# **Assignment 3**

**Divya Kamma UIN: 670505193** 

Preethi Reddy Nandanuru UIN: 654074552

Ashrita Cheetirala UIN: 659259358

```
#Loading the datasets
library(tidyverse)
## -- Attaching packages ------ tidyverse
1.3.1 --
## v ggplot2 3.3.5 v purrr 0.3.4
## v tibble 3.1.6 v dplyr 1.0.7
## v tidyr 1.1.4 v stringr 1.4.0
## v readr 2.1.1
                      v forcats 0.5.1
## -- Conflicts ------
tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
library(readx1)
library(dplyr)
library(rpart)
library(randomForest)
## Warning: package 'randomForest' was built under R version 4.1.3
## randomForest 4.7-1
## Type rfNews() to see new features/changes/bug fixes.
##
## Attaching package: 'randomForest'
## The following object is masked from 'package:dplyr':
##
##
       combine
## The following object is masked from 'package:ggplot2':
##
##
       margin
library(ROCR)
## Warning: package 'ROCR' was built under R version 4.1.3
```

```
library(ggplot2)
library(rpart.plot)

#Reading the dataset into R
stc <- read_excel("C:\\Users\\pnanda4\\Desktop\\excel\\data_mining.xlsx")
df <- stc</pre>
```

#### Preprocessing the data

```
#Removing the unnecessary columns by looking at the intial stage
df <- subset (df, select = -</pre>
c(ID, Special.Pay, Departure.Date, Return.Date, Deposit.Date, Special.Pay, Early.RP
L, Latest. RPL, Initial. System. Date, First Meeting, Last Meeting, School Grade Type Low,
SchoolGradeTypeHigh))
#Matching two columns as they have similar data and removing one of the
coLumn
df$SPR.Group.Revenue = as.numeric(df$SPR.Group.Revenue)
df$Tuition = as.numeric(df$Tuition)
str(df$Tuition)
## num [1:2389] 424 2350 1181 376 865 ...
d <- ifelse(df$SPR.Group.Revenue==df$Tuition, "Yes", "No")</pre>
mutate(df,d)
## # A tibble: 2,389 x 45
      Program.Code From.Grade To.Grade Group.State Is.Non.Annual. Days
Travel.Type
##
                               <chr>>
                                                              <dbl> <dbl> <chr>
      <chr>
                   <chr>
                                        <chr>>
## 1 HS
                   4
                               4
                                        CA
                                                                  0
                                                                         1 A
## 2 HC
                   8
                               8
                                        ΑZ
                                                                  0
                                                                         7 A
## 3 HD
                   8
                               8
                                                                         3 A
                                        FL
                                                                  0
                   9
                                                                  1
## 4 HN
                               12
                                        VA
                                                                         3 B
## 5 HD
                                                                         6 T
                   6
                               8
                                        FL
                                                                  0
## 6 HC
                   10
                               12
                                        LA
                                                                  0
                                                                         4 A
## 7 SG
                   11
                               12
                                        MΑ
                                                                  1
                                                                         6 A
                   9
## 8 FN
                               9
                                        MX
                                                                  0
                                                                         8 A
## 9 CC
                   8
                               8
                                        AΖ
                                                                         8 A
## 10 HD
                               8
                                        TX
                                                                        4 A
## # ... with 2,379 more rows, and 38 more variables: Tuition <dbl>,
       FRP.Active <dbl>, FRP.Cancelled <dbl>, FRP.Take.up.percent. <dbl>,
## #
## #
       Cancelled.Pax <dbl>, Total.Discount.Pax <dbl>, Poverty.Code <chr>,
       Region <chr>, CRM.Segment <chr>, School.Type <chr>,
## #
## #
       Parent.Meeting.Flag <dbl>, MDR.Low.Grade <chr>, MDR.High.Grade <chr>,
## #
       Total.School.Enrollment <dbl>, Income.Level <chr>,
## #
       EZ.Pay.Take.Up.Rate <dbl>, School.Sponsor <dbl>, ...
table(d)
```

```
## d
## Yes
## 2389
df <- subset(df, select = -c(SPR.Group.Revenue))</pre>
#Replacing Cayman Islands with KY
df$Group.State <- gsub("Cayman Islands", "KY", df$Group.State)</pre>
summary(df$Group.State)
##
      Length
                             Mode
                 Class
##
        2389 character character
#Converting character into numeric variables
df$FPP.to.School.enrollment=as.numeric(df$FPP.to.School.enrollment)
## Warning: NAs introduced by coercion
df$DifferenceTraveltoLastMeeting =
as.numeric(df$DifferenceTraveltoLastMeeting)
## Warning: NAs introduced by coercion
df$DifferenceTraveltoFirstMeeting =
as.numeric(df$DifferenceTraveltoFirstMeeting)
## Warning: NAs introduced by coercion
#function for calculating the mode
getmode <- function(v) {</pre>
  uniqv <- unique(v)</pre>
  uniqv[which.max(tabulate(match(v, uniqv)))]
}
#finding mode for categorical variables by using the above function
mode_from.grade <- getmode(df$From.Grade)</pre>
mode_Poverty.Code <- getmode(df$Poverty.Code)</pre>
mode MDR.Low.Grade <- getmode(df$MDR.Low.Grade)</pre>
mode_To.Grade <- getmode(df$To.Grade)</pre>
mode_MDR.High.Grade <- getmode(df$MDR.High.Grade)</pre>
mode_Income.Level <- getmode(df$Income.Level)</pre>
mode SchoolSizeIndicator <- getmode(df$SchoolSizeIndicator)</pre>
#imputing NA values with mode of the column for categorical variables
df <- df%>% mutate(From.Grade = ifelse(From.Grade ==
"NA", mode from.grade, From.Grade))%>%
  mutate(To.Grade = ifelse(To.Grade == "NA", mode To.Grade, To.Grade))%>%
  mutate(MDR.High.Grade = ifelse(MDR.High.Grade ==
"NA", mode_MDR.High.Grade, MDR.High.Grade))
```

```
df$Poverty.Code[is.na(df$Poverty.Code)] <- "U"</pre>
df$MDR.Low.Grade[is.na(df$MDR.Low.Grade)] <- mode MDR.Low.Grade</pre>
df$Income.Level[is.na(df$Income.Level)] <- mode_Income.Level</pre>
df$SchoolSizeIndicator[is.na(df$SchoolSizeIndicator)] <-</pre>
mode_SchoolSizeIndicator
#Converting the character "NA" into 0
df$DifferenceTraveltoFirstMeeting[is.na(df$DifferenceTraveltoFirstMeeting)]
df$DifferenceTraveltoLastMeeting[is.na(df$DifferenceTraveltoLastMeeting)] <-</pre>
df$FPP.to.School.enrollment[is.na(df$FPP.to.School.enrollment)] <- 0</pre>
#finding mean for numerical variables
mean_Total.School.Enrollment = mean(df$Total.School.Enrollment, na.rm=TRUE)
mean DifferenceTraveltoFirstMeeting = mean(df$DifferenceTraveltoFirstMeeting)
mean DifferenceTraveltoLastMeeting = mean(df$DifferenceTraveltoLastMeeting,
na.rm=TRUE)
mean_FPP.to.School.enrollment = mean(df$FPP.to.School.enrollment, na.rm=TRUE)
#imputing NA values with calculated means for numerical variables
df$Total.School.Enrollment[is.na(df$Total.School.Enrollment)] <-</pre>
mean Total.School.Enrollment
df <- df %>% mutate(DifferenceTraveltoFirstMeeting =
ifelse(DifferenceTraveltoFirstMeeting ==
0,mean DifferenceTraveltoFirstMeeting,DifferenceTraveltoFirstMeeting))%>%
  mutate(DifferenceTraveltoLastMeeting = ifelse(DifferenceTraveltoLastMeeting
== 0, mean DifferenceTraveltoLastMeeting, DifferenceTraveltoLastMeeting))%>%
  mutate(FPP.to.School.enrollment = ifelse(FPP.to.School.enrollment ==
0,mean FPP.to.School.enrollment,FPP.to.School.enrollment))
view(df)
#mutating various numeric columns to factor
df$Retained.in.2012. = as.factor(df$Retained.in.2012.)
df$SingleGradeTripFlag = as.factor(df$SingleGradeTripFlag)
df$ NumberOfMeetingswithParents = as.factor(df$ NumberOfMeetingswithParents)
df$School.Sponsor = as.factor(df$School.Sponsor)
df$Parent.Meeting.Flag = as.factor(df$Parent.Meeting.Flag)
df$Is.Non.Annual. = as.factor(df$Is.Non.Annual.)
df$Retained.in.2012. <- ifelse(df$Retained.in.2012.==1, "Yes", "No")</pre>
view(df)
summary(df)
## Program.Code
                        From.Grade
                                             To.Grade
                                                              Group.State
## Length:2389
                       Length:2389
                                           Length:2389
                                                              Length: 2389
## Class :character
                       Class :character
                                           Class :character
                                                              Class :character
## Mode :character
                       Mode :character
                                           Mode :character
                                                              Mode :character
##
##
##
```

