



Ram Bibhas Ganguly

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Senior Solution Architect seeking roles in Solution Design,Business Analysis,Business Consulting,Service Delivery,Process Enhancement,Project Management,Risk Management,Technical Specifications,Impact Analysis,Business Process Mapping,Presales

Current Designation: Senior Solution Architect

Total Experience: 20 Year(s) 0 Month(s)

Current Company: Ericsson

Highest Degree: PG Diploma [Computer Application]

Current Location: Kolkata

Pref. Location: Bengaluru / Bangalore,Delhi / NCR,Mumbai

Functional Area: IT Software - Application Programming / Maintenance

Role: Project Mgr-IT/Software

Industry: Telecom/ISP

Key Skills: Senior Solution Architect,Project Manager,Solution Design,Business Analysis,Business Consulting,Service Delivery,Process Enhancement,Project Management,Risk Management,Technical Specifications,Impact Analysis,Business Process Mapping,Presales

Verified : Email - id

Last Active: Jan-Mar 2021

Last Modified: Jan-Mar 2021

Jump to Section

[Work Experience](#)

[Education](#)

Summary

Result-oriented Professional with 20 years of experience in Solution Design,Business Analysis,Business Consulting,Service Delivery,Process Enhancement,Project Management,Risk Management,Technical Specifications,Impact Analysis,Business Process Mapping,Presales

Work Experience

Ericsson as Senior Solution Architect
Jan 2016 to Till Date

Tech Mahindra as Principal Solution Architect
Sep 2014 to Jul 2016

Ericsson as Enterprise Solution Architect
Jul 2011 to Aug 2014

Perceiving & delivering end-to-end requirement and solution design for Clients across the globe
Ensuring delivery of projects from conceptualization to delivery within preset budgets and deadlines
Understanding & adopting emerging trends & techniques, addressing the industry requirements to achieve organizational objectives
Monitoring the business process mapping, requirement study, defining the various specifications for application implementation, and client interaction for resolving concerns
Addressing the filling of RFPs & RFIs, budgeting, building project proposals, executing trend analysis to understand the current trend of the market
Building & maintaining relations with clients, generating business from the existing accounts and achieving profitability and sales growth
Providing demos of the proposals to clients, providing solution strategy (pre-sales) support encompassing briefing on client feedback / insights to help them in developing customer-specific strategies
Leading, training & monitoring the performance of team members to ensure efficiency in sales and meeting of individual & group targets

[^ Back to Top](#)

Education

UG: **B.A (Economics)** from **Delhi University** in **1997**

PG: **PGDiploma (Computer Application)** from **MADURAI KAMARAJ UNIVERSITY** in **2001**

Other Qualifications/Certifications/Programs:

Dockers & Kubernetes basic training

ITIL Foundation



Important

- Using Free CV Search you have access to featured candidate profiles of Naukri. You can browse through the profiles and email the candidates of your choice directly using the email option provided. To prevent misuse of candidate information, contact details and attached resume of the candidates have been withheld.

[^ Back to Top](#)

Languages Known

Language	Proficiency	Read	Write	Speak
English				
Hindi				
Bengali				

[^ Back to Top](#)

Affirmative Action

Physically Challenged: No

Work Authorization

Job Type: Permanent

Employment Status: Full time

[^ Back to Top](#)