



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



Urban aura interior

most affordable things will do in our company for example { cheap price and big quality).

which brand you like and that is way we will do to best sastified to you

In our quality is best
thing.compare to another company

which design is best for the room

this interior is looking good and price also superi want to design to make it.

finish it fast and make it good

go to check our website and look at the outlok of the desing

compare the quality of the product to another product.

we will give the best design in your house & show at your design in our website.

thankyou for giving the best outlook interior of my house.

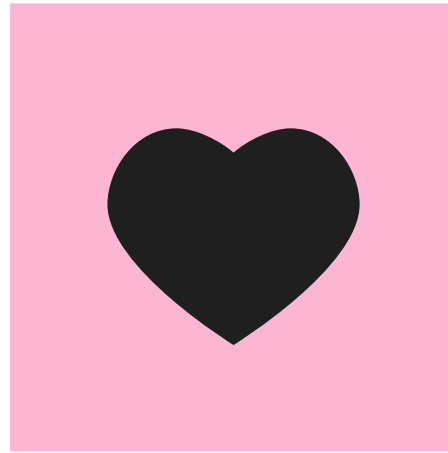
I will refer your company to my friends & relatives for your good and quality works

your interior design is so affordable price



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?