Module-4

1. What are the main factors that can affect PPC bidding?

PPC Bid-

A PPC bid (or keyword bid) commonly used in Google Adwords, is a bid placed in a pay-per-click auction to help secure ad placement at the top of search results.

Main factors that can affect PPC bidding-

Cost per click (CPC)

 Cost per click (CPC) is one of the most common terms you'll hear when doing PPC campaign management. CPC is the maximum bid you're willing to pay for a given keyword. Every time someone clicks on your ad, you pay this set amount.

Cost per mille (CPM)

Cost per mille (CPM) is a cost per thousand impression bid model.
 Your business pays for every thousand people that view your ad.
 You don't pay for clicks, but rather, pay when your ad appears in search results.

Cost per acquisition (CPA)

 Cost per acquisition (CPA) is how much you want to pay per conversion. With this measurement, you either specify a maximum CPA or target CPA for each ad group. CPA is based on how much your business spends to acquire new customers.

Quality score

 Quality score is an important factor in determining your PPC ads ranking. It is a grade Google gives your ad based on your keyword relevancy, ad relevancy, and other factors. The quality score determines your ad's placement in the search results.

2. How does a search engine calculate actual CPC?

Bid Amount-

• Advertisers set a maximum bid for how much they are willing to pay for a click on their ad. This is known as the maximum CPC.

Ad Rank-

Search engines calculate an Ad Rank for each ad, which
determines its position on the search results page. Ad Rank is
usually based on the bid amount and the Quality Score, which
considers factors like ad relevance, expected click-through rate
(CTR), and landing page experience.

Competitor Bids-

• The CPC is influenced by the bids of competing advertisers. If multiple advertisers are bidding on the same keywords, the search engine will consider their bids and Ad Ranks.

Actual CPC Calculation-

- The actual CPC that an advertiser pays is typically calculated using the formula:
- Actual CPC=Ad Rank of the next highest bidderYour Quality Score+\$0.01
- Actual CPC=Your Quality ScoreAd Rank of the next highest bidder +\$0.01
- This means you pay just enough to outrank the next competitor, plus a small increment.

Quality Score-

• A higher Quality Score can lead to a lower CPC. If your ad is more relevant and has a better CTR, you might pay less for the same position compared to a competitor with a lower Quality Score.

Ad Position-

 The position of your ad also affects CPC. Higher positions may result in a higher CPC, but they often lead to better visibility and potentially more clicks.

Market Demand-

• The level of competition for keywords can fluctuate, impacting CPC. During peak times or for highly competitive keywords, CPC

may rise.

3. What is a quality score and why it is important for Ads?

Quality Score –

 Quality Score is Google's rating of the quality and relevance of your keywords, landing pages, and PPC campaigns. Advertisers with better Quality Scores get more ad clicks at lower costs.

Importance of Quality Score-

Lower Costs-

 A higher Quality Score often leads to lower CPC, allowing you to achieve more clicks for your budget.

Better Ad Position-

 Ads with higher Quality Scores can rank better even with lower bids. This means your ads can appear in more prominent positions, increasing visibility.

Improved ROI-

 By enhancing ad relevance and user experience, a higher Quality Score can lead to better performance and conversion rates, improving overall return on investment.

Competitive Advantage-

 In competitive markets, having a higher Quality Score can give you an edge over competitors who might be bidding higher but have lower scores.

Optimization Insights-

 Monitoring Quality Score can provide insights into areas for improvement, helping you refine your campaigns for better performance.

Components of Quality Score-

Expected Click-Through Rate (CTR)-

• This predicts how likely users are to click on your ad when

it appears. A higher expected CTR can boost your Quality Score.

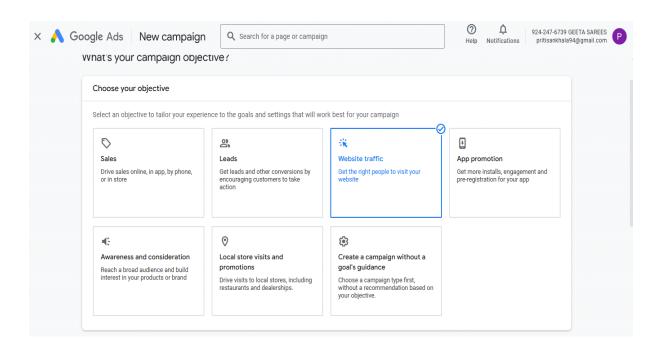
Ad Relevance-

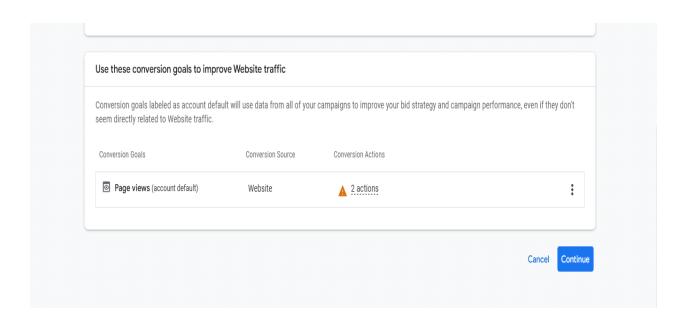
 This measures how closely your ad matches the intent behind the user's search query. Ads that are highly relevant to the keywords being targeted score better.

