                                       Dhaka 192261.83
           70691.353125
      1
                               151377.59 443898.53
                                                         Ctg 191792.06
      2
           153441.510000
                               101145.55 407934.54
                                                         Ctg 191050.39
                               118671.85 383199.62
      3
           144372.410000
                                                       Dhaka 182901.99
      4
           142107.340000
                                91391.77 366168.42
                                                     Rangpur 166187.94
[14]: from sklearn.preprocessing import LabelEncoder
[15]: label = LabelEncoder()
[16]: df.Area = label.fit_transform(df['Area'])
[17]: df.head()
[17]:
        Marketing Spend
                         Administration Transport
                                                     Area
                                                              Profit
      0
           114523.610000
                               136897.80 471784.10
                                                        1
                                                           192261.83
      1
           70691.353125
                               151377.59 443898.53
                                                           191792.06
      2
           153441.510000
                               101145.55 407934.54
                                                          191050.39
      3
           144372.410000
                               118671.85
                                         383199.62
                                                        1
                                                           182901.99
      4
           142107.340000
                                91391.77 366168.42
                                                           166187.94
[18]: new_df = df.drop("Area",axis=1)
[19]: new_df.head()
[19]:
        Marketing Spend Administration Transport
                                                        Profit
           114523.610000
                               136897.80
                                          471784.10
                                                     192261.83
      0
      1
            70691.353125
                               151377.59 443898.53
                                                     191792.06
```