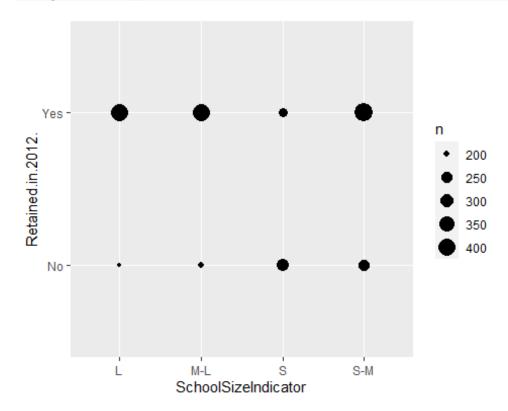
```
Is.Non.Annual.
                        Days
                                    Travel.Type
                                                           Tuition
##
    0:2021
                   Min.
                                    Length: 2389
                                                       Min.
                                                              : 79
                          : 1.000
                                                       1st Qu.:1174
    1: 368
                   1st Qu.: 4.000
                                    Class :character
##
##
                   Median : 5.000
                                    Mode :character
                                                       Median:1700
##
                   Mean
                         : 4.575
                                                       Mean
                                                               :1615
##
                   3rd Qu.: 5.000
                                                       3rd Qu.:2048
##
                   Max.
                          :12.000
                                                       Max.
                                                              :4200
##
                     FRP.Cancelled
                                      FRP.Take.up.percent. Cancelled.Pax
      FRP.Active
##
          : 0.00
                           : 0.000
                                                           Min.
                                                                   : 0.000
   Min.
                     Min.
                                      Min.
                                             :0.0000
##
    1st Qu.: 6.00
                     1st Qu.: 1.000
                                      1st Qu.:0.4550
                                                            1st Qu.: 2.000
##
                     Median : 2.000
                                      Median :0.6000
                                                           Median : 4.000
   Median : 12.00
##
   Mean : 16.87
                          : 3.306
                                                                   : 4.807
                     Mean
                                      Mean
                                             :0.5707
                                                           Mean
##
    3rd Qu.: 23.00
                                                            3rd Qu.: 6.000
                     3rd Qu.: 4.000
                                      3rd Qu.:0.7270
##
   Max.
           :257.00
                     Max.
                            :45.000
                                      Max.
                                             :1.0000
                                                           Max.
                                                                   :39.000
##
   Total.Discount.Pax Poverty.Code
                                             Region
                                                              CRM.Segment
##
                       Length:2389
                                                              Length: 2389
   Min.
         : 0.000
                                          Length: 2389
##
    1st Qu.: 1.000
                       Class :character
                                          Class :character
                                                              Class :character
##
   Median : 2.000
                       Mode :character
                                          Mode :character
                                                              Mode :character
          : 2.954
##
   Mean
##
   3rd Qu.: 4.000
## Max.
           :47.000
## School.Type
                       Parent.Meeting.Flag MDR.Low.Grade
                                                               MDR.High.Grade
## Length:2389
                       0: 337
                                           Length: 2389
                                                               Length: 2389
## Class :character
                       1:2052
                                           Class :character
                                                               Class
:character
## Mode :character
                                           Mode :character
                                                              Mode
:character
##
##
##
##
   Total.School.Enrollment Income.Level
                                               EZ.Pay.Take.Up.Rate
School.Sponsor
## Min.
           : 19.0
                            Length:2389
                                               Min.
                                                       :0.0000
                                                                   0:2136
##
    1st Qu.: 367.0
                            Class :character
                                               1st Qu.:0.1000
                                                                    1: 253
## Median : 609.0
                                               Median :0.2000
                            Mode :character
## Mean
           : 648.4
                                               Mean
                                                       :0.2079
##
   3rd Qu.: 811.0
                                               3rd Qu.:0.2920
##
   Max.
           :3990.0
                                               Max.
                                                       :1.7500
##
    SPR.Product.Type
                       SPR.New.Existing
                                               FPP
                                                             Total.Pax
##
    Length:2389
                       Length:2389
                                          Min.
                                                : 2.0
                                                          Min.
                                                                : 2.00
##
   Class :character
                       Class :character
                                          1st Qu.: 12.0
                                                           1st Qu.: 14.00
   Mode :character
##
                                          Median : 23.0
                       Mode :character
                                                          Median : 26.00
                                                                  : 34.25
##
                                                 : 31.3
                                          Mean
                                                          Mean
##
                                          3rd Qu.: 41.0
                                                           3rd Qu.: 44.00
##
                                                 :286.0
                                                                  :313.00
                                          Max.
                                                           Max.
##
    NumberOfMeetingswithParents DifferenceTraveltoFirstMeeting
##
    0: 337
                                Min.
                                       :-204.0
##
   1:1471
                                1st Qu.: 216.0
##
    2: 581
                                Median : 238.0
                                Mean : 256.9
##
```

```
##
                                 3rd Qu.: 277.0
##
                                Max.
                                        : 749.0
##
    DifferenceTraveltoLastMeeting SchoolGradeType
                                                      DepartureMonth
   Min.
          :-204.0
                                  Length: 2389
                                                      Length: 2389
   1st Qu.: 196.7
##
                                  Class :character
                                                      Class :character
   Median : 220.0
                                  Mode :character
                                                      Mode :character
##
## Mean
         : 224.4
   3rd Qu.: 258.0
##
## Max.
          : 749.0
   GroupGradeTypeLow
                       GroupGradeTypeHigh GroupGradeType
                                                              MajorProgramCode
##
    Length: 2389
                       Length:2389
                                           Length: 2389
                                                              Length: 2389
## Class :character
                       Class :character
                                           Class :character
                                                              Class :character
##
   Mode :character
                       Mode :character
                                          Mode :character
                                                              Mode :character
##
##
##
##
    SingleGradeTripFlag FPP.to.School.enrollment
                                                    FPP.to.PAX
##
    0:1059
                               :0.0009221
                        Min.
                                                  Min.
                                                         :0.6000
##
    1:1330
                        1st Qu.:0.0216667
                                                  1st Qu.:0.8824
##
                        Median :0.0480000
                                                  Median :0.9091
##
                               :0.0660879
                        Mean
                                                  Mean
                                                         :0.9007
                        3rd Qu.:0.0857664
                                                  3rd Qu.:0.9333
##
##
                        Max.
                               :2.0526316
                                                  Max.
                                                         :1.0000
##
    Num.of.Non FPP.PAX SchoolSizeIndicator Retained.in.2012.
   Min.
         : 0.000
                       Length:2389
                                            Length: 2389
##
   1st Qu.: 1.000
                       Class :character
                                            Class :character
                       Mode :character
                                            Mode :character
## Median : 2.000
## Mean
          : 2.954
##
    3rd Qu.: 4.000
## Max.
           :47.000
str(df$Retained.in.2012.)
## chr [1:2389] "Yes" "Yes" "Yes" "No" "No" "Yes" "No" "No" "Yes" "Yes"
"Yes" ...
#mutating all the character variables to factors
colnames(df)
##
    [1] "Program.Code"
                                          "From.Grade"
   [3] "To.Grade"
                                          "Group.State"
##
##
  [5] "Is.Non.Annual."
                                          "Davs"
##
   [7] "Travel.Type"
                                          "Tuition"
   [9] "FRP.Active"
                                          "FRP.Cancelled"
## [11] "FRP.Take.up.percent."
                                          "Cancelled.Pax"
## [13] "Total.Discount.Pax"
                                          "Poverty.Code"
## [15] "Region"
                                          "CRM.Segment"
## [17] "School.Type"
                                          "Parent.Meeting.Flag"
## [19] "MDR.Low.Grade"
                                          "MDR.High.Grade"
## [21] "Total.School.Enrollment"
                                          "Income.Level"
## [23] "EZ.Pay.Take.Up.Rate"
                                          "School.Sponsor"
```

```
## [25] "SPR.Product.Type"
                                          "SPR.New.Existing"
## [27] "FPP"
                                          "Total.Pax"
## [29] "NumberOfMeetingswithParents"
                                          "DifferenceTraveltoFirstMeeting"
## [31] "DifferenceTraveltoLastMeeting"
                                          "SchoolGradeType"
## [33] "DepartureMonth"
                                          "GroupGradeTypeLow"
## [35] "GroupGradeTypeHigh"
                                          "GroupGradeType"
## [37] "MajorProgramCode"
                                          "SingleGradeTripFlag"
## [39] "FPP.to.School.enrollment"
                                          "FPP.to.PAX"
                                          "SchoolSizeIndicator"
## [41] "Num.of.Non_FPP.PAX"
## [43] "Retained.in.2012."
df <- df %>% mutate_if(is.character,as.factor)
```

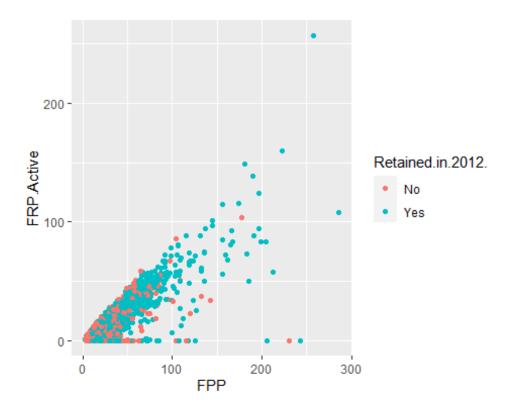
### **Exploratory Data Analysis**

```
ggplot(df,aes(x=SchoolSizeIndicator,y=Retained.in.2012.))+
   geom_count()
```



The following graph shows the various school sizes that have decided to retain in 2012 and we can infer that S-M size schools have the highest retention rate.

