



Aasim Zafar Khan
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Certified PMP®, Associate Project Manager seeking roles in IT Program Management, Digital Transformation, Strategic Planning, Product Management, Quality Management, Agile Methodology, Client Relationship Management, SAAS, PAAS, SQL, Azure.

Current Designation: Associate Project Manager- IT Product Development	Total Experience: 8 Year(s) 0 Month(s)
Current Company: MAQ Software	Notice Period: 2 Months
Current Location: Hyderabad / Secunderabad	Highest Degree: MBA/PGDM[analytics and marketing]
Pref. Location: Bengaluru / Bangalore, Delhi / NCR, Mumbai	
Functional Area: IT Software - Application Programming / Maintenance	
Role: Project Mgr-IT/Software	
Industry: IT-Software/Software Services	
Marital Status: Single/unmarried	

Key Skills: Associate Project Manager, Project Manager-IT/Software, IT Program Management, Digital Transformation, Strategic Planning, Quality Management, Agile Methodology, Client Relationship Management, SAAS, PAAS, SQL, Azure, Certified PMP®, Product Management

Verified: Phone Number | Email - id

Last Active: **Jan-Mar 2021** Last Modified: **Jan-Mar 2021**

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Summary

Proficient in end-to-end new product development process including requirement analysis, finalization of specifications, design, prototype development, testing, support, effect analysis and quality management. Rich experience in leading high valued projects through aggressive project/ program governance processes; developing relationships with business stakeholders and presenting operations, risks & contingency plans. Rich experience in conducting performance testing, ensuring product compliance to customer applications. Skilled in running successful method-oriented operations & taking initiatives for business excellence through process improvement methods. Excellence in building strong, lasting relationships at all levels; excellent communicator with aptitude for collaborating with key stakeholders to identify business needs and develop winning solutions. An innovative & result-oriented professional with strong leadership, planning, communication & negotiation skills

Work Experience

MAQ Software as Associate Project Manager- IT Product Development Apr 2018 to Till Date

Key Result Areas:

Driving the end-to-end product development as per product development lifecycle and managing the project handover

Motivating team for generating ideas and interacting with customers to drive expectations management
Performing the risks analysis using different methodologies and generating various periodic reports and dashboards for internal and external stakeholder

Ensuring end-to-end delivery of the project module within the defined sprint timeline; developing Sales, Marketing and Operations data analytics using microsoft stack

Preparing presentations, communications for broad stakeholders inside and outside of organization; responding to customer field enquiries, assisting them with technical RFPs and working with cross-functional teams

Defining service standards & guidelines, governance structure, best practices that serve as benchmark for excellent service delivery with multi-disciplined digital space with consistency of reporting results

Managing a variety of campaigns and extracting the best results out of the given situations; mapping clients' requirements through gap analysis

Supporting product launch activities, conferences and channel partner training activities; defining, measuring and improving global enablement metrics and assessing progress of agreed goals

Developing competency among the team members; managing appraisal process across the levels; conducting interviews to recruit the right talent & resources

Significant Accomplishments:

Managed various projects/ products for One Commercial Partner Network of Microsoft in PaaS & SaaS environment
Spearheaded the architecture formalization, setup business processes in projects
Developed sales, marketing and operations data analytics using Microsoft Stack
Ensured e2e delivery of projects/ products module deliverable within defined sprint timeline



Important

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Successfully enhanced UX/ UI and improved satisfaction by understanding needs of existing as well as potential clients

- Led team of various developers and leads for numerous engagements
- Directed design aspects and managed teams for Azure VM to Azure Cloud migration
- Defined and implemented security and GDPR implementation for various client engagements
- Coordinated with external teams for audits (ACE, Liquid, TriP, SOX) for privacy and compliance reviews for Microsoft
- Managed own & assisted other teams in various activities pertaining to Service tree, Subscriptions and so on
- Conducted research on industry trends presented findings to senior management team for strategic digital migration
- Worked with internal stakeholders and external BSI consultants for achieving ISO 27018 certified status
- Managed, trained, and aided various teams on stencils development & STRIDE Threat modelling
- Learned Various Microsoft compliance avenues and implemented the same across organization
- Helped and assisted in setting up various NIST framework implementation in various Microsoft accounts
- Acted as SPOC for setup of privacy, security, and compliance regulation for new Microsoft Project on boarding
- Worked with stakeholders to ensure relevant updates into PMO Tool functionalities
- Led daily project review calls with internal and external stakeholders for tracking deliverables against SLAs
- Successfully conducted technical trainings and tools functionality training for field and business plan partners
- Managed customer training workshops for released applications, training modules and specific business processes
- Coordinated/ conducted more than 25 weekly learning hours individually/ teammates with highest NPS achieved
- Contributed in shortlisting and interview process of prospective employees (fresh grads)

● **Hexaware Technologies** as Senior Software Engineer
Oct 2014 to Oct 2015

Project Title: United Nations Forum for Climate Control Change Reporting
Client: United Nations
Period: Jun'15-Oct'15
Highlights:

- Delivered e2e reporting modules individual reports and dashboard on SharePoint
- Created design, deployment procedure and requirement traceability matrix documents for project
- Conducted first level interview of more than 30 BI Developers for project requirements

Project Title: Fiduciary Trust Billing (FT Billing) & Reports & Analytics Center of Excellence (RACOE)
Client: Ernst & Young
Period: Mar'15 - May'15 and Oct'14 - Feb'15
Highlights:

- Coordinated with cross functional teams and delivered e2e Applications adhering to project SLAs
- Managed packages deployment, analysis, coding & testing of the objects before delivery to the client
- Delegated tasks to sub ordinates. Documented and apprised the whole team about change requirements

● **Infosys Ltd.** as System Engineer
Mar 2011 to Oct 2014

Project Title: Supply Chain Management - Spend Cat
Client: Bank of America
Period: Aug'11- Oct'14
Highlights:

- Worked with client to understand, implement, validate business requirements along with 100% validation
- Created/ documented/ updated system appreciation and technical designs documents
- Acted as content manager and CMM representative by maintaining account operational procedure

Notable Accomplishments

- o Conferred with Banking & Capital Markets Appreciation Award
- o Adjudged with Quarterly Appreciation Award twice

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Education

UG: **B.Tech/B.E (electronics and communication engineering)** from **Technocrat Institute of Technology, Bhopal** in **2010**

PG: **MBA/PGDM (analytics and marketing)** from **Indian Institute of Management, Kashipur** in **2018**

Other Qualifications/Certifications/Programs:
PMP

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IT Skills

Skill Name	Version	Last Used	Experience
SQL			6 Year(s)
Microsoft Azure Stack			3 Year(s)
Cloud Security			3 Year(s)
Reporting Tools, Power BI, Tableau etc			3 Year(s) 0 Month(s)
MS PowerPoint, MS Word, MS Excel			10 Year(s) 0 Month(s)
SMM, Google AdWords, SEO			2 Year(s) 0 Month(s)
Web Analytics, Google Analytics			2 Year(s) 0 Month(s)
Agile Methodology			4 Year(s) 0 Month(s)
Digital Analytics			8 Year(s) 0 Month(s)
PaaS, SaaS			7 Year(s) 0 Month(s)

Languages Known

Language	Proficiency	Read	Write	Speak
English	Expert	✓	✓	✓
Hindi	Expert	✓	✓	✓

Affirmative Action

Category: **General**

Physically Challenged: **No**

Work Authorization

US Work Status: **Need H1 Visa**

Countries: **Dubai,Malaysia,Singapore**

Job Type: **Permanent**

Employment Status: **Full time**