

Amazon ML Challenge

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1 Introduction

This document provides a complete, step-by-step plan to build a winning solution for the Smart Product Pricing Challenge. The objective is to predict product prices from multimodal inputs — the concatenated catalog text (title, description, quantity lines) and the product image — under the competition’s constraints: use only the provided training data, obey the SMAPE evaluation metric, and ensure the final model is under 8B parameters and licensed MIT/Apache-2.0. We assume access to an NVIDIA A100 40GB (SXM4), enabling both parameter-efficient and full fine-tuning where appropriate.

2 Problem Definition and Constraints

- **Task:** Regress product price from (i) text field `catalog_content` and (ii) `image_link`.
- **Metric:** Symmetric Mean Absolute Percentage Error (SMAPE):

$$\text{SMAPE} = \frac{1}{n} \sum_{i=1}^n \frac{|\hat{y}_i - y_i|}{(|y_i| + |\hat{y}_i|)/2} \times 100\%$$

- **Compliance:** Strictly no external price lookup (no web scraping/APIs/manual lookup). General-purpose pretrained encoders with permissive licenses are allowed.
- **Model/License:** Final models must be MIT or Apache-2.0 licensed and have fewer than 8B parameters.
- **Data:** `train.csv` (~75k), `test.csv` (~75k); columns: `sample_id`, `catalog_content`, `image_link`, `price` (train only).

3 High-Level Approach

We train two complementary models and ensemble them with stacking to minimize SMAPE:

1. **Model A (Feature + GBDT)**: Rich engineered features from text (regex quantity/units, brand, claims), optional OCR, and OpenCLIP image embeddings, trained with LightGBM on log-price with monotone constraints.
2. **Model B (VLM DDP)**: Qwen2.5-VL-3B-Instruct fine-tuned via Unsloth LoRA with DDP/WebDataset streaming (offline JSONL→tensors→shards, chat templating, special-token masking fix), optimized for price extraction from image+text.

We blend OOF predictions using a meta-learner. This pipeline targets strong leaderboard performance with robust generalization and SMAPE-centric optimization.

4 Environment, Resources, and Reproducibility

- **Hardware**: $1 \times$ A100 40GB. Optional CPU workers for I/O/OCR.
- **Frameworks**: PyTorch, LightGBM, Tesseract (OCR). All MIT/Apache/BSD style.
- **Licenses and Models** (permissible):
 - Qwen/Qwen2.5-VL-3B-Instruct (Apache-2.0): <https://huggingface.co/Qwen/Qwen2.5-VL-3B-Instruct>
 - OpenCLIP ViT-L/14 (Apache-2.0) for image embeddings (Model A features).
 - LightGBM (MIT). Tesseract (Apache-2.0).
- **Determinism**: Fix seeds, record package versions, save checkpoints, persist CV splits, cache embeddings to disk, log configuration files.

5 Data Ingestion and Image Acquisition

5.1 Text Loading

Load `train.csv` and `test.csv`. Deduplicate via `sample_id`, ensure non-empty `catalog_content`. Create a working copy and a lower-cased copy for parsing.

5.2 Image Download (Amazon CDN hardening)

Product image URLs point to the Amazon media CDN (e.g., <https://m.media-amazon.com/images/I/71XfHPR36-L.jpg>). Implement a robust fetcher:

- Use a shared keep-alive HTTP session with realistic headers (User-Agent, Accept, Connection). Limit concurrency to 16–32 to avoid throttling; retry with exponential backoff on 429/5xx.

- Validate response: status 200, `Content-Type: image/*`. Decode with PIL, apply EXIF transpose, convert to RGB.
- Save images deterministically as `images/<sample_id>.jpg` to avoid filename collisions. Maintain a `missing_image` flag when retrieval/decoding fails.
- Preprocess for encoders: for OpenCLIP, resize long side to 336 and center-crop to 336×336; for Qwen2-VL, resize to max side 448 and pad as required by its processor.

5.3 Caching and Resilience

Cache images and embeddings on disk (e.g., `parquet/npz`). Use a failure queue for retrying bad URLs. Keep a manifest (CSV) of image status per `sample_id`.

6 Text Preprocessing and Structured Parsing

6.1 Cleaning

Strip HTML tags/BRs, normalize whitespace, preserve original case for brand extraction while keeping a lower-cased version for keyword/regex matching.

