

# Implementation of a system for sales data analytics using Hadoop Eco System

## Overview & background:

An e-Commerce company in Europe is analyzing the online retail sales data of 2010 to formulate the sales strategy for 2011. The name of the sales data file is "Assignment-2 2024 BDS DATA SET online\_retail\_data.csv". This file contains 525461 records. The schema of this data set is (Record No, Invoice No, StockCode, Description, Quantity, InvoiceDate, Price, Customer ID, Country). Some of the fields in some records may be blank. The analysis should be carried out using Hadoop eco system products after storing the data on HDFS. The results of the analysis along with the code and queries developed should be submitted.

**Input: CSV data with flat schema with multiple records and features.**

## Description:

### 1. STORAGE:

The data file should be moved to HDFS of the Hadoop cluster. The block size of the file should be selected for optimum performance. A suitable value for the replication factor of the file should be selected to ensure reliable storage of the data file.

### 2. METADATA

The data consists of Record No, Invoice No, StockCode, Description, Quantity, InvoiceDate, Price, Customer ID, and Country. Some of the fields in the data may be blank. If required, you are allowed to remove the first record containing the schema definition. Or this record may be skipped during reading and or analysis. No other modifications are allowed on the contents of the file.

### 3. ANALYTICS:

You need to perform analysis of the data to find out the following 7 parameters for finalizing the sales strategy of the company for year 2011:

1. *Total number of unique customers in the "given country".*
2. *Country from which the maximum revenue was collected from sales in the month of March 2010.*
3. *Month of 2010 in which maximum number of items were sold.*
4. *In the month of January 2010, find the country in which maximum number of items were sold*
5. *The StockCode of the item with the highest number of sales in the "given country" in the year 2010*
6. *StockCode of the item for which the maximum revenue was received by sales in the month of December 2010.*
7. *The country in which minimum number of sales happened in 2010.*

#### **Conditions and suggestions:**

1. At least one of the solutions for the problems should be implemented using MapReduce code in a language of your choice.
2. The solution for at least one of the problems should be developed using Hadoop Eco system products like Apache Pig, Hive, and HBase.
3. The solutions for the remaining problems can be implemented using a method/product of your choice. i.e. MapReduce, Pig, Hive or HBase.
4. You are allowed to use Apache Spark to process the data stored on HDFS.
5. The Hadoop cluster should be configured on Linux / Windows systems.
6. If only one system is available, you need to configure the cluster in pseudo distributed mode.
7. The Replication factor for the HDFS files should be set as the number of nodes in the cluster.
8. When the term "given country" is used in a question, you need to execute the query / code with a country of your choice. Most of the European countries are present in the data. You may examine the data in Excel or any other viewing tool to find out the countries present in the data.