

### 3R MATRIX

|                                       | + | = | - |
|---------------------------------------|---|---|---|
| Right Sector (RS)                     | ✓ | ✗ | ✗ |
| Right Quality (RQ)                    | ✓ | ✗ | ✗ |
| Right Valuation (RV)                  | ✓ | ✗ | ✗ |
| + Positive    = Neutral    - Negative |   |   |   |

### What has changed in 3R MATRIX

|    | Old |   | New |
|----|-----|---|-----|
| RS | ✗   | ↔ | ✗   |
| RQ | ✗   | ↔ | ✗   |
| RV | ✗   | ↔ | ✗   |

### Company details

|                               |                 |
|-------------------------------|-----------------|
| Market cap:                   | Rs. 9,07,449 cr |
| 52-week high/low:             | Rs. 1361/970    |
| NSE volume:<br>(No of shares) | 142.0 lakh      |
| BSE code:                     | 532174          |
| NSE code:                     | ICICIBANK       |
| Free float:<br>(No of shares) | 705.8 cr        |

### Shareholding (%)

|           |      |
|-----------|------|
| Promoters |      |
| FII       | 46.2 |
| DII       | 44.2 |
| Others    | 9.6  |

### Price chart





### Price performance

| (%)                | 1m  | 3m   | 6m   | 12m  |
|--------------------|-----|------|------|------|
| Absolute           | 2.7 | -4.1 | 10.9 | 27.4 |
| Relative to Sensex | 1.9 | 3.3  | 9.9  | 16.4 |

Source: Mirae Asset Sharekhan Research, Bloomberg

## ICICI Bank

### Exhibiting leadership

| Banks   | Sharekhan code: ICICIBANK |   |   |
|---|---------------------------|---|---|
| <b>Reco/View: Buy</b>   | ↔                         | CMP: Rs. 1,286  | Price Target: Rs. 1,550  |
|  Upgrade | ↔ Maintain                |  Downgrade |   |

#### Summary

- We reiterate our BUY rating with a revised PT of Rs. 1,550. The bank is relatively well-positioned in the current cycle as it continues to outperform peers on most of the parameters exhibiting strong franchise strength despite sectoral headwinds.
- Loan growth to outpace system growth despite growth moderation in unsecured retail loans in H2FY2025, led by business banking and corporate segments. LDR is at a comfortable level (c. at ~85%) and focus remains on balancing incremental loan growth with incremental deposit mobilisation. NIMs are expected to be stable in H2FY2025 vs. H1 until the rate cut cycle starts.
- Stress in the unsecured retail segment is expected to stabilise over the next couple of quarters. The bank is still confident that normalisation of credit costs will be gradual, keeping credit cost still far lower than the long-term averages as portfolio risk is still within internal limits despite increased delinquencies in unsecured retail.
- Stable return ratios, strong liability franchise, and steady growth should help the bank to sustain premium valuation to its peers. The stock trades at 2.6x/2.2x/1.9x its FY2025E/FY2026E/ FY2027E core BV estimates.

ICICI Bank remains our top pick in the private banks space and is well positioned to deliver superior performance despite cyclical headwinds. A steady loan growth trajectory and stable asset quality would help the bank to sustain stable return ratios. NIMs are expected to be stable in H2FY2025 vs. H1 until the rate cut cycle starts. Lower interest rate cycle will negatively impact margins, as ~51% of the loan book is linked to repo, which will get repriced immediately, rest ~17% is linked to MCLR and ~32% is fixed rate book. Opex growth would lag income growth, which would ultimately offset the impact of lower NIM. The asset-quality outlook continues to remain stable as there are no signs of alarming stress along with higher contingent provisions, which should keep credit cost lower. Stress in the unsecured retail segment is expected to stabilise over the next couple of quarters. The bank is still confident that normalisation of credit costs will be gradual, keeping credit cost still far lower than the long-term averages as portfolio risk is still within internal limits despite the increase in delinquencies in unsecured retail. Deposit growth/LCR is healthy, and LDR remains the lowest among large private banks, thus loan growth outlook continues to remain steady for the bank. We believe the bank is likely to sustain RoA at over ~2% in the near to medium term despite cyclical headwinds.

