# **Critical Thinking Group 4: DATA621 Homework 4**

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### **TEAM Members:**

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# **Overview**

In this homework assignment, you will explore, analyze and model a data set containing approximately 8000 records representing a customer at an auto insurance company. Each record has two response variables. The first response variable, TARGET\_FLAG, is a 1 or a 0. A "1" means that the person was in a car crash. A zero means that the person was not in a car crash. The second response variable is TARGET\_AMT. This value is zero if the person did not crash their car. But if they did crash their car, this number will be a value greater than zero.

Your objective is to build multiple linear regression and binary logistic regression models on the training data to predict the probability that a person will crash their car and also the amount of money it will cost if the person does crash their car. You can only use the variables given to you (or variables that you derive from the variables provided). Below is a short description of the variables of interest in the data set:

| VARIABLE NAME | DEFINITION                               | THEORETICAL EFFECT  |
|---------------|--|---|
| INDEX         | Identification Variable (do not use)     | None  |
| TARGET_FLAG   | Was Car in a crash? 1=YES 0=NO           | None  |
| TARGET_AMT    | If car was in a crash, what was the cost | None  |
| AGE           | Age of Driver                            | Very young people tend to be risky. Maybe very old people also.                                   |
| BLUEBOOK      | Value of Vehicle                         | Unknown effect on probability of collision, but probably effect the payout if there is a crash    |
| CAR_AGE       | Vehicle Age                              | Unknown effect on probability of collision, but probably effect the payout if there is a crash    |
| CAR_TYPE      | Type of Car                              | Unknown effect on probability of collision, but probably effect the payout if there is a crash    |
| CAR_USE       | Vehicle Use                              | Commercial vehicles are driven more, so might increase probability of collision                   |
| CLM_FREQ      | # Claims (Past 5 Years)                  | The more claims you filed in the past, the more you are likely to file in the future              |
| EDUCATION     | Max Education Level                      | Unknown effect, but in theory more educated people tend to drive more safely                      |
| HOMEKIDS      | # Children at Home                       | Unknown effect  |
| HOME_VAL      | Home Value                               | In theory, home owners tend to drive more responsibly   |
| INCOME        | Income                                   | In theory, rich people tend to get into fewer crashes   |
| JOB           | Job Category                             | In theory, white collar jobs tend to be safer   |
| KIDSDRIV      | # Driving Children                       | When teenagers drive your car, you are more likely to get into crashes                            |
| MSTATUS       | Marital Status                           | In theory, married people drive more safely   |
| MVR_PTS       | Motor Vehicle Record Points              | If you get lots of traffic tickets, you tend to get into more crashes                             |
| OLDCLAIM      | Total Claims (Past 5 Years)              | If your total payout over the past five years was high, this suggests future payouts will be high |
| PARENT1       | Single Parent                            | Unknown effect  |
| RED_CAR       | A Red Car                                | Urban legend says that red cars (especially red sports cars) are more risky. Is that true?        |
| REVOKED       | License Revoked (Past 7 Years)           | If your license was revoked in the past 7 years, you probably are a more risky driver.            |
| SEX           | Gender                                   | Urban legend says that women have less crashes then men. Is that true?                            |
| TIF           | Time in Force                            | People who have been customers for a long time are usually more safe.                             |
| TRAVTIME      | Distance to Work                         | Long drives to work usually suggest greater risk  |
| URBANICITY    | Home/Work Area                           | Unknown   |
| YOJ           | Years on Job                             | People who stay at a job for a long time are usually more safe                                    |

## **Deliverables**

A write-up of your solutions submitted in PDF format. Assigned prediction (probabilities, classifications) for the evaluation dataset. Use 0.5 threshold.

# **Data Exploration**

The first step we did was to import the data from GitHub, remove the index and look at the structure of the data.

| Data             |           |                 |
|------------------|-----------|-----------------|
| O eval           | 2141 obs. | of 25 variables |
| <pre>train</pre> | 8161 obs. | of 25 variables |

We removed special characters then converted variables to numbers for both the Training and Evaluation data.

```
## 'data.frame':
                    8161 obs. of 25 variables:
## $ TARGET_FLAG: int 0000010110...
## $ TARGET AMT : num 00000 ...
## $ KIDSDRIV : int 000000100...
                 : int 60 43 35 51 50 34 54 37 34 50 ...
##
   $ AGE
## $ HOMEKIDS : int 0010010200...
## $ YOJ : int 11 11 10 14 NA 12 NA NA 10 7 ...
## $ INCOME : Factor w/ 6613 levels "","$0","$1,007",..: 5033 6292 1250 1 509 746 1488 315 4765
282 ...
## $ PARENT1 : Factor w/ 2 levels "No","Yes": 1 1 1 1 1 2 1 1 1 1 1 ...
## $ HOME_VAL : Factor w/ 5107 levels "","$0","$100,093",..: 2 3259 348 3917 3034 2 1 4167 2 2
## $ MSTATUS : Factor w/ 2 levels "Yes", "z_No": 2 2 1 1 1 2 1 1 2 2 ...
                 : Factor w/ 2 levels "M", "z F": 1 1 2 1 2 2 2 1 2 1 ...
## $ SEX
## $ EDUCATION : Factor w/ 5 levels "<High School",..: 4 5 5 1 4 2 1 2 2 2 ...
## $ JOB : Factor w/ 9 levels "", "Clerical", ...: 7 9 2 9 3 9 9 9 2 7 ...
## $ TRAVTIME : int 14 22 5 32 36 46 33 44 34 48 ...
## $ CAR_USE : Factor w/ 2 levels "Commercial", "Private": 2 1 2 2 2 1 2 1 2 1 ...
   $ BLUEBOOK
                 : Factor w/ 2789 levels "$1,500","$1,520",...: 434 503 2212 553 802 746 2672 701 135
##
852 ...
## $ TIF
                : int 11 1 4 7 1 1 1 1 1 7 ...
## $ CAR TYPE : Factor w/ 6 levels "Minivan", "Panel Truck",..: 1 1 6 1 6 4 6 5 6 5 ...
                : Factor w/ 2 levels "no", "yes": 2 2 1 2 1 1 1 2 1 1 ...
## $ RED CAR
## $ OLDCLAIM : Factor w/ 2857 levels "$0","$1,000",..: 1449 1 1311 1 432 1 1 510 1 1 ...
## $ CLM_FREQ : int 2020200100...
## $ REVOKED : Factor w/ 2 levels "No", "Yes": 1 1 1 1 2 1 1 2 1 1 ...
## $ MVR PTS
                 : int 3 0 3 0 3 0 0 10 0 1 ...
## $ CAR_AGE : int 18 1 10 6 17 7 1 7 1 17 ...
   $ URBANICITY : Factor w/ 2 levels "Highly Urban/ Urban",..: 1 1 1 1 1 1 1 1 2 ...
```

We then split the training data into a train and test data set.

```
set.seed(123)
sample <- sample.split(train,SplitRatio = 0.80)
train <- subset(train, sample == TRUE)
test <- subset(train, sample == FALSE)</pre>
```

