

JOB AAPPLICATION TRACKER – ZOHO CRM PROJECT

Modules

Search

Home

Workqueue

Sales

Leads

Contacts

Accounts

Deals

Documents

Campaigns

Activities

Tasks

Meetings

Calls

Integrations

Price Books

CRM Teamspace

Welcome Priya

Priya's Home

My Open Deals
30

My Untouched De...
5

My Calls Today
0

My Leads
10

My Open Tasks

Subject	Due Date	Status	Priority
Follow up with new lead	21/02/2026	Not Started	Highest
Follow up HR	22/02/2026	Not Started	Normal
Follow up with new lead	21/02/2026	Not Started	Highest
Follow up after interview	22/02/2026	Not Started	High
Follow up after interview	22/02/2026	Not Started	High
Follow up after interview	22/02/2026	Not Started	High

My Meetings

Seminar	12/02/2026 11:50 PM	13/02/2026 01:50 AM	Caris Kidman
Attend Customer conference	12/02/2026 05:30 AM	14/02/2026 05:29 AM	Feltz I Serv
CRM Webinar	12/02/2026 10:50 PM	13/02/2026 12:50 AM	Moric Assoc
CRM Webinar	12/02/2026 09:50 PM	12/02/2026 10:50 PM	Felix I (Sample)
CRM Webinar	12/02/2026 09:50 PM	12/02/2026 10:50 PM	Bentc

Here is your Smart Chat (Ctrl+Space)

Feedback on New UI

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CRM Teamspace

Welcome Priya

Priya's Home

Today's Leads

Lead Name	Company	Email	Phone
Jay Jason	ISBM	jay@test.com	55556666

1 - 1 < >

My Deals Closing This Month

Ping	Qualification	27/02/20
Genpact CS	Qualification	20/02/20
GlobalLogic BE	Qualification	28/02/20
Capgemini A	Qualification	20/02/20
Revature SE	Qualification	28/02/20
Amex A	Qualification	28/02/20
Concentrix CS	Qualification	21/02/20
Citi CS	Qualification	20/02/20
IBM D	Qualification	18/02/20

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My Pipeline Deals By Stage

Applications by Status

Here is your Smart Chat (Ctrl+Space)

Feedback on New UI

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CRM Teamspace

Welcome Priya

Priya's Home

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My Pipeline Deals By Stage

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Applications by Status

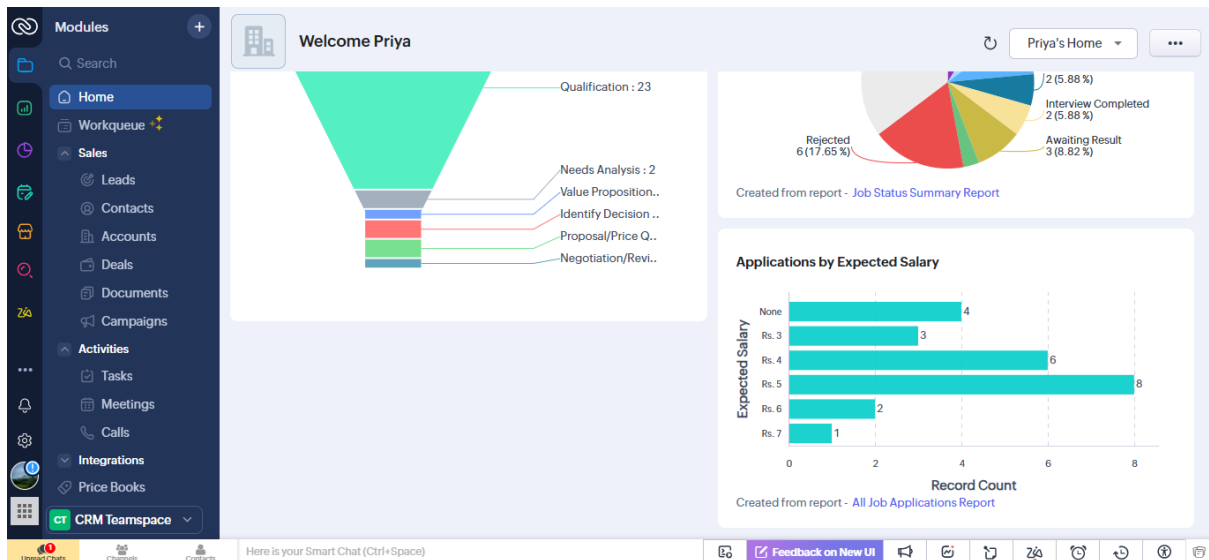
Created from report - Job Status Summary Report

