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#### Introduction

#### <u>Identifying the Business Problem</u>:

The objective of this project is to use Foursquare location data and regional clustering of venue information to determine what might be the 'best' neighbourhood in Toronto to open a restaurant

This project aims to utilize all Data Science Concepts learned in the IBM Data Science Professional Course.

#### **Target Audience**

This project is aimed towards Entrepreneurs or Business owners who want to open a new Italian Restaurant or grow their current business.

The analysis will provide vital information that can be used by the target audience that can be used for decision making purpose.

#### **Data Overview**

The data set required for the following project was acquired from three different data sources as mentioned below:

- 1. A Wikipedia Page to fetch boroughs and neighborhoods of Toronto city.
- 2. Geographical Location data using Geocoder Package
- 3. The foursquare api to fetch different public venues in the vicinity of the neighborhood.

#### Methodology

We will perform the following steps

- 1. Data Cleansing
- 2. Data Exploration
- 3. Machine Learning
- 4. Data Analysis

Please refer to the 'Exploring Toronto neighbourhood for Italian restaurant' report for full details on the methodology

# **Data Cleansing**

After all the data was collected and put into data frames, cleansing and merging of the data was required to start the process of analysis.

The rows were grouped based on the borough and using the Latitude and Longitude collected from the Geocoder package, I merged the two tables together based on Postal Code.

	PostalCode	Borough	Neighbourhood	Latitude	Longitude
0	M4N	Central Toronto	Lawrence Park	43.728020	-79.388790
1	M4P	Central Toronto	Davisville North	43.712751	-79.390197
2	M4R	Central Toronto	North Toronto West, Lawrence Park	43.715383	-79.405678
3	M4S	Central Toronto	Davisville	43.704324	-79.388790
4	M4T	Central Toronto	Moore Park, Summerhill East	43.689574	-79.383160

Figure 4: Merging tables together based on Postal Code

## **Data Exploration**

Now after cleansing the data, the next step was to analyze it. We then created a map using Folium and color-coded each Neighborhood depending on what Borough it was located in as below.



Next, we used the Foursquare API to get a list of all the Venues in Toronto. We then merged the Foursquare Venue data with the Neighborhood data which then gave us the nearest Venue for each of the Neighborhoods as below

	Neighbourhood	Neighbourhood Latitude	_	Venue	Venue Latitude	Venue Longitude	Venue Category
0	Lawrence Park	43.728020	-79.388790	Lawrence Park Ravine	43.726963	-79.394382	Park
1	Lawrence Park	43.728020	-79.388790	Zodiac Swim School	43.728532	-79.382860	Swim School
2	Lawrence Park	43.728020	-79.388790	TTC Bus #162 - Lawrence- Donway	43.728026	-79.382805	Bus Line
3	Davisville North	43.712751	-79.390197	Homeway Restaurant & Brunch	43.712641	-79.391557	Breakfast Spot
4	Davisville North	43.712751	-79.390197	Sherwood Park	43.716551	-79.387776	Park

# **Machine Learning**

Then to analyze the data we performed a technique in which Categorical Data is transformed into Numerical Data for Machine Learning algorithms. This technique is called One hot encoding.

For each of the neighbourhoods, individual venues were turned into the frequency based on the neighbourhood and grouped by neighbourhood by taking the average of frequency of occurrence of each Venue Category.

After, we created a new data frame that only stored the Neighborhood names as well as the mean frequency of Italian Restaurants in that Neighborhood.

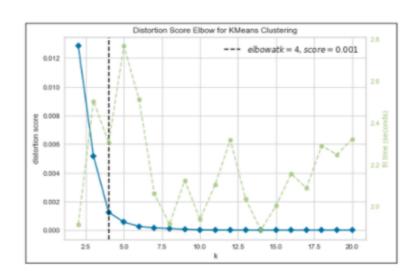
	Neighbourhoods	Italian Restaurant
0	Agincourt	0.000000
1	Alderwood, Long Branch	0.000000
2	Bathurst Manor, Wilson Heights, Downsview North	0.000000
3	Bayview Village	0.000000
4	Bedford Park, Lawrence Manor East	0.090909

#### **Machine Learning -K-Means Clustering**

We use K-means to cluster the neighbourhoods based on the neighbourhoods that had similar averages of Italian Restaurants in that Neighborhood.