6.2 Brand Extraction

- Extract leading proper-noun n-grams from the title portion (before punctuation or strong product nouns).
- Maintain a frequency dictionary of plausible brand n-grams from train titles; back off to the most frequent match when ambiguous. Normalize by casefolding and punctuation stripping (e.g., `l'oreal` → `loreal`).

6.3 Quantity, Units, and Pack Parsing

- Detect numeric quantities and units in flexible patterns, including “Value:”/“Unit:” lines and inline forms like “11 oz (Pack of 6)”, “16 oz × 12”, “1.6 oz, 16 ct”.
- Normalize to base units:
 - Mass: `g` (1000 g = 1 kg). Distinguish mass `oz` from fluid `fl oz`.
 - Volume: `ml` (1000 ml = 1 L; 1 fl oz ≈ 29.5735 ml).
 - Count: `each` for `ct/pcs/pack`.
- Compute derived totals: `total_mass_g`, `total_volume_ml`, `total_count_each`. When both mass and volume exist, keep both; otherwise use whichever is available.

6.4 Claims and Category Cues

Create binary flags and counts for high-signal keywords: `organic`, `vegan`, `kosher`, `gluten free`, `keto`, `imported`, `premium`, `gourmet`, `refill`, `bundle/case`, category proxies like `hot sauce`, `cereal`, `tea`, `coffee`, `candy`, `spice`, `cosmetics`, `cleaning`.

6.5 Pseudo-Category via Clustering

Compute sentence embeddings (DeBERTa-v3-base mean pooling) and cluster with KMeans (e.g., $K=300-600$). Use cluster id as a pseudo-category for downstream aggregation and calibration.

7 Selective OCR for Missing Quantities

Run Tesseract OCR selectively when pack/size signals are uncertain from text, focusing on categories where labels carry size/count (beverages/snacks/beauty). Regex-extract standard patterns (e.g., `x|pack|ct|ml|l|oz|fl oz|g|kg`) and merge back into the structured features, favoring consistent signals.

8 Representations and Features

8.1 Text Representations

- **TF-IDF** for Model A: word uni/bi-grams and char 3–5-grams with capped vocabulary and optional truncated SVD to 2–8k dims.

8.2 Image Representations

- **OpenCLIP ViT-L/14 (336px)** pooled embeddings for Model A features (Apache-2.0).
- **Qwen2.5-VL** native visual encoding via its processor for Model B.

8.3 OOF Aggregates (Leakage-safe)

Using training folds only, compute per-entity aggregates and bring them back as features via out-of-fold (OOF) predictions to prevent leakage:

- brand median/mean price; pseudo-category median; normalized unit medians (\$/100g, \$/100ml, \$/each).
- Top-token medians for frequent informative tokens (e.g., “organic”, “keto”).

9 Models and Training

9.1 Model A: LightGBM on Engineered Features

- **Inputs:** structured features (brand/units/packs/claims), TF-IDF/SVD, OpenCLIP embeddings, OCR flags, OOF aggregates, and `missing_image`.
- **Target:** $\log(\text{price} + 1)$. Loss: MAE or Huber on log-price; monitor SMAPE on price-space for early stopping.
- **Monotone constraints:** enforce that price increases with `total_mass_g`, `total_volume_ml`, `total_count_each`.
- **Hyperparams:** `num_leaves` 512–2048, `feature_fraction` 0.6–0.9, `learning_rate` 0.02–0.06, early stopping on validation SMAPE.

9.2 Model B: Qwen2.5-VL-3B (DDP/WebDataset)

- **Model:** Qwen/Qwen2.5-VL-3B-Instruct (Apache-2.0), fine-tuned via Unsloth LoRA (4-bit base, bf16) with DDP.
- **Offline preprocessing:** Create chat JSONL (system+user with image+text; assistant price for train). Apply ‘AutoProcessor’ with chat template to produce tensors: `input_ids`, `attention_mask`, and patch embeddings `pixel_values` with `image_grid_thw`. Save `.numpy` per sample and shard into WebDataset TARs.
- **Streaming:** Use WebDataset to stream shards efficiently (sequential tar I/O). Decode `.numpy` blobs, validate patches $= t \times h \times w$. Shuffle buffers at shard/sample level.
- **Training:** Unsloth SFT with custom collator: pad, build labels, and **mask all special tokens** \geq vocab size to -100 to avoid out-of-bounds label indices. Disable gradient checkpointing when VRAM allows; tune batch/num workers.
- **Checkpointing/Debug:** Periodic step-based checkpoints (rank-0 only with DDP barrier). Debug cells to verify shapes and token ranges; subset SMAPE monitoring callback for quick pulse.
- **Inference:** Stream test shards; decode generated tokens; extract numeric price from the generated tail (post prompt), with fallbacks; assemble `test_out.csv`.

