

BusinessType All
CountryName All
Fiscal Year FY11

P&L
By Fiscal years
All values are in USD

	Fiscal Quarter			Month Name		FQ2				FQ3				FQ4				Grand Total		
Values	FQ1			Jan	Mar	FQ2			May	FQ3			Jul	FQ4			Oct	Nov	Dec	
Gross Revenue	1.54 M			2.01 M	4.03 M	713.23 K			3.36 M	883.01 K			2.27 M	1.14 M			2.41 M		18.35 M	
Net sales	1.42 M			1.86 M	3.67 M	656.30 K			3.05 M	809.84 K			2.04 M	963.43 K			2.12 M		16.58 M	
COGS	446.33 K			584.92 K	1.17 M	208.26 K			976.40 K	258.51 K			661.32 K	488.04 K			735.29 K		5.53 M	
Gross profit	972.00 K			1.28 M	2.49 M	448.03 K			2.07 M	551.33 K			1.38 M	475.39 K			1.38 M		11.04 M	
Profit margin %	68.5%			68.6%	68.0%	68.3%			67.9%	68.1%			67.6%	65.3%					66.6%	

BusinessType All
CountryName All
Fiscal Year FY12

P&L
By Fiscal years
All values are in USD

Fiscal Year	FY12																			Grand Total
	Fiscal Quarter			Month Name			FQ2			FQ3			FQ4							
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec								
Values																				
Gross Revenue	3.62 M	2.89 M	1.80 M	3.06 M	2.19 M	1.32 M	2.39 M	1.56 M	1.87 M	2.88 M	1.99 M	2.81 M	28.38 M							
Net sales	3.14 M	2.53 M	1.48 M	2.59 M	1.89 M	1.13 M	2.01 M	1.41 M	1.58 M	2.54 M	1.75 M	2.54 M	24.59 M							
COGS	1.10 M	871.22 K	540.59 K	914.78 K	656.12 K	394.72 K	714.61 K	467.79 K	560.30 K	863.66 K	596.52 K	862.22 K	8.54 M							
Gross profit	2.04 M	1.66 M	936.90 K	1.67 M	1.24 M	736.59 K	1.30 M	943.27 K	1.02 M	1.67 M	1.15 M	1.68 M	16.05 M							
Profit margin %	65.1%	65.6%	63.4%	64.7%	65.4%	65.1%	64.5%	66.8%	64.5%	66.0%	65.9%	66.1%	65.3%							

BusinessType All
CountryName All
Fiscal Year FY13

P&L
By Fiscal years
All values are in USD

	Fiscal Quarter				Month Name		FQ2				FQ3				FQ4				Grand Total		
Values	Jan		Feb		Mar	Apr		May		Jun		Jul		Aug		Sep		Oct		Nov	
Gross Revenue	4.31 M		4.15 M		2.29 M	3.49 M		3.47 M		1.65 M		2.73 M		2.91 M		2.27 M		3.38 M	3.60 M		34.25 M
Net sales	3.93 M		3.76 M		2.09 M	3.00 M		3.13 M		1.52 M		2.52 M		2.68 M		1.99 M		3.12 M	3.27 M		31.00 M
COGS	1.37 M		1.36 M		693.45 K	1.06 M		1.08 M		505.21 K		815.01 K		845.20 K		670.84 K		1.02 M	1.07 M		10.49 M
Gross profit	2.56 M		2.40 M		1.40 M	1.94 M		2.04 M		1.02 M		1.71 M		1.83 M		1.32 M		2.10 M	2.20 M		20.52 M
Profit margin %	65.1%		63.9%		66.8%	64.6%		65.4%		66.8%		67.7%		68.4%		66.3%		67.3%	67.3%		66.2%