



## PRINCE KUMAR

### CONTACT

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🌐 [MY PORTFOLIO](#) click to view

### SKILLS

Business Strategy & Startups

Web & App Development (HTML, CSS, JavaScript, Node.js, React, firebase , Supabase , Git, GitHub, Python , flutterflow , odoo , wordpress .)

AI Integration + Automation

Digital Marketing & SEO

Graphic Designing

Public Speaking & Communication

Leadership & Team Management

### LANGUAGES

- English (Fluent)
- Hindi (Fluent)

### WHY I WANT TO WORK?

I am deeply passionate about learning and leveraging my knowledge to drive real-world impact. My goal is to collaborate with a forward-thinking organization where I can apply my skills in technology, business strategy, and innovation to facilitate growth. I am committed to delivering fresh ideas, strong dedication, and meaningful contributions that support the company's success and add long-term value to its objectives.

# PRINCE KUMAR

FOUNDER AND CEO OF Z SNAPY PRO



### TECH-DRIVEN ENTREPRENEUR | FULL-STACK DEVELOPER

Dynamic and growth-driven, I bring over 2 years of startup experience and 2+ year in full-stack development, delivering robust digital solutions for businesses. I specialize in FlutterFlow, React, Node.js, Firebase, and Odoo, combining design and code to build scalable apps and websites.

With a strong grasp of UI/UX design, Advanced features, and automation workflows, I help brands streamline operations and enhance user engagement. I'm also experienced in digital marketing, SEO, and using data analytics to drive smarter product decisions.

Confident public speaker and problem solver, I'm passionate about transforming ideas into high-impact digital products – faster, smarter, better. Let's collaborate and build what's next.💡💻



### WORK EXPERIENCE

**JOINCAB | APP Developer**

**Skillyterns | App & Web Developer**

**BERNOPIA | Web Developer**

**Times Nova | Web Developer**

Worked with multiple early-stage startups and businesses, delivering full-stack web and app development solutions. My primary focus is on building scalable, user-friendly, and visually engaging platforms that align with each company's unique goals. Collaborating directly with founders and teams, I contribute to product planning, UI/UX, backend systems, and technical strategy.

### Entrepreneurship & Startup Experience

**SnapShiksha (India) – Founder**

Launched an on-demand tutoring platform to connect students with home tutors within 30 minutes.

Developed marketing strategies and AI-powered education tools.

Led a team to scale operations and partnerships with local schools.

**Ree suu (Nepal) – Founder**

Started a clothing brand focusing on trendy apparel.

Gained initial traction but faced operational challenges, leading to closure.

**Z-Snappy (Nepal) – Founder**

Built a food delivery app similar to Zomato and Swiggy.

Managed logistics, vendor onboarding, and customer support.

Operated for 2-3 months before pivoting focus to other ventures.

# TECH STACK & DEVELOPMENT SKILLS

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*Frontend: HTML, CSS, JavaScript, FlutterFlow*

*Backend & Database : Firebase , supabase,MongoDB*

*ERP & CMS: Odoo (Website Builder, CRM, E-commerce, Admin Roles) WordPress , SHOPIFY & WooCommerce*

*App Development: FlutterFlow*

*Version Control: Git, GitHub*

*API Integration: APIs, paypal ,Razorpay, Firebase all Connections  
Node.js, REST APIs, Authentication & Authorization, System Design  
HTML, CSS, JavaScript, React.js, typescript, python,*

## DESIGN & UI/UX

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*Responsive Web & App Interfaces (Tailwind CSS, Material UI)*

*UI/UX Prototyping with Figma & FlutterFlow*

## BUSINESS & STRATEGY

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*Full-stack App & E-commerce Website Development*

*Startup Planning & MVP Development*

*AI-Powered Product Ideation*

*SEO Basics & Digital Marketing*

*Tech Consulting for Small Businesses*

## SOFT SKILLS

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*Strong Public Speaking & Client Communication*

*Team Collaboration & Time Management*

*Fast Learning & Adaptability*

*Business Development and Expansion*

*Start-up development*

*Market Research and Analysis*

## CERTIFICATIONS & COURSES

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Public Speaking (Online & Offline Courses Completed)

Digital Marketing & AI Integration (Self-Taught via YouTube & Online Resources)

## EDUCATION

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*science stream students PCMB*

*Class 12 (PCMB, Science) – 60.01%*

*Class 10 (80%)*

# TECHNICAL & WEB DEVELOPMENT EXPERIENCE

Over 2+ years of experience in web and app development, working closely with early-stage startups and small businesses to build full-stack digital products. Successfully delivered custom websites, e-commerce platforms, and mobile apps with scalable backend integrations. Specialized in using modern frameworks and tools like React, Node.js, FlutterFlow, Firebase, and Odoo ERP to meet business-specific needs.

