



Sakshi Shrotriya
premium
Featured

Certified Software Product Manager (ISPMA - CSPM), PMP® Certified and Certified Scrum Product Owner (CSPO) in Finance, HR, Telecom, Banking and EdTech domains (ERP) with 9 years of experience, seeking roles in Agile Software Product Management.

Current Designation: Product Manager	Total Experience: 9 Year(s) 0 Month(s)
Current Company: PowerSchool Group LLC (Product based IT Company)	Notice Period: Currently Serving Notice Period
Current Location: Bengaluru / Bangalore	Highest Degree:
Pref. Location: Bengaluru / Bangalore	
Functional Area: IT Software - Application Programming / Maintenance	
Role: Product Mgr	
Industry: IT-Software/Software Services	
Marital Status: Married	

Key Skills: Product Manager, Software Product Management, Product Conceptualization, Product Strategy, Stakeholder Management, Project Management, Business Analysis, Requirement Gathering, Agile Methodology, Confluence, Scrum, JIRA, PMP Trained, Backlog Refinement

Verified: Phone Number | Email - id

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Summary

Certified Software Product Manager (CSPM from ISPMA) with 9 years of experience as Product Manager. PMI-PMP®, CSPO® Certified, PMI Member and Agile Enthusiast.

Currently associated with PowerSchool, Bangalore (IT Company) as a Product Manager for an ERP (B2C) with focus in EdTech and Finance domain.

1. Proven Capabilities in gathering customer insights and feedback and infuse the learning back into the organization and product roadmap.
2. Ensure effective product launches and differentiated features.
3. Work collaboratively with Marketing, Sales, Services and Engineering teams to support expansion of partner and customer business.
4. Drive alignment across sales, product management, engineering and product marketing functions to deliver solutions for the customer.
5. Define business goals, audiences, buyer's journey, strategy, solutions, positioning, key tactics, budget and dependencies, and then drive cross-functional consensus and enlistment to deliver business results.

Work Experience

- PowerSchool Group LLC (Product based IT Company)** as Product Manager
 Sep 2019 to Till Date

Managing 3 Scrum Teams for an ERP.
 Drive the Strategy, Roadmap, Execution and Key Metrics of a product area.
 Create Roadmaps, Release Plan, Epics and User Stories
 Define and Maintain the end-to-end experience of the Product.
 Work closely with other Product Managers and Engineering Team.
 Perform all the responsibilities of a Product Owner in Agile Scrum Methodology
 Define detailed product requirements
 Translate product needs to technology, understand technology

- Ellucian Higher Education Systems** as Product Manager
 Jun 2018 to Aug 2019

Worked as a Product Manager in Finance Domain for the Colleague Product.
 Involved in the 5 Agile Ceremonies: Sprint Planning, Daily Scrum Meeting (Stand-ups), Story Grooming/Refinement, Sprint Demo, Retrospective.
 Daily Work included: Creating and Maintaining a good Product Backlog and Sprint Backlog on JIRA, Creating User Stories and Story Map, Prioritizing and Sequencing the stories according to Business Value, Refining the User Stories, Keep an eye on the Burn-down Chart, Include a good acceptance criteria and DoD for the user stories, Assist with the



Important

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elaboration of Epics, Convey the vision and goals to team, Conducting calls with Clients to generate business, Engaging the customer and represent them, Inspect the Product progress, Communicate the status to stakeholders. Conducted domain specific Sessions for the team as an SME (Subject Matter Expert)
Used Salesforce.com for Ideas and CR's by Client.
Involved in Creating and providing feedback on High level Mock-ups (comps), Wireframes, and Prototypes.
Conducted Focus Group and Beta meetings.
Analysing the core Finance work including U.S and Canadian Regulatory forms, Procurement, GL Accounts, Journal Entries, Finance etc.