**Focus on delivering steady growth:** Loan growth is likely to outpace system growth despite growth moderation in unsecured retail loans in H2FY2025, led by business banking and corporate segments. The bank has taken a few corrective actions in the unsecured loans segment—including increasing pricing, rationalising sourcing payouts, and tightening credit filters resulting in growth moderation. The Business Banking segment continues to witness strong traction even as the overall economic environment has softened, as the bank has revamped its strategy, enhanced resources, and streamlined internal processes. Demand from the corporate sector is here and loan book is also much more diversified here. Focus is on the mid-corporate segment. The current competitive environment is comfortable to deliver 15-16% loan growth in FY2025E and is expected to be broad based.

**NIMs to remain broadly stable until the rate cuts cycle starts:** NIMs are expected to be broadly stable in H2FY2025 vs. H1 until the rate cut cycle starts. Of course, the lower interest rate cycle will negatively impact margins as ~51% of the loan book is linked to repo, which will get repriced immediately, rest ~17% is linked to MCLR and ~32% is fixed rate book. On the positive side, opex growth would lag income growth, which would ultimately offset the impact of lower NIMs.

**Credit cost to normalize gradually:** Normalisation of credit cost is expected to be gradual until we see a major economic downturn. Additionally, the bank has non-NPA provisions of ~1.0% of loans outside the PCR. The asset quality is holding up well and the overall portfolio is still not showing worrying signs, including unsecured retail loans. Increased delinquencies in the unsecured retail segment is expected to stabilise over the next couple of quarters. Credit cost would be still far lower than the long-term averages, as portfolio risk is still within internal limits despite the increase in delinquencies in unsecured retail. Overleveraging remains a key concern for the industry mainly in unsecured lending segments and the unwinding process is ongoing, which may take a few more quarters and continue to put pressure on the segment's growth in the near term. The customer segment that the bank has focus on is holding up well on income and leverage. Business banking, corporate segment, other secured retail loans are holding up well.

#### Our Call

**Valuation - Maintain BUY with a revised PT of Rs. 1,550:** ICICI Bank currently trades at 2.6x/2.2x/1.9x its FY2025E/FY2026E/FY2027E core BV estimates. Overall, we see ICICI Bank relatively well-positioned in the sector in terms of asset quality/growth and profitability. The bank continues to outperform peers on most of the parameters exhibiting strong franchise strength; and thus, the current valuation premium to peers is likely to sustain. We believe the bank is likely to sustain RoA over ~2% in the near to medium term. The bank has been delivering predictable earnings with healthy growth on a sustained basis, which is a key positive.

#### Key Risks

Lower loan growth and higher-than-anticipated credit costs; slower growth in retail deposits; and lower-than-expected margins.

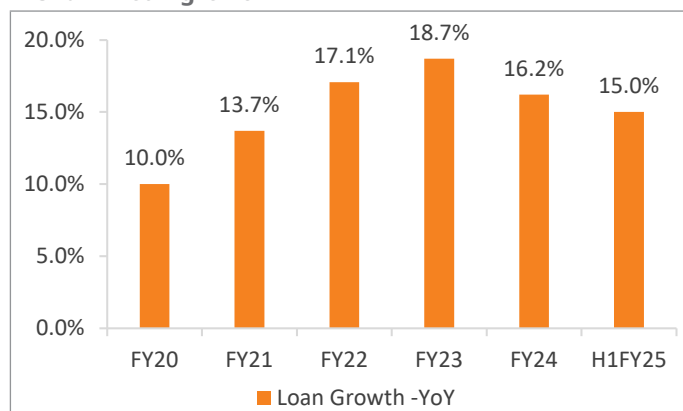
#### Valuation (Standalone)

|                     | Rs cr  |        |        |        |          |
|---------------------|--------|--------|--------|--------|----------|
| Particulars         | FY23   | FY24   | FY25E  | FY26E  | FY27E    |
| Net Interest Income | 62,129 | 74,306 | 81,586 | 94,604 | 1,08,945 |
| Net profit          | 31,897 | 40,888 | 45,235 | 50,044 | 57,752   |
| EPS (Rs.)           | 44.9   | 58.2   | 64.4   | 71.3   | 82.2     |
| P/E (x)             | 23.7   | 18.2   | 16.5   | 14.9   | 12.9     |
| P/Core BV (x)       | 3.7    | 3.1    | 2.6    | 2.2    | 1.9      |
| RoE                 | 17.2   | 18.6   | 17.4   | 16.3   | 16.0     |
| RoA                 | 2.1    | 2.4    | 2.3    | 2.2    | 2.2      |

