

HDFC Loan Operations

Total Customer
9765

Avg Disb Amt
71.53K

Avg ROI
11.77

Sales Rep
29

All

▼

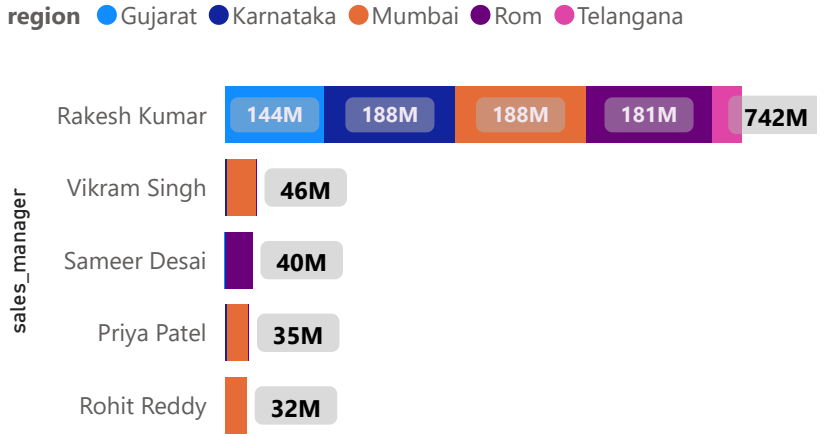
All

▼

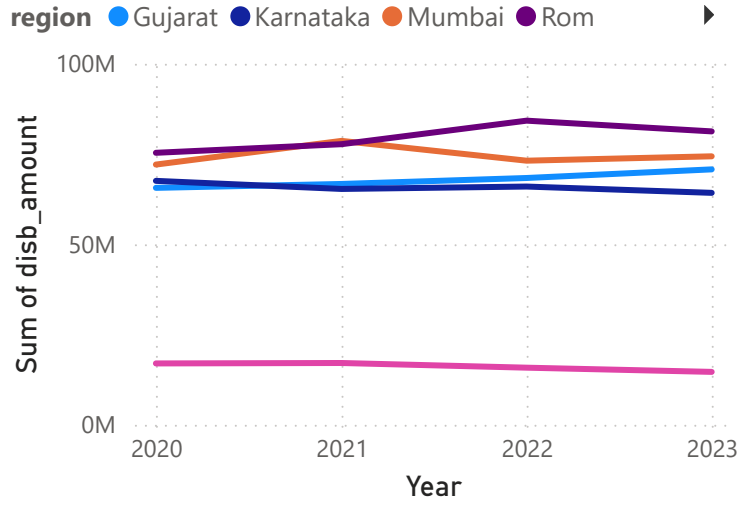
Customer Conversion Rate
34.69

Avg loan disb per dealer
24.60

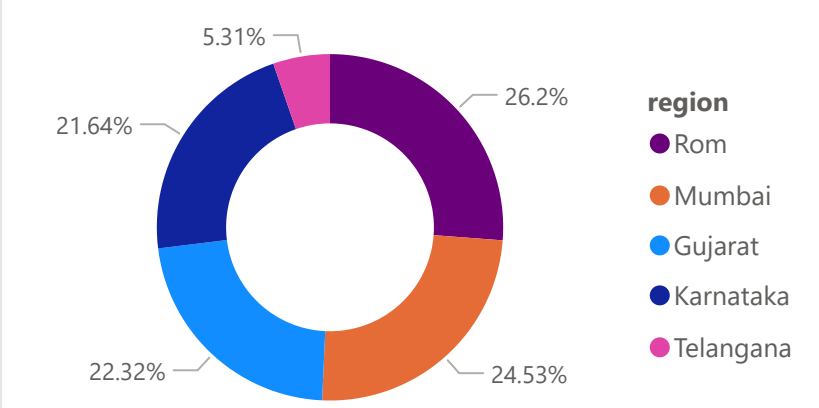
Sales Manager performance by disbursement amount and region



