

## **CUSTOMER CHURN PREDICTION**

### **DATA ANALYTICS WITH COGNOS:GROUP2**

#### **PHASE:3**

This phase involves in designing of the steps that defining in each phase of the previous documentation this involves importing necessary functions, data processing and so on in this phase we have to begin our project by loading and preprocessing the dataset.

The IBM suggests using the jupyter notebook for loading and preprocess the dataset:

Here for this project title we need to define the loading the libraries, understand the data and visualize the missing values.

For this certain inputs are defined for this project.in this phase each of the input lines of the project is given as follows:

IBM NAAN MUDHULVAN PHASE3

# phase3

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```
[1]: import pandas as pd
import numpy as np
import missingno as msno
```

```
[2]: df = pd.read_csv('WA_Fn-UseC_-Telco-Customer-Churn.csv')
```

```
[3]: df.head()
```

```
[3]:  customerID  gender  SeniorCitizen  Partner  Dependents  tenure  PhoneService  \
0  7590-VHVEG  Female                0      Yes           No         1           No
1  5575-GNVDE   Male                0      No            No        34           Yes
2  3668-QPYBK   Male                0      No            No         2           Yes
3  7795-CFOCW   Male                0      No            No        45           No
4  9237-HQITU  Female                0      No            No         2           Yes
```

```
    MultipleLines  InternetService  OnlineSecurity  ...  DeviceProtection  \
0  No phone service              DSL              No  ...              No
1                No              DSL              Yes  ...              Yes
2                No              DSL              Yes  ...              No
3  No phone service              DSL              Yes  ...              Yes
4                No  Fiber optic              No  ...              No
```

```
    TechSupport  StreamingTV  StreamingMovies  Contract  PaperlessBilling  \
0            No            No              No  Month-to-month              Yes
1            No            No              No    One year              No
2            No            No              No  Month-to-month              Yes
3            Yes            No              No    One year              No
4            No            No              No  Month-to-month              Yes
```

```
    PaymentMethod  MonthlyCharges  TotalCharges  Churn
0  Electronic check           29.85          29.85   No
1    Mailed check           56.95         1889.5   No
2    Mailed check           53.85          108.15  Yes
3  Bank transfer (automatic)      42.30         1840.75  No
4    Electronic check           70.70          151.65  Yes
```

```
[5 rows x 21 columns]
```

```
[4]: df.shape
```

```
[4]: (7043, 21)
```

```
[5]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
#   Column                Non-Null Count  Dtype
---  -
0   customerID            7043 non-null   object
1   gender                 7043 non-null   object
2   SeniorCitizen          7043 non-null   int64
3   Partner                7043 non-null   object
4   Dependents             7043 non-null   object
5   tenure                 7043 non-null   int64
6   PhoneService           7043 non-null   object
7   MultipleLines          7043 non-null   object
8   InternetService        7043 non-null   object
9   OnlineSecurity         7043 non-null   object
10  OnlineBackup           7043 non-null   object
11  DeviceProtection       7043 non-null   object
12  TechSupport            7043 non-null   object
13  StreamingTV            7043 non-null   object
14  StreamingMovies        7043 non-null   object
15  Contract               7043 non-null   object
16  PaperlessBilling       7043 non-null   object
17  PaymentMethod          7043 non-null   object
18  MonthlyCharges         7043 non-null   float64
19  TotalCharges           7043 non-null   object
20  Churn                  7043 non-null   object
dtypes: float64(1), int64(2), object(18)
memory usage: 1.1+ MB
```

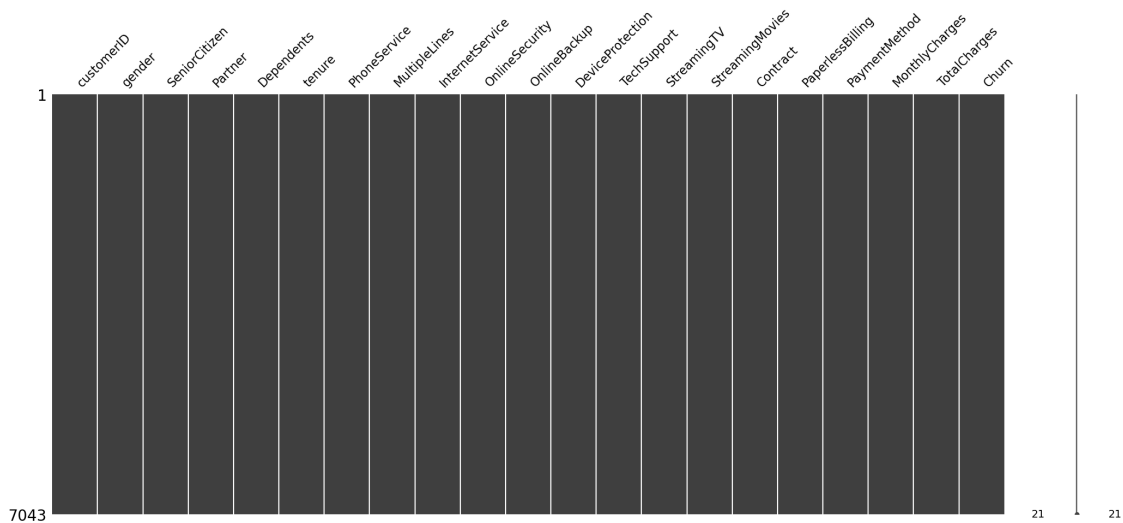
```
[6]: df.columns.values
```