Source: Company; Mirae Asset Sharekhan estimates

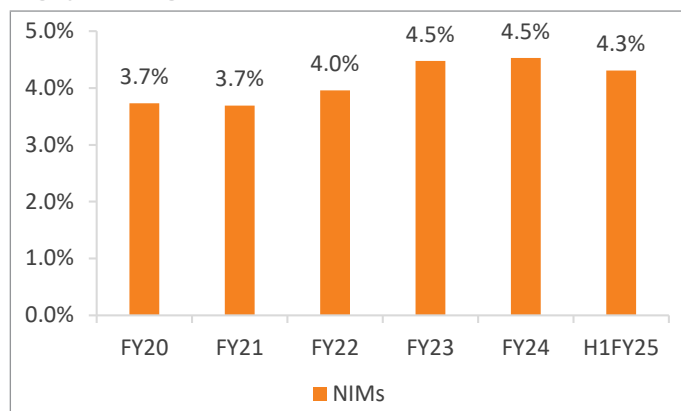
## Financials in charts

### Trend in Loan growth



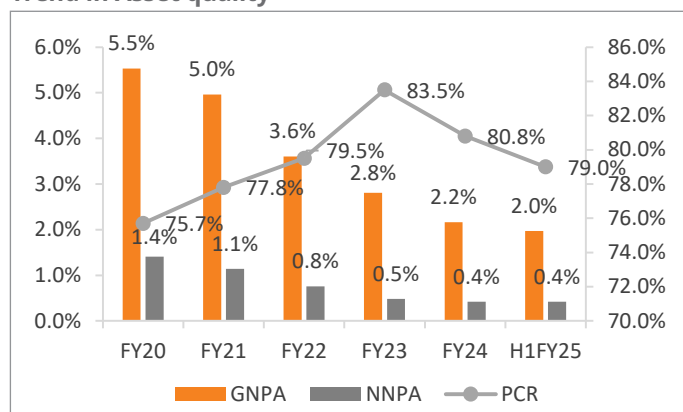
Source: Company; Mirae Asset Sharekhan Research

### Trend in NIMs



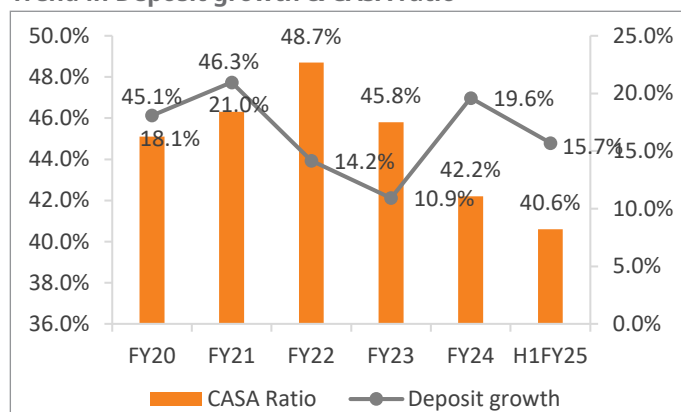
Source: Company; Mirae Asset Sharekhan Research

### Trend in Asset quality



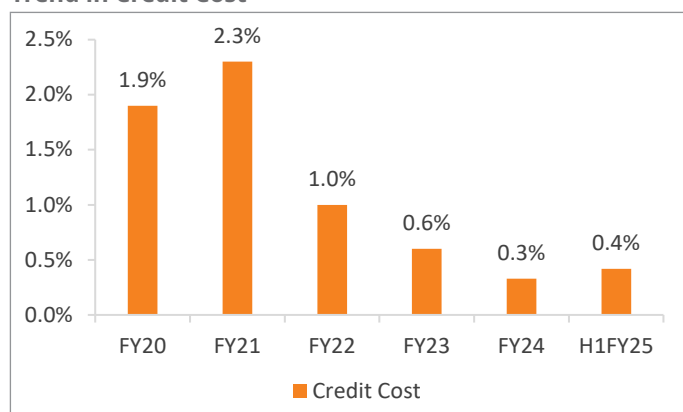
Source: Company; Mirae Asset Sharekhan Research