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## ACHIEVEMENTS

State-Level Science Exhibition – Participant & Certificate Holder

Zone-Level Science Exhibition – Trophy & Certificate Winner

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## WORK & PROJECTS

### HOBBIES & INTEREST

Developed multiple web-based applications integrating AI and automation.

Created a portfolio website showcasing web development expertise.

Portfolio Link: [CLICK ME!](#)

#### Projects

AI Content & App Generator Platform | 2024

React.js, Node.js, AI APIs

- Built a system where users generate summaries, questions, and PDFs by selecting class, subject, and chapter.

- Automated content creation with structured outputs for students and teachers.

SnapShiksha – Teacher On-Demand Platform | 2024

Full Stack Web Application

- Created a platform offering instant home and online tutoring services.

- Implemented booking logic, teacher assignment, payment flow, and admin analytics.

QR-Based Restaurant Ordering System | 2025

Web App

- Designed a table-wise QR ordering system with admin dashboards, payment tracking, and order analytics.

- Enabled cash and online payment options with real-time order updates.

*Public Speaking & Debates*

*Business ideas experiment*

*Coding & AI Research*

*Leadership & Team Building*

*Self-development and life lessons books reading*

*Diploma in Computer Applications*

*MD IT – Master Diploma in Computer Technology*

### *Technical Skills*

#### *Full-Stack Development*

- HTML, CSS, JavaScript
- React.js
- Node.js
- REST API Development
- Authentication & Authorization
- Role-Based Access Control (RBAC)
- Real-time Features & Notifications

#### *Backend & System Design*

- API Architecture
- System Flow Design
- Scalable Backend Logic
- Admin Dashboards
- Data Validation & Security Basics

#### *Databases & Storage*

- MongoDB
- Firebase (Auth, Firestore, Storage)
- PostgreSQL (basic)
- Local Storage & Session Handling

#### *Payments & Integrations*

- Razorpay Payment Gateway
- Wallet Systems (Add / Withdraw Logic)
- QR-based Ordering Systems
- Third-party API Integrations

#### *AI & Automation*

- AI Content Generation (Summaries, Questions, PDFs)
- AI API Integrations
- Prompt Engineering (practical, not theory)
- Automated Workflows
- Speech Synthesis & Voice Alerts

#### *DevOps & Deployment*

- Website Deployment & Hosting
- Git & GitHub
- CI/CD (basic understanding)
- Domain & Server Management

### *Product & Business Skills*

#### *Startup & Entrepreneurship*

- Startup Ideation & Validation
- Product Launch Execution
- MVP Building (Fast & Lean)
- Pricing Strategy (Low-cost, mass-market models)
- Market Targeting (Indian Education Sector)

#### *Product Management*

- Feature Planning & Roadmapping
- User Flow & UX Logic
- Feedback-Driven Iteration
- Admin & Analytics Design

#### *Education-Tech Expertise*

- Online & Offline Tutoring Models
- Learning Management Systems (LMS)
- Teacher-Student Matching Systems
- Curriculum-based Content Structuring

### *Content & Branding Skills*

#### *Content Creation*

- YouTube Educational Content Creation
- Script Writing & Topic Research
- Reaction & Commentary Videos
- Short-form & Long-form Content Strategy

#### *Digital Presence*

- Personal Brand Building
- EdTech Brand Development (SnapShiksha)
- Platform Growth Strategy

### *Soft Skills (earned, not claimed)*

- Extreme Self-Learning Ability
- Rapid Execution
- Problem-Solving Under Constraints
- Solo Product Ownership
- Decision Making Under Pressure
- Long-Term Vision with Short-Term Action