



ANIKET PATANGE

Head of Artificial Intelligence & Innovation seeking roles in Business Transformation, Digital Transformation, Business Planning, Service Delivery Management, Customer Relationship Management, Strategic Alliances, P&L Management, Machine Learning



Current Designation: Head of Artificial Intelligence & Innovation

Total Experience: 29 Year(s) 0 Month(s)

Current Company: Hitachi Social Innovation Business

Highest Degree: B.Tech/B.E. [Electrical]

Current Location: Dubai

Pref. Location: United Arab Emirates (UAE), Bengaluru / Bangalore, Pune

Functional Area: IT Software - Application Programming / Maintenance

Role: Head/VP/GM-Technology(IT)/CTO

Industry: Electricals / Switchgears

Key Skills: Head of Artificial Intelligence & Innovation, VP/GM-Technology(IT)/CTO, Business Transformation, Digital Transformation, Business Planning, Service Delivery Management, Customer Relationship Management, Strategic Alliances, P&L Management, Machine Learning

Verified : Email - id

Last Active: 19-Jan-21

Last Modified: 19-Jan-21

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Summary

Strategist, planner & achiever with 29+ years of experience in driving large engagements for global clients including: Digital Solutions, Business Transformation, Industry 4.0, AI, Cloud, ML, IoT - Predictive & Prescriptive Analytics, C-Level Advisor with consistent record of delivering results in quality, revenue & operational performance.

Dynamic, dedicated and strategic leader with strong experience in Digital Transformation and Solutioning, Sales, Business Development, Strategic Alliances & Tie-ups at Global Level, and Pre-sales with key focus on accomplishing organizational objectives

An entrepreneurial mindset & an evangelist, a proactive multi-tasker, ambitious, with the capability to "think out of the box" and a dedication to high-quality work. Do not take NO for an answer and not afraid to go the extra mile.

Work Experience

Hitachi Social Innovation Business as Head of Artificial Intelligence & Innovation
Jun 2017 to Till Date

Growth Path:

Jun'17-Jan'19 as Global Director - Digital Solutions Enablement -Pune

Since Feb'19 as Head of Artificial Intelligence & Innovation-Dubai

Key Result Areas:

Functioning as a Consulting Business Leader for Smart City, Mobility, Manufacturing, Energy & Utility, Education, Healthcare and Financial Services segments:

Providing leadership across translating customers business objectives into digital transformation strategy

Heading a highly skilled and globally distributed R&D and Product Team in order to evangelize the innovative digital solutions

Defining digital transformation blueprints, developing roadmaps (AI, Cloud, IoT Platform, Data Analytics) & technology adoption strategies for BU

Contributing as a key enabler for the Social Innovation Business and associated with Global GTM team to drive solution adoption & generate revenue

Steering initiatives towards augmenting the business revenue and solution delivery by establishing the global technology partnerships and business alliances with key focus on strategic company acquisition

Understanding of the Digital industry, and the issues and opportunities its players face, in area such as technology, data and business change

Schneider Electric as Director-Datacenter Lifecycle Services
Nov 2010 to Jun 2017

Key Result Areas:

Establishing a new service business for the organization, since inception, offering efforts in coordination with Boston Consulting Group towards a projects i.e. "Comprehending Indian Data Center Market & Exploring New Business



Important

- Using Free CV Search you have access to featured candidate profiles of Naukri. You can browse through the profiles and email the candidates of your choice directly using the email option provided. To prevent misuse of candidate information, contact details and attached resume of the candidates have been withheld.

Opportunities for Data Center Solutions & Services "

Steering the re-positioning of the IT Business Unit of the organization as a Solutions & Services brand for Data Center, than just a Product company

Directing & instigating idea generation Evangelism - Digital Services led Data Center Lifecycle Services along with outlining significant Business Plan for the organization and formulating Service Development Strategy

Proficiently created Business Case, accumulated funds for the business along with acquiring approval from the management for business funding

Efficiently framed & created Differentiated Offers & Business Models

Ascertaining operations are performed in accordance with the budget & finances allocated, instituting new delivery & execution platform along with setting up Services Bureau using IoT (Internet of Things)

Securing recruitment & establishment of a potential & skillful team, ensuring successful launch of marketing plan & effective brand awareness

Framing business P&L, setting top & bottom line objectives along with efficient management of dashboards and optimum expansion of the business across the APJ

Working towards alliances & tie ups with organizations like Cognizant, Bharti Airtel, Accenture, IBM, Cisco & HP for roll-out of their IoT initiatives

Service consolidation, change management, migration operations and broad understanding in planning, design, deployment and management

Defining and implementing procedures, best practice and service standards for business excellence

Establishing and implementing 'best practice' processes across the organization to ensure effectiveness resulting in reduced costs and improved service delivery

■ **Sasken Technologies** as Entrepreneur / Head-Energy Management Service & Solutions
May 2008 to Nov 2010

Steered Machine to Machine (M2M) Technology, created, established and grew the Energy Management Services business vertical

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Education

UG: **B.Tech/B.E. (Electrical)** from **Indian Institute of Planning And Management (IIPM)** in 2003

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Affirmative Action

Physically Challenged: No

Work Authorization

Job Type: Permanent

Employment Status: Full time

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