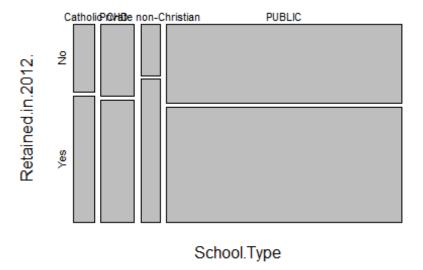
```
ggplot(df, aes(y=FRP.Active, x=FPP)) +
   geom_point(aes(color=Retained.in.2012.))
```



The scatterplot shows all the data points and differentiates between being retained or not retained. We can observe that as the number of full paying particpants increases the number of people who have taken the insurance and have been retained for the next year.

mosaicplot(School.Type~Retained.in.2012., data=df)

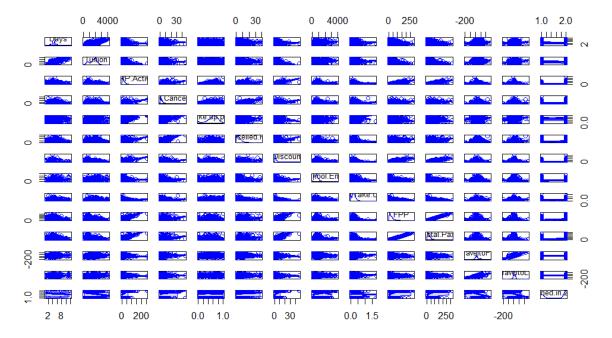
df



The public school type has retained STC the highest and Private non christian schools retained the STC least when compared to all the other school types.

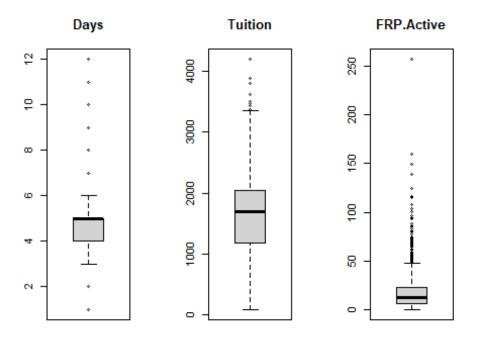
```
# advanced scatter plots
library(car)
## Loading required package: carData
##
## Attaching package: 'car'
## The following object is masked from 'package:dplyr':
##
##
       recode
## The following object is masked from 'package:purrr':
##
##
       some
scatterplotMatrix(~Days+Tuition+FRP.Active+FRP.Cancelled+FRP.Take.up.percent.
+Cancelled.Pax+Total.Discount.Pax+
Total.School.Enrollment+EZ.Pay.Take.Up.Rate+
FPP+Total.Pax+DifferenceTraveltoFirstMeeting+DifferenceTraveltoLastMeeting+Re
tained.in.2012. , data=df, main="Correlations of Numeric Variables")
```

### **Correlations of Numeric Variables**

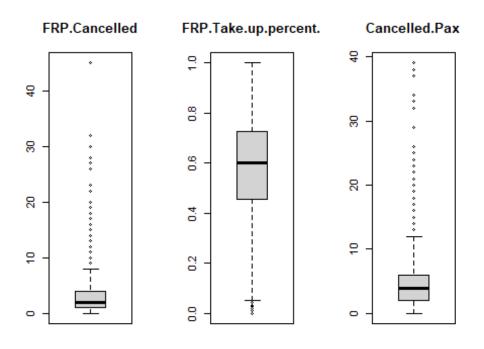


The above graph shows the correlation between all the numerical variables.

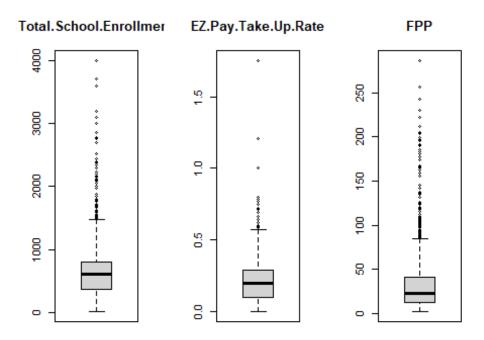
```
opar <- par(no.readonly = T)
par(mfrow = c(1,3))
boxplot(df$Days, main='Days')
boxplot(df$Tuition, main='Tuition')
boxplot(df$FRP.Active, main='FRP.Active')</pre>
```



```
boxplot(df$FRP.Cancelled, main='FRP.Cancelled')
boxplot(df$FRP.Take.up.percent., main='FRP.Take.up.percent.')
boxplot(df$Cancelled.Pax, main='Cancelled.Pax')
```

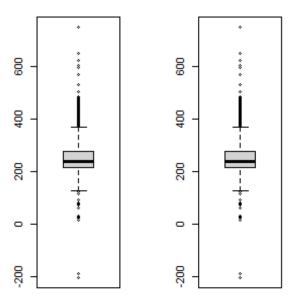


```
boxplot(df$Total.School.Enrollment, main='Total.School.Enrollment')
boxplot(df$EZ.Pay.Take.Up.Rate, main='EZ.Pay.Take.Up.Rate')
boxplot(df$FPP, main='FPP')
```



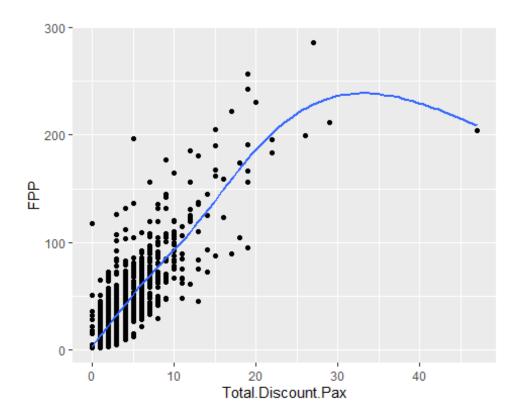
boxplot(df\$DifferenceTraveltoFirstMeeting,
main='DifferenceTraveltoFirstMeeting')
boxplot(df\$DifferenceTraveltoFirstMeeting,
main='DifferenceTraveltoFirstMeeting')

### )ifferenceTraveltoFirstMe∂ifferenceTraveltoFirstMe∢



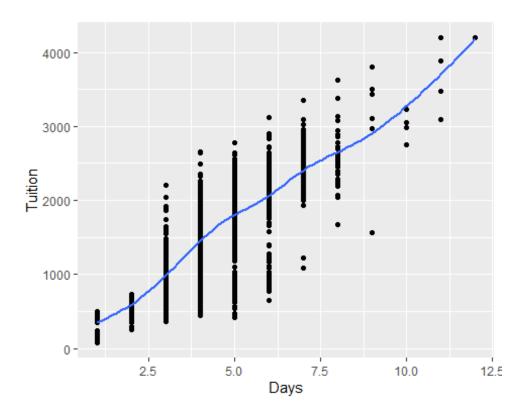
We have plotted the boxplots of all numerical variables to view where the median lies for each variable.

```
ggplot(df, aes(x=Total.Discount.Pax, y=FPP)) +
geom_point()+geom_smooth(se=FALSE)
## `geom_smooth()` using method = 'gam' and formula 'y ~ s(x, bs = "cs")'
```



The above graph shows curvilinear relationship between FPP and Total.Discount.Pax. We can infer that the discount paid by fully paying participants steadily increased and then started decreasing.

```
ggplot(df, aes(x=Days, y=Tuition)) + geom_point()+geom_smooth(se=FALSE)
## `geom_smooth()` using method = 'gam' and formula 'y ~ s(x, bs = "cs")'
```



