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Apratim Vyas ⭐ Featured

Apratim Vyas

Vice President of Products seeking roles in IT Product Development,Product Technology Management,Operations Management,Stakeholder Management,Business Operational Excellence,Portfolio Management,Transforming Startups,Digital Strategy

Current Company: Smartek21

Current Location: Pune

Pref. Location: Bengaluru / Bangalore,Hyderabad,Pune

Functional Area: IT Software - Application Programming / Maintenance

Role: Head/VP/GM-Technology(IT)/CTO

Industry: IT-Software/Software Services

Marital Status: Single/unmarried

Total Experience: 23 Year(s) 0 Month(s)

Highest Degree: MA[Economics]

Key Skills: Vice President of Products,Head/VP/GM-Technology(IT)/CTO,IT Product Development,Product Technology Management,Operations Management,Stakeholder Management,Business Operational Excellence,Portfolio Management,Transforming Startups,Digital Strategy

Verified : 📞 Phone Number | Email - id

Last Active: 18-Jan-21   Last Modified: 18-Jan-21

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Summary

Performance-driven professional with entrepreneurial mindset and attitude having 23 years of rich & extensive experience in Product Development and Management, Stakeholder Management, Business Operational Excellence and People Management with international exposure of visiting and working in US, UK and Europe

Rich exposure in product strategy, innovation, road-maps, product engineering, releases of multiple product lines with great customer experience and setting up right processes and best practices. Lead from the front and a change catalyst to drive value

Strong Product Acumen, with excellence in product discovery, customer development, gathering and understanding pain points and real needs of clients & other stakeholders (at strategic and tactical levels), followed by articulation and translation into iteration, experiments and functional specifications as well as provisioning of suitable solutions

Work Experience

⊙ **Smartek21**
Oct 2020 to Till Date

VP

⊙ **SmarTek21** as Vice President of Products -IT
Jan 2016 to Aug 2020

SmarTek21 is a global technology solutions company that provides data and AI services and software to help ensure that enterprises can employ data as a strategic asset to better compete in a digital business world.

Growth Path: Joined as AVP and rose to the position of Vice President

Role:
Conceptualized multiple product ideas and successfully implemented a subset
Instituted & executed high-level product strategies, and overcame complex business challenges using experience-backed judgment, strong work ethics and irreproachable integrity and a great team
Developed product and technology road-maps and release baselines and controlled the same with respect to cost, resource deployment, time overruns and quality compliance to ensure satisfactory execution of projects
Collaborated with stakeholders while keeping them informed of progress and issues in order to manage expectations on all requirements and deliverables
Actively participated in review meetings and proactively managing risks with the team to discuss about the progress of product lines as well as for identifying gaps and suggesting effective solutions for the same
Created & sustained an open and dynamic environment that fosters the development opportunities and motivates the high performance amongst the team of product leaders (Directors, Product Managers, Architects and so on)
Engaged in:
Supporting worldwide customers
Continuous process improvements
IP creation for sustainable competitive advantage
Steered efforts in setting-up AI and Innovation Lab leading the talents to create value on next generation AI tools (to

Steered clients in setting up AI and innovation Lab leading the clients to create value on next generation AI tools (to sustain competitive advantage) and offer innovative solutions for businesses. Key areas of research:
Native NLP engine (Multi-language, Multi-intent)
Machine Learning
Speech Recognition/Native Voice
Reading Comprehension
Sentiment Analysis
Recommendation Engine
Technologies/Tools/Processes: Java/J2EE, MEAN stack (node, Angular), AWS, Microservices, SOA, ML/NLP, Messaging platforms, Cloud, Big Data, Bugzilla, JIRA, Jenkins, TFS, CI/CD, BDD/TDD, Scrum, Lean, Data Science & Analytics, Linux, Unix, Windows

Highlights:
Track record of starting from scratch their products division and built a strong organisation (People, Process, Culture) and product portfolio / value propositions which led to market leadership, strong sales pipeline and valuation. Operate from a product mindset.
Pivotally conceptualised, defined, designed and built data management, integration and transformation platform called Enterprise Cloud Connect.
Co-innovated with the clients and led multiple implementations /client engagements to realise value for the users
Coined, conceptualized, designed and built and evangelized:
- A conversational AI platform capable of building intelligent, learnable and enterprise grade Chatbots and solutions around it. Gartner recognised and listed the platform in its market guide under top 20 conversational AI platforms consecutively in 2018, 2019 and WIP for 2020.

- **EllieMae (formerly Capsilon Corporation)** as Product Engineering Management
Jan 2003 to May 2015

Capsilon has built the leading AI-powered platform that is changing the economics of the industry by enabling mortgage lenders and servicers to significantly increase profitability on each loan. EllieMae has acquired Capsilon.

Role:
Contributed in almost all-important functional areas like Product Management, R&D, Product Engineering, Reliability Engineering, Program and Release Management, Product Delivery and Customer Issues Management
Worked on:
AI based document classification and data extraction engines
Payment Gateway interfaces, OSS/BSS and unified messaging systems while exploring various product ideas
Managed design, architecture and delivery of its flagship platform DocVelocity which was a loan processing, document management and mortgage process automation application
Facilitated multiple solutions for top US Banks and mortgage companies
Ensured effective development of many OCR/ICR based solutions and visited OCE Dokustar Germany for formal training

Highlights:
Played a key role in organisation's transformation as a multi-million-dollar growth company
Acknowledged for accepting challenging leadership roles and responsibilities posed during different phases-of-evolution of the company wherein built a great team, processes, products/solutions and culture

- **Ways India Ltd.,** as Technical Manager
Jul 2001 to Dec 2002

Education

UG: **B.Tech/B.E. (Electronics/Telecommunication)** from **Government Engineering College, Ujjain** in **1992**

PG: **M.A (Economics)** from **Devi Ahilya Vishwa Vidhyalaya (DAVV), Indore** in **2002**

Other Qualifications/Certifications/Programs:
Strategic Management
Data Mining and Analytics Program

IT Skills

Skill Name	Version	Last Used	Experience
JAVA, J2EE			
MEAN Stack			
AWS, Microservices			
SOA			
Big Data, Bugzilla			
Jira, Jenkins			
TFS, CI/CD, BDD/TDD			
Linux, Unix, Windows			

Languages Known

Language	Proficiency	Read	Write	Speak
English				
Hindi				

Hindi

Affirmative Action

Work Authorization

Physically Challenged: **No**

Job Type: **Permanent**

Employment Status: **Full time**