To get our optimum K value that was neither overfitting or underfitting the model, we used the Elbow Point Technique. The best K value is chosen at the point in which the line has the sharpest turn. Then we used a model that accurately pointed out the optimum K value.

We imported 'KElbowVisualizer' from the Yellowbrick package and fit our K-Means model to the Elbow visualizer. We just integrated a model that would fit the error and calculate the distortion score.



#### Machine Learning -K-Means Clustering (cont'd)

in K-Means clustering, objects that are similar based on a certain variable are put into the same cluster. Neighbourhoods that had a similar mean frequency of Italian Restaurants were divided into 4 clusters. Each of these clusters was labeled from 0 to 3 as the indexing of labels begins with 0 instead of 1.

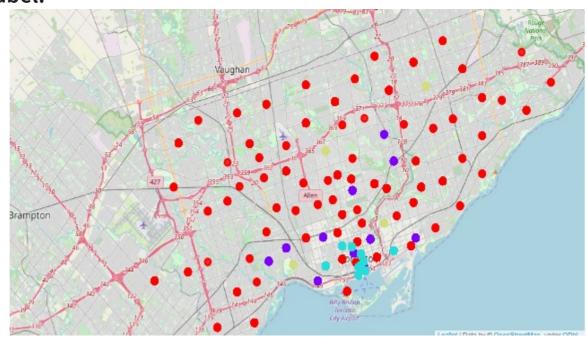
Then we created a map using the Folium package in Python and each neighbourhood was coloured based on the cluster label.

Cluster 1 — Red

Cluster 2 — Purple

Cluster 3 — Turquoise

Cluster 4 — Dark Khaki



## **Data Analysis**

From the bar graph that was made using Matplotlib (figure 18), we can compare the number of Neighborhoods per Cluster.

We see that Cluster 1 has the maximum neighbourhoods (72) while cluster 2 and cluster 3 have the same no. of neighbourhood i.e. 10. Cluster 4 has only 4 neighbourhoods. Then we compared the average Italian Restaurants per cluster.

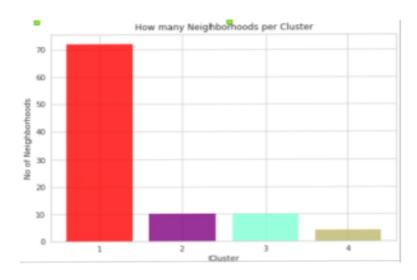


Figure 17: Number of Neighborhoods per duster

# **Results - Cluster Analysis**

Cluster 1 is the Central Toronto ,YorK and other areas. Lawrence Park, Davisville North, , The Junction North, Weston etc are the Neighborhoods that were in that cluster. Cluster 1 had the lowest average (0.0) of Italian Restaurants equating with 72 neighbourhood (highest no.). This seems like a good opportunity given the maximum neighbours and minimum existing italian restaurant.

Cluster 2 has a total of 10 neighborhoods of 19 venue category. It is concentrated around Downtown Toronto, West Toronto etc. This cluster has the 2nd highest no of Avg. number of Italian restaurant (≈ 0.045)

	Borough	Neighbourhood	Italian Restaurant	Cluster Labels	-	Neighbourhood Longitude	Venue	Venue Latitude	Venue Longitude	Venue Category
0	Central Toronto	Lawrence Park	0.0	0	43.728020	-79.388790	TTC Bus #162 - Lawrence-Donway	43.728026	-79.382805	Bus Line
1	Central Toronto	Lawrence Park	0.0	0	43.728020	-79.388790	Zodiac Swim School	43.728532	-79.382860	Swim School
2	Central Toronto	Lawrence Park	0.0	0	43.728020	-79.388790	Lawrence Park Ravine	43.726963	-79.394382	Park
3	Central Toronto	Davisville North	0.0	0	43.712751	-79.390197	900 Mount Pleasant - Residents Gym	43.711671	-79.391767	Gym / Fitness Center
4	Central Toronto	Davisville North	0.0	0	43.712751	-79.390197	Sherwood Off- leash Dog Park	43.715711	-79.390118	Dog Run

