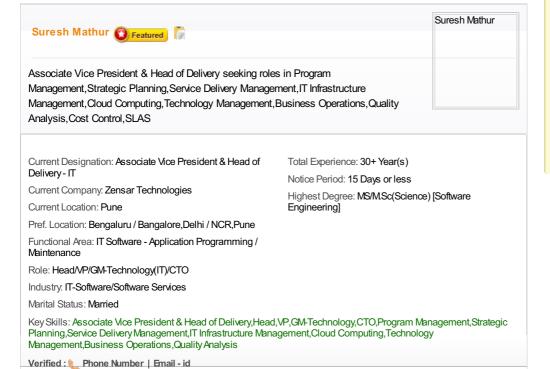


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Last Active: 19-Jan-21

Work Experience | Education |

Last Modified: 19-Jan-21

Summary

Scientist at DRDO and worked on IGMDP (Integrated Guided Mssile Development Program) a multi project missile development programme under the leadership of Dr. APJ Abdul Kalam

Head of Delivery at Zensar Technologies, offering over 20+ years of rich experience in delivering application, data centre management, end user computing and cloud related services to US, UK, Europe, Australia & APAC customers across banking, finance, retail & manufacturing industries

Managed and led large Cloud migration service projects on popular Public Cloud Platforms. Deliveries involved multi-shore teams, application migrations, transformations on variety of platforms and products.

Possess more than 10 years of experience in spearheading pre-sales, solutions & practice development of Cloud & Infrastructure management services

Work Experience

Zensar Technologies as Associate Vice President & Head of Delivery - IT Nov 1997 to Till Date

Growth Path:

 Project Manager
 Nov97 - Jun'02

 Program Manager
 Jul'02 - Jun'06

 Sr. Program Manager
 Jul'06 - Jun'09

 Pre Sales Head
 Jul'09 - Jun'11

 Delivery Head
 Jul'11 - Jun'13

Associate Vice President & Head of Delivery Since Jul'13

Role:

Establishing healthy relations with internal & external stakeholders to provide support for various issues; keeping a close track of developments in the field of IT applications and updating top management about the same

Functioning as key driver for business process design and solution identification, negotiating SLAs for large and medium-size business transformation projects

Driving business operations to outperform annual objectives and developing strong business relationships with strategic accounts

Developing & optimizing cost-effective & strategically-aligned technical solutions for driving productivity & enabling business growth

Meeting the expectations of the global clients in cross-cultural environments -US, UK, Europe while supervising a Global Delivery Management Team of over 150 Associates

Establishing & managing regional infrastructure management business units covering sales & delivery strategy, P&L as well as people management

Engaged in delivering & developing infrastructure services account into multi-service line account with year on year growth

Performing consulting exercise for several customers in UK & Europe while covering data centre consolidation,

Important

 Using Free CV Search you have access to featured candidate profiles of Naukri. You can browse through the profiles and email the candidates of your choice directly using the email option provided. To prevent misuse of candidate information, contact details and attached resume of the candidates have been withheld cloud adoption, digital workplace strategy, cost transformation and service transformation roadmap

Utilizing IT unit resources for specific projects & tasks in collaboration with IT Program Manager, Business Systems Manager and Infrastructure Manager

Collaborating with the Executive Leadership Team for developing strategic plans and spearheading the business while working as a lead role in managing pre-sales and business promotion activities

Conducting detailed analysis of all customer through KYC (Know Your Customer)

Endeavoring for enhancing customer service through Value Added Services and Service Improvement Plan

 DRDL as Scientist - Finance Software Development - Missile Guidance - Image Processing Feb 1989 to Nov 1997

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Education

UG: B.Sc (Maths) from Rajasthan University in 1986

PG: MS/M.Sc(Science) (Software Engineering) from Allahabad University in 1988

Other Qualifications/Certifications/Programs:
Masters in Technology (Mathematical Modelling & Simulation)

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Languages Known

Language	Proficiency	Read	Write	Speak
English				
Hindi				

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Affirmative Action

Work Authorization

Category: **General**Physically Challenged: **No**

Job Type: Permanent Employment Status: Full time

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