This plot shows the correlation between Days and Tuition. As the number of days the group on program increases, the price that costs for program also goes up. To verify the above, we have found out the correlation between days and tuition. As we can see there is a high correlation between these two variables.

```
cordata = df[,c("Days","Tuition")]
corr <- round(cor(cordata), 1)</pre>
corr
##
           Days Tuition
## Days
            1.0
                    0.8
                    1.0
## Tuition 0.8
#Finding the important variables using random forest and eliminating the
variables that have a mean gini decrease of less than 10.
rf <- randomForest(Retained.in.2012. ~ ., data = df,</pre>
                   mtry = sqrt(ncol(df)-1), ntree = 100,
                   proximity = T, importance = T)
print(rf)
##
## Call:
## randomForest(formula = Retained.in.2012. ~ ., data = df, mtry =
sqrt(ncol(df) -
                     1), ntree = 100, proximity = T, importance = T)
##
                  Type of random forest: classification
                        Number of trees: 100
## No. of variables tried at each split: 6
```

```
##
##
           OOB estimate of error rate: 20.64%
## Confusion matrix:
        No Yes class.error
## No 605 333
                  0.3550107
## Yes 160 1291
                  0.1102688
imp_variables<-importance(rf, type = 2)</pre>
imp_variables
##
                                   MeanDecreaseGini
## Program.Code
                                           31.588914
## From.Grade
                                           57.359870
## To.Grade
                                           19.638742
## Group.State
                                           93.398981
## Is.Non.Annual.
                                          92.183460
## Days
                                           10.278101
## Travel.Type
                                           2.473214
## Tuition
                                           29.062979
## FRP.Active
                                           33.610325
## FRP.Cancelled
                                          16.436619
## FRP.Take.up.percent.
                                           28.112418
## Cancelled.Pax
                                          19.291074
## Total.Discount.Pax
                                           16.645389
## Poverty.Code
                                          16.127554
                                          19.388281
## Region
## CRM.Segment
                                          28.147945
## School.Type
                                           6.107431
## Parent.Meeting.Flag
                                            2.704012
## MDR.Low.Grade
                                          18.324497
## MDR.High.Grade
                                          12.107954
## Total.School.Enrollment
                                           35.740266
## Income.Level
                                          78.014322
## EZ.Pay.Take.Up.Rate
                                           23.122769
## School.Sponsor
                                           2.087271
## SPR.Product.Type
                                            3.439195
## SPR.New.Existing
                                           60.159383
## FPP
                                           44.900318
## Total.Pax
                                           39.261834
## NumberOfMeetingswithParents
                                           6.138626
## DifferenceTraveltoFirstMeeting
                                          27.878187
## DifferenceTraveltoLastMeeting
                                           27.584738
## SchoolGradeType
                                          18.043801
## DepartureMonth
                                           15.652774
## GroupGradeTypeLow
                                          10.598107
## GroupGradeTypeHigh
                                           5.539089
## GroupGradeType
                                           26.957692
## MajorProgramCode
                                           2.095665
## SingleGradeTripFlag
                                           67.550958
## FPP.to.School.enrollment
                                           32.267211
```

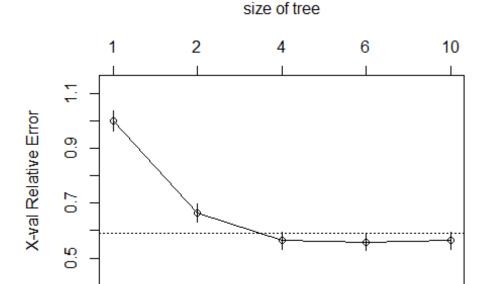
```
## FPP.to.PAX
                                          26.646651
## Num.of.Non FPP.PAX
                                          15.779417
## SchoolSizeIndicator
                                          15.032886
#After removing the following variables we have a dataframe that finally
consists of 35 important variables acording to our analysis
df<- subset(df, select = -c(Travel.Type, School.Type, Parent.Meeting.Flag,</pre>
School.Sponsor, SPR.Product.Type,
NumberOfMeetingswithParents,GroupGradeTypeHigh, MajorProgramCode))
str(df)
## tibble [2,389 x 35] (S3: tbl_df/tbl/data.frame)
                                    : Factor w/ 28 levels "CC", "CD", "CN",...:
## $ Program.Code
15 6 7 12 7 6 25 5 1 7 ...
## $ From.Grade
                                     : Factor w/ 10 levels "10", "11", "12", ...:
5 9 9 10 7 1 2 10 9 9 ...
## $ To.Grade
                                     : Factor w/ 10 levels "10", "11", "12", ...:
5 9 9 3 9 3 3 10 9 9 ...
## $ Group.State
                                     : Factor w/ 53 levels "AB", "AK", "AL", ...:
7 5 10 48 10 19 20 28 5 46 ...
## $ Is.Non.Annual.
                                     : Factor w/ 2 levels "0", "1": 1 1 1 2 1 1
2 1 1 1 ...
## $ Days
                                    : num [1:2389] 1 7 3 3 6 4 6 8 8 4 ...
## $ Tuition
                                     : num [1:2389] 424 2350 1181 376 865 ...
                                     : num [1:2389] 25 9 17 0 40 9 16 10 30 51
## $ FRP.Active
## $ FRP.Cancelled
                                     : num [1:2389] 3 9 6 0 8 4 4 0 0 1 ...
                                     : num [1:2389] 0.424 0.409 0.708 0 0.494
## $ FRP.Take.up.percent.
0.9 0.64 0.769 0.577 0.773 ...
## $ Cancelled.Pax
                                     : num [1:2389] 3 11 6 1 9 3 5 1 0 1 ...
## $ Total.Discount.Pax
                                     : num [1:2389] 4 3 3 0 8 1 2 1 4 6 ...
## $ Poverty.Code
                                    : Factor w/ 7 levels "0", "A", "B", "C",...:
3 4 4 7 5 4 7 7 7 7 ...
## $ Region
                                    : Factor w/ 6 levels
"Dallas", "Houston", ...: 6 4 4 4 4 4 4 4 4 2 ...
## $ CRM.Segment
                                    : Factor w/ 12 levels "1", "10", "11", ...: 6
2 2 9 2 10 10 9 7 7 ...
                                     : Factor w/ 12 levels
## $ MDR.Low.Grade
"1","10","2","3",..: 11 8 7 7 7 2 10 7 7 12 ...
## $ MDR.High.Grade
                                    : Factor w/ 12 levels "1","10","11",..: 8
11 11 11 11 4 4 11 4 11 ...
## $ Total.School.Enrollment
                                    : num [1:2389] 927 850 955 648 720 ...
## $ Income.Level
                                     : Factor w/ 22 levels "A", "B", "C", "D", ...:
21 1 15 21 3 9 7 21 11 11 ...
                                     : num [1:2389] 0.17 0.091 0.042 0 0.383
## $ EZ.Pay.Take.Up.Rate
0.1 0.08 0 0.231 0.136 ...
## $ SPR.New.Existing
                                     : Factor w/ 2 levels "EXISTING", "NEW": 1
1 1 1 1 2 1 1 1 1 ...
## $ FPP
                                     : num [1:2389] 59 22 24 18 81 10 25 13 52
66 ...
```

```
## $ Total.Pax
                                    : num [1:2389] 63 25 27 18 89 11 27 14 56
72 ...
## $ DifferenceTraveltoFirstMeeting: num [1:2389] 155 423 124 225 145 ...
## $ DifferenceTraveltoLastMeeting : num [1:2389] 155 140 124 197 145 ...
                                    : Factor w/ 9 levels "Elementary-
## $ SchoolGradeType
>Elementary",..: 1 7 7 5 7 5 5 5 7 7 ...
## $ DepartureMonth
                                    : Factor w/ 6 levels
"April", "February", ...: 3 3 3 3 3 3 3 3 2 ...
## $ GroupGradeTypeLow
                                  : Factor w/ 6 levels
"Elementary", "High", ...: 3 4 4 6 4 2 2 6 4 5 ...
                                    : Factor w/ 13 levels "Elementary-
## $ GroupGradeType
>Elementary",..: 5 9 9 13 9 4 4 13 8 12 ...
                                  : Factor w/ 2 levels "0", "1": 2 2 2 1 1 1
## $ SingleGradeTripFlag
1 2 2 2 ...
## $ FPP.to.School.enrollment
                                    : num [1:2389] 0.0636 0.0259 0.0251
0.0637 0.1125 ...
## $ FPP.to.PAX
                                    : num [1:2389] 0.937 0.88 0.889 1 0.91
## $ Num.of.Non FPP.PAX
                                    : num [1:2389] 4 3 3 0 8 1 2 1 4 6 ...
## $ SchoolSizeIndicator
                                    : Factor w/ 4 levels "L", "M-L", "S", ...: 1
1 1 4 2 1 3 4 4 2 ...
## $ Retained.in.2012.
                                    : Factor w/ 2 levels "No", "Yes": 2 2 2 1
1 2 1 1 2 2 ...
```