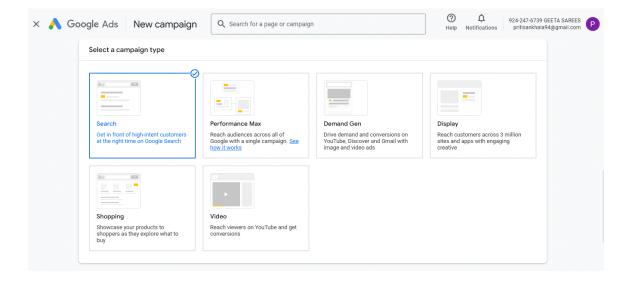
Landing Page Experience:

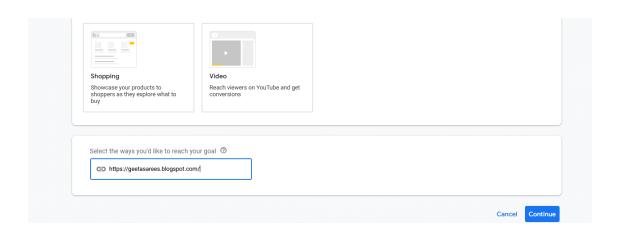
 This evaluates the quality and relevance of your landing page. Factors include load time, content relevance, and ease of navigation. 4. Create an ad for your website/ blog in Google Ads that display on the display network with the properly targeted audience.

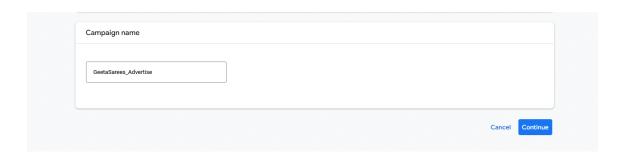
website- https://geetasarees.blogspot.com