10 Cross-Validation and Stacking

10.1 Cross-Validation

Use 5–10 folds stratified by price quantiles and balanced across pseudo-category and brand-frequency buckets to stabilize distributional coverage.

10.2 Stacking

- Produce OOF predictions from Models A and B.
- Train a meta-learner (Ridge/ElasticNet/LightGBM) on OOF predictions plus a few global features (e.g., unit totals) to predict price on validation.
- Blend test predictions fold-wise to obtain the final submission.

11 SMAPE-Centric Target Handling and Losses

- Train in log-price space to stabilize heavy-tailed distributions: $t = \log(\text{price} + 1)$.
- For neural models, compute a SMAPE-approximate loss on price-space with a small ε to stabilize denominators; clamp predictions to non-negative during loss.
- For GBDT, MAE/HUBER on log-price with SMAPE monitored for early stopping and model selection.

12 Post-Processing and Safety Checks

- Enforce non-negativity: $\hat{y} = \max(0.99, \hat{y})$.
- Cap extreme outliers (e.g., 99.8th percentile); verify shape against validation targets.
- Consistency: if both `total_mass_g` and `total_volume_ml` are zero, but `count/pack` cues exist, rely more on count-based priors and down-weight uncorroborated visual extremes.

13 Inference Pipeline

1. Load cached text parses, embeddings (OpenCLIP/DeBERTa), and image status. For missing images, insert learned fallback embeddings and set `missing_image=1`.
2. Compute features for Model A; run Models A and B to obtain predictions.
3. Apply meta-learner stacking to combine base predictions.
4. Clamp, clip extremes, and write exactly `dataset/test_out.csv` with columns `sample_id,price` for all test rows, preserving order or matching on id.

14 Ablation and Sanity Checks

- Validate that unit normalization and pack parsing reduce error notably on categories with multi-pack listings.
- Check image-only vs text-only vs multimodal deltas to ensure both modalities add value.
- Verify OOF aggregate features are leakage-safe (computed within folds only).
- Compare QLoRA vs full finetune for Qwen2-VL on A100 40GB; prefer the best SMAPE with stability.

15 Timeline (Executable Plan)

1. **Day 1:** Implement hardened image downloader; text cleaners; quantity/unit/pack parsers; unit normalization; compute TF-IDF; run OpenCLIP and DeBERTa embeddings; cache everything; train Model A baseline with CV.
2. **Day 2:** Train Model B (two-tower) with SMAPE-approx loss; produce OOF; compute OOF aggregates; begin QLoRA on Qwen2-VL; evaluate per-fold.
3. **Day 3:** Train stacking meta-learner; finalize inference; generate submission.

16 Compliance and Documentation

- No external price lookup/scraping. Only general-purpose pretrained models (MIT/Apache-2.0) are used.
- Document methodology, models, feature engineering, and validation steps in the required 1-page format; include model licenses.
- Cite the Amazon media CDN example image host in the README and ensure downloader robustness: <https://m.media-amazon.com/images/I/71XfHPR36-L.jpg>.

17 Expected Outcomes

By explicitly modeling unit/pack quantities, leveraging both text and visual cues via three complementary learners, optimizing training and calibration for SMAPE, and enforcing robust inference safety checks, this pipeline aims to achieve top-tier leaderboard performance while satisfying all challenge constraints.

18 Implementation-Level Engineering Diagram

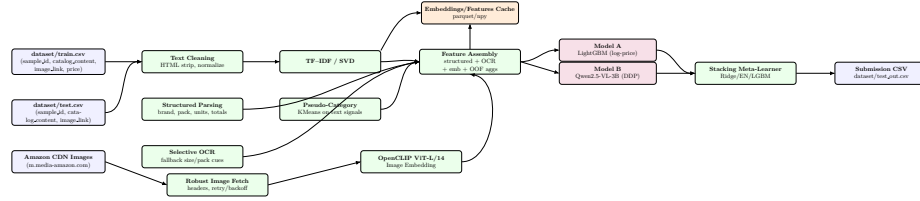


Figure 1: Clean engineering diagram for the multimodal pricing pipeline without overlaps, using curved routing and consistent node spacing.