Credit Card Customer Analytics

Total_Customer

10K

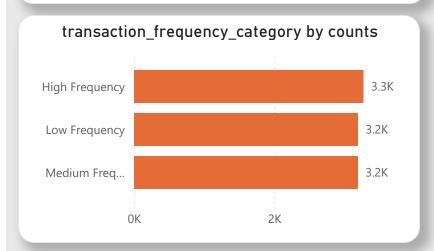
45K

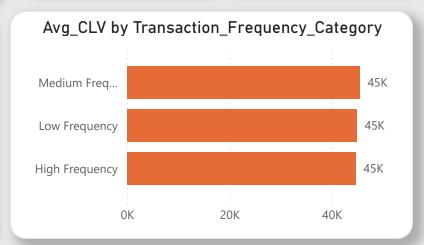
Avg_CLV Avg_Utilization

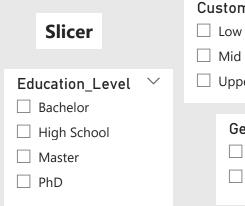
50%

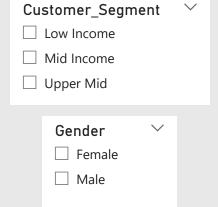
Avg_Tran._Frequency

14









| CLV_Category | Transaction_Frequency_Category | Total_Customer | Avg_CLV | Avg_Utilization | High_Spenders_Count | Avg_Spend_to_Income | Avg_Transaction_Frequency |
|--------------|--------------------------------|----------------|---------|-----------------|---------------------|---------------------|---------------------------|
| High CLV | High Frequency | 1099 | 76084 | 51% | 660 | 30.9 | 32 |
| High CLV | Low Frequency | 1074 | 76603 | 50% | 587 | 30.3 | 3 |
| High CLV | Medium Frequency | 1094 | 76263 | 50% | 625 | 30.7 | 7 |
| Low CLV | High Frequency | 1087 | 18995 | 51% | 136 | 19.5 | 34 |
| Low CLV | Low Frequency | 1060 | 18827 | 50% | 119 | 19.2 | 3 |
| Low CLV | Medium Frequency | 1046 | 19386 | 50% | 131 | 19.4 | 7 |
| Mid CLV | High Frequency | 1082 | 38561 | 49% | 301 | 24.4 | 32 |
| Mid CLV | Low Frequency | 1055 | 38766 | 51% | 293 | 24.7 | 3 |
| Mid CLV | Medium Frequency | 1047 | 39319 | 49% | 313 | 25.0 | 7 |
| Total | | 9644 | 45001 | 50% | 3165 | 25.0 | 14 |