We removed special characters then converted variables to numbers for both the Training and Evaluation data.

```
train$INCOME
train$HOME_VAL<-gsub("[\\$,]", "", train$INCOME)
train$BLUEBOOK<-gsub("[\\$,]", "", train$BLUEBOOK)
train$BLUEBOOK<-gsub("[\\$,]", "", train$OLDCLAIM)

eval$INCOME<-gsub("[\\$,]", "", eval$INCOME)
eval$HOME_VAL<-gsub("[\\$,]", "", eval$HOME_VAL)
eval$BLUEBOOK<-gsub("[\\$,]", "", eval$BLUEBOOK)
eval$BLUEBOOK<-gsub("[\\$,]", "", eval$BLUEBOOK)
eval$OLDCLAIM<-gsub("[\\$,]", "", eval$BLUEBOOK)
train$INCOME<-as.numeric(train$INCOME)
train$HOME_VAL<-as.numeric(train$BLUEBOOK)
train$DLDCLAIM<-as.numeric(train$OLDCLAIM)

eval$INCOME<-as.numeric(eval$BLUEBOOK)
train$OLDCLAIM<-as.numeric(eval$HOME_VAL)
eval$BLUEBOOK<-as.numeric(eval$HOME_VAL)
eval$BLUEBOOK<-as.numeric(eval$BLUEBOOK)
eval$DLOCLAIM<-as.numeric(eval$BLUEBOOK)
eval$BLUEBOOK<-as.numeric(eval$BLUEBOOK)
eval$BLUEBOOK<-as.numeric(eval$BLUEBOOK)
eval$DLOCLAIM<-as.numeric(eval$BLUEBOOK)
eval$DLOCLAIM<-as.numeric(eval$BLUEBOOK)
eval$OLDCLAIM<-as.numeric(eval$BLUEBOOK)
eval$OLDCLAIM<-as.numeric(eval$BLUEBOOK)
eval$OLDCLAIM<-as.numeric(eval$BLUEBOOK)
eval$OLDCLAIM<-as.numeric(eval$BLUEBOOK)
eval$OLDCLAIM<-as.numeric(eval$BLUEBOOK)</pre>
```

We then ran the summary for 'Train' as follows:

```
## TARGET_FLAG TARGET_AMT KIDSDRIV AGE
## Min. :0.000 Min. : 0 Min. :0.0000 Min. :16.00
## 1st Qu.:0.000 1st Qu.: 0 1st Qu.:0.0000 1st Qu.:39.00
```

```
##
    Median:0.000
                     Median :
                                      Median :0.0000
                                                         Median :45.00
##
            :0.265
                             : 1491
                                                                 :44.85
    Mean
                     Mean
                                      Mean
                                              :0.1731
                                                         Mean
##
    3rd Qu.:1.000
                     3rd Qu.: 1102
                                       3rd Qu.:0.0000
                                                         3rd Qu.:51.00
##
    Max.
            :1.000
                             :85524
                                      Max.
                                              :4.0000
                                                         Max.
                                                                 :76.00
                     Max.
##
                                                         NA's
                                                                 :6
                                                                         HOME_VAL
##
       HOMEKIDS
                            YOJ
                                            INCOME
                                                          PARENT1
##
    Min.
            :0.0000
                      Min.
                              : 0.00
                                        Min.
                                               :
                                                      0
                                                          No :5663
                                                                      Min.
##
    1st Qu.:0.0000
                      1st Qu.: 9.00
                                        1st Qu.: 27646
                                                          Yes: 866
                                                                      1st Qu.:
                                                                                    0
##
    Median :0.0000
                      Median :11.00
                                        Median : 54005
                                                                      Median :160945
##
                              :10.49
                                                                              :154188
    Mean
            :0.7265
                      Mean
                                        Mean
                                               : 61552
                                                                      Mean
##
    3rd Qu.:1.0000
                      3rd Qu.:13.00
                                        3rd Qu.: 85697
                                                                      3rd Qu.:238750
            :5.0000
                              :19.00
                                                                              :885282
##
    Max.
                      Max.
                                        Max.
                                               :367030
                                                                      Max.
                                                                      NA's
##
                      NA's
                              :370
                                        NA's
                                               :350
                                                                              :358
##
                                                               JOB
    MSTATUS
                  SEX
                                     EDUCATION
##
    Yes :3936
                 M :3033
                             <High School: 971
                                                    z Blue Collar:1476
##
    z_No:2593
                 z_F:3496
                             Bachelors
                                           :1798
                                                    Clerical
                                                                  : 997
##
                             Masters
                                           :1324
                                                   Professional:
                                                                   901
##
                             PhD
                                           : 577
                                                   Manager
                                                                  : 783
##
                             z High School:1859
                                                                  : 665
                                                    Lawyer
##
                                                    Student
                                                                  : 573
##
                                                                  :1134
                                                    (Other)
##
       TRAVTIME
                             CAR USE
                                             BLUEBOOK
                                                                TIF
##
    Min.
          : 5.00
                      Commercial:2440
                                          Min.
                                                 : 1500
                                                           Min.
                                                                   : 1.000
##
    1st Qu.: 23.00
                      Private
                                 :4089
                                          1st Qu.: 9260
                                                           1st Qu.: 1.000
##
    Median : 33.00
                                          Median :14440
                                                           Median : 4.000
##
            : 33.58
                                                                   : 5.357
    Mean
                                          Mean
                                                  :15684
                                                           Mean
##
    3rd Qu.: 44.00
                                          3rd Qu.:20800
                                                           3rd Ou.: 7.000
##
            :142.00
    Max.
                                          Max.
                                                  :65970
                                                           Max.
                                                                   :25.000
##
##
            CAR TYPE
                         RED CAR
                                        OLDCLAIM
                                                         CLM FREQ
                                                                        REVOKED
##
    Minivan
                :1706
                        no:4623
                                    Min.
                                                 0
                                                      Min.
                                                             :0.0000
                                                                        No:5742
##
    Panel Truck: 550
                        yes:1906
                                    1st Qu.:
                                                 0
                                                      1st Qu.:0.0000
                                                                        Yes: 787
##
    Pickup
                :1083
                                    Median :
                                                 0
                                                      Median :0.0000
##
    Sports Car : 732
                                    Mean
                                            : 3982
                                                      Mean
                                                             :0.7961
##
    Van
                : 612
                                    3rd Ou.: 4633
                                                      3rd Ou.:2.0000
##
    z_SUV
                :1846
                                            :57037
                                    Max.
                                                      Max.
                                                             :5.0000
##
##
       MVR PTS
                          CAR AGE
                                                          URBANICITY
##
           : 0.000
                      Min.
                              : 0.000
                                         Highly Urban/ Urban :5169
    Min.
    1st Qu.: 0.000
                      1st Qu.: 1.000
##
                                         z Highly Rural/ Rural:1360
##
    Median : 1.000
                      Median : 8.000
##
    Mean
            : 1.695
                      Mean
                              : 8.255
##
    3rd Ou.: 3.000
                      3rd Ou.:12.000
                              :28.000
##
    Max.
            :13.000
                      Max.
##
                      NA's
                              :415
```

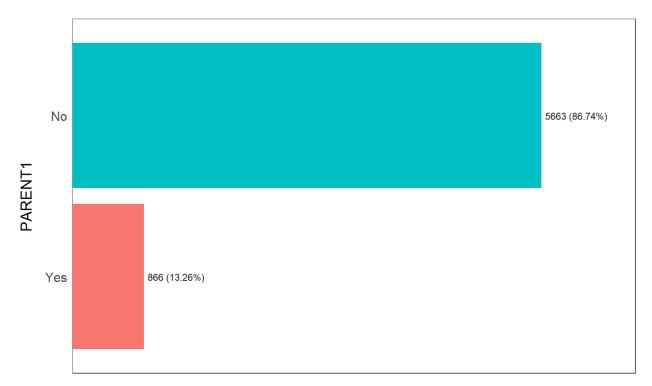
Code

Based on the data summary and bar charts below, there is not a significant amount of NA's in most variables. There are not real issues with zeros present except variables such as KIDSDRIV, HOMEKIDS, OLDCLAIM and CLM\_FREQ. The target variables have the most zeros however we will keep these while removing the rest of the variables with large percentages of zeros. Easily we can see variables with the highest factor levels are most are: drivers that are not single parents, drivers are married, female, finished high school, work blue collar jobs, use the car for leisure, cars are SVU's, not red cars, did not have their license revoked in the past 7 years and most live/work in urban area.

