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Gopi Krishna Palempally ⭐ Featured

Senior Manager seeking roles in Project Management,Agile Methodology,Project Management,Cloud Computing,Technical Architecture,System Analysis,Client Management,Risk Management,JIRA,Python,Java

Current Designation: Senior Manager

Current Company: DISYS

Current Location: Chennai

Pref. Location: Bengaluru / Bangalore,Chennai,Hyderabad

Functional Area: IT Software - Application Programming / Maintenance

Role: Project Mgr-IT/Software

Industry: IT-Software/Software Services

Marital Status: Married

Total Experience: 17 Year(s) 0 Month(s)

Notice Period: 15 Days or less

Highest Degree: MS/M.Sc(Science) [Computers]

Key Skills: Senior Manager,Project Manager,Project Management,Agile Methodology,Project Management,Cloud Computing,Technical Architecture,System Analysis,Client Management,Risk Management,JIRA,Python,Java

Verified : 📞 **Phone Number | Email - id**

Last Active: 22-Jan-21   Last Modified: 22-Jan-21

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Summary

Versatile Senior Project Manager with an experience of over 17 years in IT industry and equipped with multiple certifications. Have been handling over 30 resources and 2 Project Managers.
Expertise in driving Technical projects, maximizing profitability through the delivery of exceptional quality, service, prudent management of people, technology and process. Proven ability to manage projects and align technology strategy with corporate strategy, set business goals and lead large technology teams to achieve project goals and exceed client expectations.

Work Experience

- **DISYS** as Senior Manager
  Mar 2019 to Till Date

- **Disys** as Senior Manager - IT
  Mar 2019 to Dec 2019

  Key Achievements

  * Collaborate closely with Project Managers and technical leads to track KPIs of individual projects and provide a clearer understanding of the big picture

  * Worked with both project managers and senior executive committee to define high-level program road-map, including definition, critical milestones, budget and strategic goals

  * Coordinated with project managers for delivery of multiple projects, achieved objectives within the budget, time & quality improved efficiency and reduced fail over cost thru' operative strategies

  * Significantly improved on-time delivery of 30+ individuals, reaching 95% of milestones less than 10% of schedule variance thru' effective planning

  * Increase revenue by 28% by challenging the status quo and brought in best practices to improve utilization

  * Recommending the best suitable solution designs and implementation strategy to meet client's business requirements, reducing total cost of ownership by 45%

  * Manage and prioritize all opportunities to enhance client relationships and accelerate the decision-making process that will grow revenue through increased utilization.

- **People Tech Group** as Project Manager
  May 2013 to Feb 2019

  Key Achievements:

* Executed plan to rapidly grow the team from 4 employees to 17 + employees to meet program demands

* Establishing vision and creating road map for the project and improved efficiency of delivery by 95%

* Recognized as top-performing Manager for track record of successfully orchestrating high-visibility programs
Client Relationship Management

* Influential in strategic planning, account management, and to develop relationships with key executives and decision makers from client organization to successfully retain and expand the business.
Establish and maintain contacts at the highest level of decision-making authority within client organizations.

* Strategize with client account leads on a weekly basis on all opportunities to ensure solutions are being effectively sold; accurately forecast respective opportunities based upon realistic assessments.

* Maintains positive customer relationships by resolving conflicts and issues, managing expectations

* Build/Maintain professional relationships that reflect the core values and to demonstrate service excellence.

Conflict & Risk Management

* Aptitude in performing in-depth evaluations to solve complex problems, conflicts and manage projects.

* Exceptional in identification, assessment, prioritization of risks thru' qualitative & quantitative analysis; minimizes, monitor and resolve them with effective mitigation, contingency plans & workarounds.

People Management

* Have the ability to drive the team and collaborate with all levels, vertical groups across functions with the organization & other vendors to set and meet aggressive goals with high quality standards.

* Insist the team to have succession plans for their roles and deploy them in relevant projects

* Possess excellent people management skills, responsible for vendor management, staff recruitment, define effective appraisal processes, perform timely reviews, conduct team building, training and motivational sessions to condense the attrition rates

Education

UG: **BCA (Computers)** from **Sri Venkateshwara University (SVU), Tirupati** in **2001**

PG: **MS/M.Sc(Science) (Computers)** from **Madras University** in **2003**

IT Skills

Skill Name	Version	Last Used	Experience
RPA - Automation Anywhere			
Machine Learning - Python			
workforce central kronos			
Mobile App Dev			
java j2ee			

Affirmative Action

Category: General

Physically Challenged: No

Work Authorization

Job Type: Permanent

Employment Status: Full time