Construction of various decision trees by experimenting with different train and test splits.

```
set.seed(60)
indx <- sample(2, nrow(df), replace=TRUE, prob=c(0.5,0.5))#dividing the
dataset into training and test with 50% in train and 50% in test
train <- df [indx==1, ] #assigning all the rows with index 1 to train
test <- df [indx==2, ] #assigning all the rows with index 2 to test
library("rpart")
tree m1 <- rpart(Retained.in.2012. ~ ., train, parms = list(split = "gini" ))</pre>
#constructing the decision tree using rpart
print( tree_m1) #printing the decision tree
## n= 1221
## node), split, n, loss, yval, (yprob)
        * denotes terminal node
##
##
##
   1) root 1221 474 Yes (0.3882064 0.6117936)
##
     2) SingleGradeTripFlag=0 543 192 No (0.6464088 0.3535912)
       4) SPR.New.Existing=NEW 273 56 No (0.7948718 0.2051282) *
##
##
       5) SPR.New.Existing=EXISTING 270 134 Yes (0.4962963 0.5037037)
##
        11) Is.Non.Annual.=0 161 44 Yes (0.2732919 0.7267081)
##
          22) Group.State=AR,FL,IA,ID,IN,LA,NY,OR,SC,SD,TX,UT,VA 54 27 No
(0.5000000 0.5000000)
            44) Income.Level=B,C,D,E,I,J,K,N,O,O,Z 33 10 No (0.6969697
##
```

```
0.3030303) *
##
             45) Income.Level=A,F,G,H,L,M,P 21 4 Yes (0.1904762 0.8095238)
*
##
           23)
Group.State=AL,AZ,CA,CO,HI,IL,KS,MA,MD,MI,MN,MO,MS,MT,NE,NM,NV,OH,OK,WA,WI
107 17 Yes (0.1588785 0.8411215) *
      3) SingleGradeTripFlag=1 678 123 Yes (0.1814159 0.8185841)
##
##
        6) FPP< 19.5 213 73 Yes (0.3427230 0.6572770)
         12) Group.State=ID,IN,KY,ME,MX,NV,NY,OH,OR,TN 20
##
                                                            4 No (0.8000000
0.2000000) *
##
         13)
Group.State=AK,AL,AZ,CA,CO,CT,FL,GA,IA,IL,KS,LA,MI,MN,MO,ND,NE,NM,OK,TX,UT,VA
,WA,WI 193 57 Yes (0.2953368 0.7046632)
          26) MDR.High.Grade=5,6,7 23 8 No (0.6521739 0.3478261)
##
             52) Income.Level=C,K,O,Q 13 0 No (1.0000000 0.0000000) *
##
             53) Income.Level=D,F,I,J,M,N,P 10 2 Yes (0.2000000 0.8000000)
*
##
           27) MDR.High.Grade=12,8,9 170 42 Yes (0.2470588 0.7529412) *
##
        7) FPP>=19.5 465 50 Yes (0.1075269 0.8924731) *
plotcp(tree_m1)
```



0.032

ср

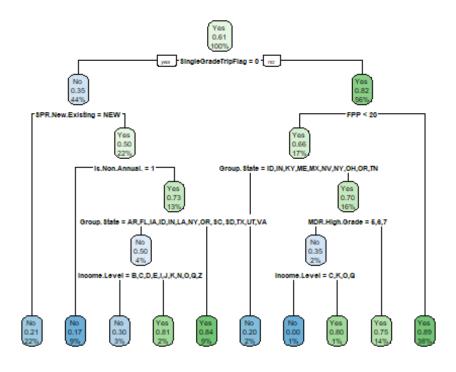
0.013

0.011

0.16

rpart.plot(tree m1)

Inf

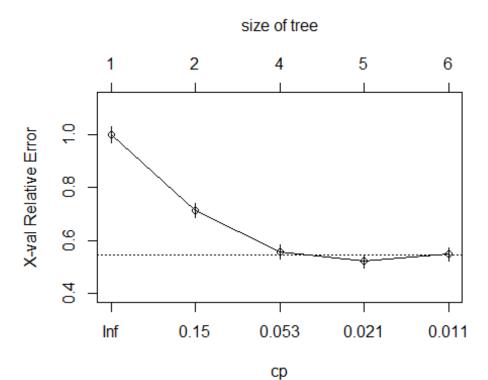


```
printcp(tree_m1)
##
## Classification tree:
## rpart(formula = Retained.in.2012. ~ ., data = train, parms = list(split =
"gini"))
##
## Variables actually used in tree construction:
## [1] FPP
                           Group.State
                                                Income.Level
## [4] Is.Non.Annual.
                           MDR.High.Grade
                                                SingleGradeTripFlag
## [7] SPR.New.Existing
## Root node error: 474/1221 = 0.38821
##
## n= 1221
##
           CP nsplit rel error xerror
##
## 1 0.335443
                       1.00000 1.00000 0.035926
## 2 0.077004
                       0.66456 0.66456 0.032254
                   1
## 3 0.013713
                   3
                       0.51055 0.56329 0.030471
## 4 0.012658
                   5
                       0.48312 0.55907 0.030389
                   9
## 5 0.010000
                       0.43038 0.56329 0.030471
minsplt <- c(15, 51, 104) #assigning random vector values to minsplit
minbckt <- c(5, 17, 38) #assigning random vector values to minbckt
#looping through to try different combinations of minsplit and minbucket
for (i in minsplt){
```

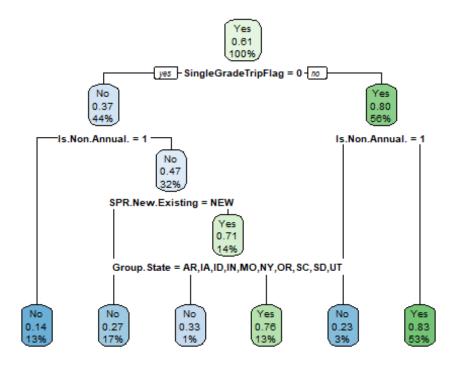
```
for (i in minbckt){
tree m1 <- rpart(Retained.in.2012. ~ ., train, parms = list(split = "gini" ),</pre>
control
= rpart.control(minbucket = j, minsplit =i, cp=0.01))
tree_pred_class_1 <- predict(tree_m1, train, type = "class")#using predict</pre>
function to predict the classes of training data
trainerror 1 <- mean(tree pred class 1 != train$Retained.in.2012.)
#calculating the training error
tree_pred_test_1 <- predict(tree_m1, test, type = "class")#using predict</pre>
function to predict the classes of test data
testerror 1 <- mean(tree pred test 1 != test$Retained.in.2012.) #calculating
the test error
dif <- testerror 1-trainerror 1 #finding out the difference between test
error and training error
CM <- table(tree pred test 1, test$Retained.in.2012.)</pre>
print(CM)
#Assigning the values of matrix to the following variables
TN = CM[1,1]
TP =CM[2,2]
FP = CM[1,2]
FN = CM[2,1]
precision test =(TP)/(TP+FP) #calculating precision of test data
accuracy_model_test =(TP+TN)/(TP+TN+FP+FN) #calculating accuracy of test data
recall test= (TP)/(TP+FN) #calculating recall of test data
F score test= (2*(recall test*precision test))/(recall test+precision test)
#calculating fscore of test data
#printing all the values
print(paste0("precision of test data: ", precision_test))
print(paste0("accuracy of test data: ", accuracy_model_test))
print(paste0("recall of test data: ", recall_test))
print(paste0("F-score of test data: ", F_score_test))
}
}
##
## tree_pred_test_1 No Yes
##
                No 303 114
##
                Yes 161 590
## [1] "precision of test data: 0.838068181818182"
## [1] "accuracy of test data: 0.764554794520548"
## [1] "recall of test data: 0.785619174434088"
## [1] "F-score of test data: 0.810996563573883"
##
## tree_pred_test_1 No Yes
##
                No 304 121
##
                Yes 160 583
## [1] "precision of test data: 0.828125"
## [1] "accuracy of test data: 0.759417808219178"
```

```
## [1] "recall of test data: 0.784656796769852"
## [1] "F-score of test data: 0.805805114029026"
##
## tree_pred_test_1 No Yes
##
                No 282 76
                Yes 182 628
##
## [1] "precision of test data: 0.892045454545455"
## [1] "accuracy of test data: 0.779109589041096"
## [1] "recall of test data: 0.775308641975309"
## [1] "F-score of test data: 0.829590488771466"
##
## tree pred test 1 No Yes
##
                No 304 121
##
                Yes 160 583
## [1] "precision of test data: 0.828125"
## [1] "accuracy of test data: 0.759417808219178"
## [1] "recall of test data: 0.784656796769852"
## [1] "F-score of test data: 0.805805114029026"
##
## tree_pred_test_1 No Yes
##
                   304 121
                No
                Yes 160 583
##
## [1] "precision of test data: 0.828125"
## [1] "accuracy of test data: 0.759417808219178"
## [1] "recall of test data: 0.784656796769852"
## [1] "F-score of test data: 0.805805114029026"
##
## tree pred test 1 No Yes
##
                No 282 76
                Yes 182 628
##
## [1] "precision of test data: 0.892045454545455"
## [1] "accuracy of test data: 0.779109589041096"
## [1] "recall of test data: 0.775308641975309"
## [1] "F-score of test data: 0.829590488771466"
##
## tree_pred_test_1 No Yes
                No 291 104
##
##
                Yes 173 600
## [1] "precision of test data: 0.852272727272727"
## [1] "accuracy of test data: 0.762842465753425"
## [1] "recall of test data: 0.776196636481242"
## [1] "F-score of test data: 0.812457684495599"
##
## tree_pred_test_1 No Yes
                No 291 104
##
##
                Yes 173 600
## [1] "precision of test data: 0.852272727272727"
## [1] "accuracy of test data: 0.762842465753425"
## [1] "recall of test data: 0.776196636481242"
## [1] "F-score of test data: 0.812457684495599"
```

```
##
## tree pred test 1 No Yes
               No 282 76
##
##
               Yes 182 628
## [1] "precision of test data: 0.892045454545455"
## [1] "accuracy of test data: 0.779109589041096"
## [1] "recall of test data: 0.775308641975309"
## [1] "F-score of test data: 0.829590488771466"
set.seed(60)
indx <- sample(2, nrow(df), replace=TRUE, prob=c(0.7,0.3))#dividing the
dataset into training and test with 70% in train and 30% in test
train <- df [indx==1, ] #assigning all the rows with index 1 to train
test <- df [indx==2, ] #assigning all the rows with index 2 to test
library("rpart")
tree_m2 <- rpart(Retained.in.2012. ~ ., train, parms = list(split = "gini" ))</pre>
#constructing the decision tree using rpart
print( tree m2) #printing the decision tree
## n= 1677
##
## node), split, n, loss, yval, (yprob)
##
        * denotes terminal node
##
   1) root 1677 652 Yes (0.3887895 0.6112105)
     2) SingleGradeTripFlag=0 745 279 No (0.6255034 0.3744966)
##
       4) Is.Non.Annual.=1 214 29 No (0.8644860 0.1355140) *
##
##
       5) Is.Non.Annual.=0 531 250 No (0.5291902 0.4708098)
##
        10) SPR.New.Existing=NEW 293 80 No (0.7269625 0.2730375) *
        11) SPR.New.Existing=EXISTING 238 68 Yes (0.2857143 0.7142857)
##
          22) Group.State=AR,IA,ID,IN,MO,NY,OR,SC,SD,UT 24 8 No (0.6666667
##
0.3333333) *
          23)
Group.State=AL,AZ,CA,CO,CT,FL,HI,IL,KS,LA,MA,MD,ME,MI,MN,NC,ND,NH,NM,NV,OH,OK
,PA,TN,TX,VA,WA,WI 214 52 Yes (0.2429907 0.7570093) *
     3) SingleGradeTripFlag=1 932 186 Yes (0.1995708 0.8004292)
##
       ##
       7) Is.Non.Annual.=0 889 153 Yes (0.1721035 0.8278965) *
##
plotcp(tree_m2)
```



