



**Pankaj Kumar Sinha**



Function Head seeking roles in Program Management, Product Development, Change Management, Process Improvement, Workflow Management, Digital Transformation, Service Delivery Management, Performance Tuning, Technology Management, SAP Implementation, SAP R3

Current Designation: Function Head	Total Experience: 20 Year(s) 0 Month(s)
Current Company: Wipro Limited	Notice Period: 3 Months
Current Location: Bengaluru / Bangalore	Highest Degree: PG Diploma [Operations Management]
Pref. Location: Bengaluru / Bangalore, Chennai, Hyderabad	
Functional Area: IT Software - Application Programming / Maintenance	
Role: Program Mgr	
Industry: IT-Software/Software Services	
Marital Status: Married	
Key Skills: Function Head, Program Manager, Program Management, Product Development, Change Management, Process Improvement, Workflow Management, Digital Transformation, Service Delivery Management, Performance Tuning, Technology Management, SAP Implementation, SAP R3	
Verified:  Phone Number    Email - id	

Last Active: 21-Jan-21

Last Modified: 21-Jan-21

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## Summary

Possess a blend of IT Consulting, Process Excellence/Business Operations and Procurement domain experience.

- \* Total work experience of 20+ years, across different industry verticals - IT, FMCG, EPC and Manufacturing
- \* Expertise in managing IT systems (Product development & Platform maintenance). As part of Digital transformation agenda, developed strategic IT roadmap for S2P platform (spanning 5 years horizon), and landed cost optimization
- \* Delivered complex programs involving global change management, process simplification and setup of Global Procurement Shared Services
- \* Vendor Relationship Management - Managed large-scale IT contracts (+10 ME annually), Vendor development & performance management
- \* Performed several on-site stints, across geographies working with clients, solving business problems
- \* Key contributor in Pre-Sales activities (RFP & Business case development) for Procurement systems

## Work Experience

### Wipro Limited as Function Head Jan 2020 to Till Date

Heading Procurement Technologies globally. Reporting to the CPO. Responsibilities include the following:

- \* Procurement Technologies o Heading digital transformation agenda in Central Procurement Organisation. Initiatives include: Ariba P2P, S4 HANA (Central Procurement), Amazon Business Marketplace, Contingent Workforce Management solution, ServiceNow Case Management tool and land process automation initiatives using RPA technologies o Identify new Buying channels and technology innovation for Cluster procurement o Lead the Procurement COE, and platform maintenance of Core applications o Integration of M&A entities in Corporate functions o Key stakeholder in defining Global Process Model and Procurement Policies

- \* IT Procurement (Software & Services) o Part of the strategic team supporting large deals for Software & Services procurement o Support global Sourcing/Tendering, Deal negotiations and Contract finalization o Drive Vendor consolidation. Formalize Preferred Suppliers across categories o Vendor relationship management for Strategic Suppliers o Support cost optimization initiatives across Clusters

### Unilever Industries Pvt. Ltd as IT Lead (Sr. Manager) - Source to Pay Jan 2014 to Dec 2019

Source to Pay Platform Maintenance o As the Service owner, responsible for managing S2P platform applications (AM/AD & LM) - Ensure application availability (composite up-time), stability and performance of business-critical systems, Upkeep of Service metrics (consistence target for upscaling) o Manage Projects and Run budget, reduce TCO and land cost efficiencies o Lead Corporate, Key Financial Systems & InfoSec audits, target Zero non-conformity/CD

Program Management o Global implementation of large programs covering deployment across 90+ countries o Responsibilities include - Business case development, Technology selection, On-time and in-full delivery of projects, Budget management and Business engagement o Stakeholder management and Reporting (Operational & Exec.



### Important

- Using Free CV Search you have access to featured candidate profiles of Naukri. You can browse through the profiles and email the candidates of your choice directly using the email option provided. To prevent misuse of candidate information, contact details and attached resume of the candidates have been withheld.

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Digital Transformations initiatives delivered o Digital transformation of S2P platform applications: SAP Ariba (e-Sourcing, APC & P2P), Coupa Spend Management (P2R & Analytics), Concur (T&E system), e-Invoicing -Tradeshift, SAP Fieldglass, Bespoke Invoicing system (Workflow management) and integration of Marketplace solutions (Amazon & JD.com business solutions) having backend integration with SAP ECC and third-party systems (Workday, SAP CLM, Salesforce & Azure Data lake). Used latest integration technologies such as: APIs, Mulesoft, MFT o S4 HANA evaluation and Business case development for Central Procurement o Robotics Process Automation - Automation of manual processes in S2P area (technologies used: BluePrism, Automation Anywhere). Savings to business: +5 ME annually o Blockchain - Pilot project for automating Accounts Payable processes (one of the first implementations in Unilever) o Tail Spend Management transformation, for indirect procurement. Savings to business: ~ 3 ME annually

Capgemini India Pvt. Ltd. as Service Delivery Manager  
Jan 2008 to Jan 2014

Managed Application maintenance and development projects (24x7 AMsupport) from offshore, for SAP ECC (MM, SRM, PP, Netweaver Portal) & Ariba eProcurement systems. Peak team size managed, 40+ resources  
Clients served: Becton Dickenson, USA and Goodyear Rubber and Tire Co., USA  
Value delivery: Implemented Service improvement initiatives, resulting in 20% reduction of incidents. Infrastructure consolidation, releasing operational cost. Three successive renewal of AMcontract. Received Client satisfaction rating (OTACE score) of 4.7, on a scale of 5  
Key contributor in pre-sales activities - RFP responses and Technology evaluation in P2P area. Clients: Sony P&E, Unilever and Dutch Rail  
Received "Project Star" award from Capgemini Senior Management in 2009

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## Education

UG: **B.Tech/B.E. (Mechanical)** from **Karnataka University** in **1997**

PG: **PGDiploma (Operations Management)** from **Symbiosis Centre for Distance Learning (SCDL)** in **2012**

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## IT Skills

Skill Name	Version	Last Used	Experience
SAP R/3-4.7 (MM) & SAP-IS-Retail			

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## Languages Known

Language	Proficiency	Read	Write	Speak
English				
Hindi				
Kannada				

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## Affirmative Action

Category: **General**

Physically Challenged: **No**

## Work Authorization

Job Type: **Permanent**

Employment Status: **Full time**

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