Applications by Expected Salary

Here is your Smart Chat (Ctrl+Space)

Feedback on New UI

JOB APPLICATION TRACKER – ZOHO CRM PROJECT



Filter Leads by

Search

System Defined Filters

- ☐ Touched Records
- ☐ Untouched Records
- ☐ Record Action
- ☐ Related Records Action
- ☐ Scoring Rules
- ☐ Locked
- ☐ Latest Email Status
- ☐ Activities
- ☐ Campaigns
- ☐ Cadences

Filter By Fields

- ☐ Annual Revenue

Total Records 11

10 Records Per Page • 1 - 10

<input type="checkbox"/>	Lead Name	Company	Email
<input type="checkbox"/>	Jay Jason	ISBM	jay@test.com
<input type="checkbox"/>	Christopher Maclead (Sample)	Rangoni Of Florence	christopher-maclead@mail.invalid
<input type="checkbox"/>	Carissa Kidman (Sample)	Oh My Goodknits Inc	carissa-kidman@noel.invalid
<input type="checkbox"/>	James Merced (Sample)	Kwik Kopy Printing	james-merced@noel.invalid
<input type="checkbox"/>	Tresa Sweely (Sample)	Morlong Associates	tresa-sweely@noem.invalid
<input type="checkbox"/>	Felix Hirpara (Sample)	Chapman	felix-hirpara@noema.valid
<input type="checkbox"/>	Kayleigh Lace (Sample)	Printing Dimensions	kayleigh-lace@noem.invalid
<input type="checkbox"/>	Yvonne Tjepkema (Sample)	Grayson	yvonne-tjepkema@mail.invalid
<input type="checkbox"/>	Michael Ruta (Sample)	Buckley Miller & Wright	michael-aruta@noer

Filter Accounts by

Search

System Defined Filters

- ☐ Touched Records
- ☐ Untouched Records
- ☐ Record Action
- ☐ Related Records Action
- ☐ Scoring Rules
- ☐ Locked
- ☐ Latest Email Status
- ☐ Activities
- ☐ Campaigns
- ☐ Cadences

