

Interpersonal Communication at Workplace: Dynamics of communication:

Semester 3 – Professional Communication Skills

(303193203)

Learning Objectives

- Explain the importance and types of interpersonal communication.
- Identify verbal and nonverbal cues in workplace interactions.
- Practice active listening and empathy for effective communication.
- Apply techniques for conflict resolution and cultural sensitivity.
- Improve professional relationships through effective feedback and trust-building.

Introduction

The Silent Conversation Activity (5 minutes)

Step 1: Silent Pair Activity

Ask students to pair up and sit face-to-face. Give them this instruction:

- For the next 60 seconds, you must try to ‘communicate’ with your partner **without using any words**—no speaking, texting, or writing. Just use **your eyes, facial expressions, and body language** to express a simple message like: ‘I’m happy to see you’ or ‘You took my pen.’ Ready? Go!

Introduction

Step 2: Ask These Questions:

- What did you try to express?
- How did you do it without words?
- Could your partner understand you? How?
- Was it comfortable or awkward?

Transition into the Topic:

What just happened was **interpersonal communication**—but without the words. You used **non-verbal cues**, facial expressions, and eye contact.

Now imagine how much more powerful communication becomes when we **combine this with words**, active listening, and emotional awareness.

Introduction

What is Interpersonal Communication?

Interpersonal Communication is the process of exchanging ideas, thoughts, emotions, and information between two or more people, using both **verbal** (spoken or written words) and **non-verbal** (body language, tone of voice, facial expressions) methods.

It is a **two-way process** where both the sender and the receiver actively participate to create understanding and build relationships.



Interpersonal Communication at the Workplace

Interpersonal communication at the workplace refers to the exchange of information, ideas, thoughts, and emotions between colleagues, teams, and management through verbal and non-verbal means. It plays a vital role in ensuring smooth workflow, collaboration, and a healthy work environment.

Example:

During a team meeting, the project manager explains the new task clearly (verbal communication) while maintaining eye contact and using hand gestures (non-verbal communication). Team members listen carefully and ask questions to ensure they understand. This helps the team work smoothly and avoid mistakes.

Verbal Communication

Involves spoken and written messages used to share information.

Key elements include:

- **Clarity:** Speaking clearly so the message is easily understood.
- **Tone:** The attitude or emotion behind the words, which affects how the message is received.
- **Word Choice:** Using appropriate and precise words to convey the right meaning.
- **Organized ideas** help make the message logical and easy to follow.
- **Active listening** is crucial to understand the speaker fully and respond effectively.

Nonverbal Communication

Nonverbal Communication

- Includes **facial expressions, gestures, tone of voice, and posture.**
- Often **complements** verbal messages by reinforcing meaning or contradicts them when there is mixed communication.
- Nonverbal cues can vary widely across different **cultures**, so understanding cultural differences is important to avoid misunderstandings.

Active Listening

Giving **full attention** to the speaker without distractions.

Signs of active listening include:

- Maintaining **eye contact**.
- **Nodding** to show understanding.
- Using **verbal affirmations** like “I see,” “Yes,” or “Go on.”

Benefits:

- Improves **clarity** and understanding..
- Shows **respect** to the speaker
- Helps **reduce misunderstandings and** conflicts.

Empathy in Communication

- **Understanding and sharing** others' feelings and perspectives.
- Helps to **build strong connections and trust** between people.
- **Empathy** means truly **putting yourself in someone else's shoes**, while **sympathy** is feeling **sorry for someone** but staying emotionally distant.

Example:

- When a colleague shares their workload stress, you listen carefully and say, "I understand how tough this is for you. How can I help?"
- A friend is upset about a failed exam, and instead of just saying "That's too bad," you say, "I'm really sorry you're feeling this way. Let's figure out how to improve together."

Feedback

Constructive Feedback: Focuses on improvement, given respectfully.

Criticism: Points out faults without support, can demotivate.

Importance

- Improves communication and performance
- Builds trust and encourages growth

Technique: Sandwich Method

Positive → Suggestion → Positive

Example: Good work! Try to speak a bit slower. You're improving well!

Respect and Courtesy

- Use **polite language**, a respectful **tone**, and positive **gestures**.
- Show **cultural respect** and maintain **personal boundaries**.
- Encourage **inclusive and open dialogue** where everyone feels heard and valued.

Conflict Resolution

- **Common Conflicts:** Misunderstandings, poor communication, role confusion.

