

# HDFC Loan Operations

Total Customer  
5635

Avg Disb Amt  
76.38K

Avg ROI  
11.61

Sales Rep  
3

All

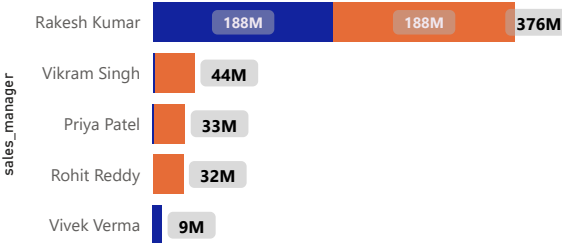
Multiple selections

Customer Conversion Rate  
22.89

Avg loan disb per dealer  
15.37

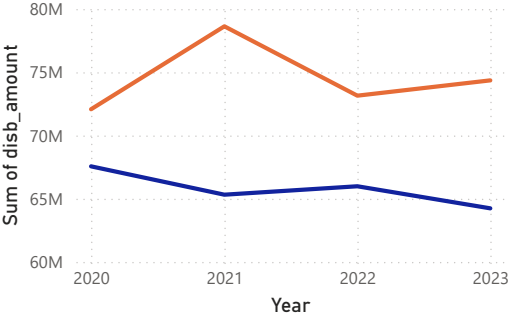
## Sales Manager performance by disbursement amount and region

region ● Karnataka ● Mumbai

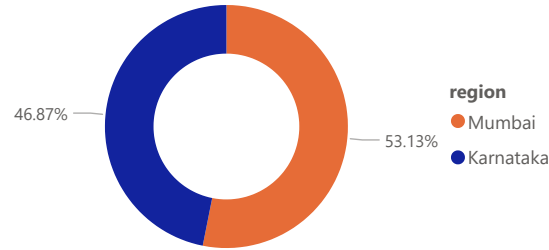


## Sum of disbursement amount by year and region

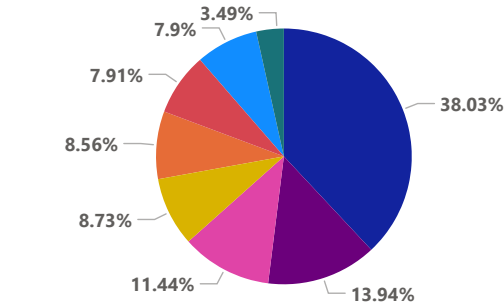
region ● Karnataka ● Mumbai



## Sum of disbursement amount by region

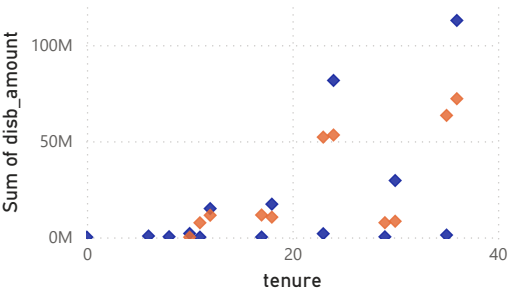


## Sum of disbursement by scheme\_code



## Sum of disbursement by region and tenure

region ◆ Karnataka ◆ Mumbai



## Sum of disbursement by dealer top 5



region	Ahmedabad	Bangalore	Mangalore	Mumbai	Mysore	Tumkur	Udupi	Vadodara
Karnataka	1.00%	69.48%	7.83%	0.43%	5.30%	14.47%	1.04%	0.45%
Mumbai				100.00%				
Total	0.45%	31.48%	3.54%	54.90%	2.40%	6.55%	0.47%	0.20%