### Trend in Deposit growth & CASA ratio



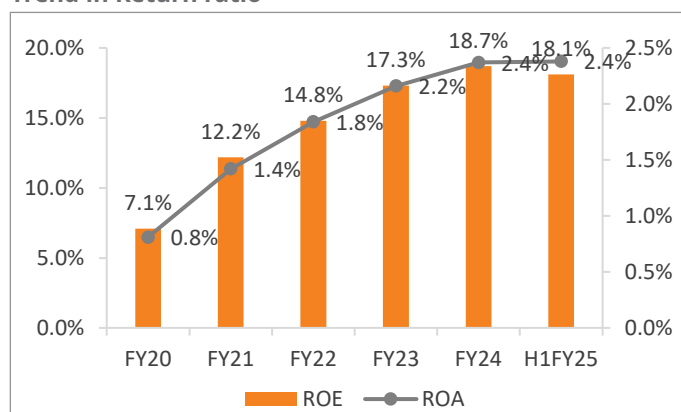
Source: Company; Mirae Asset Sharekhan Research

### Trend in Credit Cost



Source: Company; Mirae Asset Sharekhan Research

### Trend in Return ratio



Source: Company; Mirae Asset Sharekhan Research

## Outlook and Valuation

### ■ Sector Outlook – Deposit mobilisation and asset quality to be in focus

System credit growth is slowing and has declined to ~10.6% y-o-y from 16.4% in FY2024 as per the latest fortnight data, mainly driven by slower deposit growth and a high credit-deposit ratio. Deposit growth at 10.8% has started to outpace loan growth marginally. However, deposit growth continues to remain range bound and is mainly led by time deposits rather than CASA. Margins are expected to be under pressure due to elevated cost of term deposits, while a reversal in the rate cycle should further lead to yield pressure. Overall, the asset-quality outlook is stable to positive for the sector, except for the unsecured retail loans and MFI segments. We believe banks with a robust capital base, strong asset quality, and healthy retail deposit franchises are well-placed to capture growth opportunities.

### ■ Company Outlook – Well positioned in the sector

The bank is positioned well with superior margins, strong RoE, asset quality, contingency buffers, and robust capitalisation in this upcycle. A strong liability franchise indicates a robust business outlook for the bank. We find ICICI Bank to be an attractive franchise with a strong balance sheet and a better return ratio matrix, which makes it attractive over the medium term. Moreover, its well-performing subsidiaries, which are strong players in their respective fields, add value to the overall business. The franchise is looking towards a more predictable performance, which is a key positive.

### ■ Valuation – Maintain Buy with a revised PT of Rs. 1,550

ICICI Bank currently trades at 2.6x/2.2x/1.9x its FY2025E/FY2026E/FY2027E core BV estimates. Overall, we see ICICI Bank relatively well-positioned in the sector in terms of asset quality/growth and profitability. The bank continues to outperform peers on most of the parameters exhibiting strong franchise strength; and thus, the current valuation premium to peers is likely to sustain. We believe the bank is likely to sustain RoA over ~2% in the near to medium term. The bank has been delivering predictable earnings with healthy growth on a sustained basis, which is a key positive.

#### SOTP Valuation

| Subsidiary/Associate/JV         | Per share value (Rs.) |
|---------------------------------|-----------------------|
| Core Bank Value                 | 1,322                 |
| ICICI Prudential Life Insurance | 72                    |
| ICICI Lombard General Insurance | 48                    |
| ICICI Prudential AMC            | 49                    |
| ICICI Securities                | 42                    |
| ICICI Home Finance              | 7                     |
| ICICI Bank UK Plc               | 3                     |
| ICICI Bank Canada               | 3                     |
| ICICI Venture                   | 2                     |
| ICICI PD business               | 2                     |
| Sum of subs/ associates         | 228                   |
| <b>Fair Value</b>               | <b>1,550</b>          |

Source: Company; Mirae Asset Sharekhan estimates

#### Peer Comparison

| Companies  | CMP<br>(Rs/Share) | MCAP<br>(Rs Cr) | P/E (x) |       | P/B (x) |       | RoE (%) |       | RoA (%) |       |
|------------|-------------------|-----------------|---------|-------|---------|-------|---------|-------|---------|-------|
|            |                   |                 | FY25E   | FY26E | FY25E   | FY26E | FY25E   | FY26E | FY25E   | FY26E |
| ICICI Bank | 1,286             | 9,07,449        | 16.5    | 14.9  | 2.6     | 2.2   | 17.4    | 16.3  | 2.3     | 2.2   |
| HDFC Bank  | 1,772             | 13,54,709       | 17.0    | 15.9  | 2.3     | 2.0   | 14.6    | 13.7  | 1.8     | 1.8   |
| Axis Bank  | 1,072             | 3,31,811        | 11.2    | 9.8   | 1.7     | 1.4   | 16.1    | 15.9  | 1.7     | 1.7   |