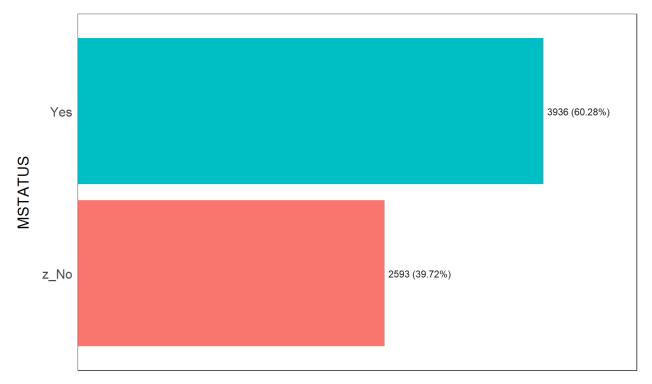
```
status <- df status(train, print results = TRUE)</pre>
##
         variable q_zeros p_zeros q_na p_na q_inf p_inf
                                                           type unique
## 1
                            73.50
     TARGET_FLAG
                     4799
                                     0 0.00
                                                      0 integer
                                                                     2
                                               0
                            73.50
## 2
      TARGET_AMT
                     4799
                                     0 0.00
                                                0
                                                      0 numeric
                                                                  1595
## 3
         KIDSDRIV
                     5735
                            87.84
                                     0 0.00
                                                0
                                                      0 integer
                                                                     5
## 4
              AGE
                             0.00
                                     6 0.09
                                                0
                                                      0 integer
                                                                    57
## 5
        HOMEKIDS
                     4219
                            64.62
                                     0 0.00
                                                      0 integer
                                                0
                                                                     6
## 6
              YOJ
                     512
                             7.84 370 5.67
                                                0
                                                      0 integer
                                                                    20
## 7
           INCOME
                      507
                             7.77 350 5.36
                                                0
                                                      0 numeric
                                                                  5347
## 8
        PARENT1
                      0
                             0.00
                                     0 0.00
                                                0
                                                      0 factor
                                                                     2
## 9
        HOME_VAL
                     1852
                            28.37 358 5.48
                                                      0 numeric
                                                0
                                                                  4121
## 10
        MSTATUS
                             0.00
                                     0 0.00
                                                      0 factor
                                                                     2
                        0
                                                0
## 11
              SEX
                        0
                             0.00
                                     0 0.00
                                                0
                                                      0 factor
                                                                     2
## 12
        EDUCATION
                        0
                             0.00
                                     0 0.00
                                                0
                                                      0 factor
                                                                     5
## 13
                             0.00
                                     0 0.00
                                                      0 factor
                                                                     9
              JOB
## 14
        TRAVTIME
                        0
                             0.00
                                     0 0.00
                                                0
                                                      0 integer
                                                                    95
                                                                     2
## 15
        CAR USE
                        0
                             0.00
                                     0 0.00
                                                0
                                                      0 factor
## 16
         BLUEBOOK
                        0
                             0.00
                                     0 0.00
                                                0
                                                      0 numeric
                                                                  2572
## 17
                        0
                             0.00
                                     0 0.00
                                                                    23
              TIF
                                                0
                                                      0 integer
## 18
         CAR TYPE
                             0.00
                                     0 0.00
                                                      0 factor
                                                                     6
         RED CAR
                             0.00
                                     0 0.00
                                                      0 factor
                                                                     2
## 19
                        0
                                                0
## 20
         OLDCLAIM
                     4006
                          61.36
                                     0 0.00
                                                0
                                                      0 numeric
                                                                  2336
## 21
                     4006
                          61.36
                                     0 0.00
                                                0
                                                      0 integer
        CLM FREQ
                                                                     6
                                                                     2
## 22
         REVOKED
                            0.00
                                     0 0.00
                                                      0 factor
                                                0
## 23
         MVR PTS
                     2967
                            45.44
                                     0 0.00
                                                0
                                                      0 integer
                                                                    13
## 24
         CAR AGE
                        2
                             0.03 415 6.36
                                                      0 integer
                                                                    28
                                                0
## 25 URBANICITY
                        0
                             0.00
                                     0 0.00
                                                                     2
                                                0
                                                      0 factor
```

```
filter(status, p_zeros > 60) %>% .$variable
```

```
## [1] "TARGET_FLAG" "TARGET_AMT" "KIDSDRIV" "HOMEKIDS" "OLDCLAIM"
## [6] "CLM_FREQ"
freq(train2)
```

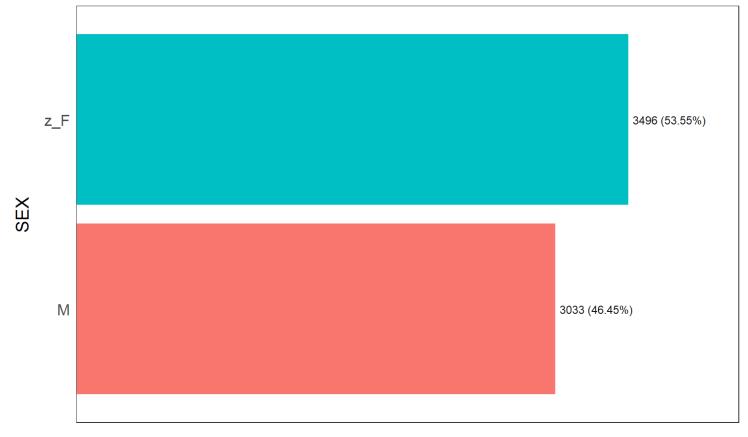


Frequency / (Percentage %)



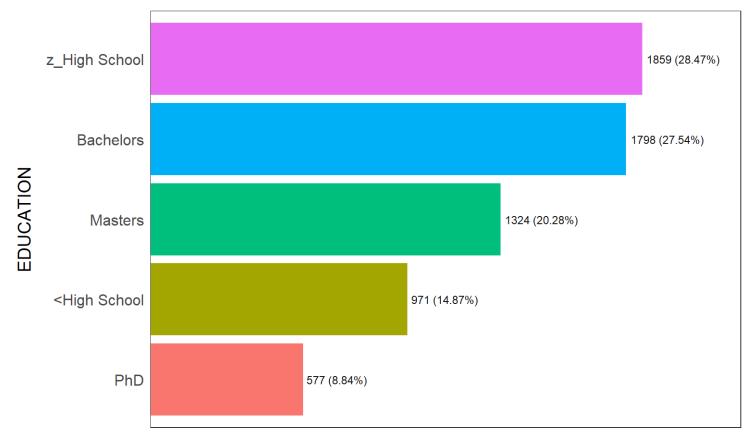
Frequency / (Percentage %)

```
## MSTATUS frequency percentage cumulative_perc
## 1 Yes 3936 60.28 60.28
## 2 z_No 2593 39.72 100.00
```