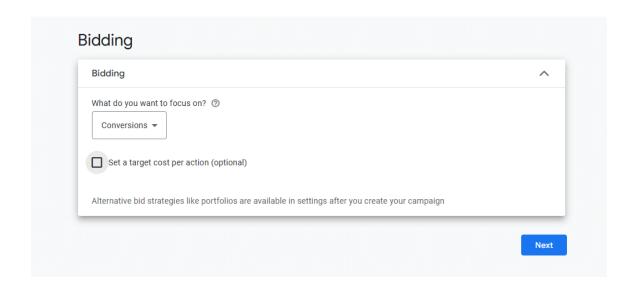


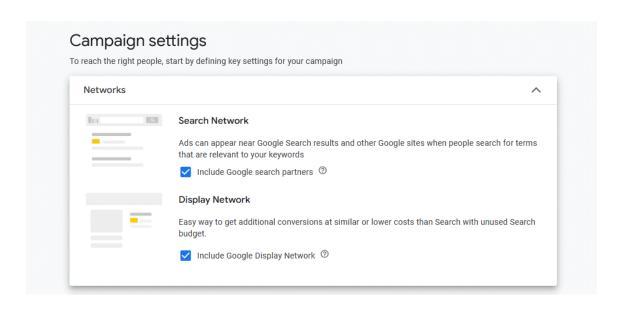


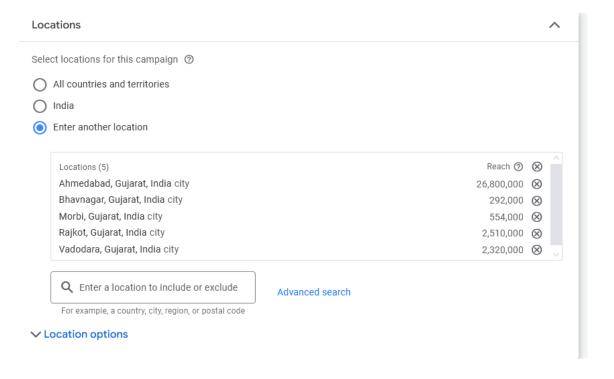


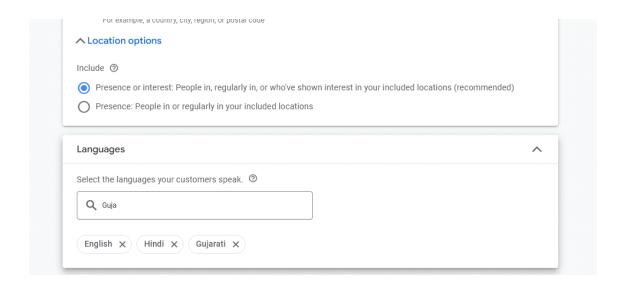


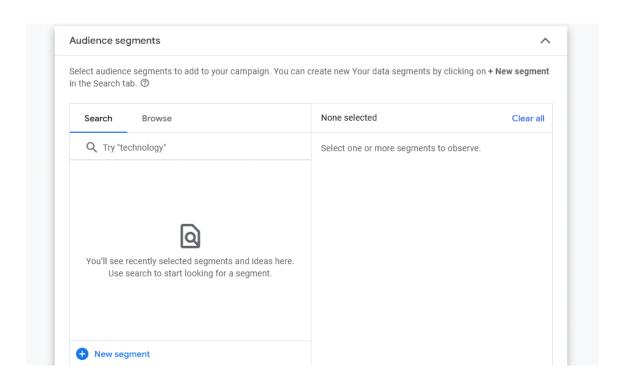


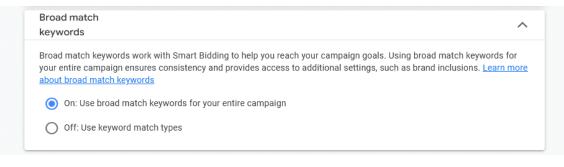




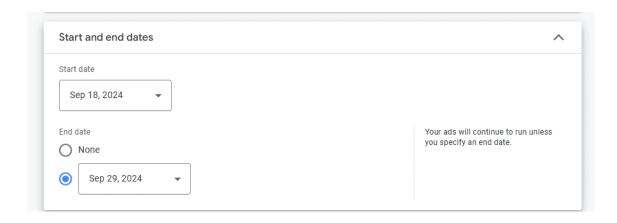


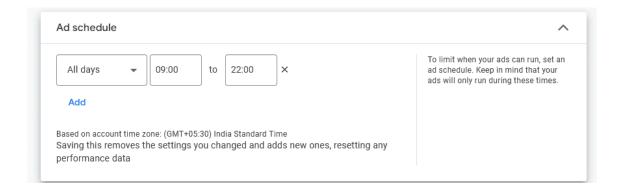


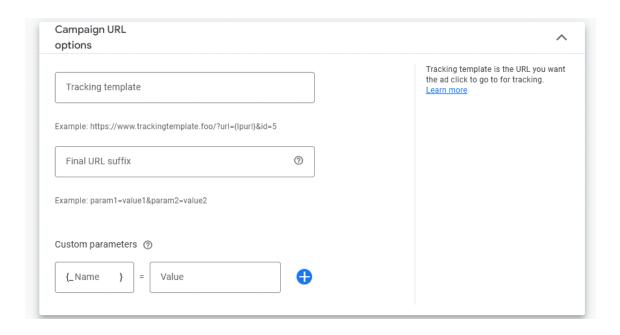


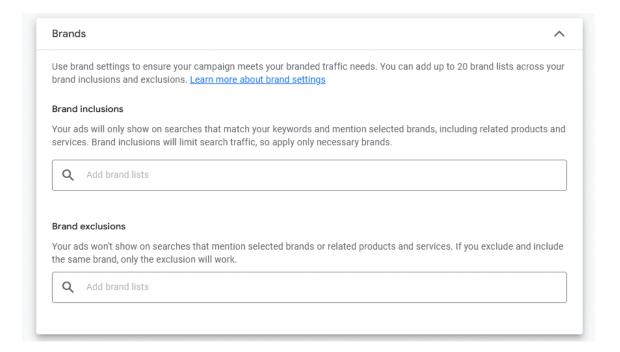




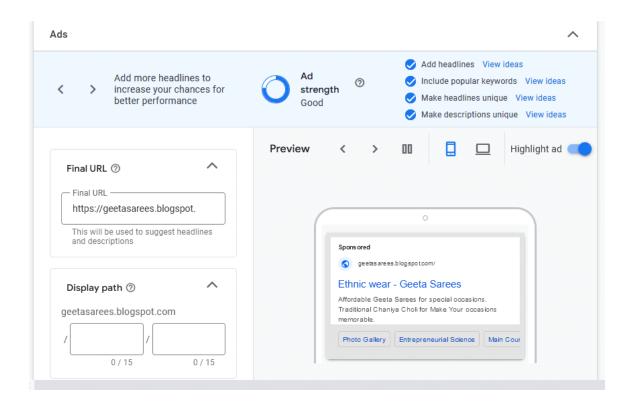


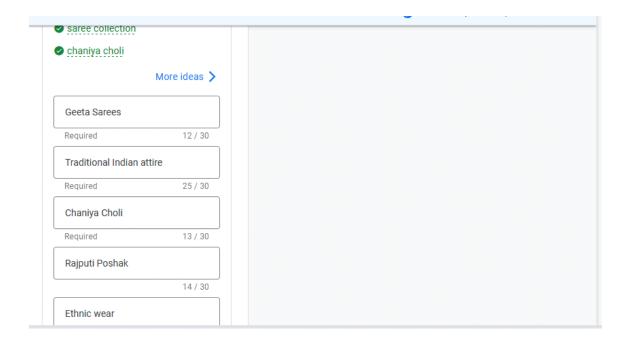


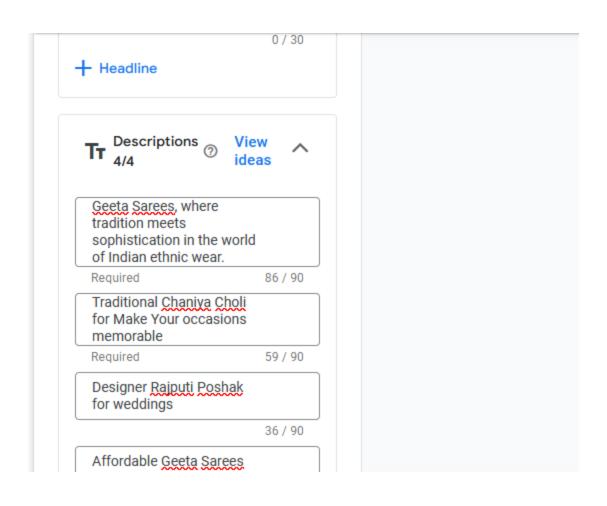


