



**ABHISHEK GUPTA** + premium Featured



Manager seeking roles in Software Engineering, Application Development, Project Management, Software Product Management, Workflow Management, Product Development, Product Strategy, Requirement Gathering, Agile Methodology, Salesforce CRM, Scrum, RPA

Current Designation: **MANAGER - IT AND COMPLIANCE** Total Experience: 9 Year(s) 0 Month(s)  
Current Company: **Dnata** Highest Degree: **MBA/PGDM [Finance and Operations]**  
Current Location: **Gurgaon**  
Pref. Location: **Delhi / NCR, Gurgaon, Noida**  
Functional Area: **IT Software - Application Programming / Maintenance**  
Role: **Project Mgr-IT/Software**  
Industry: **IT-Software/Software Services**  
Marital Status: **Married**  
Key Skills: **Project Manager, Software Engineering, Application Development, Project Management, Software Product Management, Workflow Management, Product Development, Product Strategy, Requirement Gathering, Agile Methodology, Client Servicing, Salesforce CRM, Scrum, RPA**  
Verified : Phone Number | Email - id

Last Active: **Jan-Mar 2021** Last Modified: **Jan-Mar 2021**

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## Summary

9+ years experience in building, launching technology products and managing compliance for customers and projects in Travel and Financial industry  
Goal Oriented and data - driven professional who worked on B2B and B2C products for companies such as MakeMyTrip, The Emirates Group and ClearTrip  
Managed and developed applications for business lines that generated Over 100 Cr ? in annual recovering revenue with YoY revenue growth rate of 30%  
Managed all compliance initiatives for Indian Entity of Multinational conglomerate including PCI DSS, GDPR and ITGC.

## Work Experience

**Dnata** as **MANAGER - IT AND COMPLIANCE**  
May 2015 to Till Date

Managing application roadmaps for different business verticals such as Corporate Travel, Destination management and B2B partner to achieve higher operational efficiency and better management visibility  
Spearheaded and played a crucial role in the PCI DSS Scoping , gap assessment and remediation for a PCI DSS Level 2 merchant  
Completely owned the Technology landscape of the ITGC audit of organization to track all applications hosting and security protocols implementation, for error free reporting and meeting compliance standards  
Conducted DPIA for GDPR initiative taken by management, and designed the central GDPR implementation plan  
Pioneered workflow creation and adoption of Salesforce CRM tool for effective sales funnel tracking and customer relationship management and better adherence to management guidelines  
Co-presented RPA business case for enhancing operations efficiency and implemented project to reduce reliance on individual stakeholders and boost reliability by over 70%  
Implemented Application Management Tools to monitor and identify workflow inefficiencies and improve stickiness ratio  
WUAU/MAU) by over 40%.

**VE INFOTECH** as **Team Leader**  
Mar 2010 to May 2013

Secured a 2million\$ project with SOTC Kuoni, by leading a team to conceptualize and develop a MVP for feasibility study and project bidding  
Developed a new approach to the display of routing of different airlines, based on the hub and spoke distribution model, for a new B2B product  
Designed core pricing modules based on the 'drools' engine, to help specific targeted marketing and upselling capability



### Important

- Using Free CV Search you have access to featured candidate profiles of Naukri. You can browse through the profiles and email the candidates of your choice directly using the email option provided. To prevent misuse of candidate information, contact details and attached resume of the candidates have been withheld.

Education

UG: **B.Tech/B.E. (Information Technology)** from **SIES Graduate School of Technology, Navi Mumbai** in **2009**  
PG: **MBA/PGDM (Finance and Operations)** from **Symbiosis Institute of Management Studies (SIMS)** in **2015**  
**Other Qualifications/Certifications/Programs:**  
Hootsuite Certified Professional,  
Certified Payment Card Industry Security Implementer (CPISI),

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IT Skills

Skill Name	Version	Last Used	Experience
Salesforce CRM,Scrum,RPA			
PRODUCT MANAGEMENT		2020	5 Year(s) 3 Month(s)

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Languages Known

Language	Proficiency	Read	Write	Speak
English				
Hindi				

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Affirmative Action

Physically Challenged: No

Work Authorization

Job Type: Permanent / Temporary  
Employment Status: Full Time, Part Time

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