



**DIPIKA GADEKAR**

Manager seeking roles in Software Engineering, Software Development, Project Management, Change Management, Delivery Management, Quality Management, Data Management, Business Analysis, Requirement Analysis, Programming, SQL Server, Delphi, Borland C++, XML, ASP

Current Location: Pune	Total Experience: 19 Year(s) 0 Month(s)
Pref. Location: Ahmedabad, Mumbai, Pune	Notice Period: 15 Days or less
Functional Area: IT Software - Application Programming / Maintenance	Highest Degree: Bachelors [Computer Science]
Role: Project Mgr-IT/Software	
Industry: IT-Software/Software Services	
Marital Status: Married	
Key Skills: Account/Project Manager-IT/Software Engineering, Project Management, Delivery Management, Data Management, Business Analysis, Requirement Analysis, Programming, Bid Manager, Software Development, Proposal Management, Presales, Business Development, RFP, Tendering	
Verified :  Phone Number    Email - id	

Last Active: 21-Jan-21

Last Modified: 21-Jan-21

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## Summary

A dynamic professional with over 20 years of rich experience in, Delivery Management, Pre-Sales, Project Management, Software Development, Business Analysis and Programming. Last working with Syntel Ltd. as Account Manager, role - Delivery Manager. Managed global deliveries across US, UK, NL & India with multi disciplinary groups. Worked across the supply chain - Pre-sales (Hunting Farming), Build accounts i.e. build up delivery teams and setup the delivery functions, ensured operations from transitions to production delivery, once operational transferred the accounts. Managed accounts having parallel projects in Development, Maintenance & Support & Testing projects. Possess the financial and business acumen to build compelling account-growth plans, perform the research needed to plan for and drive account growth. Create and deepen relationships with Customer and develop strong relationships with executive, enterprise-level decision makers.

## Work Experience

### **Syntel Ltd** as Account Manager Feb 2007 to Feb 2016

#### Account Management

- o Planning & Forecasting Accuracy: Estimation- effort & resources, pipe line projects
- o Tight Budget Controls - driving top line (Hunting & Farming) & bottom line (lean methodologies)
- o Pre-sales - Farming in current accounts, hunting for new accounts
- o Strong Customer Relationships - partnering with customers
- o Strategy management: Cross-pollinate ideas, work and collaborate directly with teams and decision makers co-create value. Think expansively about the value the organization can bring to bear for the customers across the service lines. Create compelling and inspiring ideas to help the sales teams.

#### Project Management

- o Conducting Case / System / Process Study for project planning, scoping, estimation, tracking.
- o Implementation of project plans within deadlines.
- o Team mentoring, deployment, monitoring and development.
- o Defining best practices for project support and documentation.
- o Recruitment, training and counselling of processing associates.

#### SDLC Planning & Management

- o Client interaction for requirement gathering, system study & analysis.
- o Understanding the technical & functional specifications.
- o Design, development, testing, troubleshooting and debugging of the application for E-commerce site, Clinical Trial, Insurance and Retail Banking.
- o Manage smooth implementation and testing of the application at client location.
- o Provide post-implementation, enhancement and maintenance support to client for application.


### **Rave Technologies** as Assistant Project Manager



### Important

- Using Free CV Search you have access to featured candidate profiles of Naukri. You can browse through the profiles and email the candidates of your choice directly using the email option provided. To prevent misuse of candidate information, contact details and attached resume of the candidates have been withheld.

May 2000 to Jan 2007

 **ITAZ Private Limited** as Senior Software Engineer  
Oct 1998 to May 2000

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Education

UG: **Bachelors (Computer Science)** from **Pune University** in **1996**

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IT Skills

Skill Name	Version	Last Used	Experience
Windows 2000 /NT, Novell 6.5			
VB & ASP, C++, Delphi, Borland C++			
SQL Server 2000, Paradox, MS Access			
Microsoft Project, MS Office, PBN			
Crystal Report, Quick Report, ADS, XML			
UML		2018	8 Year(s) 0 Month(s)

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Languages Known

Language	Proficiency	Read	Write	Speak
English				

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Affirmative Action

Category: **General**  
Physically Challenged: **No**

Work Authorization

Job Type: **Permanent / Temporary**  
Employment Status: **Full Time, Part Time**

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