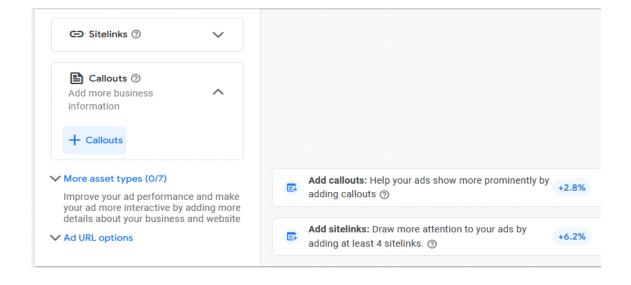


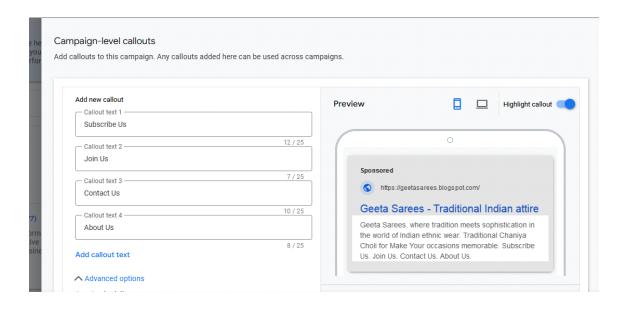
Ad group 1 /	Û
Keywords	^
Get keyword suggestions (optional) Google Ads can find keywords for you by scanning a web page or seeing what's working for similar products of	or services
https://geetasarees.blogspot.com/	
Enter products or services to advertise	
Update keyword suggestions	
Enter keywords Keywords are words or phrases that are used to match your ads with the terms people are searching for	
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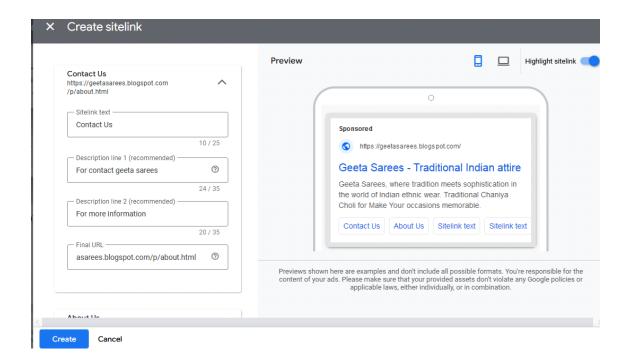


