



About Cloud Desk



Cloud Desk, our Mission is to provide innovative and reliable 360 degree solutions reputes us as the IT powerhouse in areas of salesforce CRM, Mobile App Development, Data and BI to the businesses of all sizes, helping them streamline their operations and achieve their goals. Since Our Launch in 2018, We are trusted by our clients DIEZ, Dubai Properties, Dubai International Financial Centre, Meraas, Dubai Globe village, Dubai Commercicy, Takeda,Healthcare Highways, saal & Lux Habitat Sothebys.



Salesforce CRM

Salesforce CRM is a set of business processes and integrated applications that help companies manage customer information, activities, and conversations in one centralized location, We have 50 + certified consultants across Dubai and India. We make cloud-based software designed to help businesses connect to their customers in a whole new way, so they can find more prospects, close more deals, and wow customers with amazing service. unites your sales, service, marketing, commerce, Community Cloud, salesforce CPQ, Mulesoft, Salesforce Tableau, IT teams with a single, shared view of customer information, so that your company can become a customer company too.

Salesforce Implementations :

- Marketing Cloud
- Sales Cloud
- Service Cloud
- Salesforce Lightning
- Community Cloud

Our Success Stories:

Dafza Dubai Free Zone

Solutions :

- Customer community portal for carrying out applications for external usersPortal where companies can login and apply for various services like company Services, Employment Services, Onboarding Services can be initiated which will be sent to approval to the concerned team (includes verification with government agencies).
- Property management, Business Process Management.

Dubai Properties

Solutions :

- Developed integrated robust solution for Land sales process using the IPAD and Salesforce (with Yardi -existing property management tool).
- Sales users should use the IPAD as a primary tool to sell the product to the customer.
- Features of IPAD should involve the below on High level.
- Creation/Updation/Conversion/Search of the Lead
- Creation/Updation/Search of the Account
- Creation/Updation/Search of the Opportunity
- Booking the product

Dubai Global Village

Solutions :

Facility & Case Management

- Improved the efficiency of the operations by digitizing the 19 mandatory manual checking process
- Improved the approval process by enabling the notifications to the managers

Technical Evaluation

- Evaluated the Pavilion retail proposals
- Enabled the process to segregate and assign the evaluation criteria per respective department
- Consolidated the scores the submitted by respective departments to the leasing manager.

Contact Us

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