

**Raavi Sairam** 

Developer & Admin seeking roles in Agile Methodology, Software Development, Application Development, Business requirement Analysis, Requirement Gathering, Program Management, Project Management, Salesforce.com, Visualforce, Data Loader, Triggers, Workflow

Current Designation: Salesforce Developer

Total Experience: 3 Year(s) 1 Month(s)

Current Company: V R ECO SYSTEMS

Notice Period: 1 Month

Current Location: Hyderabad / Secunderabad

Highest Degree: B.Sc [Computers -IT]

Pref. Location: Bengaluru / Bangalore, Hyderabad, Chennai

Functional Area: IT Software - Application Programming / Maintenance

Role: Software Developer

Industry: IT-Software/Software Services

Marital Status: Single/unmarried

Key Skills: Developer & Admin, Team Lead/Tech Lead, Agile Methodology, Software Development, Application Development, Business Requirement Analysis, Requirement Gathering, Program Management, Project Management, Salesforce.com, Visualforce, Data Loader, Triggers, Workflow

Verified : Email - id

Last Active: 20-Jan-21

Last Modified: 20-Jan-21

## Summary

Having 3+ years of Strong experience in salesforce.com as developer & Admin overall 5 years of experience Following Agile Scrum Methodology  
Good Experience in Software Development with Knowledge In different Phases of Software Development Life Cycle  
Creation of Users, Roles and Profiles and applying securities at all levels.  
Designing of an Application and Creating Objects with respective to the Application.  
Creating Tabs with respective to the Objects.  
Designing of Page layouts and applying securities at Page layouts.  
Creating Validation Rules based on the requirement.  
Designing Workflows and Approvals on respective Objects.  
worked on various salesforce standard objects like campaign, lead, accounts, contacts, contracts, products, reports and dashboards.  
Experience on creating Lightning Pages and Lightning Applications.  
Good Experience in importing data with Import Wizard and Apex Data Loader mechanisms

## Work Experience

**V R ECO SYSTEMS** as Developer & Admin  
Nov 2017 to Dec 2020

Roles performed

Created custom objects, Tabs, Fields, Page Layout as per Business Requirements.

Created pick list, Lookup relationships and Record types.

Responsible for creating validation rules, process builder &amp; workflows,

Developed Basic Visual Force Page

Developed Triggers to support the custom functionality.

Created Dashboards and Reports.

Updating on the scrum call on the story progress &amp; any blocking on the story.

Demonstrating assigned stories in Sprint review call.

Involved in Refinement call &amp; Retrospective.

Description

Michelin manufactures tires for space shuttles, aircraft, automobiles, heavy equipment, motorcycles, and bicycles.

Michelin is interested in implementing a CRM system, which will enable their Sales, Marketing, Customer Service teams

and Distributors. Following are the key expectations as well as success indicators from the solution. Web based application access for Distributors/dealers to information pertaining to them. A single window giving comprehensive understanding of a distributors and its profile (360 degree view) Real Time Report Generation to measure effectiveness of the Sales team.

Company Name

SYS Database Solutions PVT LTD, HYDERABAD

Project Duration

October 2018- May 2019

Project Name

Fleet management

Client

GE

Role

Developer

Roles performed

As per requirement need to be created standard and custom objects, fields, Record Types, Page layouts

Developed the Validation rules, Workflow Rules. Email Alerts

Understanding the requirements from client for enhancements.

Configured user roles, permissions and profiles as per business requirement.

Data Mapping and Data Loading into SFDC using Data Loader.

Daily issues are discussed with Onsite coordinator and respective Users.

Experience on creating Lightning Components and Lightning Application.

Description

The application provides the complete CRM solution for an organization with custom built solutions. The Partner Portal is an automation application for marketing system that is used for tracking all the leads, opportunities, products, services, commissions, payments of an organization and its partners with custom built logics. The application monitors all the sales and marketing of the organization's products. The application provides a communication system set up inside which is helpful to increase the relationship with the customers and sales representatives in the organization allowing the users to send messages, Emails, File etc. within the organization to keep track of the business. The application allows the administrators to assign leads to their partners and track all their activities.

**V R ECO SYSTEMS** as Salesforce Developer

Oct 2017 to Till Date

creating object fields,working on apex ,triggers ,emails,users

## Education

UG: **B.Sc (Computers -IT)** from **Parvathaneni Brahmayya Siddhartha college of Arts & Science, Krishna University Vijayawada** in **2015**

## IT Skills

Skill Name	Version	Last Used	Experience
WINDOWS			
Visualforce Pages(2+), Triggers			
Process Builder			
WORKFLOWS			
Validation rules			
Reports,Dashboards			
Lightning App/Record pages			
Sales Cloud and Service Cloud			
Changesets, Ant, Apex Data Loader			
Data Import Wizard			
Microsoft word/excel and PowerPoint			

Languages Known

Language	Proficiency	Read	Write	Speak
english	Proficient			

Affirmative Action

Category: General  
Physically Challenged: No

Work Authorization

US Work Status: Need H1 Visa  
Countries: India  
Job Type: Permanent  
Employment Status: Full time