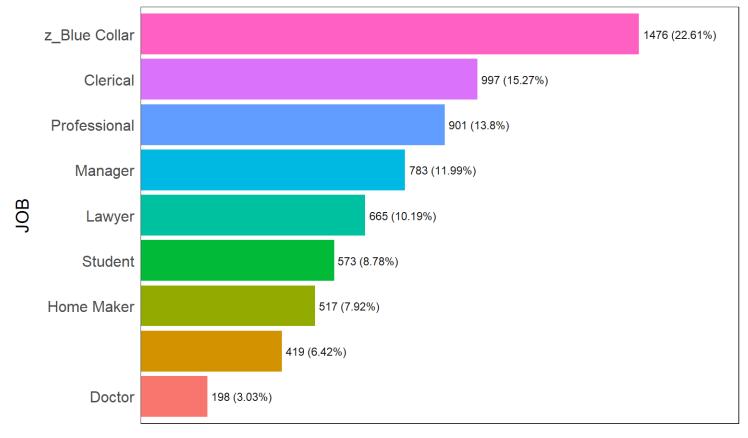
Frequency / (Percentage %)

```
## SEX frequency percentage cumulative_perc
## 1 z_F 3496 53.55 53.55
## 2 M 3033 46.45 100.00
```



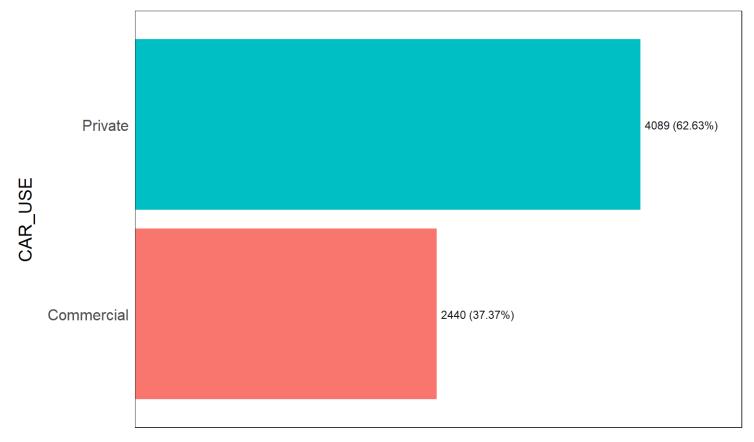
Frequency / (Percentage %)

```
##
         EDUCATION frequency percentage cumulative_perc
## 1 z_High School
                         1859
                                   28.47
## 2
         Bachelors
                         1798
                                   27.54
                                                   56.01
                                   20.28
                                                   76.29
## 3
           Masters
                         1324
## 4
      <High School
                          971
                                   14.87
                                                   91.16
                                    8.84
                                                  100.00
## 5
               PhD
                          577
```



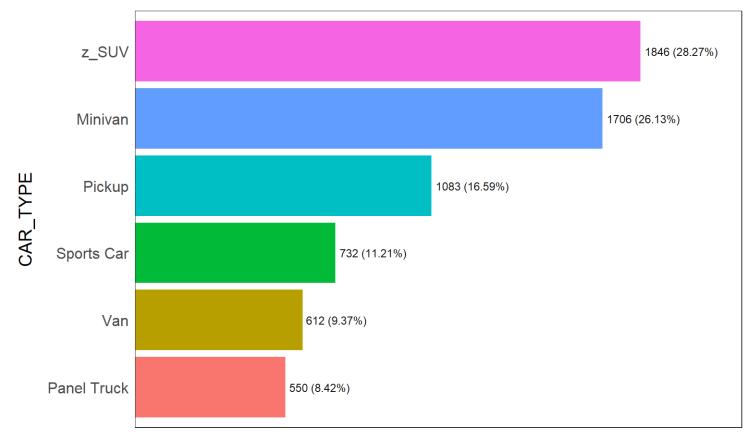
### Frequency / (Percentage %)

```
##
               JOB frequency percentage cumulative_perc
## 1 z_Blue Collar
                         1476
                                   22.61
                                                    22.61
## 2
          Clerical
                          997
                                   15.27
                                                    37.88
## 3 Professional
                          901
                                   13.80
                                                    51.68
## 4
           Manager
                          783
                                   11.99
                                                    63.67
## 5
            Lawyer
                                   10.19
                          665
                                                    73.86
## 6
           Student
                          573
                                    8.78
                                                    82.64
## 7
        Home Maker
                          517
                                    7.92
                                                    90.56
                          419
                                    6.42
                                                    96.98
## 8
## 9
            Doctor
                          198
                                    3.03
                                                   100.00
```



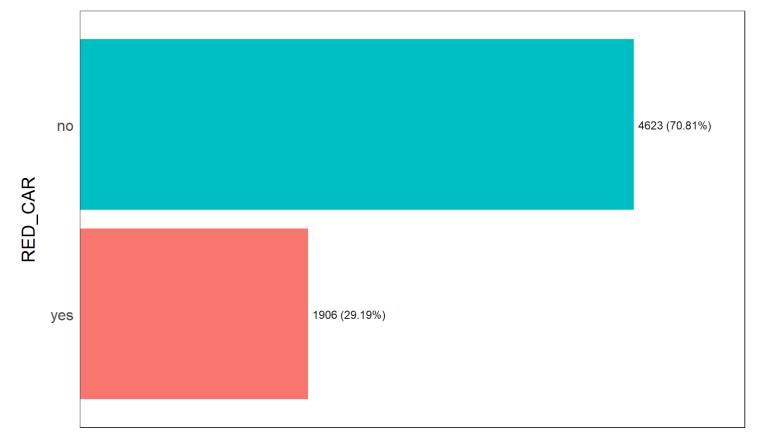
Frequency / (Percentage %)

```
## CAR_USE frequency percentage cumulative_perc
## 1 Private 4089 62.63 62.63
## 2 Commercial 2440 37.37 100.00
```



Frequency / (Percentage %)

|      | 64B T)/BE     |           |            |                 |
|------|---------------|-----------|------------|-----------------|
| ##   | CAR_TYPE      | trequency | percentage | cumulative_perc |
| ## 1 | l z_SUV       | 1846      | 28.27      | 28.27           |
| ## 2 | 2 Minivan     | 1706      | 26.13      | 54.40           |
| ## 3 | 3 Pickup      | 1083      | 16.59      | 70.99           |
| ## 4 | 4 Sports Car  | 732       | 11.21      | 82.20           |
| ## 5 | 5 Van         | 612       | 9.37       | 91.57           |
| ## 6 | 5 Panel Truck | 550       | 8.42       | 100.00          |
|      |               |           |            |                 |



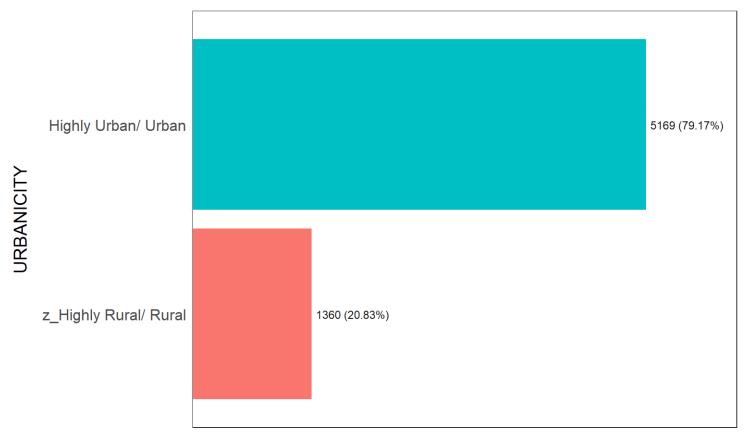
Frequency / (Percentage %)

```
## RED_CAR frequency percentage cumulative_perc
## 1 no 4623 70.81 70.81
## 2 yes 1906 29.19 100.00
```



Frequency / (Percentage %)

```
## REVOKED frequency percentage cumulative_perc
## 1 No 5742 87.95 87.95
## 2 Yes 787 12.05 100.00
```



