# Priyam Gupta

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## Technical skills

Programming Languages: C++, Python, SQL.

Data Science and Analytics: Exploratory Data Analysis (EDA), Data analysis, Data Visualization, Statistical analysis, Web Scraping, and automation.

Libraries/Frameworks: Pandas, Numpy, Sqlalchemy, Matplotlib, Seaborn, Plotly, BeautifulSoup, Selenium.

Dev Tools: VS code, Google Colab, MySQL Workbench, Power BI, Microsoft Excel.

## Work Experience and Internships

#### Data Analyst Intern

Feb 2025 - Present

Alarth Green Private Limited, Delhi, India

- Collected, cleaned, and analyzed 50,000+ data points to extract meaningful insights, improving data accuracy and usability.
- Developed interactive data visualizations and dashboards to support climate initiatives and improve decision making.
- Automated extraction and processing of 30+ datasets from legacy systems using Python, reducing manual effort significantly.
- Improved efficiency and accessibility of climate data reporting by 80%, supporting 3+ sustainability projects.

#### Research Internship

June 2024 - July 2024

Indian Institute of Technology, Roorkee, India

- Developed a **piecewise linear approximation (PWL)** of the **GeLU activation function** with an approximation error of **less than 5%**, optimizing computational efficiency for **edge computing**.
- Conducted **theoretical analysis**, implemented the PWL technique, and evaluated real-world performance, improving deep learning inference speed while minimizing resource usage.
- Presented research findings through a **technical report and presentation**, showcasing the impact of optimized activation functions in **energy-efficient AI applications**.

#### **Projects**

# Customer Acquisition Revenue Analysis

Github 🗹

(Pandas, Plotly, sqlalchemy, MySQL, Power BI)

- $\circ$  Analyzed customer acquisition decline of 46% using advanced SQL queries (CTEs, window functions) and Python (pandas, plotly) to investigate multi-dimensional data across geographic markets and revenue trends
- $\circ$  Discovered \$789,951 in hidden revenue through comprehensive data analysis, identifying successful premium market transformation where existing customers increased spending by 40-160% despite reduced acquisition volume
- $\circ$  Developed executive dashboard with real-time KPI monitoring and interactive visualizations, providing strategic recommendations that revealed **USA market generated** +\$490,000 and France +\$242,000 additional revenue

#### US Housing App (Dashboard)

Github 🗹

(Python, Shiny, Plotly, Pandas)

- Developed interactive web application using Python Shiny framework to analyze 3 housing datasets with 70+ months of time-series data, implementing on 50 US states.
- Built dynamic dashboard with Plotly visualizations featuring 3 core modules (pricing, inventory, listings) and real-time filtering with state selection and date range controls
- Deployed to shinyapps.io with responsive UI, dark mode functionality, and percentage change calculations supporting multiple concurrent users

#### Education

#### Gurukul kangri (Deemed to be University), Haridwar, India.

Nov 2022 - Present

Bachelor of Technology, Computer Science and Engineering

o CGPA: 8.51 (Till 5th Semester)