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Koustav Chowdhury ⭐ Featured

Intuitive,astute and goal oriented professional with 19+ yrs experience with leading technology MNCs seeking leadership roles in Account management, Program Management,Digital transformation and strategic planning.

Current Designation: Sr. Program Manager	Total Experience: 19 Year(s) 0 Month(s)
Current Company: Infosys Technologies Limited	Notice Period: 3 Months
Current Location: Bengaluru / Bangalore	Highest Degree: MS/M.Sc(Science) [Applied Geology]

Pref. Location: Bengaluru / Bangalore,Delhi,Mumbai

Functional Area: IT Software - Application Programming / Maintenance

Role: Program Mgr

Industry: IT-Software/Software Services

Marital Status: Married

Key Skills: Digital Transformation, Account Management, Program Management, Relationship Management, Risk Management, Change Management, Financial Modelling,Oracle SCM and logistics, Peoplesoft ,Cyber Security,BlockChain,IOT,Agile, Kanban, Devops, Scrum Maste

Verified : 📞 Phone Number | Email - id

Last Active: 20-Jan-21   Last Modified: 20-Jan-21

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Summary

Koustav has overall 19+ years' experience in consulting and program management across manufacturing, finance, telecom and HR domain. A team player with strong communication, interpersonal, relationship management, analytical, problem-solving skills and a detail-oriented approach. He has lead multi-cultural, geographically diversified teams ensuring flawless delivery of multi-million dollar engagements with
speed and precision. He has solid experience in managing complex transformational programs and support engagements. Koustav has strong acumen in financial modelling, negotiation skills, risk management, people management, organization change management, program execution leveraging Agile and DevOps models. He has played diverse delivery roles in his career to make key contribution towards generating new business, involved in complex proposals, competency building and defining program execution strategies.

Work Experience

🔘 **Infosys Technologies Limited** as Sr. Program Manager
Nov 2012 to Till Date

NAME OF CLIENT, Cisco (May 2014 - Aug 2020)
Client is a worldwide leader in manufacturing networking equipment with revenue over 47 Bn USD. They design, manufacture, and sell
Internet Protocol (IP) based networking products and services related to the communications and IT industry. Connecting people, process, data and
things with products that transport data, voice, and video within buildings, across campuses, and around the world. Headquartered in USA, it serves
customers in approximately 190 countries through a network of Resellers and Distributors.
Account Manager (Feb 2018 - Aug 2020)
Oversaw the daily operations of Cisco account across various service lines and handled 35 MUSD quarterly IT revenue nos.
Achieved highest revenue growth for financial years 2018 and 2019 -- 5% and 10% respectively
Driven automation strategy leveraging Infosys Nia AI platform for CISCO - resulted in significant cost savings and business value impact.
Financial modelling for MSA rate card negotiation for yearly renewal.
Planning and execution of annual Infosys Tech day event for CISCO.
Led all account level initiatives like competency building programs, financial reporting, demand planning and forecasting, account growth plans
Program Manager (May 2014 - Feb 2018)
Managed the Oracle Supply Chain portfolio delivery for client - P&L of 25 MUSD annually (development & support)
Was responsible for delivery assurance, People management, client interaction, PSAT, thought leadership and driving large proposals, account
mining.
Managed a team of 150+ spread around the world, took employee engagement initiatives to build a spirited, agile and connected team.
Infosys helped client to stabilize its existing systems as part of this transformational journey by implementing Oracle Supply Chain (Plan, Deliver,

Supply Chain (Plan, Deliver,
Make and Source) modules and building custom apps to meet requirement not addressed by Oracle R12 releases. We had designed customer
configuration based global Order Promising and Sourcing solutions, developed a comprehensive Backlog Management tool using Oracle ADF
(where planners, partners, customers and other stakeholders) can login to view and act upon the open backlog actions like Expedite, Recommit,
Mass Rescheduling (pull-in and push-out). Built integrations with third party supply planning applications - Kinaxis Rapid Response in order to get
the most up-to-date supply data & Oracle Transportation Management to calculate a more realistic order Schedule Ship Date and Promise Date.
NAME OF CLIENT, Boeing (Nov 2012 - May 2014)
HQ in Chicago, Illinois, USA, Boeing is the world's largest aerospace company and leading manufacturer of commercial jetliners and
defence, space and security systems with Customers and customer support in 150 countries. Manufacturing, service and technology partnerships with
companies around the world. Contracts with 26,500 suppliers and partners globally. Research, design and technology-development centres and
programs in multiple countries. More than 170,000 Boeing employees in 50 states and 70 countries
Program Manager (Nov 2012 - May 2014)
Effectively managed PeopleSoft HR, ELM and finance projects- P&L of 15 MUSD annually (development & support)
Effectively delivered the PeopleSoft ELM upgrade 9.0 to 9.2 & PeopleSoft Finance upgrade 9.1 to 9.2
Automated the PeopleSoft HRMS testing process using PTF - helped client to reduce cost and save manual effort
Accounted for growth of 50% in year 2013-14 by winning deals with Boeing Australia
Successfully delivered the Boeing Australia (BAA) HRMS 9.1 integration- Key benefits being 1. All HR records of Boeing Aerostructures Australia
converted in Boeing global instance and integrated for all downstream systems processing. 2. Leverage Global Pool of resources for Optimum
Utilization 3. Consistent business processes 4. Standard reporting framework- flexibility to create canned reports. 5. Real time data refresh

- **WIPRO TECHNOLOGIES** as Delivery Manager
Jul 2012 to Nov 2012

- **PONEDLYOLD** as Consultant
Mar 2008 to Jul 2012

NAME OF CLIENT, Lexmark (Sep 2008 - Oct 2012)
Lexmark International Inc. is a leading developer, manufacturer and supplier of printing solutions including laser and inkjet printers, multifunction
products, associated supplies and services for offices and homes in more than 150 countries.
Delivery Manager (Sep 2008 - Oct 2012)
Was responsible for leading the SAP MDM green field implementation across multiple location P&L of 8 MUSD and team of 75+ FTE
Was involved in formulating the program plan and strategy roadmap, executing Organization Change management & business transformation,
ensuring no-noise technical delivery. Partnered with SAP to deliver this project.
Onsite-Offshore co-ordination, people management, monthly project charter update to Sr. Management. Timely escalation to executive sponsors
and works towards time bound acceptable resolution.
Attained highest CSAT rating of 7/7 and won best project award from Lexmark CIO
Largest MDM greenfield implementation and won the Gartner MDM Award of Excellence 2011.
http://www.forbes.com/feeds/businesswire/2010/05/12/businesswire139549000.html
Led initiatives like competency building programs, demand forecasting, risk assessment, mitigation plan & project financial controls.

Education

UG: **B.Sc (Geology)** from **Indian Institute of Technology (IIT), Mumbai** in **0**

PG: **MS/M.Sc(Science) (Applied Geology)** from **INDIAN INSTITUTE OF TECHNOLOGY** in **1999**

IT Skills

Skill Name	Version	Last Used	Experience
AGILE			
Dev-Ops, Scrum, Kanban			
IOT			
Oracle Apps			
Peoplesoft			
SAP MDM			
ORACLE SUPPLY CHAIN MANAGEMENT			
ITIL			
Cloud Technologies			
Data Science, RPA, Automaton			

Languages Known

Language	Proficiency	Read	Write	Speak
English				
Hindi				
Bengali				

Affirmative Action

Category: **General**

Physically Challenged: **No**

Work Authorization

Job Type: **Permanent**

Employment Status: **Full time**