Filter By Fields

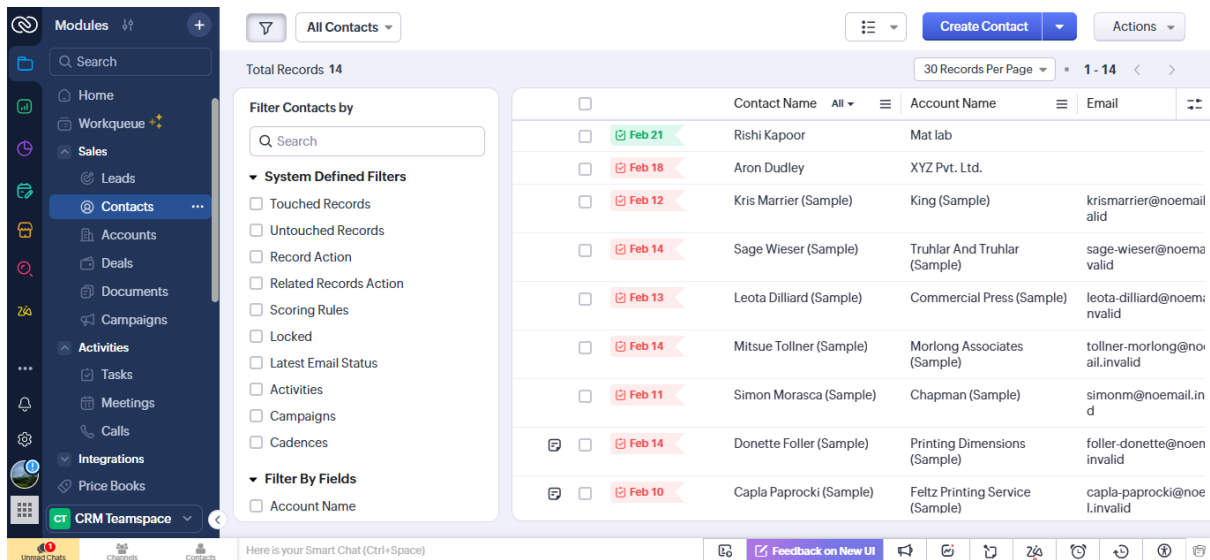
- ☐ Annual Revenue

Total Records 34

30 Records Per Page • 1 - 30

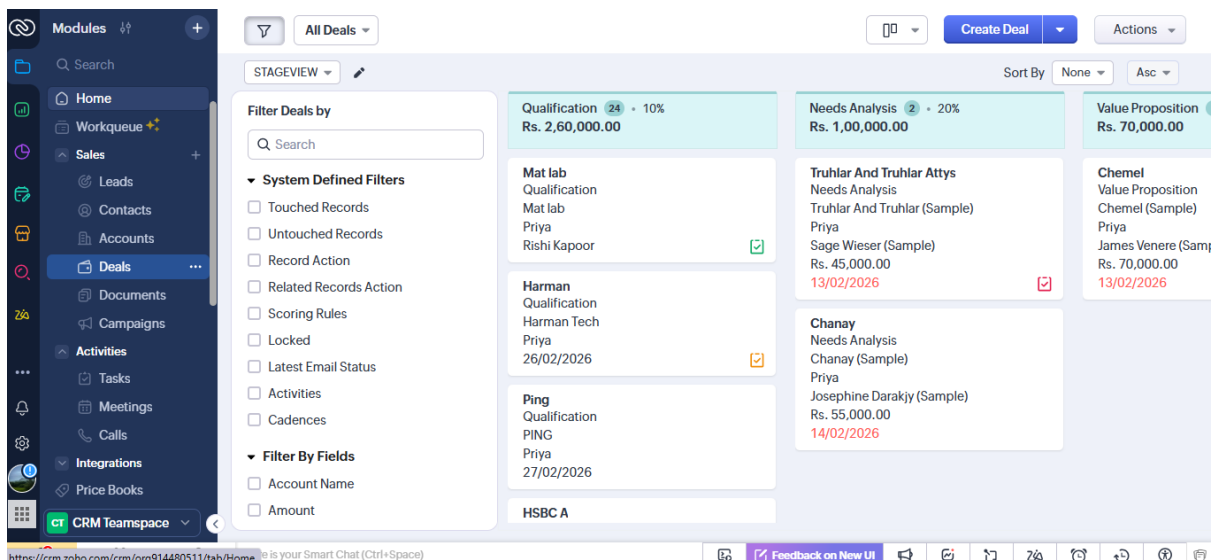
<input type="checkbox"/>	Account Name	Phone	Website	Account Owner
<input type="checkbox"/>	Mat lab			Priya
<input type="checkbox"/>	Harman Tech			Priya
<input type="checkbox"/>	PING			Priya
<input type="checkbox"/>	HSBC			Priya
<input type="checkbox"/>	EY			Priya
<input type="checkbox"/>	Sutherland			Priya
<input type="checkbox"/>	Genpact			Priya
<input type="checkbox"/>	GlobalLogic			Priya
<input type="checkbox"/>	Capgemini			Priya
<input type="checkbox"/>	Cognizant			Priya
<input type="checkbox"/>	Revature			Priya
<input type="checkbox"/>	upGrad			Priya

JOB AAPPLICATION TRACKER – ZOHO CRM PROJECT



This screenshot shows the Zoho CRM interface for the 'Contacts' module. The left sidebar contains navigation options like Home, Workqueue, Sales, Leads, Accounts, Deals, Documents, Campaigns, Activities, Tasks, Meetings, Calls, Integrations, and Price Books. The main area displays a list of 14 contacts. A filter panel on the left allows filtering by system-defined criteria (Touched, Untouched, Record Action, etc.) or by fields (Account Name). The contact list includes columns for checkboxes, dates, contact names, account names, and email addresses.

