### 1. Implement Machine Learning-Based Risk Scoring

- Introduce predictive analytics using machine learning models to assess borrower creditworthiness.
- This can further reduce manual assessments and improve approval accuracy and speed.

#### 2. Integrate a Customer Communication Chatbot

- Deploy Al-driven chatbots to assist customers with application status, document requirements, and FAQs.
- This will improve user experience and reduce the workload on support teams.

## 3. Automate Document Verification

- Use OCR (Optical Character Recognition) and Al-based tools to validate uploaded documents.
- Eliminates delays due to manual checking and improves turnaround time.

#### 4. Periodic Process Audits

- Establish a regular review mechanism for the loan approval workflow.
- Identify new inefficiencies and areas for optimization every quarter.

#### 5. Expand Automation to Other Processes

- Extend automation solutions to other financial services such as:
  - Account opening
  - o Credit card processing
  - Loan renewals
- Enables a unified and efficient digital customer journey.

# 6. Improve Mobile Experience

- Optimize the loan application process for mobile platforms to attract more tech-savvy users.
- Ensure intuitive UI, faster loading, and responsive support.

# 7. Enhance Training for Staff

- Provide training on new tools, dashboards, and automation software.
- Helps in quicker adoption and effective use of new systems.

## 8. Monitor KPIs Continuously

- Use Power BI dashboards to track KPIs such as approval time, satisfaction scores, and dropout rates in real time.
- Adjust strategies promptly based on data trends.