



Abhinav Kaushik

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Product Manager seeking roles in Project Management, Product Management, Delivery Management, Client Engagement, Business Development, Estimation, Release Management, Requirement Gathering, Requirement Analysis, Strategic Product Roadmap, Technology Roadmap

Current Designation: Product Manager	Total Experience: 8 Year(s) 0 Month(s)
Current Company: Bursys	Notice Period: 15 Days or less
Current Location: Chandigarh	Highest Degree: B.Tech/B.E. [Computer Science and Engineering]
Pref. Location: Bengaluru / Bangalore, Pune, Delhi / NCR	
Functional Area: IT Software - Application Programming / Maintenance	
Role: Product Mgr	
Industry: IT-Software/Software Services	
Marital Status: Married	
Key Skills: Product Manager, Project Management, Product Management, Delivery Management, Client Engagement, Business Development, Estimation, Release Management, Requirement Gathering, Requirement Analysis, Strategic Product Roadmap, Technology Roadmap	
Verified: Phone Number Email - id	

Last Active: 21-Jan-21

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Summary

An erudite professional with 8.5 years of experience in Product Management, Project Management and Customer Success
Led innovative multi-million dollar product development / software projects on time, on budget & within quality; proven success in driving strategy, roadmap & business development of entire product portfolio
Hands on experience working in various Agile methodologies such as Scrum, Kanban
Built mission critical solutions that increased client's top line growth and market share, by understanding & delivering complex requirements through innovative solutions, complex integrations, utilizing best coding practices & high quality design patterns and optimizing and enhancing product performance & scalability
Associated as Director of Customer Success while working with Safaltek Software Pvt. Ltd.
Skilled in utilizing Tools including Jira, Click Help, New Relic (Server Monitoring tool), Mandrill (email transaction), Zoho, File Zila, LogMein Hamachi, Sisense

Work Experience

Bursys as Product Manager
Jun 2020 to Till Date

Key Result Areas:

- Heading a team of 18 members for providing leadership and direction for business development, support, in-service
- Acting as Product owner for Spare Part Management product, and facilitating team grooming meetings, stakeholder meetings, software demonstrations
- Defining short and long-term product vision and discussing same with stakeholders/clients
- Envisioning and implementing the technical roadmap and evolution plan; prioritizing roadmap of features based on inputs from cross-functional stakeholders
- Conducting technical and business analysis and translating business cases into well-defined stories and provide acceptance test criteria
- Managing the end-to-end product deliveries within agreed timelines, Release communication to stakeholders
- Coordinating closely with various teams (business, sales and R&D) to ensure successful releases without internal conflicts
- Maintaining documentations and tracking the progress of the product deliverables
- Working as a point of contact between End-users and product development team
- Coaching team in optimal time utilization through concepts of scrum and agile management methodologies

Safaltek Software Pvt. Ltd. as Product Manager



Important

- Using Free CV Search you have access to featured candidate profiles of Naukri. You can browse through the profiles and email the candidates of your choice directly using the email option provided. To prevent misuse of candidate information, contact details and attached resume of the candidates have been withheld.

■ **Saraltek Software Pvt. Ltd.** as Product Manager
Feb 2016 to Jun 2020

Key Result Areas:
Headed a team of 15 members for providing leadership and direction for business development, support, in-service, and sales for product management system
Drove New Product Development and Program Management initiatives
Setting-up the product vision for the business unit while maintaining 'big picture' focus; evaluating competitor offerings technically & commercially and identifying gaps to deliver according to domain needs with close control on time to market
Managed products from the inception to the phase-out stage in order to create customer value and deliver measurable business benefits
Conducted requirement gathering; translating the data from the discovery phase into a list of product requirements; came up with a product roadmap, providing plan to the team with timelines and actions to be completed
Envisioned and implemented the technical roadmap and evolution plan; prioritized roadmap of features based on inputs from cross-functional stakeholders
Worked as a point of contact between End-users and product development team
Ensured complete product knowledge of users and sellers by conducting Q&A sessions for clients and company employees
Communicated with stakeholder (client delivery teams, sales team, Executive team) in order to meet expectations
Led employee training and development; monitored competency grids and identifying training needs for skill / competency up-gradation
Coordinated with Business Analyst (BA) for converting features into requirements; reviewed user stories generated by Business Analyst
Monitored the timely delivery of features in accordance with the roadmap and client commitments
Advised upper product team about the critical issues; collaborated with product team for resolving the same
Reviewed weekly meeting and submitted the report of the same to Manager Product Management & Development
Highlights:
Steered efforts in handling 2 US clients for requirement gathering; discussed the requirement of the same with development team in order to get it implemented
Increased Product line annual top line revenue from 2017 to 2020 by 50%
Provided product management support for sales teams: feature definition, roadmap client support, training, presentations, documentation & issue resolution
Developed and presented to top management an international strategic expansion plan that outlined opportunities and recommendations that will be used for growth planning

■ **Alchemist Hospital Ltd.** as Software Engineer
Apr 2014 to Feb 2016

Highlights:
Successfully supporting HIS with 25 modules in the line and in time framework
Played pivotal role in dealing with 25 stores user and 20 modules which consisted of 200 users using HIS system with different time frames
Demonstrated technical requirements and workflow of the hospital by collaborating with developers for developing new HMS on daily basis

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Education

UG: **B.Tech/B.E (Computer Science and Engineering)** from **GGS College of Modern Technology, Kharar, Mohali** in 2011

Other Qualifications/Certifications/Programs:
CSPO
ITIL Foundation
MCP-SQL

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Languages Known

Language	Proficiency	Read	Write	Speak
English				
Hindi				

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Affirmative Action

Category: General
Physically Challenged: No

Work Authorization

Job Type: Permanent
Employment Status: Full time

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