	Contact Name	Account Name	Email
<input type="checkbox"/>	Rishi Kapoor	Mat lab	
<input type="checkbox"/>	Aron Dudley	XYZ Pvt. Ltd.	
<input type="checkbox"/>	Kris Marrier (Sample)	King (Sample)	krismarrier@noemail.alid
<input type="checkbox"/>	Sage Wieser (Sample)	Truhlar And Truhlar (Sample)	sage-wieser@noema.valid
<input type="checkbox"/>	Leota Dilliard (Sample)	Commercial Press (Sample)	leota-dilliard@noem.nvalid
<input type="checkbox"/>	Mitsue Tollner (Sample)	Morlong Associates (Sample)	tollner-morlong@noail.invalid
<input type="checkbox"/>	Simon Morasca (Sample)	Chapman (Sample)	simonm@noemail.in.d
<input type="checkbox"/>	Donette Foller (Sample)	Printing Dimensions (Sample)	foller-donette@noen.invalid
<input type="checkbox"/>	Capla Paprocki (Sample)	Feltz Printing Service (Sample)	capla-paprocki@noe.l.invalid



This screenshot shows the Zoho CRM interface for the 'Deals' module in 'STAGEVIEW'. The left sidebar is identical to the previous screenshot. The main area displays a Kanban-style view of deals across different stages. A filter panel on the left allows filtering by system-defined criteria or by fields (Account Name, Amount). The stages shown are Qualification, Needs Analysis, and Value Proposition, each with a count of deals and a total amount.

Stage	Count	Total Amount
Qualification	24	Rs. 2,60,000.00
Needs Analysis	2	Rs. 1,00,000.00
Value Proposition		Rs. 70,000.00

Deals in Qualification stage:

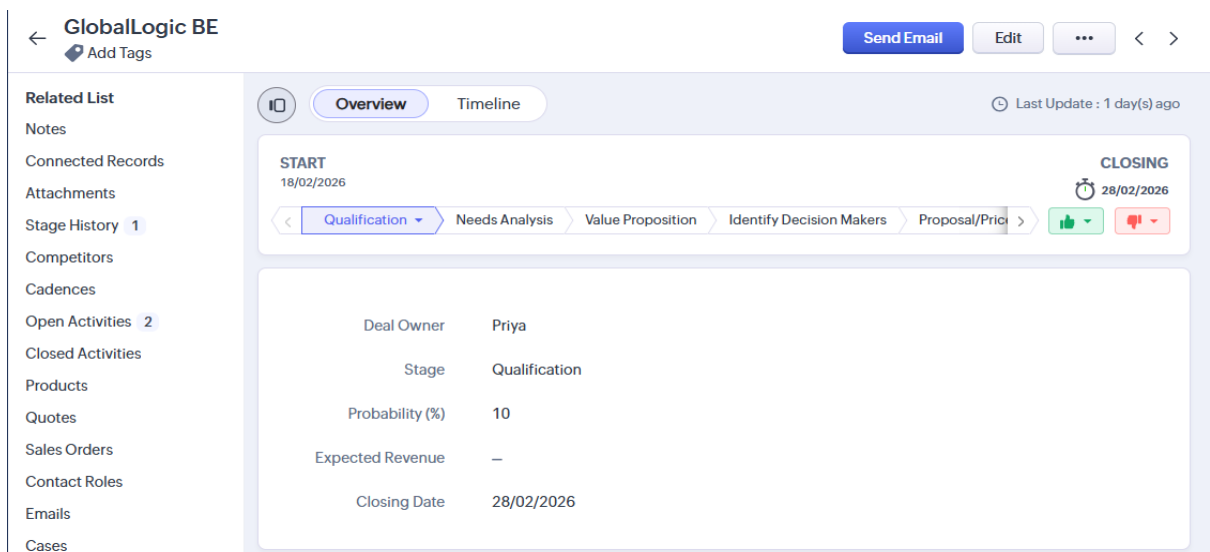
- Mat lab: Qualification, Rs. 2,60,000.00
- Harman: Qualification, Rs. 2,60,000.00
- Ping: Qualification, Rs. 2,60,000.00

Deals in Needs Analysis stage:

- Truhlar And Truhlar Attys: Needs Analysis, Rs. 45,000.00
- Chanay: Needs Analysis, Rs. 55,000.00

Deals in Value Proposition stage:

- Chemel: Value Proposition, Rs. 70,000.00



This screenshot shows the Zoho CRM interface for a specific deal, 'GlobalLogic BE'. The left sidebar contains navigation options like Related List, Notes, Connected Records, Attachments, Stage History, Competitors, Cadences, Open Activities, Closed Activities, Products, Quotes, Sales Orders, Contact Roles, Emails, and Cases. The main area displays the 'Overview' tab, showing the deal's progress through stages: Qualification, Needs Analysis, Value Proposition, Identify Decision Makers, and Proposal/Pricing. The deal is currently in the 'Qualification' stage. The closing date is 28/02/2026.