Resolution Strategies:

- **Active listening:** Fully concentrate on the speaker, showing understanding through gestures and feedback.
- **Calm, respectful dialogue:** Speak politely and stay composed, even during disagreements.
- **Clarifying issues and finding common ground:** Ask questions to understand problems clearly and look for solutions that satisfy everyone involved.
- **Win-Win Approach:** Aim for solutions that benefit all parties and maintain relationships

Adaptability in Communication

- **Adapt your communication** to fit the styles and needs of different people and situations.
- Use a **flexible tone, choice of words, and approach** to connect effectively.
- **Flexibility** helps create trust and smooth collaboration.
- **Being adaptable** is vital when working with varied teams and clients.

Trust and Openness

- **Honesty and transparency** build strong communication.
- Maintain **confidentiality** and be **reliable** in your actions.
- Encourage **open and respectful conversations**.
- Fosters a **safe, collaborative, and productive environment**.

Cultural Awareness and Sensitivity

- Recognize and respect **different cultural communication styles and values.**
- Avoid **stereotypes** and **assumptions.**
- Promote **inclusivity** by being open-minded and empathetic.
- Builds stronger relationships in diverse teams.

Importance in the Workplace

- **Communication is key to effective teamwork and strong leadership.**

It ensures everyone understands their roles and works towards common goals.

- **Enhances collaboration and boosts productivity**

Clear communication allows teams to share ideas and solve problems faster.

- **Helps reduce conflicts and improves employee morale**

Open dialogue creates a positive environment where issues are addressed early.

Theories of Interpersonal Communication

- Recognizing **cultural communication styles and values** helps us understand different ways people express themselves.
- Avoiding **stereotypes and assumptions** prevents misunderstandings and builds respect.
- Promoting **inclusivity** creates open, effective communication across diverse groups.

Theories of Interpersonal Communication

- Theories explain **how people interact and connect** considering culture, context, and individual differences.
- They guide us in **adapting communication styles** to improve relationships.

Nonverbal Communication in the Workplace

- Nonverbal cues can match or conflict with spoken words.

This affects how clearly your message is understood.

- Reading body language shows true feelings and intent.

It helps avoid misunderstandings.

- Being aware of your nonverbal signals improves communication.

It builds trust and connection with others.

Emotional Intelligence (EI)

Components: Self-awareness, self-regulation, empathy, social skills.
These skills help individuals understand and manage their own and others' emotions.

• **Role in Workplace Communication:** Helps manage emotions and build strong relationships.

Leads to better teamwork, collaboration, and conflict resolution.

• **EI and Leadership:** Essential for inspiring teams and handling conflicts effectively.

Leaders with high EI create positive work environments and motivate others.

Cultural Sensitivity at Work

- Embrace **diversity** in communication styles and perspectives.

This fosters an inclusive and supportive workplace.

- Show **respect** for different cultural norms and practices.

Respect helps build trust and positive relationships.

- Be aware of common **cultural misunderstandings** and learn how to avoid them.

Awareness prevents conflicts and improves teamwork.

Activity 1 - Role Play Workplace Communication

Instructions:

Students form pairs or groups.

- Each group is given a workplace scenario (e.g., manager and employee discussion).
- Participants act out their roles, focusing on clear, respectful, and effective communication.

Debrief & Discussion:

- Groups reflect on their experience and discuss what communication techniques worked or needed improvement.
- Facilitator highlights key learning points for better workplace interactions.

Activity 2 - Communication Style Self-Assessment

- **Instructions:**

- Each student completes a self-assessment inventory to evaluate how they communicate.
- They identify their strengths and areas where they can improve.
- Students then participate in a group discussion to share their results and learn from peers.

This activity encourages self-awareness and promotes better communication skills.

Case Study Discussion

Objective: Analyze real workplace communication challenges to apply learning.

Instructions:

- Present students with a real-life workplace scenario.
- Students identify the main communication problems in the case.
- Discuss how communication theories and strategies can help resolve these issues.

This activity bridges theory with practice, enhancing problem-solving skills.

Conclusion

Recap of key points:

- Basics and principles of interpersonal communication.
- Importance in the workplace context.
- Relevant theories and role of emotional intelligence.
- Encourage reflection on personal communication strengths and areas for growth.

Learning Outcomes

By the end of this two-hour session, students will be able to:

- **Define** interpersonal communication and explain its key components (verbal, nonverbal, feedback, empathy, etc.).
- **Apply** active listening, empathy, and feedback techniques in workplace scenarios.
- **Analyze** different communication styles and adapt based on context and cultural sensitivity.
- **Demonstrate** effective strategies for conflict resolution and team collaboration.
- **Evaluate** interpersonal communication theories and relate them to real-world workplace situations.

Thank You