TCS as Product Manager , Business Analyst
 Jan 2012 to May 2018

Administering and interpreting the solutions to clients based on their requirements and conducting proper documentation to support system processes
Developing business architecture through requirements such as scope, processes, alternatives and risks
Analysing client's business requirements and executing the same through document analysis, interviews, meetings, workshops and workflow examination.
Conducting 5+ levels of testing like functional, regression, user acceptance, integration and providing input into developing and modifying systems to meet client needs and also developing business specifications to support these modifications
Coordinating between business and technical personnel and ensuring a mutual understanding of processes and applications along with team members for system design, integration, application maintenance and so on
Following the best practices for project support and documentation as set by the peers; keeping track of the growth and progress of the project
Mapping requirements with best solutions involving evaluation and definition of scope of project.
Evaluating risks related to requirements implementation, testing processes, project communications and training thus leading to cost saving to the company
Managing client/stakeholders requirement, business needs, documentation, project coordination, team handling, implementation, testing, and delivery.
Awarded with TCS Star of the Month in Jun'16, On the Spot Award while at Bank of America project in Feb'17 for achieving organizational excellence and Service & Commitment Award in Jan'15 & 17
Translated stakeholder requirements into over 10 different tangible deliverables such as functional specifications, use cases, user stories, workflow/process diagrams, data flow/data model diagrams
Recommended changes to the IFMS system for MP Government to incorporate digital signature in sanction orders, which reduced the turn-around-time for order approval, which intum increased efficiency multi-folds, reduced cost for the organization, and improved ROI by up-to 25%. The changes and its positive effects on the project were later corroborated with data analysis.
Assisted the engineering development team with business use-case of the client requirements along with requirement gathering and its evaluation.
Delivered extremely useful strategic inputs including simplification of payment module through automation; these were later recognized and appreciated by the management
Managed an Agile team of 9 members to perform sprint activities and ensuring deliverables on time, within set budget and high quality; trained team members on the domain knowledge required to meet goals within the software development lifecycle and release schedules.

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Education

UG: **B.Tech/B.E. (Computers)** from **Rajiv Gandhi Proudyogiki Vishwavidyalaya (RGPV), Bhopal in 2011**

PG: **in 0**

Other Qualifications/Certifications/Programs:
Certified Software Product Manager (ISPMA-CSPM)
Project Management Professional (PMI-PMP®)
Certified Scrum Product Owner (CSPO®)

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IT Skills

Skill Name	Version	Last Used	Experience
JIRA		2019	7 Year(s) 5 Month(s)
Agile Methodology		2019	7 Year(s) 5 Month(s)
SQL		2018	6 Year(s) 4 Month(s)
ALM, OS Ticket		2018	6 Year(s) 4 Month(s)
UML, BPMN		2018	6 Year(s) 5 Month(s)
ODI, OBIEE, FAH, EMDW			0 Year(s) 0 Month(s)
PRODUCT MANAGEMENT		2019	7 Year(s) 5 Month(s)
BUSINESS ANALYSIS		2019	7 Year(s) 5 Month(s)
Backlog management		2019	7 Year(s) 5 Month(s)
Excel Pivot Tables, Dashboards, MACROS		2019	7 Year(s) 5 Month(s)
MS Word, MS Excel, MS PowerPoint, Visio		2018	6 Year(s) 4 Month(s)
Open Office, WinSCP, Putty			
Stakeholder Management		2019	6 Year(s) 4 Month(s)
BRD, FRD, SRS, SDD		2019	6 Year(s) 4 Month(s)
Requirement GATHERING		2019	7 Year(s) 5 Month(s)
WIREFRAMING		2019	7 Year(s) 5 Month(s)

