

## TASK 2 :

```
import pandas as pd

from sklearn.metrics.pairwise import cosine_similarity
from sklearn.preprocessing import StandardScaler

# Step 1: Load the Data

customers = pd.read_csv(r'D:/Downloads/Customers.csv') # Replace with actual path if
needed

transactions = pd.read_csv(r'D:/Downloads/Transactions.csv')

# Step 2: Data Preprocessing

# Merge datasets on CustomerID

data = transactions.merge(customers, on='CustomerID')

# Check for missing values and clean if necessary

data.dropna(inplace=True)

# Step 3: Feature Engineering

# Create features for each customer

customer_features = data.groupby('CustomerID').agg({

    'TotalValue': 'sum',

    'TransactionID': 'count',

    'ProductID': lambda x: x.nunique() # Number of unique products purchased

}).reset_index()

customer_features.columns = ['CustomerID', 'TotalSpend', 'PurchaseFrequency',
'UniqueProducts']

# Step 4: Calculate Similarity Scores

# Scale the features for better similarity calculation

scaler = StandardScaler()

scaled_features = scaler.fit_transform(customer_features[['TotalSpend', 'PurchaseFrequency',
'UniqueProducts']])

# Calculate cosine similarity matrix

similarity_matrix = cosine_similarity(scaled_features)
```

```

# Create a DataFrame for similarity scores

similarity_df = pd.DataFrame(similarity_matrix, index=customer_features['CustomerID'],
                             columns=customer_features['CustomerID'])

# Step 5: Recommend Lookalikes

lookalike_recommendations = {}

for cust_id in customer_features['CustomerID'][:20]: # For first 20 customers (C0001 to C0020)

    # Get the similarity scores for the current customer and sort them in descending order

    similar_customers = similarity_df[cust_id].sort_values(ascending=False).head(4) # Top 4
    (including self)

    # Exclude self from recommendations and get top 3 lookalikes

    top_lookalikes = similar_customers.index[1:4] # Get top 3 excluding self

    scores = similar_customers.values[1:4] # Corresponding scores

    lookalike_recommendations[cust_id] = list(zip(top_lookalikes, scores))

# Step 6: Create DataFrame for Recommendations

data_for_df = []

for cust_id, lookalikes in lookalike_recommendations.items():

    for lookalike_id, score in lookalikes:

        data_for_df.append({'CustomerID': cust_id, 'LookalikeID': lookalike_id, 'Score': score})

lookalike_df = pd.DataFrame(data_for_df)

# Step 7: Save to CSV file

lookalike_df.to_csv(r'D:/Downloads/Lookalike.csv', index=False)

print("Lookalike recommendations have been saved to Lookalike.csv.")

```

## Explanation of Each Step:

1. **Load the Data:** The code reads customer and transaction data from CSV files.
2. **Data Preprocessing:** Merges the two datasets on CustomerID and cleans any missing values.
3. **Feature Engineering:** Aggregates transaction data to create features such as total spend, purchase frequency, and unique products purchased per customer.

4. **Calculate Similarity Scores:** Uses StandardScaler to normalize the features and computes the cosine similarity matrix.
5. **Recommend Lookalikes:** For each of the first 20 customers, it finds their top three similar customers based on similarity scores.
6. **Create DataFrame for Recommendations:** Structures the recommendations into a DataFrame suitable for export.
7. **Save to CSV file:** Exports the recommendations to a CSV file named Lookalike.csv.