-- Category name for which maximum subcategories are present

Processes the SQL queries involve:

- 1. Column Selection: Selects category key, category name, and subcategory count.
- 2. Table Join: Joins category_lookup with subcategory_lookup on ProductCategoryKey.
- 3. Subcategory Counting: Counts subcategories per category.
- 4. Grouping: Groups results by category key and name.
- 5. Ordering: Orders categories by subcategory count in descending order.

Use of the Query:

- 1. Analyzes the number of subcategories in each product category.
- 2. Identifies categories with the most subcategories.
- 3. Validates data integrity.
- 4. Provides insights for inventory management and reporting.

Category and Subcategory Distribution:

Processes the SQL Query Includes:

- 1. Column Selection: Selects category name, subcategory name, and product count.
- 2. Table Joins:

Joins product lookup with subcategory lookup on ProductSubcategoryKey.

Joins subcategory_lookup with category_lookup on ProductCategoryKey.

- 3. Product Counting: Counts distinct products in each subcategory.
- 4. Grouping: Groups results by category name and subcategory name.
- 5. Ordering: Orders categories by name and product count in descending order.

Use of the Query:

- 1. Analyzes the distribution of products across categories and subcategories.
- 2. Identifies which subcategories have the highest number of products within each category.
- 3. Helps in understanding product organization and hierarchy.

-- Top 5 Subcategories with Most Products

Processes the SQL Query Includes:

- 1. Column Selection: Selects the ProductSubcategoryKey and the count of distinct productkey.
- 2. Product Counting: Counts distinct products for each subcategory.
- 3. Grouping: Groups results by ProductSubcategoryKey.
- 4. Ordering: Orders subcategories by product count in descending order.
- 5. Limiting: Limits the results to the top 5 subcategories.

Use of the Query:

- 1. Identifies the top 5 subcategories with the highest number of products.
- 2. Provides insights into product distribution across subcategories.
- 3. Assists in inventory management by highlighting subcategories with the most products.

--convert the orderdatetime column to datetime

Processes the SQL Query Includes:

1. Column Modification: Alters the OrderDate column in three tables (sales_2022, sales_2021, sales_2020) to change its data type to Datetime.

Use of the Query:

- 2. Ensures that the OrderDate column is stored as a Datetime data type, allowing for accurate date and time operations.
- 3. Facilitates date-based queries, comparisons, and calculations, enhancing data analysis and reporting capabilities.
- 4. Standardizes the data type across multiple tables for consistency and integrity in the database schema.

-- Quarterly Sales Analysis by Year for 2020, 2021, and 2022

Processes the SQL Query Includes:

- 1. Subquery Execution: Executes three subqueries, each querying sales data from sales_2022, sales_2021, and sales_2020 tables, joined with product_lookup to calculate total sales for each quarter.
- 2. Quarterly Aggregation: Aggregates sales data by quarter (quart) and year (year) using QUARTER() and YEAR() functions.
- 3. Conditional Summation: Uses CASE statements within SUM() functions to sum total sales based on the year (2022, 2021, 2020).
- 4. Data Round-Up: Rounds the total sales amount to ensure accuracy in financial reporting.
- 5. Final Grouping: Groups results by quarter (quart) to consolidate sales data across years.
- 6. Sorting: Orders results by quarter (quart) in descending order to show the latest quarters first.

Use of the Query:

- 1. Yearly Comparison: Provides a comparative analysis of quarterly sales across three consecutive years (2020, 2021, and 2022).
- 2. Performance Insights: Helps in identifying trends and patterns in sales performance over quarters, aiding in strategic planning and decision-making.
- 3. Financial Reporting: Facilitates accurate financial reporting by summarizing sales data by quarter and year, crucial for budgeting and forecasting.

-- Average order value for the subcategory for the year 2021

Processes the SQL Query Includes:

- 1. Subquery Execution: Executes a subquery to retrieve productkey from sales_2021 table to filter relevant products in product_lookup.
- 2. Filtering and Aggregation: Filters product_lookup to include only products sold in sales_2021, calculates the average productprice per ProductSubcategoryKey, and truncates the result to two decimal places.
- 3. Grouping: Groups results by ProductSubcategoryKey to calculate the average order value for each subcategory.
- 4. Sorting: Orders results in descending order based on the average order value (average_order_value).

