AtliQ Hardwares

region	All		
market	All		
customer	All	(All values are ir USD)
division	All	**P&L By Fiscal Month**
fiscal year	2019	Note:2021 vs 2020 is not a part of pivot table

	Quarter												
	Q1			Q2			Q3			Q4			**Grand Total**
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
GM%	40.9 %	42.0 %	41.5 %	41.4 %	40.9 %	41.9 %	41.5 %	41.4 %	40.8 %	42.0 %	41.5 %	41.4 %	41.4 %

region	All		
market	All		
customer	All	(All values are ir USD)
division	All	**P&L By Fiscal Month**	Note:Do not modify the pivot table
fiscal year	2020	

	Quarter												
	Q1			Q2			Q3			Q4			**Grand Total**
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
GM%	37.8 %	37.8 %	37.0 %	36.8 %	37.8 %	37.7 %	36.7 %	37.7 %	37.5 %	37.3 %	36.7 %	36.8 %	37.3 %

region	All		
market	All		
customer	All	(All values are ir USD)
division	All	**P&L By Fiscal Month**
fiscal year	2021	Note:2021 vs 2020 is not a part of pivot table

	Quarter												
	Q1			Q2			Q3			Q4			**Grand Total**
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
GM%	36.7 %	36.5 %	36.3 %	36.3 %	36.7 %	36.5 %	36.4 %	36.3 %	36.6 %	36.4 %	36.4 %	36.3 %	36.4 %

Net Sales comparison

21 vs 20	162.1 %	164.7 %	159.1 %	161.0 %	161.4 %	162.5 %	1981.6 %	461.2 %	347.0 %	178.6 %	173.9 %	160.3 %	204.5 %
20 vs 19	164.6 %	156.6 %	167.3 %	161.5 %	162.8 %	162.0 %	-67.1 %	22.7 %	53.1 %	140.7 %	148.0 %	162.0 %	124.8 %