```
2
           153441.510000
                               101145.55 407934.54
                                                     191050.39
      3
           144372.410000
                               118671.85
                                                     182901.99
                                          383199.62
      4
           142107.340000
                                91391.77
                                          366168.42
                                                     166187.94
[20]: df = pd.concat([new_df,df.Area],axis=1)
[21]: df.head()
[21]:
         Marketing Spend Administration Transport
                                                        Profit Area
           114523.610000
     0
                               136897.80
                                         471784.10
                                                     192261.83
                                                                    1
      1
            70691.353125
                               151377.59 443898.53
                                                     191792.06
                                                                    0
      2
           153441.510000
                               101145.55 407934.54
                                                     191050.39
                                                                    0
      3
           144372.410000
                               118671.85 383199.62
                                                     182901.99
                                                                    1
           142107.340000
                                91391.77 366168.42 166187.94
                                                                    2
[22]: x = df.drop(['Profit'], axis=1)
[23]: y = df['Profit']
[24]: x.head()
[24]:
         Marketing Spend
                          Administration Transport
                                                     Area
           114523.610000
                               136897.80 471784.10
                                                        1
            70691.353125
                                                        0
      1
                               151377.59 443898.53
      2
           153441.510000
                               101145.55 407934.54
                                                        0
      3
           144372.410000
                               118671.85
                                          383199.62
                                                        1
      4
           142107.340000
                                91391.77 366168.42
                                                        2
[25]: plt.title("Marketing Spend and Administration Line")
      plt.xlabel("Marketing Spend")
      plt.ylabel("Administration")
      plt.scatter(df['Marketing Spend'],df['Administration'],marker="D",color="Green")
[25]: <matplotlib.collections.PathCollection at 0x24b4c295c90>
```



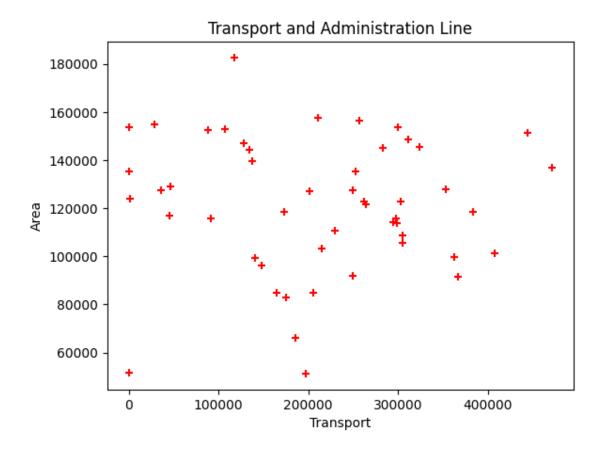
```
[26]: sns.histplot(df['Marketing Spend'])
```

[26]: <AxesSubplot: xlabel='Marketing Spend', ylabel='Count'>



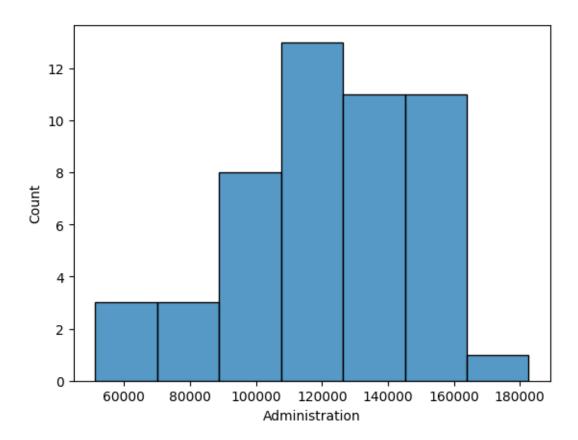
```
[27]: plt.title("Transport and Administration Line")
   plt.xlabel("Transport")
   plt.ylabel("Area")
   plt.scatter(df['Transport'],df['Administration'],marker="+",color="Red")
```

[27]: <matplotlib.collections.PathCollection at 0x24b4c4a1390>



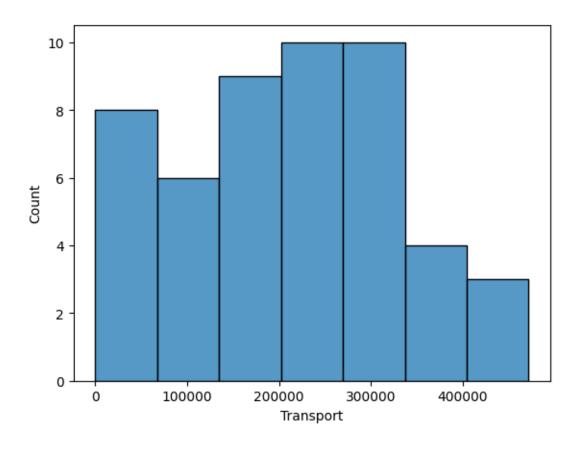
```
[28]: sns.histplot(df['Administration'])
```

[28]: <AxesSubplot: xlabel='Administration', ylabel='Count'>



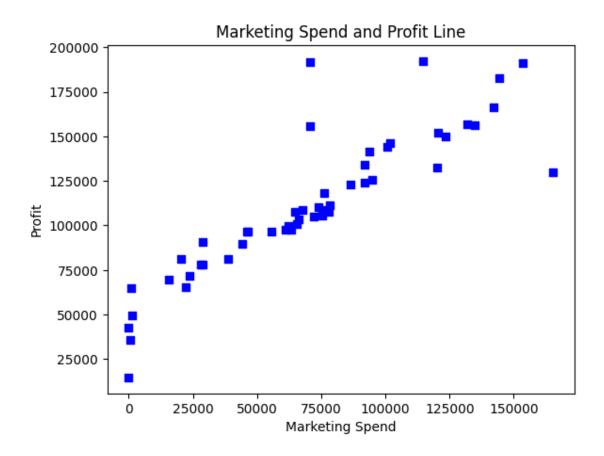
```
[29]: sns.histplot(df['Transport'])
```

[29]: <AxesSubplot: xlabel='Transport', ylabel='Count'>



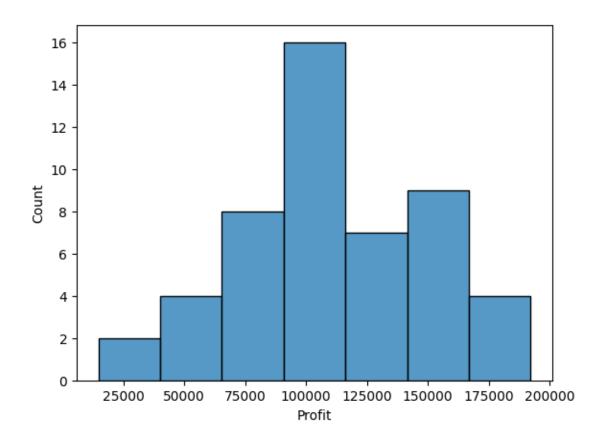
```
[30]: plt.title("Marketing Spend and Profit Line")
plt.xlabel("Marketing Spend")
plt.ylabel("Profit")
plt.scatter(df['Marketing Spend'],df['Profit'],marker="s",color="Blue")
```

[30]: <matplotlib.collections.PathCollection at 0x24b4e67af50>



```
[31]: sns.histplot(df['Profit'])
```

[31]: <AxesSubplot: xlabel='Profit', ylabel='Count'>



```
[39]: reg = LinearRegression()
[40]: reg.fit(xtrain,ytrain)
[40]: LinearRegression()
[41]: ytest
[41]: 13
            134307.35
      39
             81005.76
      30
             99937.59
      45
             64926.08
      17
            125370.37
            35673.41
      48
      26
            105733.54
      25
            107404.34
      32
            97427.84
      19
            122776.86
      12
            141585.52
      4
            166187.94
      37
            89949.14
      8
            152211.77
      3
            182901.99
      Name: Profit, dtype: float64
[42]: reg.score(xtest.values,ytest)
[42]: 0.869455266069295
[43]: reg.coef_
[43]: array([ 5.54748049e-01, 1.68956500e-01, 1.53214648e-01, -3.02864976e+03])
[44]: reg.intercept_
[44]: 19839.284443228476
[45]: reg.predict([[142107.34,91391.77,366168.42,1]])
[45]: array([167188.00330213])
```