	Borough	Neighbourhood	Italian Restaurant	Cluster Labels	Neighbourhood Latitude	Neighbourhood Longitude	Venue	Venue Latitude	Venue Longitude	Venue Category
248	Downtown Toronto	Christie	0.062500	1	43.669542	-79.422564	Marian Engel Park	43.673754	-79.423988	Park
256	Downtown Toronto	Christie	0.062500	1	43.669542	-79.422564	Actinolite	43.667858	-79.428054	Restaurant
263	Downtown Toronto	Christie	0.062500	1	43.669542	-79.422564	Foto Grocery	43.667979	-79.428217	Grocery Store
262	Downtown Toronto	Christie	0.062500	1	43.669542	-79.422564	Garrison Creek Park	43.671690	-79.427805	Park
261	Downtown Toronto	Christie	0.062500	1	43.669542	-79.422564	Fiesta Farms	43.668471	-79.420485	Grocery Store
_										

Cluster 1 - sample data

Cluster 2 – sample data

## **Results - Cluster Analysis**

Cluster 3 has the same no. of neighbourhood as Cluster 2 (10). Cluster 3 was mainly located in the Downtown and West Toronto like Garden District, Little Portugal etc. The average of Italian Restaurants in this cluster which was  $\approx$  0.020. There seems to be a good opportunity to grow in this cluster as well

Cluster 4 venues were located mainly in East and West Toronto area were some of the neighborhoods that made up this cluster. This cluster has the highest average of Italian Restaurants which is  $\approx 0.075$ . There does not seem much opportunity to grow here based on the analysis. However we can further analyze the population type here to understand the reasons for high average of Italian restaurants in this cluster

Borough	Neighbourhood	Italian Restaurant	Cluster Labels	Neighbourhood Latitude	Neighbourhood Longitude	Venue	Venue Latitude	Venue Longitude	Venue Category
Downtown Toronto	Garden District, Ryerson	0.020000	2	43.657162	-79.378937	JOEY Eaton Centre	43.656094	-79.381878	New American Restaurant
Downtown Toronto	Garden District, Ryerson	0.020000	2	43.657162	-79.378937	BMV Books	43.657047	-79.381661	Bookstore
Downtown Toronto	Garden District, Ryerson	0.020000	2	43.657162	-79.378937	lululemon athletica	43.653286	-79.380764	Clothing Store
Downtown Toronto	Garden District, Ryerson	0.020000	2	43.657162	-79.378937	Ryerson Square	43.656988	-79.376896	Other Great Outdoors
Downtown Toronto	Garden District, Ryerson	0.020000	2	43.657162	-79.378937	Disney Store	43.854248	-79.381232	Toy / Game Store
	Downtown Toronto  Downtown Toronto  Downtown Toronto  Downtown Toronto  Downtown  Downtown	Toronto Ryerson  Downtown Garden District, Toronto Garden District, Toronto Garden District,	Downtown   Garden District,   0.020000   Restaurant	Downtown   Garden District, Toronto   Garden District, Ryerson   Downtown Ryerson   Co.020000   2	Borough         Neighbourhood         Restaurant         Labels         Latitude           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.857162           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.857162	Borough         Neighbourhood         Restaurant         Labels         Latitude         Longitude           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.857162         -79.378937           Downtown Toronto         Ryerson         0.020000         2         43.857162         -79.378937           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.857162         -79.378937           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.857162         -79.378937           Downtown Garden District, Ryerson         0.020000         2         43.857162         -79.378937           Downtown Garden District, Ryerson         0.020000         2         43.857162         -79.378937	Borough         Neighbourhood         Restaurant         Labels         Latitude         Longitude         Venue           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.857162         -79.378937         JOEY Eaton Centre           Downtown Toronto         Ryerson         0.020000         2         43.857162         -79.378937         BMV Books           Downtown Toronto         Ryerson         0.020000         2         43.857162         -79.378937         Iululemon athletica           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.857162         -79.378937         Ryerson Square           Downtown Garden District, Toronto         0.020000         2         43.857182         -79.378937         Disney Store	Borough         Neighbourhood         Restaurant         Labels         Latitude         Longitude         Venue         Latitude           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.657162         -79.378937         JOEY Eaton Centre         43.656094           Downtown Toronto         Ryerson         0.020000         2         43.657162         -79.378937         BMV Books         43.657047           Downtown Toronto         Ryerson         0.020000         2         43.657162         -79.378937         Iululemon athletica         43.653286           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.657162         -79.378937         Ryerson Square         43.656988           Downtown Garden District, Ryerson         0.020000         2         43.657162         -79.378937         Display Store 43.654248	Borough         Neighbourhood         Restaurant         Labels         Latitude         Longitude         Venue         Latitude         Longitude           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.657162         -79.378937         JOEY Eaton Centre         43.656094         -79.381878           Downtown Toronto         Ryerson         0.020000         2         43.657162         -79.378937         BMV Books         43.657047         -79.381661           Downtown Toronto         Ryerson         0.020000         2         43.657162         -79.378937         Iululemon athletica         43.653286         -79.380764           Downtown Toronto         Garden District, Ryerson         0.020000         2         43.657162         -79.378937         Ryerson Square         43.656988         -79.376896           Downtown Garden District, Ryerson         0.020000         2         43.657162         -79.378937         Disney Store At 3.654248         -79.376896