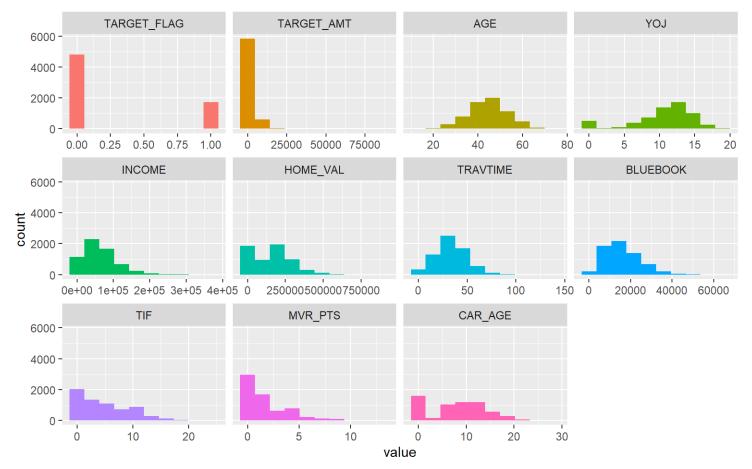
#### Frequency / (Percentage %)

```
## URBANICITY frequency percentage cumulative_perc
## 1 Highly Urban/ Urban 5169 79.17 79.17
## 2 z_Highly Rural/ Rural 1360 20.83 100.00

## [1] "Variables processed: PARENT1, MSTATUS, SEX, EDUCATION, JOB, CAR_USE, CAR_TYPE, RED_CAR,
REVOKED, URBANICITY"
```

We can determine the skewness and kurtosis of the data. Looking at the distributions of the remaining variables, we can see that the following variables are all skewed right. We can also see variables with skewness and high kurtosis (indicating outliers). As seen before visually, we can verify here that YOJ and INCOME are highly skewed and have high kurtosis. Also, BLUEBOOK, TIF and MVR\_PTS are also similar.

```
plot_num(train2)
```



Below we can see the Mean, Standard deviation, Variation Coefficient and P values for each variable.

### profiling\_num(train2)

| <b>variable</b><br><chr></chr> | mean<br><dbl></dbl> | std_dev<br><dbl></dbl> | variation_coef<br><dbl></dbl> |      | <b>p</b><br><dbl></dbl> | <b>p_25</b><br><dbl></dbl> | <b>p_50</b> <dbl></dbl> | <b>p_75</b><br><dbl></dbl> | <b>p_95</b><br><dbl></dbl> |
|--------------------------------|---------------------|------------------------|-------------------------------|------|-------------------------|----------------------------|-------------------------|----------------------------|----------------------------|
| TARGET_FLAG                    | 2.649717e-01        | 4.413519e-01           | 1.6656570                     | 0    | 0                       | 0.0                        | 0                       | 1.0                        | 1.0                        |
| TARGET_AMT                     | 1.491023e+03        | 4.480879e+03           | 3.0052374                     | 0    | 0                       | 0.0                        | 0                       | 1102.0                     | 6503.2                     |
| AGE                            | 4.484884e+01        | 8.595915e+00           | 0.1916641                     | 25   | 31                      | 39.0                       | 45                      | 51.0                       | 59.0                       |
| YOJ                            | 1.049083e+01        | 4.122421e+00           | 0.3929548                     | 0    | 0                       | 9.0                        | 11                      | 13.0                       | 15.0                       |
| INCOME                         | 6.155210e+04        | 4.724058e+04           | 0.7674893                     | 0    | 0                       | 27645.5                    | 54005                   | 85696.5                    | 151532.3                   |
| HOME_VAL                       | 1.541878e+05        | 1.287673e+05           | 0.8351327                     | 0    | 0                       | 0.0                        | 160945                  | 238750.0                   | 372763.5                   |
| TRAVTIME                       | 3.357896e+01        | 1.598681e+01           | 0.4760961                     | 5    | 7                       | 23.0                       | 33                      | 44.0                       | 61.0                       |
| BLUEBOOK                       | 1.568357e+04        | 8.414535e+03           | 0.5365192                     | 1500 | 4872                    | 9260.0                     | 14440                   | 20800.0                    | 31000.0                    |
| TIF                            | 5.357482e+00        | 4.158576e+00           | 0.7762184                     | 1    | 1                       | 1.0                        | 4                       | 7.0                        | 13.0                       |
| MVR_PTS                        | 1.694900e+00        | 2.146455e+00           | 1.2664198                     | 0    | 0                       | 0.0                        | 1                       | 3.0                        | 6.0                        |

# **Data Preparation**

We prepared the data in the previous section which included transformation of variables that contained special characters and removing zeros. The remaining preparation includes imputing missing NA values. We used the Hmisc package. We applied this to AGE, YOJ, INCOME and CAR\_AGE. In this section we created a new variable called PTSAGE.

```
train2$AGE<-impute(train2$AGE, median)
train2$YOJ<-impute(train2$YOJ, median)
train2$INCOME<-impute(train2$INCOME, median)
train2$CAR_AGE<-impute(train2$CAR_AGE, median)

eval$AGE<-impute(eval$AGE, median)
eval$YOJ<-impute(eval$YOJ, median)
eval$INCOME<-impute(eval$INCOME, median)
eval$CAR_AGE<-impute(eval$CAR_AGE, median)</pre>
```

#### Create new variable

We created new variable which is PTSAGE = MVR\_PTS/AGE. This variable is equal to MVR\_PTS/AGE. This variable indicates that if the ratio is higher than one is a driver with more points.

```
train2$PTSAGE <- train2$MVR_PTS/train2$AGE
test$PTSAGE <- test$MVR_PTS/test$AGE

train2 <- dplyr::select(train2, -c(MVR_PTS,AGE))

test <- dplyr::select(test, -c(MVR_PTS,AGE))</pre>
```

## **Build Models**

### **Predicting car crash**

All predictors and their corresponding coefficients are within the theoretical effect, except for SEX. The theoretical effect suggest that females are more at risk, but the model has a negative coefficient