rpart.plot(tree\_m2)



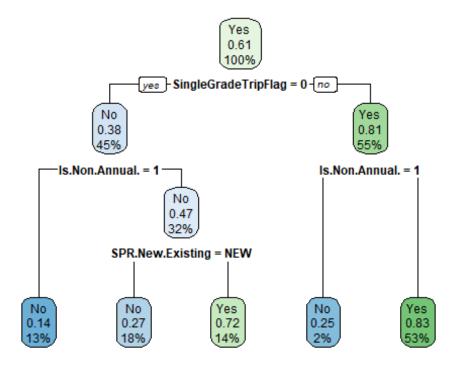
printcp(tree\_m2)

```
##
## Classification tree:
## rpart(formula = Retained.in.2012. ~ ., data = train, parms = list(split =
"gini"))
##
## Variables actually used in tree construction:
## [1] Group.State
                          Is.Non.Annual.
                                            SingleGradeTripFlag
## [4] SPR.New.Existing
## Root node error: 652/1677 = 0.38879
##
## n= 1677
##
##
           CP nsplit rel error xerror
                   0
                       1.00000 1.00000 0.030618
## 1 0.286810
## 2 0.078221
                   1
                       0.71319 0.71319 0.028117
## 3 0.035276
                   3
                       0.55675 0.55675 0.025866
## 4 0.012270
                   4
                       0.52147 0.52147 0.025252
                   5
                       0.50920 0.54755 0.025710
## 5 0.010000
minsplt <- c(15, 51, 104) #assigning random vector values to minsplit
minbckt <- c(5, 17, 38) #assigning random vector values to minbckt
#looping through to try different combinations of minsplit and minbucket
for (i in minsplt){
for (j in minbckt){
tree m2 <- rpart(Retained.in.2012. ~ ., train, parms = list(split = "gini"),
control
= rpart.control(minbucket = j, minsplit =i, cp=0.01))
tree_pred_class_2 <- predict(tree_m2, train, type = "class")#using predict</pre>
function to predict the classes of training data
trainerror_2 <- mean(tree_pred_class_2 != train$Retained.in.2012.)</pre>
#calculating the training error
print(trainerror 1)
tree pred test 2 <- predict(tree m2, test, type = "class")#using predict</pre>
function to predict the classes of test data
testerror_2 <- mean(tree_pred_test_2 != test$Retained.in.2012.) #calculating
the test error
dif <- testerror_2-trainerror_2 #finding out the difference between test
error and training error
CM <- table(tree_pred_test_2, test$Retained.in.2012.)</pre>
print(CM)
#Assigning the values of matrix to the following variables
TN = CM[1,1]
TP =CM[2,2]
FP = CM[1,2]
FN = CM[2,1]
precision test =(TP)/(TP+FP) #calculating precision of test data
accuracy model test =(TP+TN)/(TP+TN+FP+FN) #calculating accuracy of test data
recall_test= (TP)/(TP+FN) #calculating recall of test data
```

```
F score test= (2*(recall test*precision test))/(recall test+precision test)
#calculating fscore of test data
#printing all the values
print(paste0("precision of test data: ", precision_test))
print(paste0("accuracy of test data: ", accuracy_model_test))
print(paste0("recall of test data: ", recall_test))
print(paste0("F-score of test data: ", F score test))
}
## [1] 0.1981982
## tree pred test 2 No Yes
                No 204 51
##
##
                Yes 82 375
## [1] "precision of test data: 0.880281690140845"
## [1] "accuracy of test data: 0.813202247191011"
## [1] "recall of test data: 0.820568927789934"
## [1] "F-score of test data: 0.849377123442809"
## [1] 0.1981982
##
## tree_pred_test_2 No Yes
                No 204 51
##
##
                Yes 82 375
## [1] "precision of test data: 0.880281690140845"
## [1] "accuracy of test data: 0.813202247191011"
## [1] "recall of test data: 0.820568927789934"
## [1] "F-score of test data: 0.849377123442809"
## [1] 0.1981982
##
## tree_pred_test_2 No Yes
##
                No 198 46
##
                Yes 88 380
## [1] "precision of test data: 0.892018779342723"
## [1] "accuracy of test data: 0.811797752808989"
## [1] "recall of test data: 0.811965811965812"
## [1] "F-score of test data: 0.850111856823266"
## [1] 0.1981982
##
## tree_pred_test_2 No Yes
##
                No 204 51
##
                Yes 82 375
## [1] "precision of test data: 0.880281690140845"
## [1] "accuracy of test data: 0.813202247191011"
## [1] "recall of test data: 0.820568927789934"
## [1] "F-score of test data: 0.849377123442809"
## [1] 0.1981982
##
## tree_pred_test_2 No Yes
```

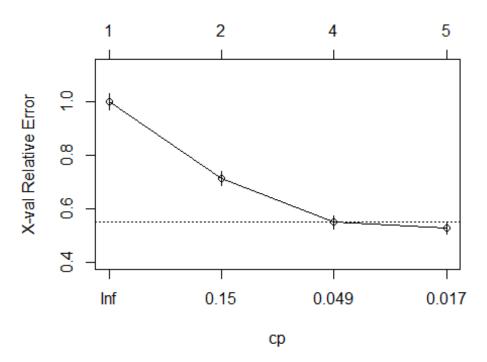
```
##
                No 204 51
##
                Yes 82 375
## [1] "precision of test data: 0.880281690140845"
## [1] "accuracy of test data: 0.813202247191011"
## [1] "recall of test data: 0.820568927789934"
## [1] "F-score of test data: 0.849377123442809"
## [1] 0.1981982
##
## tree_pred_test_2 No Yes
##
                No 198 46
##
                Yes 88 380
## [1] "precision of test data: 0.892018779342723"
## [1] "accuracy of test data: 0.811797752808989"
## [1] "recall of test data: 0.811965811965812"
## [1] "F-score of test data: 0.850111856823266"
## [1] 0.1981982
##
## tree pred test 2 No Yes
##
                No 204 51
##
                Yes 82 375
## [1] "precision of test data: 0.880281690140845"
## [1] "accuracy of test data: 0.813202247191011"
## [1] "recall of test data: 0.820568927789934"
## [1] "F-score of test data: 0.849377123442809"
## [1] 0.1981982
##
## tree pred test 2 No Yes
##
                No 204 51
                Yes 82 375
##
## [1] "precision of test data: 0.880281690140845"
## [1] "accuracy of test data: 0.813202247191011"
## [1] "recall of test data: 0.820568927789934"
## [1] "F-score of test data: 0.849377123442809"
## [1] 0.1981982
##
## tree pred test 2 No Yes
                No 198 46
##
##
                Yes 88 380
## [1] "precision of test data: 0.892018779342723"
## [1] "accuracy of test data: 0.811797752808989"
## [1] "recall of test data: 0.811965811965812"
## [1] "F-score of test data: 0.850111856823266"
set.seed(60)
indx <- sample(2, nrow(df), replace=TRUE, prob=c(0.8,0.2))#dividing the
dataset into training and test with 80% in train and 20% in test
train <- df [indx==1, ] #assigning all the rows with index 1 to train
test <- df [indx==2, ] #assigning all the rows with index 2 to test
library("rpart")
tree_m3 <- rpart(Retained.in.2012. ~ ., train, parms = list(split = "gini" ))</pre>
```

```
#constructing the decision tree using rpart
print( tree m3) #printing the decision tree
## n= 1902
##
## node), split, n, loss, yval, (yprob)
##
         * denotes terminal node
##
##
    1) root 1902 735 Yes (0.3864353 0.6135647)
      2) SingleGradeTripFlag=0 852 320 No (0.6244131 0.3755869)
##
        4) Is.Non.Annual.=1 246 34 No (0.8617886 0.1382114) *
##
##
        5) Is.Non.Annual.=0 606 286 No (0.5280528 0.4719472)
         10) SPR.New.Existing=NEW 335 91 No (0.7283582 0.2716418) *
##
         11) SPR.New.Existing=EXISTING 271 76 Yes (0.2804428 0.7195572) *
##
      3) SingleGradeTripFlag=1 1050 203 Yes (0.1933333 0.8066667)
##
        6) Is.Non.Annual.=1 44 11 No (0.7500000 0.2500000) *
##
##
        7) Is.Non.Annual.=0 1006 170 Yes (0.1689861 0.8310139) *
rpart.plot(tree_m3)
```