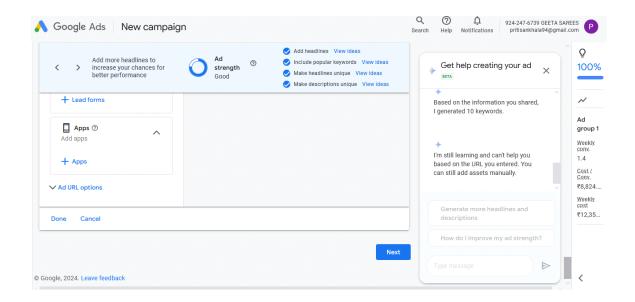


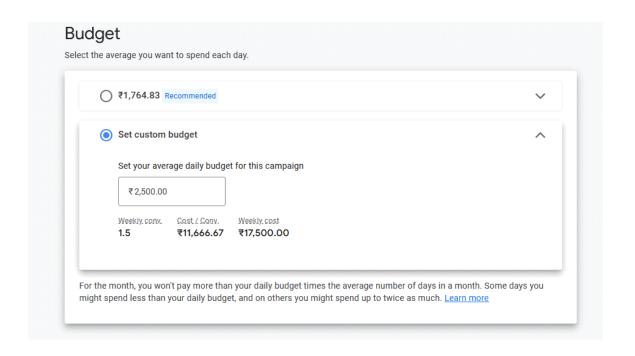


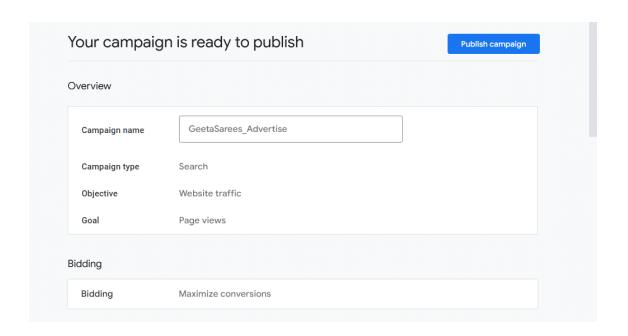


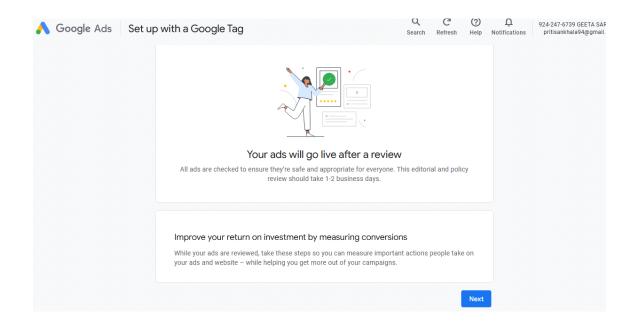


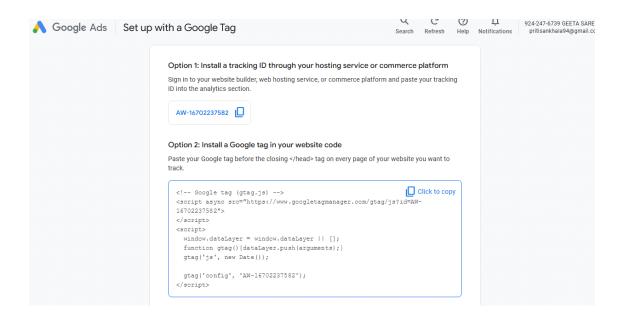


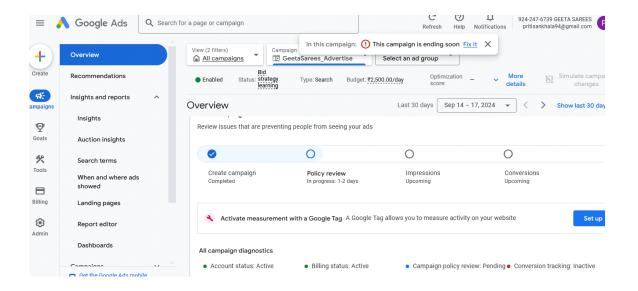


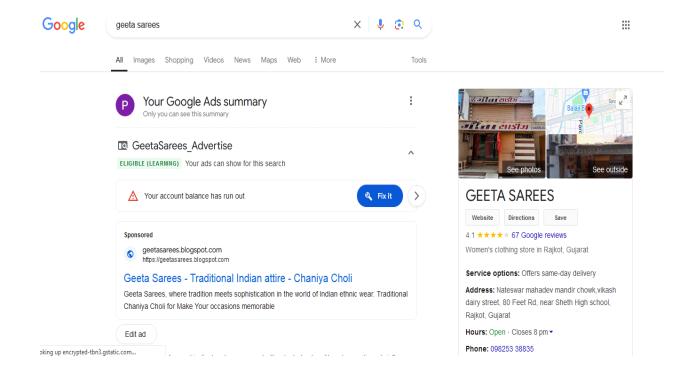




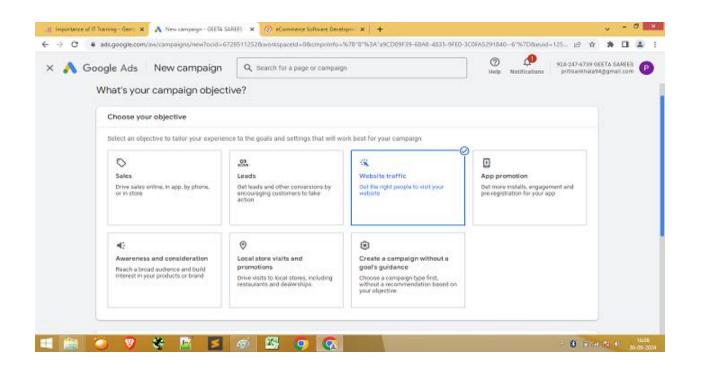


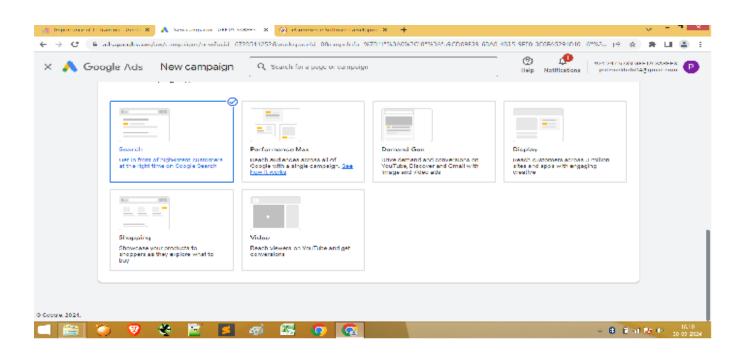


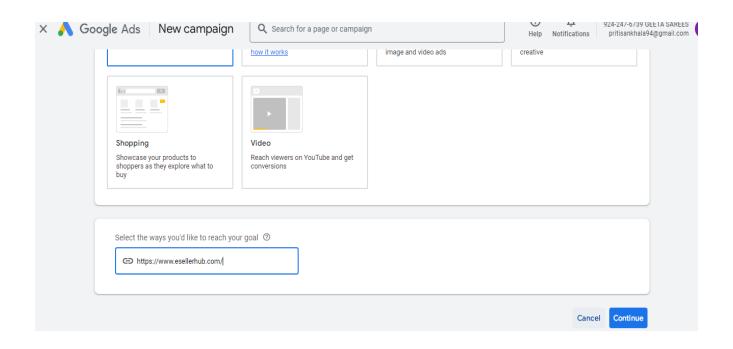


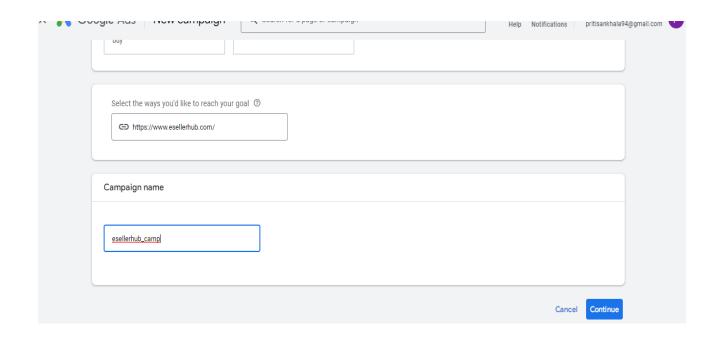


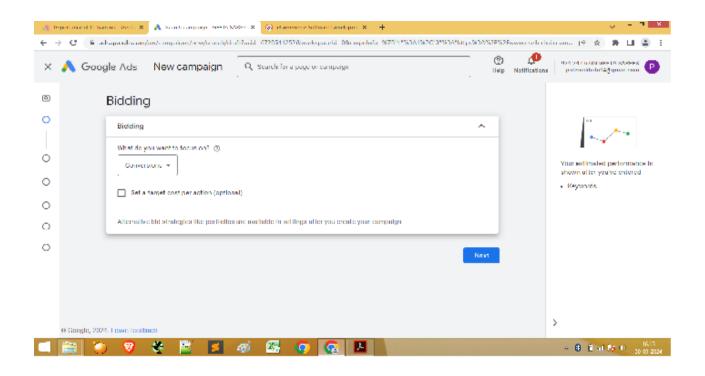
5. Create an ad for http://esellerhub.com/ to get the maximum Clicks.