Use of the Query:

- 1. Performance Measurement: Calculates the average order value for each subcategory based on sales data from the year 2021, providing insights into customer spending patterns.
- 2. Strategic Insights: Helps in identifying high-value subcategories where customers tend to spend more per order, aiding in pricing strategies and promotional planning.

-- Product Names with Order Quantity Exceeding 10 for the year 2022

Processes the SQL Query Includes:

- 1. Subquery Execution: Executes an inner subquery to calculate the total orderquantity for each ProductKey in sales 2022.
- 2. Filtering: Filters results using the HAVING clause to include only products with a total orderquantity greater than or equal to 10.
- 3. Joining Tables: Joins the filtered results (sub subquery) with product_lookup table on ProductKey to retrieve product details (productname, productprice) for products meeting the criteria.

Use of the Query:

- 1. Identifying Products: Retrieves product names (productname), prices (productprice), and total order quantities (order_quantity) for products that had orders exceeding 10 units in the year 2022.
- 2. Sales Analysis: Helps in identifying popular products or products with high demand based on the volume of orders, aiding in inventory management and sales strategy.

-- Average stock period of products

Processes SQL Query Includes:

- 1. Join Condition: Joins the sales_2020 table (s20) with product_lookup (pl) on ProductKey to associate each sale with its corresponding product.
- 2. Average Calculation: Computes the average stock period using DATEDIFF() to calculate the difference in days between orderdate and stockdate.
- 3. Grouping: Groups results by subcategoryname and productname to calculate the average stock period for each product within its subcategory.
- 4. Sorting: Orders results in descending order based on the calculated stock_period to show products with the longest average stock periods first.

Use of the Query:

- 1. Stock Management: Provides insights into how long products typically remain in stock before being sold, aiding in inventory management and restocking strategies.
- 2. Performance Analysis: Helps identify products and subcategories where inventory turnover might be slower or faster, influencing procurement and sales forecasting.
- 3. Data Integration: Integrates sales data (sales_2020) with product details (product_lookup and subcategory lookup) to analyze stock periods across different product categories.

-- Checking for null values in table

Processes the Revised SQL Query Includes:

- 1. Conditional Counting: Uses CASE statements inside SUM() functions to count occurrences where each specified column (orderdate, productkey, customerkey) is null.
- 2. Result Condition: Evaluates the summed counts to determine if any null values exist Use of the Query:

- 1. Null Value Check: Effectively checks for null values in specific columns (orderdate, productkey, customerkey) within the sales_2021 table.
- 2. Data Quality Assurance: Assures data completeness and integrity, crucial for data analysis and reporting.
- 3. Error Prevention: Helps in identifying potential issues related to missing data that could impact analytical results or operations relying on complete data sets.

-- Top 5 Customers with Maximum Purchased Quantity Along with Their Annual Income

Processes the SQL Query Includes:

- **1.** Joining Tables: Joins customer_lookup (cl) with sales_2021 (s21) on CustomerKey to link customer data with sales transactions.
- 2. Grouping and Counting: Groups the results by CustomerKey and annualincome from customer_lookup, and counts the number of transactions (COUNT(*)) for each customer.
- **3.** Sorting: Orders the results in descending order based on item_count, which represents the number of items purchased by each customer (DESC).
- **4.** Limiting Results: Limits the output to the top 5 customers with the highest item_count, providing a focused view of the top purchasers.

Use of the Query:

- 1. Identifying Top Customers: Retrieves the top 5 customers who made the most purchases in terms of item count in 2021.
- 2. Customer Segmentation: Provides insights into customer behavior and preferences based on purchasing habits, potentially informing targeted marketing strategies.
- 3. Financial Insights: Links customer purchasing behavior with their annual income, offering a holistic view of customer spending patterns and potential economic demographics

-- Names and prices of the most expensive and least expensive

Use of the Query:

- 1. Extreme Price Identification: Retrieves the names and prices of both the most expensive and least expensive products from the product_lookup table.
- 2. Price Comparison: Provides a quick overview of price extremes within the product catalog, useful for pricing strategy analysis and product positioning.

-- Most ordered subcategory name

Use of the Query:

- 1. Identifying Popular Subcategories: Determines which subcategory (subcategoryname) has the highest total count of orders across the top 5 most ordered products in 2022.
- 2. Sales Analysis: Provides insights into product demand within different subcategories, aiding in inventory management and marketing strategies.
- 3. Data Integration: Integrates sales data (sales_2022) with product details (product_lookup) and subcategory information (subcategory_lookup) to perform comprehensive analysis of product performance by subcategory.