plotcp(tree m3)

### size of tree



```
printcp(tree_m3)
##
## Classification tree:
## rpart(formula = Retained.in.2012. ~ ., data = train, parms = list(split =
"gini"))
##
## Variables actually used in tree construction:
## [1] Is.Non.Annual.
                           SingleGradeTripFlag SPR.New.Existing
##
## Root node error: 735/1902 = 0.38644
## n= 1902
##
           CP nsplit rel error xerror
##
                                            xstd
## 1 0.288435
                   0
                       1.00000 1.00000 0.028893
## 2 0.080952
                   1
                       0.71156 0.71156 0.026494
## 3 0.029932
                       0.54966 0.54966 0.024269
                   3
## 4 0.010000
                       0.51973 0.52789 0.023910
minsplt <- c(15, 51, 104) #assigning random vector values to minsplit
minbckt <- c(5, 17, 38) #assigning random vector values to minbckt
#looping through to try different combinations of minsplit and minbucket
for (i in minsplt){
for (j in minbckt){
tree_m3 <- rpart(Retained.in.2012. ~ ., train, parms = list(split = "gini" ),</pre>
control
```

```
= rpart.control(minbucket = j, minsplit =i, cp=0.01))
tree pred class 3 <- predict(tree m3, train, type = "class")#using predict
function to predict the classes of training data
trainerror_3 <- mean(tree_pred_class_3 != train$Retained.in.2012.)</pre>
#calculating the training error
print(trainerror_1)
tree pred test 3 <- predict(tree m3, test, type = "class")#using predict
function to predict the classes of test data
testerror_3 <- mean(tree_pred_test_3 != test$Retained.in.2012.) #calculating
the test error
dif <- testerror_3-trainerror_3 #finding out the difference between test
error and training error
CM <- table(tree_pred_test_3, test$Retained.in.2012.)</pre>
print(CM)
#Assigning the values of matrix to the following variables
TN = CM[1,1]
TP =CM[2,2]
FP = CM[1,2]
FN = CM[2,1]
precision test =(TP)/(TP+FP) #calculating precision of test data
accuracy model test =(TP+TN)/(TP+TN+FP+FN) #calculating accuracy of test data
recall_test= (TP)/(TP+FN) #calculating recall of test data
F_score_test= (2*(recall_test*precision_test))/(recall_test+precision_test)
#calculating fscore of test data
#printing all the values
print(paste0("precision of test data: ", precision_test))
print(paste0("accuracy of test data: ", accuracy_model_test))
print(paste0("recall of test data: ", recall_test))
print(paste0("F-score of test data: ", F_score_test))
}
}
## [1] 0.1981982
##
## tree_pred_test_3 No Yes
##
                No 140 29
                Yes 63 255
## [1] "precision of test data: 0.897887323943662"
## [1] "accuracy of test data: 0.811088295687885"
## [1] "recall of test data: 0.80188679245283"
## [1] "F-score of test data: 0.847176079734219"
## [1] 0.1981982
##
## tree_pred_test_3 No Yes
##
                No 140 29
##
                Yes 63 255
## [1] "precision of test data: 0.897887323943662"
## [1] "accuracy of test data: 0.811088295687885"
```

```
## [1] "recall of test data: 0.80188679245283"
## [1] "F-score of test data: 0.847176079734219"
## [1] 0.1981982
##
## tree_pred_test_3 No Yes
                No 140 29
##
##
                Yes 63 255
## [1] "precision of test data: 0.897887323943662"
## [1] "accuracy of test data: 0.811088295687885"
## [1] "recall of test data: 0.80188679245283"
## [1] "F-score of test data: 0.847176079734219"
## [1] 0.1981982
##
## tree_pred_test_3 No Yes
##
                No 140 29
##
                Yes 63 255
## [1] "precision of test data: 0.897887323943662"
## [1] "accuracy of test data: 0.811088295687885"
## [1] "recall of test data: 0.80188679245283"
## [1] "F-score of test data: 0.847176079734219"
## [1] 0.1981982
##
## tree_pred_test_3 No Yes
##
                No 140 29
                Yes 63 255
##
## [1] "precision of test data: 0.897887323943662"
## [1] "accuracy of test data: 0.811088295687885"
## [1] "recall of test data: 0.80188679245283"
## [1] "F-score of test data: 0.847176079734219"
## [1] 0.1981982
##
## tree_pred_test_3 No Yes
##
                No 140 29
                Yes 63 255
##
## [1] "precision of test data: 0.897887323943662"
## [1] "accuracy of test data: 0.811088295687885"
## [1] "recall of test data: 0.80188679245283"
## [1] "F-score of test data: 0.847176079734219"
## [1] 0.1981982
##
## tree_pred_test_3 No Yes
##
                No 140 29
                Yes 63 255
##
## [1] "precision of test data: 0.897887323943662"
## [1] "accuracy of test data: 0.811088295687885"
## [1] "recall of test data: 0.80188679245283"
## [1] "F-score of test data: 0.847176079734219"
## [1] 0.1981982
##
## tree_pred_test_3 No Yes
```

```
##
                No 140 29
##
                Yes 63 255
## [1] "precision of test data: 0.897887323943662"
## [1] "accuracy of test data: 0.811088295687885"
## [1] "recall of test data: 0.80188679245283"
## [1] "F-score of test data: 0.847176079734219"
## [1] 0.1981982
## tree_pred_test_3 No Yes
##
                No 140 29
##
                Yes 63 255
## [1] "precision of test data: 0.897887323943662"
## [1] "accuracy of test data: 0.811088295687885"
## [1] "recall of test data: 0.80188679245283"
## [1] "F-score of test data: 0.847176079734219"
```

If STC is actually being retained by customer, but they are predicted as not retained, it will be expensive. Hence, we considere recall to be a performance metric for this dataset as it will be crucial to reduce the number of False negatives (actually retained but predicted as not retained).

Gini 50:50 CP=0.01			Gini 70:30 CP=0.01				Gini 80:20 CP=0.01				
minsplit	minbucket	Recall		minsplit	minbucket	Recall		minsplit	minbucket	Recall	
15	5	0.7856192		15	5	0.8205689		15	5	0.8018868	
15	17	0.7846568		15	17	0.8205689		15	17	0.8018868	
51	5	0.7846568		51	5	0.8205689		15	38	0.8018868	
51	17	0.7846568		51	17	0.8205689		51	5	0.8018868	
104	5	0.7761966		104	5	0.8205689		51	17	0.8018868	
104	17	0.7761966		104	17	0.8205689		51	38	0.8018868	
15	38	0.7753086		15	38	0.8119658		104	5	0.8018868	
51	38	0.7753086		51	38	0.8119658		104	17	0.8018868	
104	38	0.7753086		104	38	0.8119658		104	38	0.8018868	

According to the decision trees that have been constructed above, we can conclude that 70:30 split with the highlighted pruning parameters gives us the best recall.

