BEMYTUTOR:COM Business Model

Alaba Adewumni, Katja Crusius, Ruchi Isaac, Priyanka Malla



BeMyTutor.com

\$1,700,000,000

86,000,000+

MARKET GROWTH



152.232%

TABLE OF CONTENTS

01

BUSINESS MODEL

02

COMPETITION

03

MARKET RESEARCH

04

MARKETING STRATEGY 05

DATABASE FOR THE SYSTEM

06

WEBSITE

01 BUSINESS MODEL

IDENTIFYING STUDENT NEEDS







HOMEWORK HELP

LEARNING RESOURCES

TUTORING SESSIONS

+ tailored help with classes

 \rightarrow possibility to match with students that have taken the same courses with the same professors



REVENUE MODEL

Membership Fee

Share of Tutoring Fees

02 COMPETITION









Quizlet

O3 MARKET SEGMENTATION ANALYSIS

GEOGRAPHIC DEMOGRAPHIC **PSYCHOGRAPHIC** BEHAVIOURAL

04 MARKETING STRATEGY

PRODUCT

PRICE

PEOPLE

PROMOTION

PLACE

05 DATABASE FOR THE SYSTEM

06 WEBSITE

Check out our website:





ANY QUESTIONS?