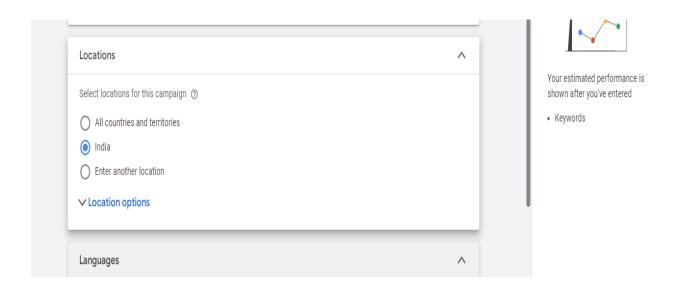


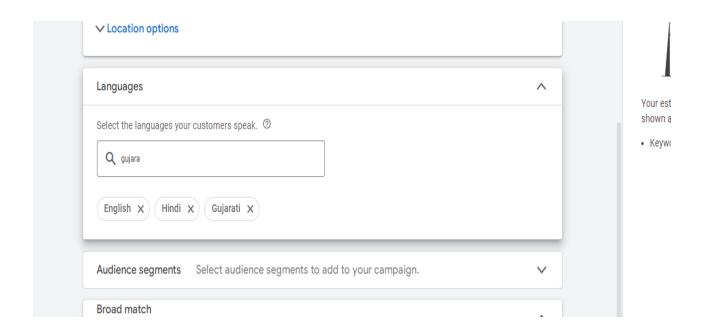


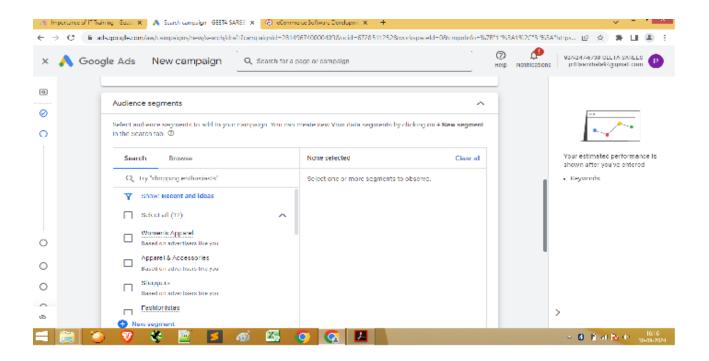


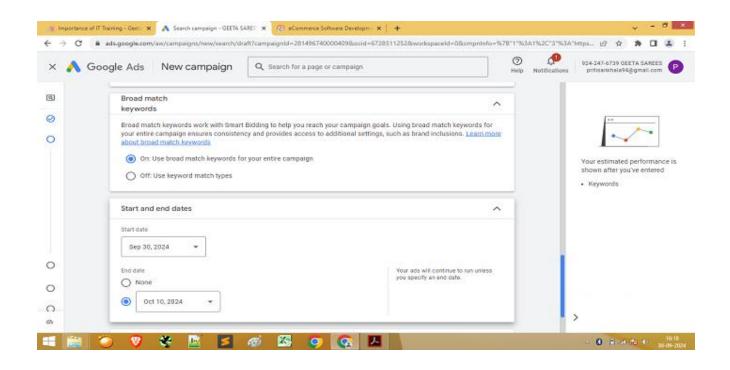


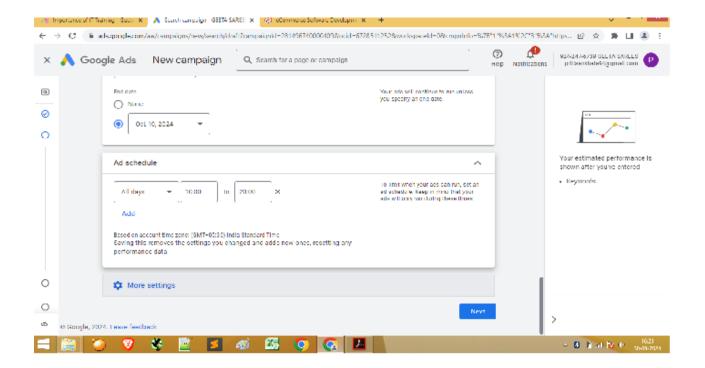


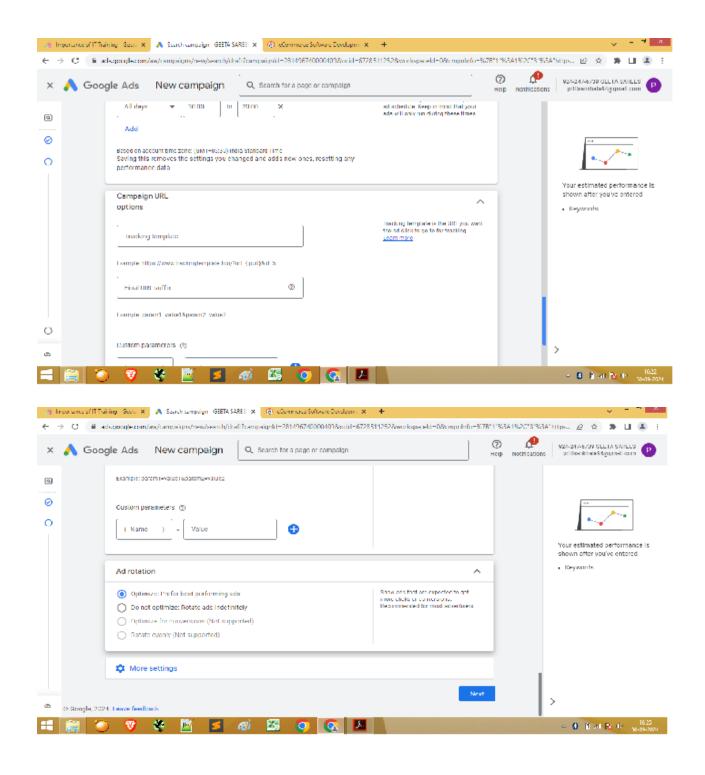


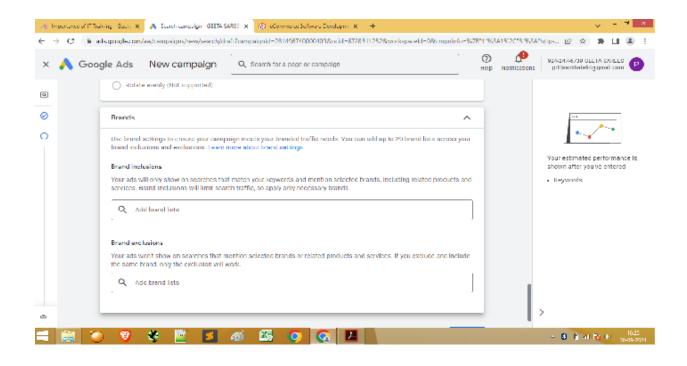


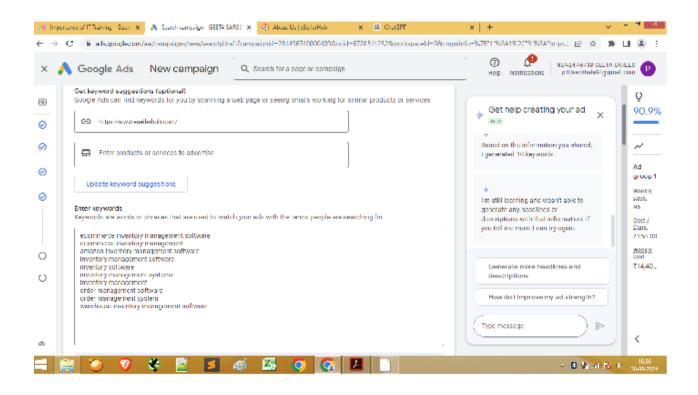