```
[6]: array(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',
        'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
        'OnlineSecurity', 'OnlineBackup', 'DeviceProtection',
        'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract',
        'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges',
        'TotalCharges', 'Churn'], dtype=object)
```

```
[7]: df.dtypes
```

```
[7]: customerID      object
      gender         object
      SeniorCitizen   int64
      Partner         object
      Dependents      object
      tenure          int64
      PhoneService    object
      MultipleLines   object
      InternetService object
      OnlineSecurity  object
      OnlineBackup    object
      DeviceProtection object
      TechSupport     object
      StreamingTV     object
      StreamingMovies object
      Contract        object
      PaperlessBilling object
      PaymentMethod   object
      MonthlyCharges  float64
      TotalCharges    object
      Churn           object
      dtype: object
```

```
[8]: msno.matrix(df);
```



```
[9]: df = df.drop(['customerID'], axis = 1)
      df.head()
```

```
[9]: gender SeniorCitizen Partner Dependents tenure PhoneService \
0 Female 0 Yes No 1 No
1 Male 0 No No 34 Yes
2 Male 0 No No 2 Yes
3 Male 0 No No 45 No
4 Female 0 No No 2 Yes

MultipleLines InternetService OnlineSecurity OnlineBackup \
0 No phone service DSL No Yes
1 No DSL Yes No
2 No DSL Yes Yes
3 No phone service DSL Yes No
4 No Fiber optic No No

DeviceProtection TechSupport StreamingTV StreamingMovies Contract \
0 No No No No Month-to-month
1 Yes No No No One year
2 No No No No Month-to-month
3 Yes Yes No No One year
4 No No No No Month-to-month

PaperlessBilling PaymentMethod MonthlyCharges TotalCharges \
0 Yes Electronic check 29.85 29.85
1 No Mailed check 56.95 1889.5
2 Yes Mailed check 53.85 108.15
3 No Bank transfer (automatic) 42.30 1840.75
4 Yes Electronic check 70.70 151.65

Churn
0 No
1 No
2 Yes
3 No
4 Yes
```

```
[10]: df['TotalCharges'] = pd.to_numeric(df.TotalCharges, errors='coerce')
df.isnull().sum()
```

```
[10]: gender 0
SeniorCitizen 0
Partner 0
Dependents 0
tenure 0
PhoneService 0
MultipleLines 0
InternetService 0
OnlineSecurity 0
```

```

OnlineBackup      0
DeviceProtection  0
TechSupport       0
StreamingTV       0
StreamingMovies   0
Contract          0
PaperlessBilling  0
PaymentMethod     0
MonthlyCharges    0
TotalCharges      11
Churn             0
dtype: int64

```