suggesting the opposite. SEX and YOJ is not statistically significant therefore we will not continue with the variable. Single parents were suggested more likely to be involved in an accident according to the model while Urban City Rural suggests less of a risk. The red car theory also suggests less risk but is insignificant based on its p-value. We removed contradicting and insignificant variables in model 2. The variable we created, PTSAGE also tended to be significant with a corresponding coefficient as well. In the model, we selected the following variables.

```
model1 = glm(TARGET FLAG ~ YOJ + INCOME + PARENT1 + HOME VAL + MSTATUS + SEX + EDUCATION + JOB +
TRAVTIME + CAR_USE + TIF + CAR_TYPE + RED_CAR + REVOKED + URBANICITY + PTSAGE, data = train2, family
= 'binomial')
summary(model1)
##
## Call:
## glm(formula = TARGET_FLAG ~ YOJ + INCOME + PARENT1 + HOME_VAL +
      MSTATUS + SEX + EDUCATION + JOB + TRAVTIME + CAR USE + TIF +
      CAR_TYPE + RED_CAR + REVOKED + URBANICITY + PTSAGE, family = "binomial",
##
##
      data = train2)
##
## Deviance Residuals:
      Min 1Q Median
                                 3Q
                                         Max
## -2.1603 -0.7234 -0.4181 0.6649
                                      3.0602
##
## Coefficients:
##
                                   Estimate Std. Error z value Pr(>|z|)
                                 -1.154e+00 3.097e-01 -3.727 0.000194 ***
## (Intercept)
## YOJ
                                -6.191e-03 9.490e-03 -0.652 0.514169
## INCOME
                                 -2.730e-06 1.238e-06 -2.204 0.027514 *
## PARENT1Yes
                                 5.639e-01 1.047e-01 5.383 7.32e-08 ***
## HOME_VAL
                                -1.351e-06 3.913e-07 -3.454 0.000553 ***
## MSTATUSz No
                                 3.830e-01 9.266e-02 4.133 3.58e-05 ***
                                -2.449e-01 1.175e-01 -2.085 0.037062 *
## SEXz F
                                -3.601e-01 1.244e-01 -2.896 0.003784 **
## EDUCATIONBachelors
## EDUCATIONMasters
                                -3.924e-01 1.868e-01 -2.101 0.035649 *
                                -1.700e-01 2.270e-01 -0.749 0.453831
## EDUCATIONPhD
## EDUCATIONz_High School
                                 7.008e-02 1.083e-01 0.647 0.517416
                                 4.164e-01 2.240e-01 1.859 0.063050
## JOBClerical
                                -6.475e-01 3.043e-01 -2.128 0.033362 *
## JOBDoctor
## JOBHome Maker
                                 2.450e-01 2.379e-01 1.030 0.303225
## JOBLawyer
                                 9.244e-02 1.911e-01 0.484 0.628575
## JOBManager
                                -6.692e-01 1.978e-01 -3.383 0.000717 ***
                                 8.490e-02 2.034e-01 0.417 0.676417
## JOBProfessional
## JOBStudent
                                 3.574e-01 2.444e-01 1.462 0.143642
## JOBz_Blue Collar
                                 2.867e-01 2.122e-01 1.351 0.176615
## TRAVTIME
                                 1.593e-02 2.122e-03 7.509 5.94e-14 ***
## CAR_USEPrivate
                                 -6.998e-01 1.050e-01 -6.665 2.64e-11 ***
                                 -5.058e-02 8.294e-03 -6.099 1.07e-09 ***
## TIF
                                 3.056e-01 1.613e-01 1.895 0.058144
## CAR TYPEPanel Truck
## CAR TYPEPickup
                                 5.584e-01 1.151e-01 4.853 1.22e-06 ***
## CAR_TYPESports Car
                                 1.199e+00 1.374e-01 8.724 < 2e-16 ***
## CAR TYPEVan
                                 4.925e-01 1.393e-01 3.536 0.000407 ***
                                  9.610e-01 1.162e-01 8.272 < 2e-16 ***
## CAR_TYPEz_SUV
## RED CARyes
                                 -5.146e-02 9.856e-02 -0.522 0.601606
## REVOKEDYes
                              7.648e-01 9.198e-02 8.315 < 2e-16 ***
```

```
## URBANICITYz_Highly Rural/ Rural -2.436e+00 1.255e-01 -19.415 < 2e-16 ***

## PTSAGE 5.356e+00 5.792e-01 9.247 < 2e-16 ***

## ---

## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1

##

## (Dispersion parameter for binomial family taken to be 1)

##

## Null deviance: 7129.6 on 6170 degrees of freedom

## Residual deviance: 5609.8 on 6140 degrees of freedom

## (358 observations deleted due to missingness)

## AIC: 5671.8

##

## Number of Fisher Scoring iterations: 5
```

However, we removed variables that deemed insufficient. In this model, all coefficients are in line with their theoretical effects. The only concern was that most job categories are not statistically significant and for the next model, well go ahead and remove these.

```
model2 = glm(TARGET_FLAG ~ INCOME + PARENT1 + HOME_VAL + MSTATUS + EDUCATION + TRAVTIME + CAR_USE +
TIF + CAR TYPE + REVOKED + URBANICITY + PTSAGE, data = train2, family = 'binomial')
summary(model2)
##
## Call:
### glm(formula = TARGET_FLAG ~ INCOME + PARENT1 + HOME_VAL + MSTATUS +
       EDUCATION + TRAVTIME + CAR USE + TIF + CAR TYPE + REVOKED +
##
      URBANICITY + PTSAGE, family = "binomial", data = train2)
##
## Deviance Residuals:
      Min
               1Q Median
                                  3Q
                                         Max
## -2.1696 -0.7337 -0.4349 0.6606
                                       3.0671
##
## Coefficients:
                                    Estimate Std. Error z value Pr(>|z|)
##
## (Intercept)
                                 -8.296e-01 1.684e-01 -4.928 8.31e-07 ***
## INCOME
                                 -4.457e-06 1.120e-06 -3.981 6.87e-05 ***
## PARENT1Yes
                                 5.555e-01 1.031e-01 5.385 7.22e-08 ***
## HOME VAL
                                 -1.425e-06 3.774e-07 -3.775 0.000160 ***
                                  3.718e-01 9.037e-02 4.115 3.88e-05 ***
## MSTATUSz No
## EDUCATIONBachelors
                                 -5.966e-01 1.115e-01 -5.352 8.68e-08 ***
                                 -6.731e-01 1.251e-01 -5.380 7.44e-08 ***
## EDUCATIONMasters
## EDUCATIONPhD
                                 -6.456e-01 1.665e-01 -3.877 0.000106 ***
## EDUCATIONz_High School
                                 -4.559e-02 1.044e-01 -0.437 0.662453
                                  1.646e-02 2.102e-03
                                                        7.827 4.99e-15 ***
## TRAVTIME
## CAR USEPrivate
                                  -8.303e-01 8.391e-02 -9.895 < 2e-16 ***
                                 -4.973e-02 8.240e-03 -6.035 1.59e-09 ***
## TIF
## CAR TYPEPanel Truck
                                  2.685e-01 1.481e-01 1.813 0.069811 .
## CAR_TYPEPickup
                                  5.028e-01 1.118e-01 4.496 6.93e-06 ***
## CAR_TYPESports Car
                                  1.044e+00 1.186e-01 8.808 < 2e-16 ***
                                  4.819e-01 1.342e-01 3.590 0.000330 ***
## CAR_TYPEVan
                                  8.294e-01 9.490e-02 8.739 < 2e-16 ***
## CAR_TYPEz_SUV
                                  7.795e-01 9.108e-02
                                                         8.559 < 2e-16 ***
## REVOKEDYes
## URBANICITYz_Highly Rural / Rural -2.360e+00 1.250e-01 -18.875 < 2e-16 ***
```

After removing the unnecessary variables, all coefficients fall in line with their theoretical effects.

The model has a majority of the variables with significant p-values, with the exception of 2 categories of education (high school) and car type (truck). All of the coefficients of the variables also fall in line with theoretical effects.

