

AtliQ Hardwares

Filters

region	All
market	All
division	All
customer	All
FY	2019

P & L

By Fiscal Year

All values in USD

Note:

Do not modify pivot table

Quarter								
Q1		Q1 Total			Q2			
Matrics	Sep	Oct	Nov		Dec	Jan	Feb	
Net sales	6.5M	8.0M	10.7M	25.2M	11.4M	6.5M	6.1M	
COGS	3.8M	4.7M	6.3M	14.8M	6.7M	3.9M	3.5M	
Gross Margin	2.6M	3.4M	4.5M	10.5M	4.7M	2.7M	2.6M	
GM%	40.9%	42.0%	41.5%	41.5%	41.4%	40.9%	41.9%	

Filters

region	All
market	All
division	All
customer	All
FY	2020

P & L

By Fiscal Year

Quarter								
Q1		Q1 Total			Q2			
Matrics	Sep	Oct	Nov		Dec	Jan	Feb	
Net sales	17.1M	20.6M	28.7M	66.4M	29.9M	17.1M	15.9M	
COGS	10.6M	12.8M	18.1M	41.5M	18.9M	10.7M	9.9M	
Gross Margin	6.5M	7.8M	10.6M	24.9M	11.0M	6.5M	6.0M	
GM%	37.8%	37.8%	37.0%	37.5%	36.8%	37.8%	37.7%	

Filters

region	All
market	All
division	All
customer	All
FY	2021

P & L

By Fiscal Year

Quarter								
Q1		Q1 Total			Q2			
Matrics	Sep	Oct	Nov		Dec	Jan	Feb	
Net sales	44.8M	54.6M	74.3M	173.8M	78.1M	44.8M	41.8M	
COGS	28.4M	34.7M	47.4M	110.4M	49.8M	28.4M	26.5M	
Gross Margin	16.4M	19.9M	27.0M	63.3M	28.3M	16.4M	15.3M	
GM%	36.7%	36.5%	36.3%	36.5%	36.3%	36.7%	36.5%	

AtliQ Hardwares

Net sales
Comparision

21 vs 20	162.1%	164.7%	159.1%	161.6%	161.0%	161.4%	162.5%
20 vs 19	164.6%	156.6%	167.3%	163.2%	161.5%	162.8%	162.0%

AtliQ Hardwares

Q2 Total	Q3			Q3 Total	Q4			Q4 Total
	Mar	Apr	May		Jun	Jul	Aug	
24.0M	6.4M	6.3M	6.5M	19.2M	6.2M	6.5M	6.3M	19.0M
14.1M	3.8M	3.7M	3.8M	11.3M	3.6M	3.8M	3.7M	11.1M
9.9M	2.7M	2.6M	2.6M	7.9M	2.6M	2.7M	2.6M	7.9M
41.4%	41.5%	41.4%	40.8%	41.2%	42.0%	41.5%	41.4%	41.6%

Q2 Total	Q3			Q3 Total	Q4			Q4 Total
	Mar	Apr	May		Jun	Jul	Aug	
63.0M	2.1M	7.8M	9.9M	19.8M	14.9M	16.1M	16.5M	47.5M
39.5M	1.3M	4.8M	6.2M	12.4M	9.3M	10.2M	10.5M	30.0M
23.5M	0.8M	2.9M	3.7M	7.4M	5.5M	5.9M	6.1M	17.5M
37.3%	36.7%	37.7%	37.5%	37.5%	37.3%	36.7%	36.8%	36.9%

Q2 Total	Q3			Q3 Total	Q4			Q4 Total
	Mar	Apr	May		Jun	Jul	Aug	
164.7M	44.0M	43.5M	44.4M	131.9M	41.5M	44.0M	43.0M	128.6M
104.7M	28.0M	27.7M	28.1M	83.8M	26.4M	28.0M	27.4M	81.8M
60.0M	16.0M	15.8M	16.3M	48.1M	15.1M	16.0M	15.6M	46.7M
36.4%	36.4%	36.3%	36.6%	36.4%	36.4%	36.4%	36.3%	36.4%

AtliQ Hardwares

161.5%	1981.6%	461.2%	347.0%	566.0%	178.6%	173.9%	160.3%	170.7%
162.0%	-67.1%	22.7%	53.1%	3.0%	140.7%	148.0%	162.0%	150.3%