Source: Company; Mirae Asset Sharekhan Research

## About the company

ICICI Bank is India's second-largest private bank and has a leadership position in other financial services businesses through its subsidiaries. The bank offers the entire spectrum of financial services to customer segments covering large and mid-corporates, MSME, agri, and retail businesses. The bank currently has 6,613 branches with 50% of branches in rural and semi-urban areas.

## Investment theme

The bank is positioned well with superior margins, strong RoE, asset quality, contingency buffers, and robust capitalisation levels in the current cycle. Moreover, its well-performing subsidiaries, which are strong players in their respective fields, add value to the overall business. The franchise is looking towards a more predictable performance, which is a key positive.

## Key Risks

Lower loan growth and higher-than-anticipated credit costs; slower growth in retail deposits; and lower-than-expected margins.

## Additional Data

### Key management personnel

|                  |                           |
|------------------|---------------------------|
| Sandeep Bakhshi  | Managing Director and CEO |
| Rakesh Jha       | Executive Director        |
| Sandeep Batra    | Executive Director        |
| Anindya Banerjee | Chief Financial Officer   |

Source: Company

### Top 10 shareholders

| Sr. No. | Holder Name                                 | Holding (%) |
|---------|---|-------------|
| 1       | Life Insurance Corporation of India         | 5.97        |
| 2       | SBI Funds Management Ltd.                   | 5.31        |
| 3       | ICICI Prudential Asset Management Co. Ltd.  | 3.58        |
| 4       | HDFC Asset Management Co. Ltd.              | 3.00        |
| 5       | BlackRock Inc.                              | 2.82        |
| 6       | Vanguard Group Inc.                         | 2.28        |
| 7       | Republic of Singapore                       | 2.05        |
| 8       | NPS Trust A/c Uti Retirement Solutions Ltd. | 2.04        |
| 9       | UTI Asset Management Co. Ltd.               | 1.90        |
| 10      | Nippon Life AMC Ltd.                        | 1.76        |

Source: Bloomberg

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## Understanding the Mirae Asset Sharekhan 3R Matrix

| Right Sector    |  |
|-----------------|--|
| Positive        | Strong industry fundamentals (favorable demand-supply scenario, consistent industry growth), increasing investments, higher entry barrier, and favorable government policies   |
| Neutral         | Stagnancy in the industry growth due to macro factors and lower incremental investments by Government/private companies  |
| Negative        | Unable to recover from low in the stable economic environment, adverse government policies affecting the business fundamentals and global challenges (currency headwinds and unfavorable policies implemented by global industrial institutions) and any significant increase in commodity prices affecting profitability. |
| Right Quality   |  |
| Positive        | Sector leader, Strong management bandwidth, Strong financial track-record, Healthy Balance sheet/cash flows, differentiated product/service portfolio and Good corporate governance.   |
| Neutral         | Macro slowdown affecting near term growth profile, Untoward events such as natural calamities resulting in near term uncertainty, Company specific events such as factory shutdown, lack of positive triggers/events in near term, raw material price movement turning unfavourable  |
| Negative        | Weakening growth trend led by led by external/internal factors, reshuffling of key management personal, questionable corporate governance, high commodity prices/weak realisation environment resulting in margin pressure and deteriorating balance sheet   |
| Right Valuation |  |
| Positive        | Strong earnings growth expectation and improving return ratios but valuations are trading at discount to industry leaders/historical average multiples, Expansion in valuation multiple due to expected outperformance amongst its peers and Industry up-cycle with conducive business environment.                        |
| Neutral         | Trading at par to historical valuations and having limited scope of expansion in valuation multiples.  |
| Negative        | Trading at premium valuations but earnings outlook are weak; Emergence of roadblocks such as corporate governance issue, adverse government policies and bleak global macro environment etc warranting for lower than historical valuation multiple.   |

Source: Mirae Asset Sharekhan Research

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