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Sajeev Madhavan Nair ⭐ Featured ✎

Head -Digital Process Automation seeking roles in Project Management,Program Management,Digital Transformation,Hybrid Integration,Robotic Process Automation,Practice Management,Pega RPA,UIPath,Automation Anywhere,BluePrism,Oracle,PEGA,TIBCO,Mulesoft

Current Location: Bengaluru / Bangalore	Total Experience: 24 Year(s) 0 Month(s)
Pref. Location: Bengaluru / Bangalore,Pune,Hyderabad	Highest Degree: MCA [Computers]

Functional Area: IT Software - Application Programming / Maintenance

Role: Head/VP/GM-Technology(IT)/CTO

Industry: IT-Software/Software Services

Marital Status: Married

Key Skills: Head -Digital Process Automation,VP/GM-Technology(IT)/CTO,Project Management,Program Management,Digital Transformation,Robotic Process Automation,Practice Management,Pega RPA,UIPath,Automation Anywhere,BluePrism,Oracle,PEGA,TIBCO,Mulesoft

Verified : 📞 Phone Number | Email - id

Last Active: 19-Jan-21   Last Modified: 19-Jan-21

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Summary

Experienced IT professional having 24 years of multifaceted expertise in lifecycle facilitation to actualize large-scale engineering and delivery management of mission critical projects in Enterprise Digital Transformation and Automation, Hybrid Integration, BPM, Cloud Native App development and legacy modernization.
My last role was Global Head of Digital Process Automation for HappiestMinds Technologies Limited focusing on Pega and Appian based digital process automation implementations ,Cognitive Automation using AI/ML technologies and Robotic process Automation using leading tools sets of Pega RPA ,UIPath, Automation Anywhere and BluePrism .

Work Experience

⊙ **Happiest Minds Technologies LTD** as Head -Digital Process Automation
Jan 2020 to Aug 2020

HappiestMinds Technologies is a USD 100 M+ leading Digital Transformation services provider with branding of "Born Digital ,Born Agile", focusing on cutting edge Digital technologies including intelligent BPMs /DPA tools viz Pega and Appian , Digital Integration using API /micro services and iPaaS platforms of Mulesoft ,Tibco etc.
I have joined in Jan 2020 as part of their core leadership team, to focus on establishing a world class Digital process automation CoE with core focus on hyper automation services using RPA platforms like UIpath ,Automation Anywhere and Blueprism, digital process automation platforms like Appian and Pega along with cognitive Process automation using AI /ML and DL technologies as well. Built a team of 100 + RPA people in Uipath and other RPA areas; achieved a run rate of 10M USD for the RPA practice for FY 20.
Some of the highlights during my tenure as the Practices Head, are as below
* Built a team of 100 + RPA people in Uipath and other RPA areas; achieved a run rate of 10M USD for the RPA practice for FY 20
* Created solid pipeline of around 15 M for Intelligent automation using Appian, Pega and Mulesoft
* Partnerships with a series of automation vendors in AI based Automation space to strengthen overall Automation offerings Viz, Softmotive (RPA vendor acquired by Microsoft), Baystree, Autonomiq, Enate etc
* Though leadership articles and presentations in global forums on digital automation offerings so as to create brand awareness for HMs DPA offerings
* Many of the marque customer acquisitions in DPA and Automation space

⊙ **NIIT Incessant Pvt LTD** as Head -Digital Process Automation
Feb 2018 to Sep 2019

NIIT Incessant Private Limited, a subsidiary of Coforge Limited (formerly NIIT technologies) was USD 105 Million Digital process Automation company with core focus on BPM tools from Pega ,Appian etc and Digital integration tools of IBM,Mulesoft ,Tibco etc
I was handling the Digital Automation BU with P&L ownership of $ 105 M for the organization which includes the comprehensive ownership of Delivery, Practices (DPA, AI, Integration and BPM), Innovations and Solutions and Global operations. Digital Process Automation Practices includes Cognitive Computing Practices (AI, ML, NLP, IoT/ M2M, RPA & Block Chain), Customer Experience Practices (User Experience (UET), Mobile, Analytics, Big data , ECM), Customer Engagement Practices (EAI, BPM, CRM, Agile /DevOps).

With team size of 1600 + people, our Focus verticals are BFSI, Manufacturing, CPG, Retail,
Utilities, Telecom and travel /transportation and Government
Some of the highlights during my tenure as the Practices Head, are as below

Positioned NIIT Incessant technologies as a Strong Performer by Forrester in Forrester Wave™: Digital Process
Automation Service Providers, Q3 2018
Received Best Partner -Customer success Award from PegaSystems in Pegaworld 2018 &2019
Best IT Partner for APAC region award received from Appian corporation during Appian world 2018 in May 2018.
Our core thrust on Cloud +Cognitive Digital process automation area resulted in an order book of around $ 145 M for
the next 6 quarters.

◉ **Mphasis Ltd** as Vice President & Practice Head -Digital
Dec 2015 to Jan 2018

Mphasis Limited is USD 1Billion plus Enterprise IT services provider. Digital practices of
Mphasis includes Cognitive Computing Practices (AI,ML,NLP, IoT/ M2M, RPA & Blockchain), Customer Experience
Practices (User Experience (UET) , Mobile, Analytics, Big data ,ECM),Customer Engagement Practices(EAI,BPM,CRM,
Agile /DevOps).
I owned the P&L, Strategy, Thought Leadership and Delivery for these practices with team size of 1400 + people with
Annual target for FY 17-18 is USD 65 M. Our Focus verticals are BFSI, Manufacturing, CPG, Retail, Utilities, Telecom
and travel /transportation.
Also I was a key member of Digital Strategy and Innovation council for Mphasis Limited reporting to CEO,
Responsibilities of this team include evangelizing and finalizing Mphasis digital offerings to customers and Identify
,validate and approve cross practices digital solutions in collaboration with partners and pilot customers
The core focus service areas are
Enterprise Digital Transformation Services using Cognitive platforms implementations using NLP, RPA, Machine
Learning and AI), Digital Transformation through intelligent BPMs, SMACT enablement for dynamic enterprises, Cloud
and API integration, Integration platforms as Services(IPaaS), BPaaS and IoT/M2M for business process optimization
Integration Platform as Services(iPaaS), Cloud integration, API Economy / Integration services, IoT integration,
Cloud app development /Refactoring

Education

UG: **BCA (Computers)** from **Dr Babasaheb Ambedkar Marathwada University, Aurangabad** in **1993**

PG: **MCA (Computers)** from **Dr Babasaheb Ambedkar Marathwada University, Aurangabad** in **1996**

IT Skills

Skill Name	Version	Last Used	Experience
Pega RPA			
Uipath			
Automation Anywhere			
BluePrism			
J2EE			
Oracle			
Tibco			
MICROSOFT			

Languages Known

Language	Proficiency	Read	Write	Speak
English				
Hindi				
Tamil				
Kannada				
Malayalam				

Affirmative Action

Physically Challenged: No

Work Authorization

Job Type: **Permanent**

Employment Status: **Full time**