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Rashmi Thakur  



Business Analyst seeking roles in IT Project Management

Current Designation: Business Analyst -IT
Current Company: Techmagix IT Solutions
Current Location: Hyderabad / Secunderabad
Pref. Location: Hyderabad
Functional Area: IT Software - Application Programming / Maintenance
Role: Business Analyst
Industry: IT-Software/Software Services
Marital Status: Married
Key Skills: Business Analyst, IT Project Management, Software Development, Requirement Gathering, Business Analysis, Stakeholder Management, UAT, BRD, Use Cases, User Stories, FRD, SDLC, Agile Methodology, Scrum, Waterfall, RTM, JIRA, Axure, Balsamiq, Lucid Chart, SQL, Tableau
Verified :  Phone Number | Email - id

Last Active: 22-Jan-21

Last Modified: 22-Jan-21

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Summary

Result-oriented Professional with 8 years of experience in IT Project Management, Requirement Gathering, Business Analysis, Stakeholder Management, UAT, BRD, Use Cases, User Stories, FRD, SDLC, Agile Methodology, Scrum, Waterfall, RTM, JIRA, Axure, Balsamiq, Lucid Chart, SQL, Tableau.

Work Experience

• **Techmagix IT Solutions** as Business Analyst -IT Sep 2017 to Till Date

Job Profile:

Availed good knowledge in Agile Methodology and Techniques - creating, maintaining User stories, Sprint sheets, Burn-down charts, Business Requirement Document, Use case documents, RTM, UML
Created Epics and User stories in JIRA with story point and prioritization as discussed in the Backlog refinement meeting
Facilitated the Interview, Brainstorming, Survey for requirement gathering to understand the "As-Is" process and get clarity on the "To-Be" product
Facilitated Daily scrum meetings and Sprint planning meetings and Review & Retrospective meetings, Elicitation techniques, UAT
Exposure to SDLC models like Waterfall and Agile scrum
Hands on with JIRA, Balsamiq, Lucid Chart, SQL, Axure, Tableau
Handled the Change request from the client
Involved in UAT, preparation of User manuals and User training
Modelling with Use case Diagrams and Activity diagrams

Project 1: Dealer Management software

Description: This Software is used by Dealers to keep a track of their day-to-day activities. The process starts from tracking the vehicle from the manufacturer's warehouse to hand over to the customers and post sales services

Project 2: Instant Messaging Office Chat

Description: This software was designed for employee communication purpose. It provides easy communication among employees who are working from various geographical locations. They can also share files, share screens and create groups, Broadcast Corporate News and more

Project 3: Issue tracking system

Description: In order to keep a track of the Issues raised by customer client has come up with the idea of this software. The client makes sure that the Issue is resolved within time limit and reduce customer churning up with the help of SLA's

• **Zeta (Directi)** as Associate Director- Enterprise Sales Mar 2016 to Dec 2016

Job Profile:



Important

- Using Free CV Search you have access to featured candidate profiles of Naukri. You can browse through the profiles and email the candidates of your choice directly using the email option provided. To prevent misuse of candidate information, contact details and attached resume of the candidates have been withheld.

JOB PROFILE:

Thorough mapping of potential clients and effectively prioritizing them and then charting the strategy/approach
Building strong interpersonal relationships with key client decision-makers (CXOs)
Making effective presentations based on the identified business and functional needs of the prospects with Product Demo, Presentation and handling negotiations effectively
Conduct account specific research on key accounts
Manage complex situations in acquiring new clients and up-sell / cross-sell to existing ones
Liaison between Technical team and Clients for POC's, requirement clarification and other technical queries
Training Business Users, helping On-Boarding team with User Sign-ups and queries

- **Whishworks IT Consulting** as Account Development Representative
Oct 2014 to Nov 2015

Job Profile:

Lead generation, cold calling, sending proposals, social media and email marketing
Coordinating with the client and the technical team for POC's and technical queries for MuleSoft Anypoint Platform software license
Provide technical information about the software and comparative analysis to clients
To map potential sectors, identify decision makers within targeted region, process and be able to tailor products pitch according to their specifications
Interact regularly with the client to ensure a committed and partnership-based relationship
Responsible for bringing new clients on board and building a strong pipeline in APAC region

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Education

UG: **B.Tech/B.E (Electrical and Electronics)** from **Jawaharlal Nehru Technological University (JNTU)** in **2008**

PG: **MBA/PGDM (Marketing and HR)** from **Institute of Chartered Financial Analysts of India (ICFAI)** in **2010**

Other Qualifications/Certifications/Programs:

IT Business Analyst Training

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IT Skills

Skill Name	Version	Last Used	Experience
MS Word, MS PowerPoint		2021	11 Year(s)
MS Excel, MS Visio		2021	11 Year(s)
Balsamiq 2.0 , Axure RP Pro 7.0		2021	4 Year(s)
UML 2.0.		2021	4 Year(s)
SQL		2021	1 Year(s)

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Languages Known

Language	Proficiency	Read	Write	Speak
English	Proficient	✓	✓	✓
Hindi	Proficient	✓	✓	✓
Telugu	Beginner	✓	✓	✓

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Affirmative Action

Physically Challenged: No

Work Authorization

Job Type: **Permanent**

Employment Status: **Full time**

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