Field	Value
Deal Owner	Priya
Stage	Qualification
Probability (%)	10
Expected Revenue	—
Closing Date	28/02/2026

JOB AAPPLICATION TRACKER – ZOHO CRM PROJECT

← GlobalLogic BE

Add Tags

Send Email

Edit

...

<

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Related List

Notes

Connected Records

Attachments

Stage History 1

Competitors

Cadences

Open Activities 2

Closed Activities

Products

Quotes

Sales Orders

Contact Roles

Emails

Cases

Invoices

ID

Overview

Timeline

Last Update : 1 day(s) ago

Next Action

FEB 22

Follow up after interview

FEB 22

Follow up after interview

Hide Details

Deal Information

Deal Owner	Priya	Amount	—
Deal Name	GlobalLogic BE	Closing Date	28/02/2026
Account Name	GlobalLogic	Stage	Qualification
Position Applied	Backend Engineer	Job Location	—
Expected Salary	Rs. 5	HR Email	—

← GlobalLogic BE

Add Tags

Send Email

Edit

...

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Related List

Notes

Connected Records

Attachments

Stage History 1

Competitors

Cadences

Open Activities 2

Closed Activities

Products

Quotes

Sales Orders

Contact Roles

Emails

Cases

Invoices

ID

Overview

Timeline

Last Update : 1 day(s) ago

Account Name	GlobalLogic	Stage	Qualification
Position Applied	Backend Engineer	Job Location	—
Expected Salary	Rs. 5	HR Email	—
Job Status	Awaiting Result	Interview Date	—
Reason for Rejection	—	Probability (%)	10
Type	New Business	Expected Revenue	—
Next Step	—	Campaign Source	—
Lead Source	—	Created By	Priya Wed, 18 Feb 2026 01:10 PM
Contact Name	—		
Modified By	Priya Thu, 19 Feb 2026 06:53 PM		

← GlobalLogic BE

Add Tags

Send Email

Edit

...

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Related List

Notes

Connected Records

Attachments

Stage History 1

Competitors

Cadences

Open Activities 2

Closed Activities

Products

Quotes

Sales Orders

Contact Roles

Emails

Cases

Invoices

ID

Overview

Timeline

Last Update : a while ago

No records found

Open Activities

Add New

Column View

Open Tasks 2

Open Meetings 0

Follow up after interview

22/02/2026

Priya

Status : Not Started

Priority : High

Follow up after interview

22/02/2026

Priya

Status : Not Started

Priority : High

No records found

JOB AAPPLICATION TRACKER – ZOHO CRM PROJECT

RulesUsage

Workflow Rules

Workflow rules allow you to perform certain automatic actions on specific records based on filter criteria. Workflow automations can send emails, update fields, create records and much more.

Simply Build Data Processing! Introducing our Catalyst-powered solution for build CRM Operations, automating workflows with serverless functions and simplifying data handling.

Explore Now

[Workflow Creation using Zia](#)

Reorder Rules

Create Rule

<input type="checkbox"/>	Rule Name	All Modules	Execute On	Actions	Modified On	Status
	Big Deal Rule	Deals	Create or Edit	0	12/02/2026	
	New Lead Follow-up T...	Leads	Create	1	17/02/2026	
	Follow Up HR	Deals	Create	1	18/02/2026	
	Interview Follow-Up A...	Deals	Create or Edit	1	19/02/2026	
	Job Rejection Automa...	Deals	Modified	1	19/02/2026	

Email NotificationsTasksField UpdatesWebhooksActions by Zoho Flow

Email Notifications

Email notifications let users know a particular event has occurred.

Email NotificationsUsage

Create Email Notification

<input type="checkbox"/>	Name	No. Of Recipients	All Modules	Email Template	Modified On
	Rejection Mail	1	Deals	Job Rejection Email	19/02/2026
	Follow up HR	1	Deals	Big Deal Alert	18/02/2026
	Big Deal Alert	1	Deals	Big Deal Alert	12/02/2026

JOB AAPPLICATION TRACKER – ZOHO CRM PROJECT

←

Lead Priority Score

Scoring rule is Active. Deactivate ... ?