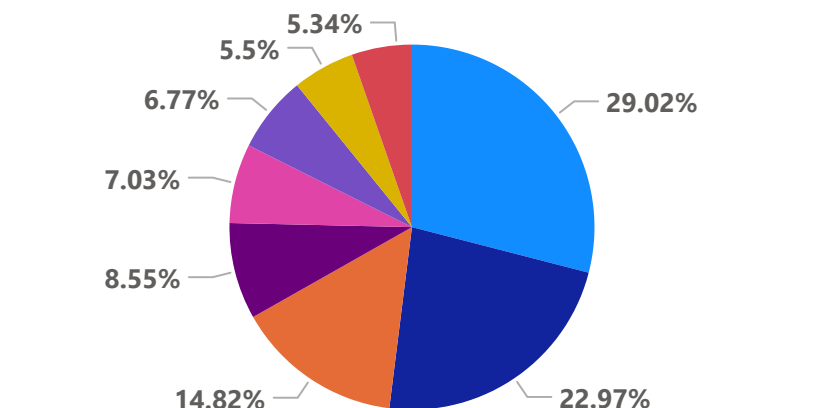
Sum of disbursement amount by year and region



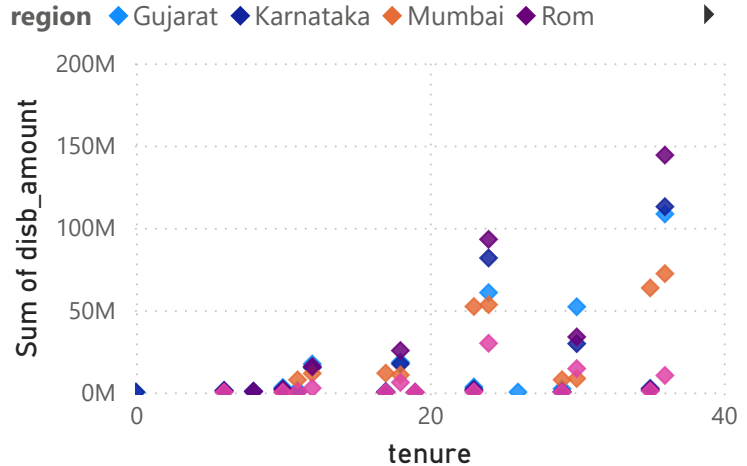
Sum of disbursement amount by region



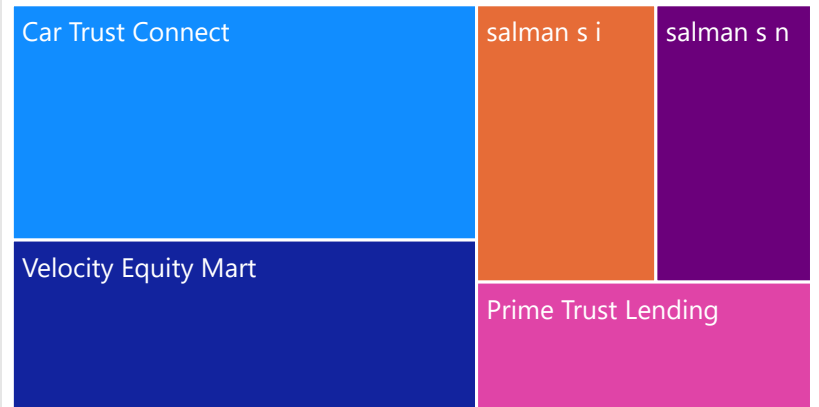
Sum of disbursement by scheme_code



Sum of disbursement by region and tenure



Sum of disbursement by dealer top 5



region	Ahmedabad	Bangalore	Gandhinagar	Hyderabad	Mumbai	Nadiad	Nagpur	Pune
Gujarat	61.08%		16.59%			22.33%		
Karnataka	1.39%	96.01%	0.34%	0.30%	0.60%	0.45%	0.34%	0.58%
Mumbai					100.00%			
Rom							30.22%	69.78%
Telangana				100.00%				
Total	13.27%	16.37%	3.60%	6.47%	28.55%	4.84%	8.14%	18.76%