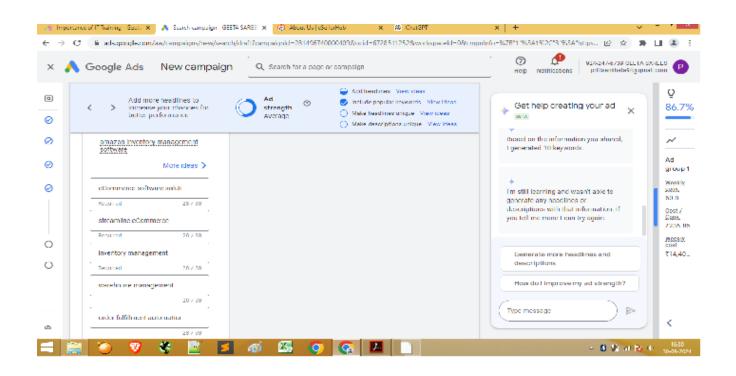


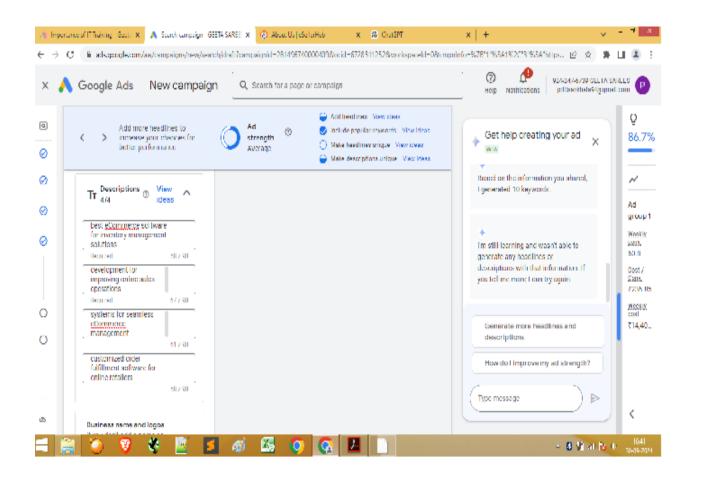


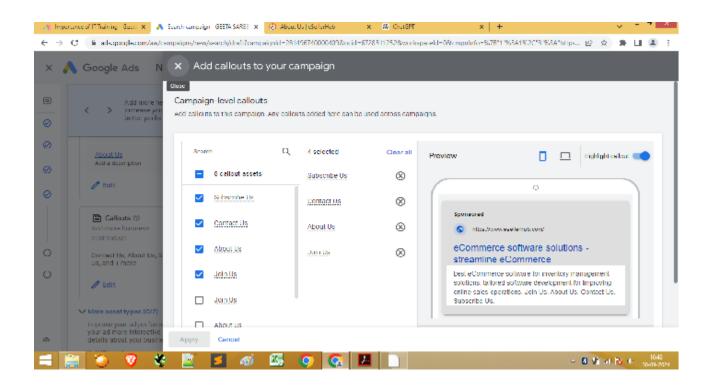


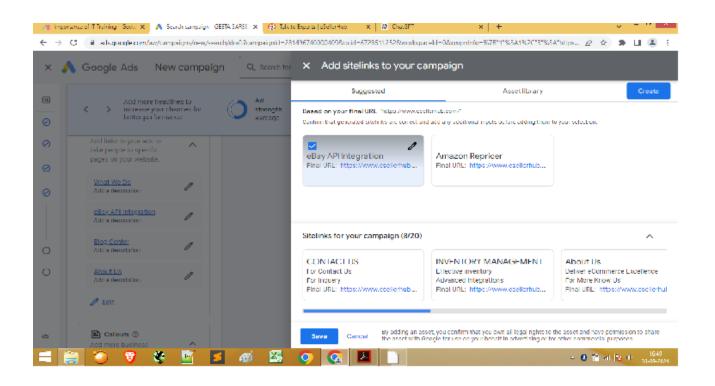


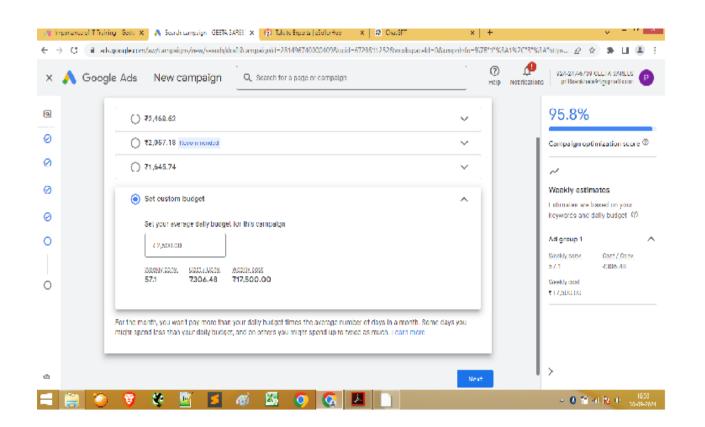


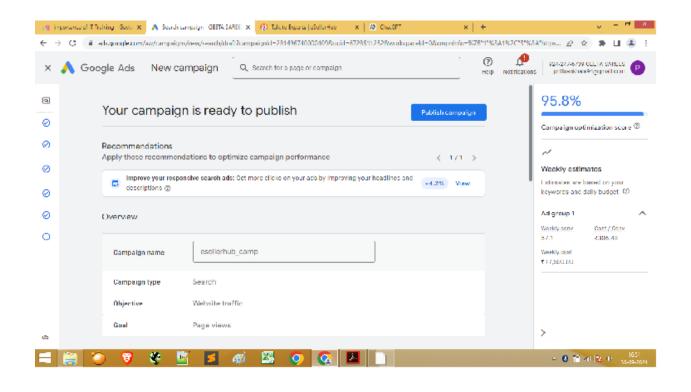


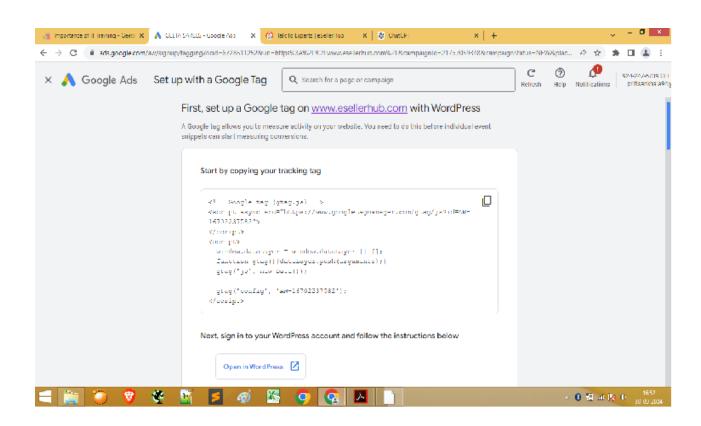


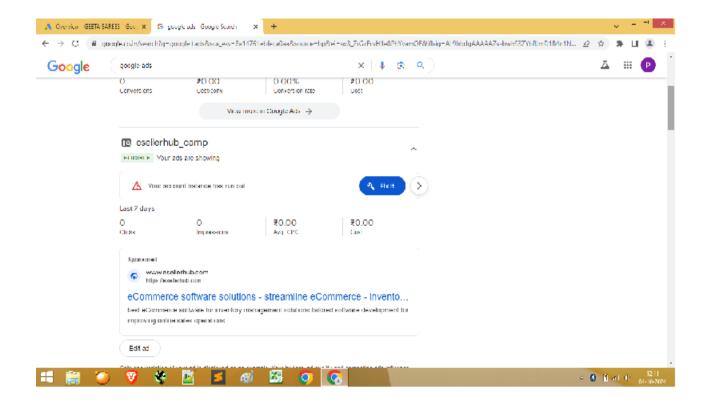












6. Create an ad for http://www.designer2developer.com o Create an ad for the display network. o Choose a proper Target audience. o Expected conversion: need maximum user engagement within the budget. o Budget: 5000.

http://www.designer2developer.com – Website is not working.