Constructing random forests with different ntree values and finding the best mtry for each model to derive a single model with the best performance

```
set.seed(60)
indx <- sample(2, nrow(df), replace=TRUE, prob=c(0.8,0.2))#dividing the
dataset into training and test with 80% in train and 20% in test
train <- df [indx==1, ] #assigning all the rows with index 1 to train
test <- df [indx==2, ] #assigning all the rows with index 2 to test
#Whichever gives the best mtry value for 100 ntree samples
pr.err <- c()
for(mt in seq(1,ncol(train)))
{
    rf1 <- randomForest(Retained.in.2012.~., data = train, ntree = 100,
    mtry = ifelse(mt == ncol(train),
    mt-1, mt))
    predicted <- predict(rf1, newdata = test, type = "class")
    pr.err <- c(pr.err,mean(test$Retained.in.2012. != predicted))
}</pre>
```

```
bestmtrv <- which.min(pr.err)</pre>
print(bestmtry)
## [1] 6
rf1 <- randomForest(Retained.in.2012.~., data = train, ntree = 100,
mtry =bestmtry)
predicted <- predict(rf1, newdata = test, type = "class")</pre>
CM <- table(predicted, test$Retained.in.2012.)</pre>
TN = CM[1,1]
TP =CM[2,2]
FP = CM[1,2]
FN = CM[2,1]
recall_test1= (TP)/(TP+FN) #calculating recall of test data
F_score_test1= (2*(recall_test*precision_test))/(recall test+precision test)
pr.err <- c(pr.err,mean(test$Retained.in.2012. != predicted))</pre>
print(paste0("recall of test data: ", recall_test1))
## [1] "recall of test data: 0.757396449704142"
print(paste0("F-score of test data: ", F_score_test1))
## [1] "F-score of test data: 0.847176079734219"
#Whichever gives the best mtry value for 300 ntree samples
pr.err <- c()
for(mt in seq(1,ncol(train)))
rf2 <- randomForest(Retained.in.2012.~., data = train, ntree = 300,
mtry = ifelse(mt == ncol(train),
mt-1, mt))
predicted <- predict(rf2, newdata = test, type = "class")</pre>
pr.err <- c(pr.err,mean(test$Retained.in.2012. != predicted))</pre>
bestmtry1 <- which.min(pr.err)</pre>
print(bestmtry1)
## [1] 16
rf2 <- randomForest(Retained.in.2012.~., data = train, ntree = 300,
mtry = bestmtry1)
predicted <- predict(rf2, newdata = test, type = "class")</pre>
CM <- table(predicted, test$Retained.in.2012.)</pre>
TN = CM[1,1]
TP =CM[2,2]
FP = CM[1,2]
FN = CM[2,1]
recall test2= (TP)/(TP+FN) #calculating recall of test data
F_score_test2= (2*(recall_test*precision_test))/(recall_test+precision_test)
pr.err <- c(pr.err,mean(test$Retained.in.2012. != predicted))</pre>
print(paste0("recall of test data: ", recall_test2))
```

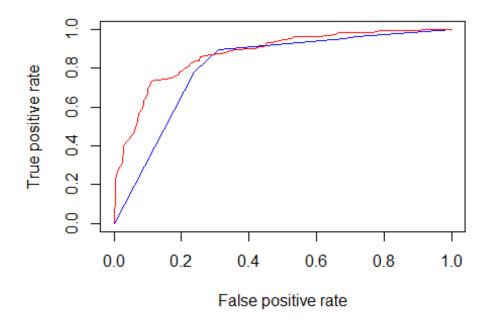
```
## [1] "recall of test data: 0.761194029850746"
print(paste0("F-score of test data: ", F_score_test2))
## [1] "F-score of test data: 0.847176079734219"
```

According to the randomforest models constructed above, the randomforest model1 is considered as it gives us the better recall.

### Plotting the ROC Curve for the two trees

```
#Plotting ROC curve for decision trees
score <- predict(tree_m2, test, type = "prob")[,"Yes"]
pred <- prediction(score, test$Retained.in.2012.)
perf <- performance(pred, "tpr", "fpr")
#Plotting ROC curve for random trees
score2 <- predict(rf1, test, type = "prob")[,"Yes"]
pred2 <- prediction(score2, test$Retained.in.2012.)
perf2 <- performance(pred2, "tpr", "fpr")
#Plotting multiple plots in one graph
plot( perf, colorize = FALSE, col="blue",main= "ROCR plots for random forest
and decision trees")
plot(perf2, add = TRUE, colorize = FALSE,col="red")</pre>
```

## ROCR plots for random forest and decision trees



```
#Area under curve for Decision Tree
auc <- unlist(slot(performance(pred, "auc"), "y.values"))
print(auc)</pre>
```

```
## [1] 0.8088271

#Area under curve for RandomForest model
auc1 <- unlist(slot(performance(pred2, "auc"), "y.values"))
print(auc1)

## [1] 0.8752602</pre>
```

The red and the blue lines indicate the ROC curve for Random Forest and Decision Tree respectively. From this graph we can state that random forest has a better performance on this dataset when compared to decision tree.

From the auc that we calculated above for both the models, we have inferred that RandomForest model has better auc when compared to decision tree model. By this, we can say that RandomForest model performs better than decision tree model.

```
#Creating a duplicate of the preprocessed data to build further models on data <- df
```

Performing 10 fold cross validation on the dataset for both random forest and decision tree to see the affect of the performance and calculate the weighted averages.

```
#Decision Tree
set.seed(60)
data <- data[sample(nrow(data)), ]</pre>
k <- 10
nmethod <- 2
folds <- cut(seq(1,nrow(data)), breaks=k, labels=FALSE)</pre>
model.recall <- matrix(-1,k,nmethod,</pre>
dimnames=list(paste0("Fold",1:k),c("Decision Tree","Random Forest")))
actual p <- matrix(-1,k,nmethod, dimnames=list(paste0("Fold",1:k),c("Decision
Tree", "Random Forest")))
weighted recall <- matrix(-1,k,nmethod,</pre>
dimnames=list(paste0("Fold",1:k),c("Decision Tree","Random Forest")))
#CV
#total number of positive(i.e yes) instances in the entire dataset
total <- 1451
#Calculated the weighted recall
for(i in 1:k){
  testindexes <- which(folds == i, arr.ind = TRUE)</pre>
  test<- data[testindexes, ]</pre>
  train<- data[-testindexes, ]</pre>
  tree <- rpart(Retained.in.2012. ~ ., train, parms = list(split = "gini" ),</pre>
control= rpart.control(minbucket = 5, minsplit =15, cp=0.01))
  pred <- predict(tree, newdata=test, type="class")</pre>
  CM <- table(pred, test$Retained.in.2012.)</pre>
  TN = CM[1,1]
 TP = CM[2,2]
```

```
FP = CM[1,2]
  FN = CM[2,1]
  #number of actual positives in each fold
  actual p[i, "Decision Tree"]<- TP+FN
  model.recall[i,"Decision Tree"] <- (TP)/(TP+FN)</pre>
  weighted_recall[i,"Decision Tree"] <- ( actual_p[i,"Decision</pre>
Tree"]*model.recall[i,"Decision Tree"])/total
  tree2 <- randomForest(Retained.in.2012.~.,data= train,mtry = bestmtry,</pre>
ntree = 100, proximity=T,importance = T)
  pred2<- predict(tree2, newdata=test, type="class")</pre>
  CM <- table(pred2, test$Retained.in.2012.)</pre>
  TN = CM[1,1]
  TP = CM[2,2]
  FP = CM[1,2]
  FN = CM[2,1]
#number of actual positives in each fold
  actual_p[i,"Random Forest"]<- TP+FN</pre>
  model.recall[i,"Random Forest"] <- (TP)/(TP+FN)</pre>
  weighted_recall[i,"Random Forest"] <- (actual_p[i,"Random</pre>
Forest"]/total)*model.recall[i,"Random Forest"]
}
ap <- actual_p</pre>
ap
          Decision Tree Random Forest
##
## Fold1
                     147
                                     163
                     159
## Fold2
                                     164
## Fold3
                     164
                                     163
## Fold4
                     170
                                     173
## Fold5
                     160
                                     165
## Fold6
                     150
                                     151
## Fold7
                                     165
                     166
## Fold8
                     161
                                     161
## Fold9
                     167
                                     166
## Fold10
                     164
                                     169
mr <-model.recall #calculating model recall</pre>
mr
          Decision Tree Random Forest
##
## Fold1
               0.8299320
                              0.8098160
## Fold2
               0.7987421
                              0.8048780
## Fold3
               0.7621951
                              0.7668712
## Fold4
               0.8176471
                              0.8150289
## Fold5
               0.6937500
                              0.6969697
## Fold6
               0.7600000
                              0.7350993
## Fold7
               0.8192771
                              0.8242424
## Fold8
                              0.8571429
               0.8633540
```

```
## Fold9
              0.8203593
                            0.8674699
## Fold10
              0.7743902
                             0.7278107
wr <-weighted_recall #Assigning weighted recall to wr</pre>
wr
          Decision Tree Random Forest
##
## Fold1
             0.08407994
                            0.09097174
## Fold2
             0.08752584
                           0.09097174
## Fold3
             0.08614748
                           0.08614748
## Fold3
## Fold4
             0.09579600
                           0.09717436
## Fold5 0.07649897
## Fold6 0.07856651
                           0.07925569
                           0.07649897
## Fold7
           0.09372846 0.09372846
## Fold8
## Fold9
## Fold8
             0.09579600
                           0.09510682
             0.09441764
                            0.09924190
## Fold10
             0.08752584
                            0.08476912
wr1 <- colSums(wr) #Calculating the sum of all the weighted recall for
decision tree and random forest models
wr1
## Decision Tree Random Forest
       0.8800827
##
                     0.8938663
```

When considering 10 cross validation, we derived that RandomForest has a higher recall when compared to Decision tree model.