8	Borough	Neighbourhood	Italian Restaurant	Cluster Labels	Neighbourhood Latitude	Neighbourhood Longitude	Venue	Venue Latitude	Venue Longitude	Venue Category
0	East Toronto	The Danforth West, Riverdale	0.068182	3	43.679557	-79.352188	Kitchen Stuff Plus	43.678613	-79.346422	Furniture / Home Store
1	East Toronto	The Danforth West, Riverdale	0.068182	3	43.679557	-79.352188	Factory Girl	43.676693	-79.356299	American Restaurant
2	East Toronto	The Danforth West, Riverdale	0.068182	3	43.679557	-79.352188	Katsu Japanese Restaurant	43.678619	-79.347024	Sushi Restaurant
3	East Toronto	The Danforth West, Riverdale	0.068182	3	43.679557	-79.352188	Carrot Commons	43.677485	-79.353076	Restaurant
4	East Toronto	The Danforth West, Riverdale	0.068182	3	43.679557	-79.352188	Second Cup	43.677232	-79.352898	Coffee Shop

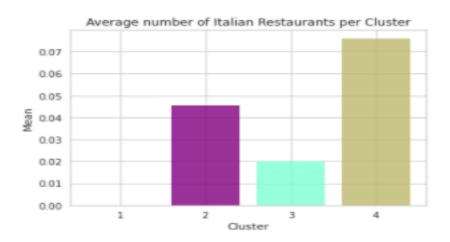
Cluster 3 – sample data

Cluster 4 – sample data

# **Results - Cluster Analysis**

Therefore, the ordering of the average Italian Restaurant in each cluster as mentioned is as below

- 1. Cluster 1 (Red) ≈ 0.00
- 2. Cluster 3 (Turquoise) ≈ 0.045
- 3. Cluster 2 (Purple) ≈ 0.020
- 4. Cluster 4 (Dark Kaki) ≈ 0.075



#### **Discussion - Final Recommendation**

Even though there is a huge no. of Neighborhoods in cluster 1 (70+), there is little to no Italian Restaurant, eliminating any competition. Therefore this cluster will be our first recommendation for opening a new Italian restaurant

The second best Neighborhoods that have a great opportunity would be in areas such as Downtown and West Toronto which is in Cluster 3. Having 10 neighborhoods in the area with only few Italian Restaurants gives a good opportunity as well

Cluster 4 has highest no of Italian restaurant with only 4 neighbhourhood. However we can further analyze the population demographics here to understand the reasons for high average of Italian restaurants in this cluster which could be due to high density of italian immigrants / affluent population who may have preferences for Italian restaurants.

Our current analysis does not take into consideration of the Italian population or other demographics across neighborhoods however this can play a huge factor in selecting the neighbourhood.

#### Conclusion

During the course of this capstone project, I was able to apply different data science techniques and tools that I learned in the IBM Data Science course. This helped me unearth meaningful insights from the data analysis that I did on the Toronto data set. Finally to conclude this project, I have got a chance to work on a business problem like how a real like data scientists would do. I have made use of Foursquare API to explore the venues in neighborhoods of Toronto, then get data from Wikipedia which was scraped with help of Wikipedia python library and visualized using various plots present in seaborn & matplotlib. I also applied machine learning technique to predict the output given the data and used Folium to visualize it on a map.

Some of the drawbacks or areas of improvements shows us that this analysis can be further improved with the help of more data and different machine learning technique. Taking account of Italian population data and other life style choice data (population demographics) can also help improve the prediction. Additionally this data can be used for other scenarios like starting other entrepreneur ventures in Toronto with few tweeks in the code. Even with these limitations, this project helps acts as initial guide to take more complex real-life challenges using data-science.

Thank you!