#### **Amount Predicted**

A lot of the variables are insignificant, which makes sense. Most of these variables' theoretical effects Are in line with their probabilities influencing accidents and not claim amount. We looked At the claim amount the significant variables. Marital status suggests higher payments claim which is not what would originally be expected. The positive coefficient of BLUEBOOK makes sense since the company measures value for vehicles and a higher BLUEBOOK value suggests a higher payout. CAR\_AGE is also in line with theoretical effect. Older cars depreciate in cost a majority of the time. In the next model we removed the insignificant predictors except for car type.

```
train2 claims = train2 %>% filter(TARGET FLAG == 1)
test claims = test %>% filter(TARGET FLAG == 1)
linearmodel1 = lm(TARGET_AMT ~ .-TARGET_FLAG, data = train2_claims)
summary(linearmodel1)
##
## lm(formula = TARGET_AMT ~ . - TARGET_FLAG, data = train2_claims)
##
## Residuals:
##
   Min
             1Q Median
                          3Q
                                 Max
   -8473 -3015 -1393
                          568 76295
##
## Coefficients:
##
                                    Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                   3.085e+03 1.773e+03 1.741 0.081949 .
## YOJ
                                   4.300e+01 5.164e+01 0.833 0.405148
                                  -4.142e-03 7.301e-03 -0.567 0.570612
## INCOME
## PARENT1Yes
                                  -3.944e+02 5.176e+02 -0.762 0.446170
## HOME_VAL
                                   1.232e-03 2.192e-03 0.562 0.574090
## MSTATUSz No
                                   1.161e+03 5.091e+02 2.281 0.022660 *
```

```
## SEXz F
                                 -1.011e+03 7.043e+02 -1.436 0.151154
## EDUCATIONBachelors
                                 8.035e+01 6.935e+02 0.116 0.907772
                                  1.442e+03 1.182e+03
## EDUCATIONMasters
                                                      1.220 0.222527
## EDUCATIONPhD
                                 1.492e+03 1.393e+03 1.071 0.284439
## EDUCATIONz_High School
                                -7.167e+02 5.571e+02 -1.287 0.198413
## JOBClerical
                                 6.019e+02 1.300e+03 0.463 0.643432
                                -1.132e+03 1.927e+03 -0.587 0.557010
## JOBDoctor
                                 1.299e+03 1.359e+03 0.956 0.339060
## JOBHome Maker
## JOBLawyer
                                 9.975e+02 1.103e+03 0.904 0.366077
## JOBManager
                                -1.581e+02 1.193e+03 -0.133 0.894599
## JOBProfessional
                                 2.152e+03 1.219e+03 1.766 0.077621 .
                                1.523e+03 1.385e+03 1.099 0.271811
## JOBStudent
                                 1.619e+03 1.241e+03 1.304 0.192348
## JOBz Blue Collar
                               -2.845e+00 1.181e+01 -0.241 0.809624
## TRAVTIME
## CAR USEPrivate
                               -1.720e+02 5.619e+02 -0.306 0.759581
## BLUEBOOK
                                1.186e-01 3.280e-02 3.617 0.000308 ***
                                 3.672e+00 4.486e+01 0.082 0.934772
## TIF
                            -5.591e+02 1.028e+03 -0.544 0.586808
## CAR_TYPEPanel Truck
## CAR TYPEPickup
                                1.181e+01 6.455e+02 0.018 0.985405
## CAR TYPESports Car
                                1.345e+03 7.953e+02 1.691 0.091001 .
## CAR TYPEVan
                                -4.801e+02 8.319e+02 -0.577 0.563937
                                 8.016e+02 7.101e+02 1.129 0.259130
## CAR TYPEz SUV
## RED_CARyes
                                -1.670e+01 5.347e+02 -0.031 0.975087
## REVOKEDYes
                                -9.291e+02 4.458e+02 -2.084 0.037277 *
## CAR AGE
                                 -1.147e+02 4.753e+01 -2.414 0.015877 *
## URBANICITYz_Highly Rural/ Rural -5.489e+02 8.108e+02 -0.677 0.498498
                                  2.351e+03 2.599e+03 0.904 0.365915
## PTSAGE
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 7210 on 1599 degrees of freedom
    (98 observations deleted due to missingness)
## Multiple R-squared: 0.03284,
                                  Adjusted R-squared: 0.01349
## F-statistic: 1.697 on 32 and 1599 DF, p-value: 0.009073
```

A lot of the variables are insignificant so we will limit the variables in the next model to make it more significant.

The predictors' coefficients all align with theoretical values. The only issue would be car type not having a significant p-value. We removed this in the final model and keep car age along with BLUEBOOK value and Marital Status.

```
linearmodel2 = lm(TARGET_AMT ~ MSTATUS + BLUEBOOK + CAR_AGE, data = train2_claims)
summary(linearmodel2)
##
## Call:
## lm(formula = TARGET_AMT ~ MSTATUS + BLUEBOOK + CAR_AGE, data = train2_claims)
##
## Residuals:
## Min   1Q Median   3Q   Max
## -7721 -3027 -1490   351   78332
##
## Coefficients:
```

```
## Estimate Std. Error t value Pr(>|t|)
## (Intercept) 4339.86307 423.06857 10.258 < 2e-16 ***
## MSTATUSz_No 754.61699 347.16539 2.174 0.0299 *
## BLUEBOOK 0.09451 0.02106 4.487 7.68e-06 ***
## CAR_AGE -60.72690 33.03295 -1.838 0.0662 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 7200 on 1726 degrees of freedom
## Multiple R-squared: 0.01471, Adjusted R-squared: 0.013
## F-statistic: 8.591 on 3 and 1726 DF, p-value: 1.163e-05
```

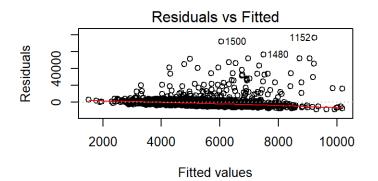
The coefficients are in line with theoretical effects in this model.

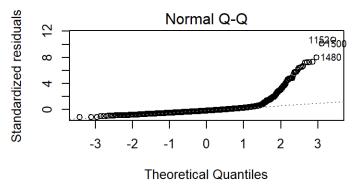
## **Select Models**

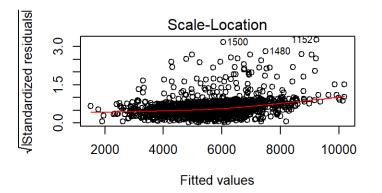
#### **Linear Models**

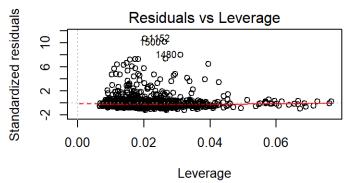
When analyzing the r-squared value for each of the linear models we notice that each performed relatively poor. The r-squared values were 0.03284 and 0.01529 for models 1 and 2 respectively. The f-statistic for all models also appeared to be significant. When viewing the plots of the models the biggest issues in each of the models is the Normal Q-Q plot. The quantile points do not appear to lie on the theoretical normal line. The models are ideally not what we would consider moving forward with however, we proceeded with Model 2 which has a better r-squared and has variables that make sense regarding claim amount and a probability of not crashing.

