

Lay's

Presented by

preetha

Here is where your presentation begins



CONTENT

01

Our History

Ideas shapes the course
of history

03

Our Clients

Everyone is not our
customer.

02

Advertisement

If it doesn't sell,
it isn't creative.

04

Hypothesis testing

Every explanation is after
all an Hypothesis

OUR HISTORY



1932

Herman W. Lay
started a small
business selling
potato chips

1944

Name of the
company was
simplified to lay's



1965

Lay's has been
owned by PepsiCo

Advertisement



It is one of the first snacks which was advertised on Television back in **1944** and has been one of the most famous salty snacks for 75 years.



0

1

Spanish Tomato Tango

It is intensely sweet and tangy tomato flavor.



0

2

Lay's Chile Limon

We could place these in the medium-spicy section.



0

3

Lay's Classic Salted

Definitely a classic that is crunchy with
balanced salt levels



0

4

Lay's India's Magic Masala

These are spicy and not meant for people
with a low chili tolerance



0

5

Lay's American Style Cream & Onion

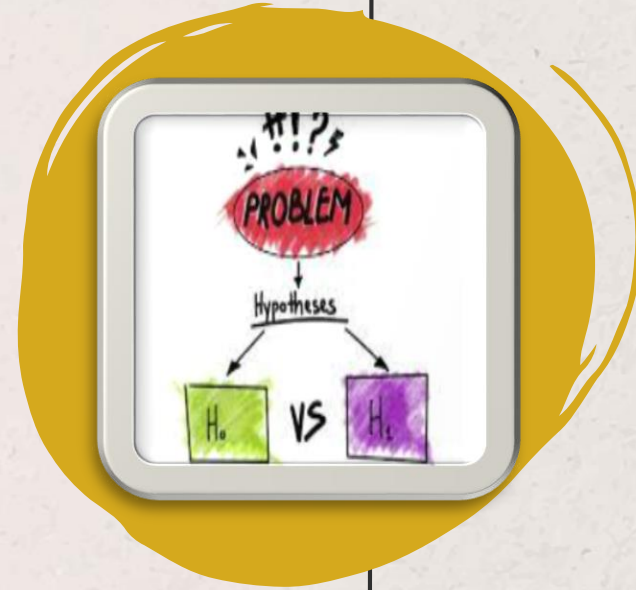
This flavor is for all cheese lovers!. The
aroma and taste are dominant on the cheese
flavor

Our clients

- Youth is the main target customer for Lay's.
- The major base of its consumer are of age between 12-28.
- The youth brand ambassador advertising the brand carries the young imagery forward.



Hypothesis testing



Testing

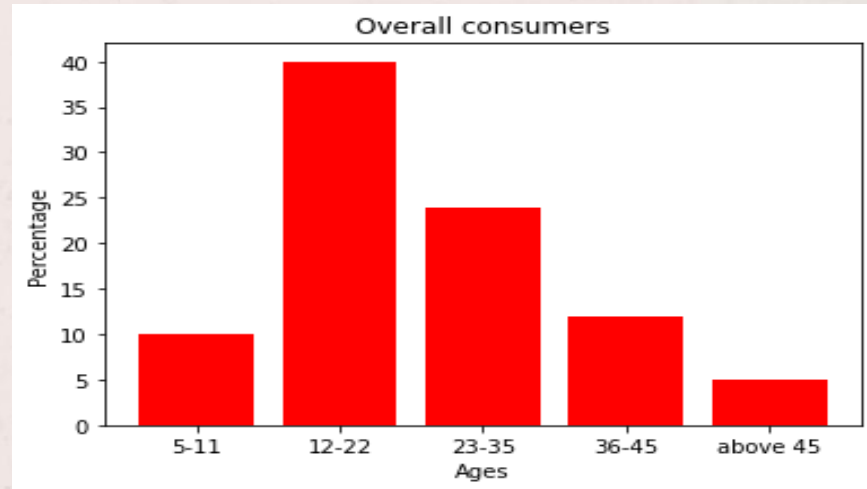
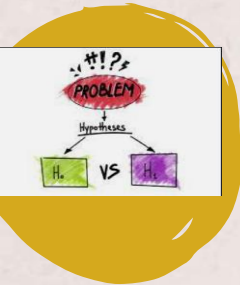
Chi- Square test for association between age group and their purchase

X – Age group

Y – Amount they Purchasing

H0 – Null hypothesis

H1 – Alternate hypothesis



Testing

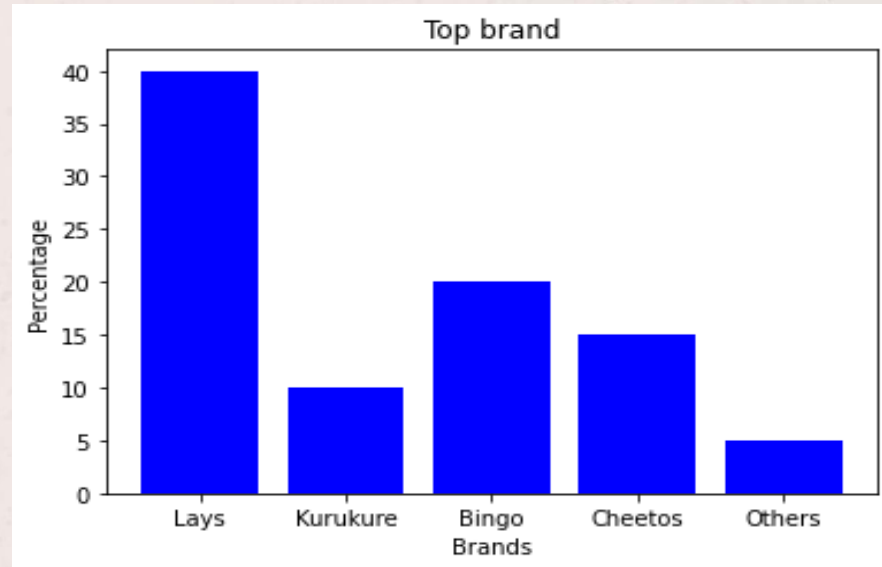
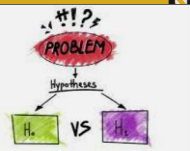
Chi- Square test for association between Different brands and their Choice

X – Different brands

Y – what they choosing

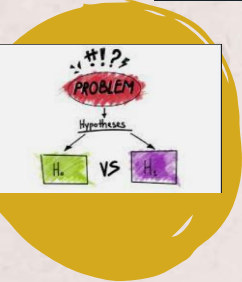
H0 – Null hypothesis

H1 – Alternate hypothesis



Testing

```
import pandas as pd
from scipy import stats
from statsmodels.stats.proportion import proportions_ztest
lays=pd.read_excel("C:/Users/Admin/Documents/Lays.xlsx")
table=pd.crosstab(lays.Ages,lays.Percentage)
stats.chi2_contingency(table)
```

[illegible]

Thank you..