Languages Known

Language	Proficiency	Read	Write	Speak
English	Expert	✓	✓	✓
Hindi	Expert	✓	✓	✓

Projects

- Project Title: eFinancePlus**
Client: U.S and Canada Schools
Nature of Employment: Full Time
Project Location: Bengaluru, Karnataka
Role: Other
Duration: Sep 2019 - Till Date
Onsite / Offsite: Offsite
Team Size: 7
Role Description: Product Manager for 3 Scrum Teams.
Project Details: Involved in the API Integration of eFinancePlus with other applications
- Project Title: Colleague Finance**
Client: Multiple Institutions
Nature of Employment: Full Time
Project Location: Bengaluru
Role: Domain Expert
Duration: Jun 2018 - Till Date
Onsite / Offsite: Offsite
Team Size: 9
Project Details: Colleague Finance Automates financial processes like compiling, analyzing, and disseminating financial information, plus supports web-based purchasing and procurement, so that users can make better financial decisions.
- Project Title: IFRS15**
Client: British Telecom (BT)
Nature of Employment: Full Time
Project Location: Bangalore
Role: Domain Expert
Duration: May 2017 - May 2018
Onsite / Offsite: Offsite
Team Size: 5
Skill Used: Conducting Meetings, Preparing MoMs, Document Creation: SRS, FRD, SDD, Test Cases, Use Cases, Test Planning, Test Execution, UAT, TPT, SQL, ALM, Creating Dashboards, OBIEE, ODBI, SDLC - Agile, Waterfall , System Tsting, Taking sign-offs, Requirement simplification, Providing solution, Microsoft Office
Role Description: Analyze client's business requirements through document analysis, workshops & workflow analysis. Communicate them by constructing easy-to-understand data and process models. Liaise between business/technical personnel to ensure a mutual understanding.
Project Details: IFRS15 is a mandatory Accounting Standard that BT must adopt in its consolidated financial statements. This standard is far-reaching and will impact every line of business.
- Project Title: Consolidated Lead Management System (CLMS)**
Client: Bank Of America
Nature of Employment: Full Time
Project Location: Bangalore
Role: Module Leader
Duration: Nov 2016 - Apr 2017
Onsite / Offsite: Offsite
Team Size: 5
Skill Used: QA Testing, Manual Testing, Black Box Testing, Defect Life Cycle, Manual Test Execution, Test Lead, Functional Testing, Regression Testing, Application Lifecycle Management, ALM, Quality Center, Quality Assurance, QC, Bugzilla, Business Analysis, Requirement Analysis, Use Cases, FRD, Requirement Gathering, Techno Functional, Functional Consultancy,
Role Description: Current roles are as a Quality Assurance Engineer and as a Business Analyst.
Project Details: CLMS is a standalone application for the customer care Executives of Bank of America, through which they can assist the customers after validating their details. It deals with all possible issues related to customer's credit cards, debit cards, bank accounts and even their grievances.
- Project Title: Integrated Financial Management Information System (IFMS)**
Client: Government of Madhya Pradesh
Nature of Employment: Full Time
Project Location: Madhya Pradesh
Role: Module Leader
Duration: Jun 2012 - Oct 2016
Onsite / Offsite: Offsite
Team Size: 30
Skill Used: Conducting Meetings, Preparing MoMs, Document Creation: SRS, FRD, SDD, Test Cases, Use Cases, Test Planning, Test Execution, UAT, TPT, SQL, ALM, Creating Dashboards, OBIEE, ODBI, SDLC - Agile, Waterfall , System Tsting, Taking sign-offs, Requirement simplification, Providing solution, Microsoft Office
Role Description: Involved in identifying options for solving specific problems and help the team to select the best ones. The chosen solution is then evaluated throughout design and development to ensure that it continues to meet the business needs.
Project Details: The vision of this project is to cover all the financial aspects of Government of Madhya Pradesh and implement IFMS at State level for complete computerization in Finance Sector. The aim of this project is to cover all processes from Planning of Budget, Release of Budget till online bill payment to vendors, Maintenance of Employee Information, Salary Generation, Pension of Employee, Maintenance of Receipts, Stamp record Maintenance etc in the system.

The IFMS project is integrated software which is integrating 16 major modules of Finance domain. Currently responsible for following modules: Employee Self Service, Service Matters, Pension, Performance Management and Payroll.

Affirmative Action

Category: General
Physically Challenged: No

Work Authorization

Countries: India
Job Type: Permanent
Employment Status: Full time