Model 1

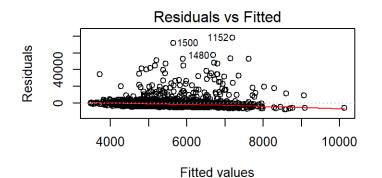


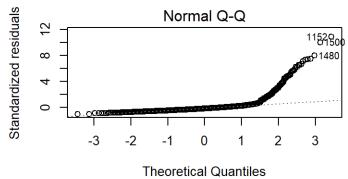


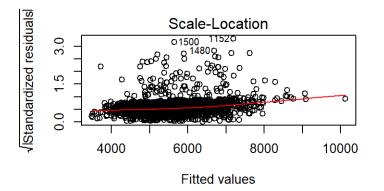


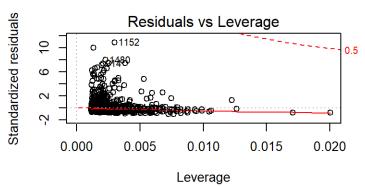


Model 2









```
amt = test_claims$TARGET_AMT
summary(test_claims)
```

```
##
     TARGET FLAG
                    TARGET_AMT
                                           YOJ
                                                            INCOME
                                                                          PARENT1
##
    Min.
           :1
                  Min.
                          : 159.2
                                      Min.
                                              : 0.00
                                                       Min.
                                                                      0
                                                                          No :275
                                                              :
                  1st Qu.: 2632.2
                                                        1st Qu.: 17853
##
    1st Qu.:1
                                      1st Qu.: 9.00
                                                                          Yes: 81
                                                       Median : 41299
    Median :1
                  Median : 4159.5
                                      Median :11.00
##
                          : 5616.0
                                      Mean
                                              :10.08
                                                               : 49377
##
    Mean
           :1
                  Mean
                                                       Mean
                  3rd Qu.: 5727.7
                                      3rd Qu.:13.00
                                                        3rd Qu.: 70128
##
    3rd Qu.:1
##
    Max.
            :1
                  Max.
                          :60838.1
                                      Max.
                                              :19.00
                                                       Max.
                                                               :320127
##
                                      NA's
                                              :24
                                                        NA's
                                                               :16
##
       HOME_VAL
                       MSTATUS
                                    SEX
                                                       EDUCATION
                                                                                JOB
##
    Min.
                       Yes :172
                                     :162
                                              <High School : 58
                                                                    z Blue Collar:97
##
    1st Qu.:
                  0
                       z No:184
                                   z F:194
                                              Bachelors
                                                            : 84
                                                                    Clerical
                                                                                  :66
                                                            : 55
                                                                    Student
##
    Median :101563
                                              Masters
                                                                                  :46
##
    Mean
            :108545
                                              PhD
                                                            : 18
                                                                    Home Maker
                                                                                  :37
    3rd Qu.:190761
##
                                              z_High School:141
                                                                    Professional:36
##
            :750455
                                                                                  :25
    Max.
                                                                                  :49
##
    NA's
            :18
                                                                    (Other)
```

```
##
       TRAVTIME
                           CAR USE
                                         BLUEBOOK
                                                            TIF
##
          : 5.00
                    Commercial:178
                                             : 1500
                                                              : 1.000
   Min.
                                                       Min.
##
    1st Qu.:24.00
                    Private
                              :178
                                      1st Qu.: 7338
                                                       1st Qu.: 1.000
    Median :35.00
                                      Median :12245
                                                       Median : 4.000
##
##
          :35.17
                                      Mean
                                             :14643
                                                             : 4.747
    Mean
                                                       Mean
    3rd Ou.:46.00
                                      3rd Ou.:20215
                                                       3rd Ou.: 7.000
##
    Max.
           :81.00
                                      Max.
                                             :62240
                                                       Max.
                                                              :18.000
##
##
           CAR_TYPE
                      RED CAR
                                 REVOKED
                                               CAR_AGE
##
    Minivan
                      no:254
                                 No :297
                                           Min. : 1.000
               : 65
   Panel Truck: 35
                                           1st Qu.: 1.000
##
                      yes:102
                                 Yes: 59
              : 76
                                           Median : 7.000
##
   Pickup
    Sports Car: 49
                                                   : 7.061
##
                                           Mean
                                           3rd Qu.:10.750
##
   Van
               : 29
##
    z SUV
               :102
                                           Max.
                                                   :22.000
##
                                           NA's
                                                   :30
##
                    URBANICITY
                                     PTSAGE
##
    Highly Urban/ Urban :343
                                 Min.
                                        :0.00000
##
    z Highly Rural/ Rural: 13
                                 1st Qu.:0.00000
##
                                 Median :0.04651
##
                                        :0.06580
                                 Mean
##
                                 3rd Ou.:0.10217
##
                                 Max.
                                        :0.42308
##
```

```
as.matrix(c(mean((amt - predict.lm(linearmodel1, newdata = test_claims))^2, na.rm = TRUE), mean((amt - predict.lm(linearmodel2, newdata = test_claims))^2, na.rm = TRUE), mean((amt - predict.lm(linearmodel2, newdata = test_claims))^2, na.rm = TRUE)))
## [,1]
## [1,] 45889850
## [2,] 47757957
## [3,] 47757957
```

### **Logit Models**

To decide on which model should be selected, we used ANOVA and McFaddens R^2. When using ANOVA, we looked for the widest gap between the null and residual deviance. Below is the ANOVA for the original model with all variables:

#### Model 1

|                 | <b>Df</b><br><int></int> | Deviance<br><dbl></dbl> | Resid. Df <int></int> | Resid. Dev<br><dbl></dbl> | Pr(>Chi)<br><dbl></dbl> |
|-----------------|--------------------------|-------------------------|-----------------------|---------------------------|-------------------------|
| NULL            | NA                       | NA                      | 6170                  | 7129.644                  | NA                      |
| YOJ             | 1                        | 29.14213465             | 6169                  | 7100.502                  | 6.725823e-08            |
| INCOME          | 1                        | 98.00828250             | 6168                  | 7002.494                  | 4.166363e-23            |
| PARENT1         | 1                        | 133.87291895            | 6167                  | 6868.621                  | 5.824694e-31            |
| HOME_VAL        | 1                        | 51.83590734             | 6166                  | 6816.785                  | 6.033820e-13            |
| MSTATUS         | 1                        | 9.14597532              | 6165                  | 6807.639                  | 2.492657e-03            |
| SEX             | 1                        | 0.07913537              | 6164                  | 6807.560                  | 7.784726e-01            |
| EDUCATION       | 4                        | 48.58709140             | 6160                  | 6758.973                  | 7.119621e-10            |
| JOB             | 8                        | 95.41559296             | 6152                  | 6663.557                  | 3.681017e-17            |
| TRAVTIME        | 1                        | 11.45353540             | 6151                  | 6652.103                  | 7.135811e-04            |
| 1-10 of 17 rows |                          |                         |                       |                           | Previous 1 2 Next       |

#### Model 2

|           | <b>Df</b><br><int></int> | Deviance<br><dbl></dbl> | Resid. Df <int></int> | Resid. Dev<br><dbl></dbl> | Pr(>Chi)<br><dbl></dbl> |
|-----------|--------------------------|-------------------------|-----------------------|---------------------------|-------------------------|
| NULL      | NA                       | NA                      | 6170                  | 7129.644                  | NA                      |
| INCOME    | 1                        | 122.547766              | 6169                  | 7007.096                  | 1.751474e-28            |
| PARENT1   | 1                        | 135.188140              | 6168                  | 6871.908                  | 3.003199e-31            |
| HOME_VAL  | 1                        | 54.600254               | 6167                  | 6817.308                  | 1.477165e-13            |
| MSTATUS   | 1                        | 9.462215                | 6166                  | 6807.846                  | 2.097476e-03            |
| EDUCATION | 4                        | 47.645200               | 6162                  | 6760.200                  | 1.118983e-09            |
| TRAVTIME  | 1                        | 14.901210               | 6161                  | 6745.299                  | 1.132903e-04            |
| CAR_USE   | 1                        | 103.782825              | 6160                  | 6641.516                  | 2.257537e-24            |
| TIF       | 1                        | 41.372012               | 6159                  | 6600.144                  | 1.258464e-10            |
| CAR_TYPE  | 5                        | 100.318636              | 6154                  | 6499.826                  | 4.527909e-20            |

The ANOVA for each model is in order above, as are the McFadden scores. Based on this information, Model 2 had a slightly lower R2 than Model 1, therefore it makes the most sense as far as variable coefficients and AIC. Testing this model on the prediction set, we get an accuracy of 78%.

```
fitted.results = predict(model2, test, type = 'response')
fitted.results = ifelse(fitted.results > 0.5, 1, 0)
misClasificError = mean(fitted.results != test$TARGET_FLAG, na.rm = TRUE)
print(paste('Accurancy', round(1-misClasificError, 3)))
## [1] "Accurancy 0.784"
```

## **Make Predictions**

Predictions can be found in the following:

https://github.com/Rajwantmishra/DATA621 CR4/blob/master/HW4/linear model eval.csv

https://github.com/Rajwantmishra/DATA621 CR4/blob/master/HW4/logistic model eval.csv

# **Appendix**

https://github.com/Rajwantmishra/DATA621 CR4/blob/master/HW4/Homework4 Final.Rmd

# Thank you