**MADISON MEYERS**

SAN FRANCISO, CA (555) 432-1000 MADISON-EXAMPLE@EXAMPLE.COM

**PROFESSIONAL SUMMARY**

Focused Sales Consultant well-known for providing exciting product demonstrations and convincing leads to purchase. Detailed and quick-packed and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued.

**SKILLS**

* Sales and marketing
* Product and service knowledge
* Demonstrations
* Payment processing
* Customer service

Sales reporting

* Trusted key holder
* Strategic sales knowledge

**WORK HISTORY**

JANUARY 2018-CURRENT

**Sales Consultant** | Verizon Wireless | San Francisco, CA

* Processed credit and Debit card payments to complete the purchase experience.
* Identified prospects’ needs and developed appropriate responses along with information on products and services that would be suitable.
* Providing pricing information to customers regarding specific products.

AUGUST 2016-FEBRUARY 2018

**Sales Representative** | Nike Inc | San Francisco, CA

* Identified prospects’ needs and developed appropriate responses along with information on fitting products and services.
* Responded to customer concerns with friendly and knowledgeable services.
* Increased profits through effective sales training and troubleshooting profit loss areas.

**EDUCATION**

2017

**Associate of Arts:** Business Management

San Francisco City College, San Franciso, CA