## PRINCETON UNIVERSITY

**USA Contact Information** 

407 Peretsman Scully Hall Princeton, NJ, 08540 +1 (310) 780-3560 **Kenya Contact Information** 

Jonathan Court, Ngong Road Nairobi, Kenya +254 (070) 092-9303

Personal Information: DOB: May 31, 1984 / Sex: Male / Citizenship: USA

#### **Academic Studies:**

Post-doctoral Research Associate, Princeton University, 2014-Present

Ph.D., Economics, University of Hawai'i at Mānoa, 2014

M.A., Economics, University of Hawai'i at Mānoa, 2012

B.S., Managerial Economics, University of California, Davis, Magna Cum Laude, 2005

#### Research Fields:

Development, Experimental, Behavioral

#### Research:

Jang, Chaning, and John Lynham. "Where do social preferences come from?." *Economics Letters* 137 (2015): 25-28.

"Behavioral triggers to agricultural insurance adoption" with James Vancel [in progress]

"Long-run impact of irrigation technology on farm productivity" with Julian Dyer and Jeremy Shapiro [in progress]

"Prize-linked savings: further evidence from Kenya," with Dan Ariely and Merve Akbas [in progress]

"Social networks, social preferences and adaptation of Dunga Beach fishermen," with John Lynham [in progress]

"Stress and intertemporal choice: Do domains matter?" with Johannes Haushofer [working paper]

"Health insurance reduces stress: Evidence from a randomized experiment in Kenya," with Matthieu Chemin and Johannes Haushofer [working paper]

"Market convergence in a Kenyan informal settlement," with Johannes Haushofer and Reshma Hussam [working paper]

"Happiness, work, and welfare: Evidence from Kenya," with Syon Bhanot, and Jiyoung Han [working paper]

"Putting the Vice in Savings Device: Nudging the Urban Poor to Save More," with Karl Jandoc. [working paper]

"Can social networks direct credit to where it is needed most?" with Emily Breza and Simone Schaner [final report]

"Optimizing impact evaluation for the mobile era," with Johannes Haushofer and Paul Neihaus [final report]

## **Research Experience:**

Associate Scientific Director: Busara Center for Behavioral Economics, Nairobi, Kenya

**RA:** Sherstuk, Tarui, and Saijo, 2012, "Payment schemes in infinite-horizon experimental games," *Experimental Economics*, DOI: 10.1007/s10683-012-9323-y.

**RA:** Lynham, Nitta, and Tarui, *In progress*, "Effect of real-time information on energy use".

RA: Social-ecological complexity and adaptation in marine systems. NSF #1211972.

Co-PIs: Simon Levin, Iain Couzin, John Lynham

# **Other Employment:**

ZÁKLADNÍ ŠKOLA / VOLAY ŠKOLA 2008-2009 TESL / TESOL Certified English Teacher

## PAYDEN & RYGEL

2007-2008 Equity/Derivatives Trader 2006-2008 Global Equity Analyst

## DYNASTY CAPITAL SERVICES LLC

2004-2006 Intern/Analyst

# Honors, Grants, and Fellowships:

2016	Innovation Growth Lab (\$100,000) Co-PI
2015	Center for Translational Research in Aging (\$75,000) Co-PI
2015	World Bank SME Ideas Competition (\$105,000) Co-PI
2014	Weiss Family Fund (\$20,000) Co-PI
2014	Innovations for Poverty Action SME Competitive Fund (\$5,000) Co-PI
2014	RADY Spring School in Behavioral Economics
2010-2014	East-West Center Graduate Degree Fellowship (\$120,000)
2011-2014	UH Mānoa Graduate Student Organization Executive Council Member
2013	PEDL Grant (ref 1913) (\$50,000) Co-PI
2013	Graduate Student Organization Travel & Research Grant (\$2,000) Co-PI
	2015 2015 2014 2014 2014 2010-2014 2011-2014 2013

## **Invited Presentations**

- 2016: CSAE (Oxford)
- 2015: World Bank (SME development), CERGE-EI (SEEDEC), ASSA-AEA (San Francisco)
- 2014: Princeton (CNH working group), NHH (SEEDEC)

# Referee

Journal of Behavior and Organization, World Bank Trade & Competitiveness Group, Behavioral Science and Policy