Leads - All Layouts

Type - Manual Score

Scoring leads based on interest level

Leads Fields

1. Lead Source IS Employee Referral

Add 10 Points

2. City IS Mumbai

Add 5 Points

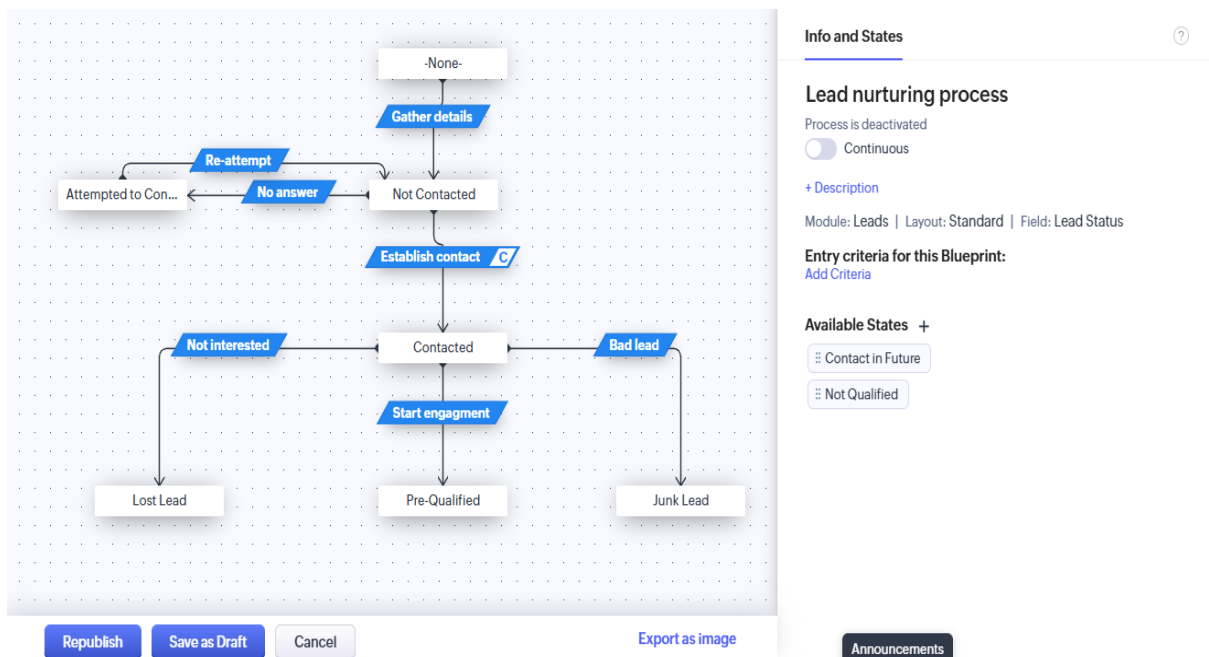
[Add Criteria](#)

[Add channel](#)

Would you like to add score fields to the records? [Yes, proceed](#)

Save

Cancel



JOB AAPPLICATION TRACKER – ZOHO CRM PROJECT

Import Summary of JobApplications.xlsx



Total records in the file 19

19 Added Records 0 Updated Records 0 Skipped Records

[Download list of records with warnings](#)

Row Number	Deal Name	Amount	Stage	Closing Date	Account Name	Contact Name	Deal Owner
2	Infosys SE		Qualification	20/02/2026	Infosys		Priya
3	TCS A		Qualification	25/02/2026	TCS		Priya
4	Accenture D		Qualification	28/02/2026	Accenture		Priya
5	Persistent Technologies SE		Qualification	20/03/2026	Persistent Technologies		Priya
6	IBM D		Qualification	18/02/2026	IBM		Priya

[Undo this import](#)

Users

Groups

Activate Users

Active Users (3)

+ New User

Search

Priya

CEO, Super Admin

heyhipri@gmail.com

Sales Intern

Job Application Executive, Standard

intern@test.com

Sales Manager

Job Application Manager, Administrator

manager@test.com

Priya

Super Admin

CEO at Inkspire

heyhipri@gmail.com

Show Details

Teamspace Information

Associated To CT CRM Teamspace

Locale Information

Language

English (United States)

Country Locale

India

Date Format

DD/MM/YYYY

JOB APPLICATION TRACKER – ZOHO CRM PROJECT

