

## FILTER

division All

market All

region All

customer All

FY **2019**

## P \$ L

### BY FISCAL MONTHS

All values in USD

Matrices	Quarters							
	Q1		Q2					
	Sep	Oct	Nov	Dec	Jan	Feb		
Netsales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M		
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M		
Gross margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M		
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%		

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FY **2020**

## P \$ L

### BY FISCAL MONTHS

All values in USD

Matrices	Quarters							
	Q1		Q2					
	Sep	Oct	Nov	Dec	Jan	Feb		
Netsales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M		
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M		
Gross margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M		
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%		

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FY **2021**

## P \$ L

### BY FISCAL MONTHS

All values in USD

Quarters

# AtliQ Hardware



Matrices	Q1			Q2			
	Sep	Oct	Nov	Dec	Jan	Feb	
Netsales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	
Gross margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	



Q3		Q4				Grand Total	
Mar	Apr	May	Jun	Jul	Aug		
6.4M	6.3M	6.5M	6.2M	6.5M	6.3M		87.5M
3.8M	3.7M	3.8M	3.6M	3.8M	3.7M		51.2M
2.7M	2.6M	2.6M	2.6M	2.7M	2.6M		36.2M
41.5%	41.4%	40.8%	42.0%	41.5%	41.4%		41.4%

Q3		Q4				Grand Total	
Mar	Apr	May	Jun	Jul	Aug		
2.1M	7.8M	9.9M	14.9M	16.1M	16.5M		196.7M
1.3M	4.8M	6.2M	9.3M	10.2M	10.5M		123.4M
0.8M	2.9M	3.7M	5.5M	5.9M	6.1M		73.3M
36.7%	37.7%	37.5%	37.3%	36.7%	36.8%		37.3%



# AtliQ Hardware

Q3			Q4			Grand Total	
Mar	Apr	May	Jun	Jul	Aug		
44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M	
28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M	
16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M	
36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%	