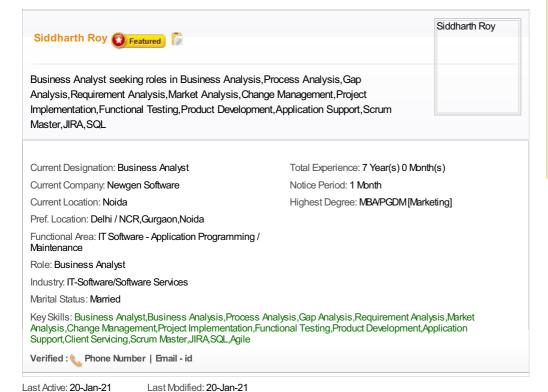


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**Summary** 

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Result oriented professional with experience in Business Analysis, Process Analysis, Gap Analysis, Requirement Analysis, Market Analysis, Change Management, Project Implementation, Functional Testing, Product Development, Application Support, Scrum Master, JIRA, SQL

Work Experience | Education | IT Skills |

## **Work Experience**

Newgen Software as Business Analyst Jun 2017 to Till Date

Responsible for the process analysis for high value clients in BFSI domain, requirement capturing and documentation, design support and functional testing, UAT support and Business user management

Part of Newgen's Centre of Excellence program involving consulting and development of Industry best practices in Retail Loans, Corporate finance, Mobile Banking Solutions and commercial banking divisions; Consistently rated as a top performer in the management associate class. Highlight summary listed below:

- \* More than 2yrs of Client site experience while conducting requirement analysis; understanding the AS-IS and solutioning the TO-BE process; preparing functional specification document; Conducting User Acceptance Testing; Preparing User manuals; Conducting User Training with company record TAT
- \* Consultant and SPOC for marquee clients in EMEA region focusing on Agile based BFSI segment; managed and executed corporate and retail banking product development and prototype solutions in Newgen CLOS COE (Centre of Excellence)
- \* Improved the overall delivery timeline by 15% by designing COE best industry practices wire frames/functional flows/ Business Process Flows based on business requirements using Visio and MS Excel from.
- \* Collecting and driving project requirements by coordinating with various stakeholders such as development team, AR and design team
- \* Preparing test cases and daily, weekly and monthly reports; conducting project implementation and functional testing
- \* Monitoring project activities and updating relevant stakeholder
- \* Managed project of over US\$9 million value; successfully delivered the system before time with less than 3.5% Bugs to Reg ratio
- \* Led the delivery of Customer Onboarding Mobile Application for India's largest private Bank
- \* Developed a Process flow model and case routing plan for the commercial bank's new Mortgage service
- \* Conducted POC's for US and EU clients on BPM and CRM on iBPS platform with conversion rate of 12%
- \* Led multiple process improvement programs and effectively mentored Technical graduates on industry best practices
- \* Recognized by the Newgen management for successful completion of the project and was awarded "Rising Star" and "Pat on the back" awards
- Dassault Systemes as Marketing Analyst Apr 2016 to Sep 2016

Core member of the Marketing team of Dassault India group

\* Developed and managed the marketing model of INR 1.5 billion for the company's H2 projections

## **Important**

 Using Free CV Search you have access to featured candidate profiles of Naukri. You can browse through the profiles and email the candidates of your choice directly using the email option provided. To prevent misuse of candidate information, contact details and attached resume of the candidates have been withheld.

- \* Co-Developed the strategic operational blueprint, budget and stakeholder management plan with a yearly cost base of INR 225 million including competition mapping
- Set-up and managed the CRM solution reporting and communications with the existing client base
- \* Received the 'Star of Quarter Award' in Q1 FY'16-17'
- \* Managed special projects for the Marketing Head such as feasibility studies, GAP study and market research for entire India landscape for new product offerings worth INR 2 billion

#### Core Diagnostics Pvt Ltd as Business Development Associate Oct 2014 to May 2015

Managed a team of associates and executives for sales and campaign/project execution

- \* Handled and executed Government Health Project for the State of Uttarakhand and Uttar Pradesh worth INR 16 million for Hospital upgradation projects
- \* Defined long-term organizational strategic goals, building key customer relationships, identifying business opportunities, negotiations and closing business deals of over INR 130 million

#### Larsen & Toubro Limited as Project Engineer

Jan 2013 to Sep 2014

Handling and monitoring project plan by reviewing design, specifications, and plan and schedule changes; recommending actions

- \* Most Valuable Team award for MOI, Noida Project
- \* Execution of 30000+ Sq Foot floor space with no Red zone errors
- \* Valuation of a work timelines with monthly reduced timelines of 8% for restructuring purposes in elevator zones
- \* Determining project responsibilities by identifying project phases and elements; assigning personnel to phases and elements; reviewing work from contractors

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## Education

UG: B.Tech/B.E (Mechanical) from Maharashtra Institute Of Technology, Pune in 2013

PG: MBA/PGDM (Marketing) from Institute of Management Technology (IMT), Ghaziabad in 2017

Other Qualifications/Certifications/Programs: Scrum Master (CSM), Change Management ProDegree MCLO Certification in Retail Lending

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### IT Skills

Skill Name	Version Last Used	Experience
MS Visio, MS Office, Excel, PowerPoint		
MS Project, JIRA, SQL		

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## Languages Known

Language	Proficiency	Read	Write	Speak
English	Proficient			
Hindi	Proficient			

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# **Affirmative Action**

#### **Work Authorization**

Category: General Job Type: Permanent / Temporary
Physically Challenged: No Employment Status: Full Time, Part Time

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