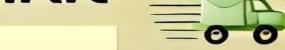
blinkit





Introducing

Blinkit - India's Fastest Grocery Delivery Service!



Blinkit is a leading online grocery delivery platform in India, renowned for its lightning-fast service. Formerly known as Grofers, it rebranded to emphasize its mission—delivering essentials in the blink of an eye.

Founded in 2013, Blinkit has transformed grocery shopping by offering a vast selection of fresh produce, household essentials, and more, delivered right to your doorstep in record time.



Business Requirements

To conduct a comprehensive analysis of Blinkit's sales performance, customer satisfaction, and inventory distribution to identify key insights and opportunities for optimization using various KPls and visualizations in Excel.



KPl's Requirements:

- 1. Total Sales: The overall revenue generated from all items sold.
- 2. Average Sales: The average revenue per sale.
- 3. Number of Items: The total count of different items sold.
- 4. Average Rating: The average customer rating for items sold.



Visualization Requirements

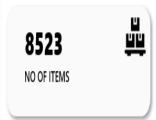
- 1. Total Sales by Fat Content
- 2. Total Sales by Item Type
- 3. Fat Content by Outlet for Total Sales
- 4. Sales by Outlet Size
- 5. Sales by Outlet Location
- 6. All Metrics by Outlet Type



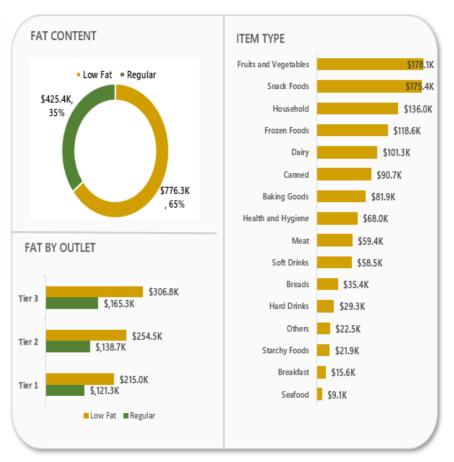
Dashboard:





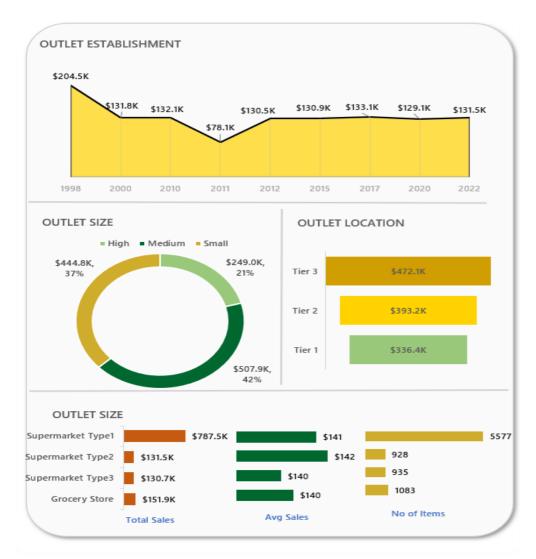






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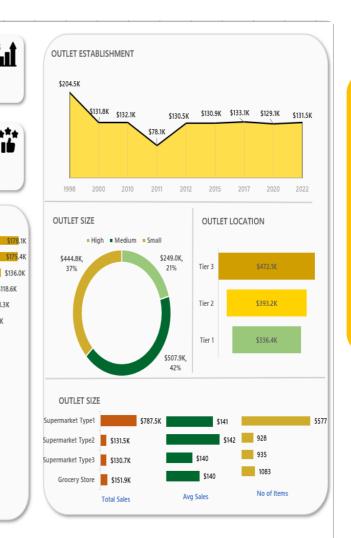
Dashboard:





Dashboard:



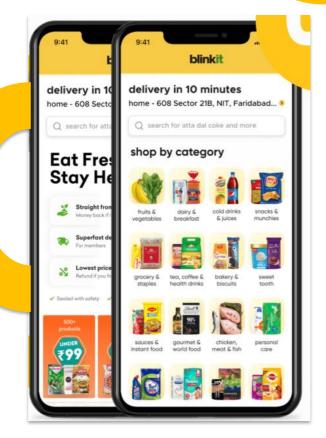


1

\$118.6K

\$101.3K

07



Conclusion

The business is performing well with over \$1M in total sales and a decent average rating of 3.9.

A strong consumer preference for low-fat products indicates healthconscious buying habits.

Fruits, vegetables, and snack foods are the popular categories, suggesting opportunities for expansion or promotions in these areas.