

# HDFC Loan Operations

Total Customer  
2550

Avg Disb Amt  
75.76K

Avg ROI  
11.61

Sales Rep  
19

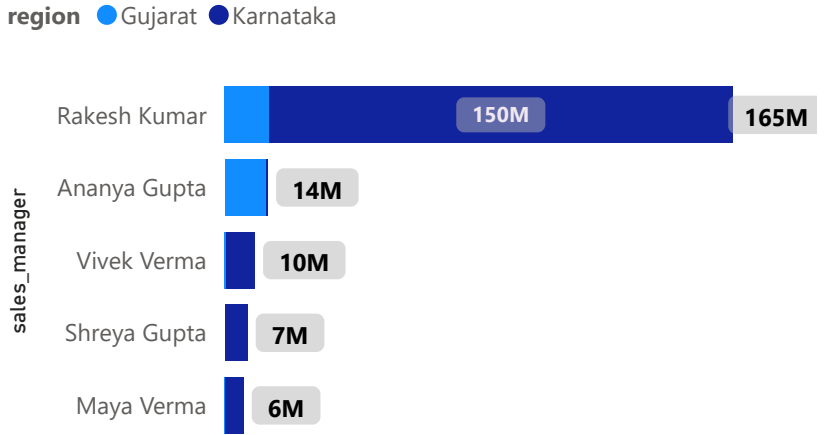
Multiple selections

All

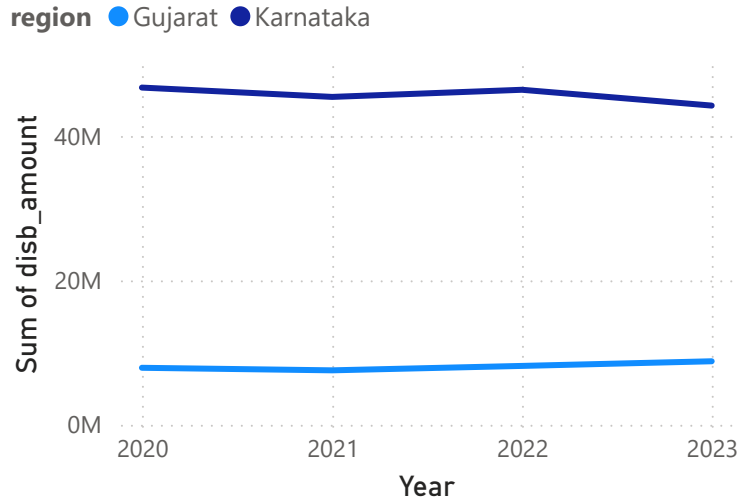
Customer Conversion Rate  
19.99

Avg loan disb per dealer  
12.03

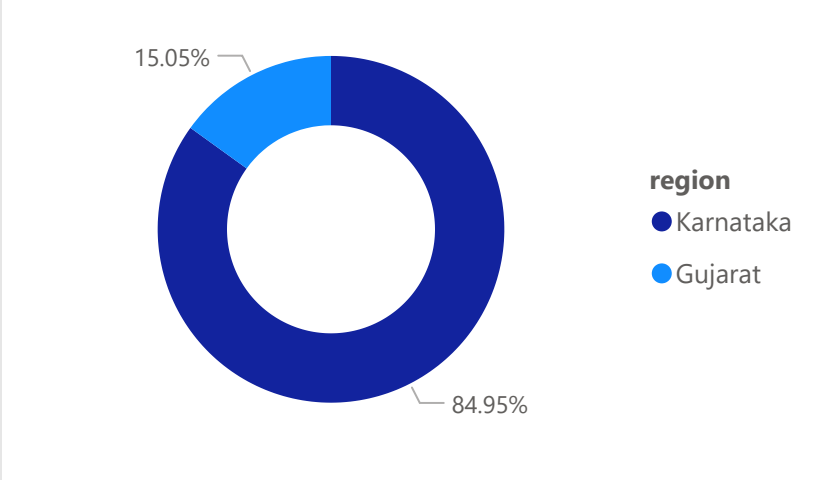
Sales Manager performance by disbursement amount and region



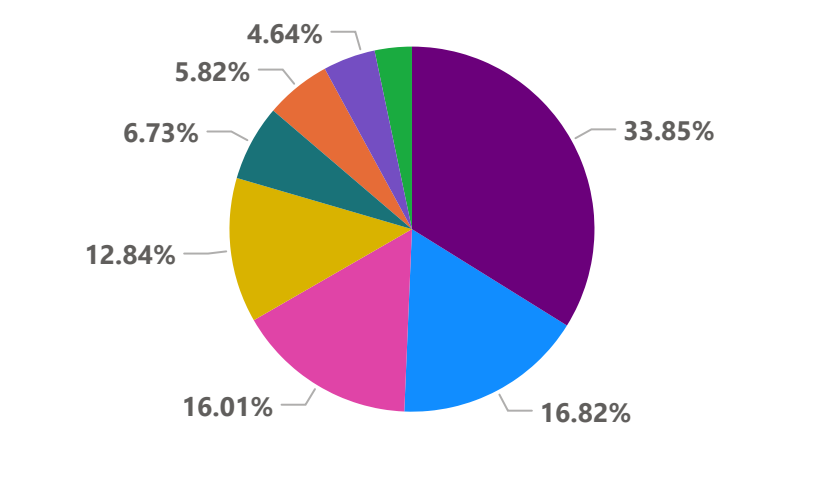
Sum of disbursement amount by year and region



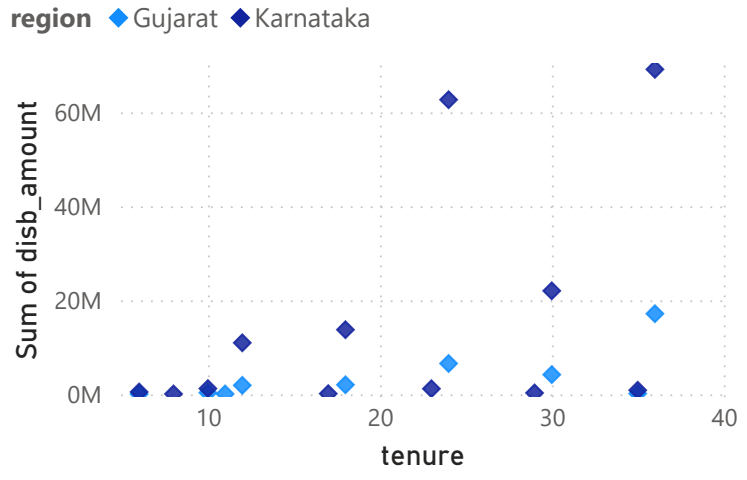
Sum of disbursement amount by region



Sum of disbursement by scheme\_code



Sum of disbursement by region and tenure



Sum of disbursement by dealer top 5



region	Bangalore	Gandhinagar
Gujarat		100.00%
Karnataka	99.65%	0.35%
Total	81.98%	18.02%