

# Priyam Gupta

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## Technical skills

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**Programming Languages:** C++, Python, SQL.

**Data Science and Analytics:** Exploratory Data Analysis (EDA), Data analysis, Data Visualization, Statistical analysis, Web Scraping, and automation.

**Libraries/Frameworks:** Pandas, Numpy, Sqlalchemy, Matplotlib, Seaborn, Plotly, BeautifulSoup, Selenium.

**Dev Tools:** VS code, Google Colab, MySQL Workbench, Power BI, Microsoft Excel.

## Work Experience and Internships

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### Data Analyst Intern

Feb 2025 – Present

*The Social Purpose Trust, Delhi, India*

- Collected, cleaned, and analyzed **50,000+ data points** to extract meaningful insights, improving data accuracy and usability.
- Developed interactive **data visualizations and dashboards** to support climate initiatives and **improve decision making**.
- Automated extraction and processing of **30+ datasets** from legacy systems using **Python**, reducing manual effort significantly.
- Improved efficiency and accessibility of climate data reporting by **80%**, supporting **3+ sustainability projects**.

### Research Internship

June 2024 – July 2024

*Indian Institute of Technology, Roorkee, India*

- Developed a **piecewise linear approximation (PWL)** of the **GeLU activation function** with an approximation error of **less than 5%**, optimizing computational efficiency for **edge computing**.
- Conducted **theoretical analysis**, implemented the PWL technique, and evaluated real-world performance, improving deep learning inference speed while minimizing resource usage.
- Presented research findings through a **technical report and presentation**, showcasing the impact of optimized activation functions in **energy-efficient AI applications**.

## Projects

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### Customer Acquisition Revenue Analysis

*Github* [🔗](#)

*(Pandas, Plotly, sqlalchemy, MySQL, Power BI)*

- Analyzed customer acquisition decline of **46%** using advanced SQL queries (CTEs, window functions) and Python (pandas, plotly) to investigate multi-dimensional data across geographic markets and revenue trends
- Discovered **\$789,951** in hidden revenue through comprehensive data analysis, identifying successful premium market transformation where existing customers increased spending by **40-160%** despite reduced acquisition volume
- Developed executive dashboard with real-time KPI monitoring and interactive visualizations, providing strategic recommendations that revealed **USA market generated +\$490,000 and France +\$242,000 additional revenue**

### US Housing App (Dashboard)

*Github* [🔗](#)

*(Python, Shiny, Plotly, Pandas)*

- Developed interactive web application** using **Python Shiny framework** to analyze **3 housing datasets** with **70+ months** of time-series data, implementing on **50 US states**.
- Built dynamic dashboard** with **Plotly visualizations** featuring **3 core modules** (pricing, inventory, listings) and **real-time filtering** with state selection and date range controls
- Deployed to shinyapps.io** with **responsive UI**, dark mode functionality, and **percentage change calculations** supporting multiple concurrent users

## Education

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**Gurukul kangri (Deemed to be University), Haridwar, India.**

Nov 2022 – Present

*Bachelor of Technology, Computer Science and Engineering*

- CGPA: 8.51 (Till 5th Semester)