```
[11]: df[np.isnan(df['TotalCharges'])]
```

```
[11]:
```

	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	\
488	Female	0	Yes	Yes	0	No	
753	Male	0	No	Yes	0	Yes	
936	Female	0	Yes	Yes	0	Yes	
1082	Male	0	Yes	Yes	0	Yes	
1340	Female	0	Yes	Yes	0	No	
3331	Male	0	Yes	Yes	0	Yes	
3826	Male	0	Yes	Yes	0	Yes	
4380	Female	0	Yes	Yes	0	Yes	
5218	Male	0	Yes	Yes	0	Yes	
6670	Female	0	Yes	Yes	0	Yes	
6754	Male	0	No	Yes	0	Yes	

	MultipleLines	InternetService	OnlineSecurity	\
488	No phone service	DSL	Yes	
753	No	No	No internet service	
936	No	DSL	Yes	
1082	Yes	No	No internet service	
1340	No phone service	DSL	Yes	
3331	No	No	No internet service	
3826	Yes	No	No internet service	
4380	No	No	No internet service	
5218	No	No	No internet service	
6670	Yes	DSL	No	
6754	Yes	DSL	Yes	

	OnlineBackup	DeviceProtection	TechSupport	\
488	No	Yes	Yes	
753	No internet service	No internet service	No internet service	
936	Yes	Yes	No	
1082	No internet service	No internet service	No internet service	
1340	Yes	Yes	Yes	

3331	No internet service	No internet service	No internet service
3826	No internet service	No internet service	No internet service
4380	No internet service	No internet service	No internet service
5218	No internet service	No internet service	No internet service
6670	Yes	Yes	Yes
6754	Yes	No	Yes

	StreamingTV	StreamingMovies	Contract	PaperlessBilling	\
488	Yes	No	Two year		Yes
753	No internet service	No internet service	Two year		No
936	Yes	Yes	Two year		No
1082	No internet service	No internet service	Two year		No
1340	Yes	No	Two year		No
3331	No internet service	No internet service	Two year		No
3826	No internet service	No internet service	Two year		No
4380	No internet service	No internet service	Two year		No
5218	No internet service	No internet service	One year		Yes
6670	Yes	No	Two year		No
6754	No	No	Two year		Yes

	PaymentMethod	MonthlyCharges	TotalCharges	Churn
488	Bank transfer (automatic)	52.55	NaN	No
753	Mailed check	20.25	NaN	No
936	Mailed check	80.85	NaN	No
1082	Mailed check	25.75	NaN	No
1340	Credit card (automatic)	56.05	NaN	No
3331	Mailed check	19.85	NaN	No
3826	Mailed check	25.35	NaN	No
4380	Mailed check	20.00	NaN	No
5218	Mailed check	19.70	NaN	No
6670	Mailed check	73.35	NaN	No
6754	Bank transfer (automatic)	61.90	NaN	No

```
[12]: df[df['tenure'] == 0].index
```

```
[12]: Int64Index([488, 753, 936, 1082, 1340, 3331, 3826, 4380, 5218, 6670, 6754],
dtype='int64')
```

```
[13]: df.drop(labels=df[df['tenure'] == 0].index, axis=0, inplace=True)
df[df['tenure'] == 0].index
```

