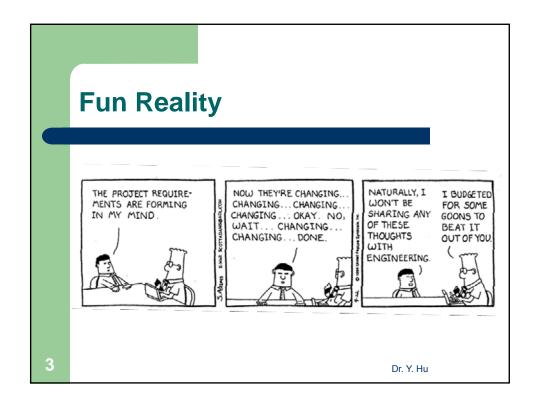
# SENG 471 Software Requirements Engineering Requirements Elicitation

Requirements Elicitation

Information to elicit
- Relevant to develop a system
Elicitation techniques
- Existing documents/data
- Interviews + questionnaires
- Group techniques + participant observation
- .....
Sources of information
- People - roles/responsibilities ???
- Existing system/products
- Any writings



# **Challenges of Elicitation**

- Thin spread of domain knowledge
  - Multiple sources, conflicts
- Tacit knowledge
  - Difficult to verbalize
- Limited observability
  - The problem owners are too busy
- Bias
  - Not free to tell, not want to tell

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# **Bias - Examples**

- Social pressure
- → interviewer's cues
- Group think
- → reactions of other experts
- Impression management
- → imagined reactions
- Wishful thinking
- → hopes / possible gains→ selective interpretation
- Appropriation
- > : *6*:
- Misrepresentation
- → misfit response mode
- Anchoring
- $\rightarrow$  ignorance of contradictory data
- Inconsistency
- → forgotten assumptions
- Availability
- → recall some data but not all
- Underestimation of uncertainty
- → factor of 2 or 3

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SE = Software Engineers

#### **Elicitation**

- Exercise: Loan approval
  - Loan approval department in a large bank
  - SE are trying to elicit the rules and procedures for approving a loan
- Why might this be difficult?

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### **Elicitation Techniques**

#### Traditional

- Introspection
- Reading existing documents
- Analyzing hard data
- Interviews
- Surveys / Questionnaires
- Meetings

#### Collaborative

- Focus groups
- Prototyping
- Participatory design

#### Contextual

- Ethnographic techniques
- Discourse analysis
- Sociotechnical methods

#### Cognitive

- Task analysis
- Protocol analysis
- Knowledge acquisition techniques

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## **Traditional - Introspection**

- Requirements analyst "imagines" what kind of system is required.
- Advantages:
  - \_ ?
- Disadvantages:
  - \_ 1
  - \_ ?

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# **Traditional - Background reading**

- Sources of information:
  - company reports, organization charts, policy manuals, job descriptions, documentation of existing systems, etc.
- Advantages:
  - **?**
  - **?**
  - \_ ?
- Disadvantages:

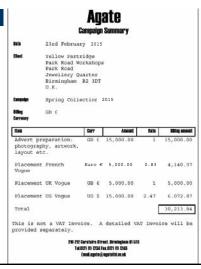
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## Traditional - Analyze hard data

- Exercise:
  - What does this data tell you?
  - What would you do with this data?



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#### **Traditional - Interviews**

- Types → structured, open-ended
- Advantages:
  - Uncover opinions, feelings, goals, hard facts
  - Probe in depth, and adapt follow-up questions
- Disadvantages:
  - Hard to ....
  - Difficult to ....
- Watch for:
  - Unanswerable questions, tacit knowledge
  - Interviewer's attitude

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#### **Traditional - Questionnaires**

- Advantages → collect attitudes, beliefs, characteristics
  - Collect from large numbers of people
  - Be administered remotely
- Disadvantages
  - Simplistic, little context .....
- Watch for bias:
  - Sample selection and size
  - Open ended questions
  - Leading questions and appropriation
  - Ambiguous questions

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	Q	uestionnaires - Right or Wrong
	3. 4.	How useful is the current system to you? (use reverse page) How long have you taken charge
		of the current responsibility?  ☐ ≤ 1 year
		(check one only)
	6.	Do you use the current system for:
		visualizing design
		tracking usage $\square$ creating simulation
	7.	Is your experience with the current system positive?
16		Strongly Disagree Agree Strongly Agree

# **Traditional - Meetings**

- Used for summarization and feedback
  - Meet with stakeholders at the end of each stage
  - Have a clear objective for every meeting
  - Plan the meeting carefully (schedule, location, agenda, follow-up)

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## **Collaborative - Focus groups**

- Brainstorming, JAD/RAD workshops
- Advantages:
  - Natural interaction between people
  - Gauge reaction to stimulus materials
- Disadvantages:
  - Might be uncomfortable for participants
  - Danger of groupthink, superficial responses
- Watch for bias:
  - Sample, dominance and submission

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#### Collaborative - JAD/RAD

- Joint/Rapid Application Development (JAD/RAD)
- Principles:
  - Group dynamics
  - Visual aids
  - Organized, rational process
  - WYSIWYG documentation approach
    - → a resulted, agreed document

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## **Contextual - Participant observation**

- Approach
  - Ethnographic
  - Observation
- Advantages
  - Contextualized
  - Reveals details that other methods cannot
- Disadvantages
  - Extremely time consuming!
  - No involvement in the results of proposed changes

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#### Recap

- Requirements elicitation
  - Challenges of elicitation
  - Elicitation techniques

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