```
[13]: Int64Index([], dtype='int64')
```

```
[14]: df.fillna(df["TotalCharges"].mean())
```

```
[14]:
```

	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	\
0	Female	0	Yes	No	1	No	

1	Male	0	No	No	34	Yes
2	Male	0	No	No	2	Yes
3	Male	0	No	No	45	No
4	Female	0	No	No	2	Yes
...	...	...	...	...	...	...
7038	Male	0	Yes	Yes	24	Yes
7039	Female	0	Yes	Yes	72	Yes
7040	Female	0	Yes	Yes	11	No
7041	Male	1	Yes	No	4	Yes
7042	Male	0	No	No	66	Yes

	MultipleLines	InternetService	OnlineSecurity	OnlineBackup	\
0	No phone service	DSL	No	Yes	
1	No	DSL	Yes	No	
2	No	DSL	Yes	Yes	
3	No phone service	DSL	Yes	No	
4	No	Fiber optic	No	No	
...	...	...	...	...	
7038	Yes	DSL	Yes	No	
7039	Yes	Fiber optic	No	Yes	
7040	No phone service	DSL	Yes	No	
7041	Yes	Fiber optic	No	No	
7042	No	Fiber optic	Yes	No	

	DeviceProtection	TechSupport	StreamingTV	StreamingMovies	Contract	\
0	No	No	No	No	Month-to-month	
1	Yes	No	No	No	One year	
2	No	No	No	No	Month-to-month	
3	Yes	Yes	No	No	One year	
4	No	No	No	No	Month-to-month	
...	...	...	...	...	...	
7038	Yes	Yes	Yes	Yes	One year	
7039	Yes	No	Yes	Yes	One year	
7040	No	No	No	No	Month-to-month	
7041	No	No	No	No	Month-to-month	
7042	Yes	Yes	Yes	Yes	Two year	

	PaperlessBilling	PaymentMethod	MonthlyCharges	\
0	Yes	Electronic check	29.85	
1	No	Mailed check	56.95	
2	Yes	Mailed check	53.85	
3	No	Bank transfer (automatic)	42.30	
4	Yes	Electronic check	70.70	
...	...	...	...	
7038	Yes	Mailed check	84.80	
7039	Yes	Credit card (automatic)	103.20	
7040	Yes	Electronic check	29.60	



7041	Yes	Mailed check	74.40
7042	Yes	Bank transfer (automatic)	105.65

	TotalCharges	Churn
0	29.85	No
1	1889.50	No
2	108.15	Yes
3	1840.75	No
4	151.65	Yes
...	...	...
7038	1990.50	No
7039	7362.90	No
7040	346.45	No
7041	306.60	Yes
7042	6844.50	No

[7032 rows x 20 columns]

```
[15]: df.isnull().sum()
```

```
[15]: gender          0
SeniorCitizen      0
Partner            0
Dependents         0
tenure             0
PhoneService       0
MultipleLines      0
InternetService    0
OnlineSecurity     0
OnlineBackup       0
DeviceProtection   0
TechSupport        0
StreamingTV        0
StreamingMovies    0
Contract           0
PaperlessBilling   0
PaymentMethod      0
MonthlyCharges     0
TotalCharges       0
Churn              0
dtype: int64
```

```
[16]: df["SeniorCitizen"] = df["SeniorCitizen"].map({0: "No", 1: "Yes"})
df.head()
```

```
[16]:   gender SeniorCitizen Partner Dependents tenure PhoneService \
0  Female             No      Yes         No         1          No
```

1	Male	No	No	No	34	Yes
2	Male	No	No	No	2	Yes
3	Male	No	No	No	45	No
4	Female	No	No	No	2	Yes

	MultipleLines	InternetService	OnlineSecurity	OnlineBackup	\
0	No phone service	DSL	No	Yes	
1	No	DSL	Yes	No	
2	No	DSL	Yes	Yes	
3	No phone service	DSL	Yes	No	
4	No	Fiber optic	No	No	

	DeviceProtection	TechSupport	StreamingTV	StreamingMovies	Contract	\
0	No	No	No	No	Month-to-month	
1	Yes	No	No	No	One year	
2	No	No	No	No	Month-to-month	
3	Yes	Yes	No	No	One year	
4	No	No	No	No	Month-to-month	

	PaperlessBilling	PaymentMethod	MonthlyCharges	TotalCharges	\
0	Yes	Electronic check	29.85	29.85	
1	No	Mailed check	56.95	1889.50	
2	Yes	Mailed check	53.85	108.15	
3	No	Bank transfer (automatic)	42.30	1840.75	
4	Yes	Electronic check	70.70	151.65	

	Churn
0	No
1	No
2	Yes
3	No
4	Yes

```
[17]: df["InternetService"].describe(include=['object', 'bool'])
```

```
[17]: count          7032
unique           3
top      Fiber optic
freq           3096
Name: InternetService, dtype: object
```

```
[18]: numerical_cols = ['tenure', 'MonthlyCharges', 'TotalCharges']
df[numerical_cols].describe()
```

```
[18]:          tenure  MonthlyCharges  TotalCharges
count  7032.000000    7032.000000    7032.000000
mean     32.421786      64.798208    2283.300441
```

std	24.545260	30.085974	2266.771362
min	1.000000	18.250000	18.800000
25%	9.000000	35.587500	401.450000
50%	29.000000	70.350000	1397.475000
75%	55.000000	89.862500	3794.737500
max	72.000000	118.750000	8684.800000