## **IDS 572**

## <u>HW 4</u>

# **Predicting Automobile Pricing using Neural Network**

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(1) After your EDA, what factors do you think influence a customer's decision to buy a car? What are the objectives of the model that Farid plans to build?

While purchasing a car, customers tend to look at how **old** the car is, reading on the odometer (KMs driven), then comes the features the customer is looking for: these can vary from cruise control, navigation systems, radio, ABS, and Airbags. Farid plans to build a predicting model with an accurate MSRP recommendation for new cars. For this, he decided to proceed with **Linear Regression and Feedforward Neural Networks**, as neural networks have higher accuracy than the linear regression model.

(2) Construct a neural network model. Validate and interpret the model using a different number of hidden neurons.

```
9 - #Required Libraries
      `{r}
11 library(readxl)
12 library(caret)
13 library(neuralnet)
14 library(nnet)
15 library(NeuralNetTools)
16 -
17
18 ⋅ #Read data
19 -
                                                                                                     ∰ ¥ ▶
20 hw4Data <- read_excel("HW4_Data.xlsx", sheet = "draft")</pre>
21 -
22
23 - #Normalize Values
24 -
25 hw4Data$Price = (hw4Data$Price - min(hw4Data$Price))/(max(hw4Data$Price) - min(hw4Data$Price))
26 hw4Data$KM = (hw4Data$KM - min(hw4Data$KM))/(max(hw4Data$KM) - min(hw4Data$KM))
27
28
29 - #Make Train and Test Data
```

First, we imported necessary libraries such as readxl for importing the dataset, caret for creating confusion matrix, neauralnet/nnet/NeuralNetTools for creating Neural Network model(NN).

After examining the dataset, we found Colour & Fuel fields as Categorical, so we encoded them as factors.

For creating a price value ranging between 0 to 1, we performed normalization using min max scaling as seen on line 25/26. We decided to use Age, KP and HP as primary variables to construct neural and linear model.

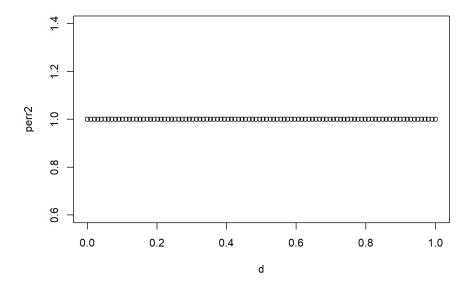
```
29 - #Make Train and Test Data
       `{r}
 31 set.seed(1234)
    ind <- sample(2, nrow(hw4Data), replace = T, prob = c(0.6, 0.4))
 33 print(ind)
    train <- hw4Data[ind == 1, ]
 35 test <- hw4Data[ind == 2, ]</pre>
 36 -
 37
38 - #Neutal Network Model with hidden Layer as 10
 39 +
40 pnnModel <- nnet(train$Price ~ Age + HP + KM,
 41
                       data = train,
 42
                       linout = FALSE,
 43
                       size = 10,
                       decay = 0.01,
 44
                       maxit = 1000)
 45
    summary(pnnModel)
 46
 47
     pnnModel$wts
 48
     pnnModel$fitted.values
49 plotnet(pnnModel)
1:1 # HW4_Final $
```

We used 10 hidden neurons for constructing the Neural Network using nnet and 1000 iterations.

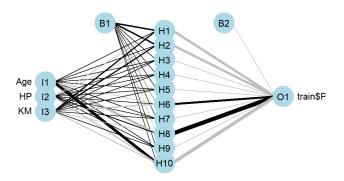
```
71 - #Method for Calculating Precision, Recall, FalsePositive, FalseNegative, and Error
72 -
       `{r}
73 - errMat = function(CM){
74
      TN = CM[1,1]
75
      TP = CM[2,2]
76
      FN = CM[1,2]
77
      FP = CM[2,1]
      recall = (TP)/(TP+FN)
78
79
      precision =(TP)/(TP+FP)
80
      falsePositiveRate = (FP)/(FP+TN)
81
      falseNegativeRate = (FN)/(FN+TP)
82
      error = (FP+FN)/(TP+TN+FP+FN)
83
      modelPerf <- list("precision" = precision,</pre>
84
                          "recall" = recall,
                          "falsepositiverate" = falsePositiveRate,
85
                          "falsenegativerate" = falseNegativeRate,
"error" = error)
86
87
      return(modelPerf)
88
89 - }
90 -
91
  # HW4_Final $
                                                                                                             R Markdown $ "
```

We created a function for calculating the confusion matrix using formulas for precision, false positive, false negative and error. Moreover, calculated decay parameter on the training dataset

```
99 - #Decay Parameter on Training data
100 -
         `{r}
                                                                                                                       £63 ▼ ▶
101 set.seed(156)
102 indx <- sample(2, nrow(train), replace = T, prob = c(0.5, 0.5))
103 train2 <- train[indx == 1, ]
104 validation <- train[indx == 2,
105 perr2 <- vector("numeric", 100)
106
      d <- seq(0.0001, 1, length.out=100)</pre>
107
108 - for(i in d) {
109
        mymodel2 <- nnet(train2$Price ~ Age + HP + KM, data = train2, decay = i, size = 10, maxit = 1000)
110
        pred.class2 <- predict(mymodel2, newdata = validation)</pre>
111
        perr2[k] <- mean(pred.class2 != validation$Price)</pre>
112
        k < -k + 1
113 -
     plot(d, perr2)
114
115 -
```



Plot for 10 Hidden neurons was:

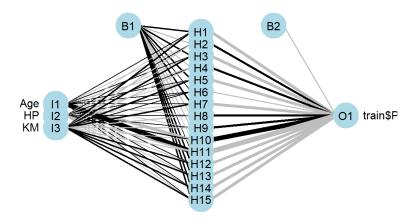


#### Neural model using 15 hidden neurons:

```
117 - #Neural Network with hidden layers 15
118 -
119 pnnModel15 <- nnet(train$Price ~ Age + HP + KM,
120
121
                        data = train,
                       linout = FALSE,
size = 15,
decay = 0.01,
maxit = 1000)
122
123
124
     summary(pnnModel15)
pnnModel15$wts
125
126
127
     pnnModel15$fitted.values
128
     plotnet(pnnModel15)
129
130
131 - #Prediction for NN Model with hidden neurons 15
132 -
133 pnnPred15 = predict(pnnModel15, test)
134
     pnnPred15 <- ifelse(pnnPred15 > 0.36, 1, 0)
135
136
     tblCM15 <- cbind(test$Price, pnnPred15)</pre>
    tblcM15
137
```

We initially used 10 hidden neurons to find 85% accuracy with error rate of 16.75%, later to find 100% accuracy with error rate of 8.3% using 15 hidden neurons.

Plot for 15 Hidden Neurons was:



(3) Compare your neural network models with linear regression models. Which one is better?

```
155 | lmmod <- lm(Price ~ Age +KM + HP, data = train)
156
    summary(1mmod)
     #The coefficient Age, KM, and HP can explain 79% of the Variation in Price
157
158 coefficients(1mmod)
    confint(lmmod, level = 0.95)
160 residuals(lmmod)
163 - # Checking Performance on Test Data
164 -
165 predL <- predict(lmmod, newdata = test)</pre>
     predL
167
      test$Price
     predL <- ifelse(predL > 0.33, 1, 0)
tblCMLR <- cbind(test$Price, predL)</pre>
168
169
     tb1cmLR
171
     tblcMLR <- as.data.frame(tblcMLR)</pre>
     colnames(tblCMLR)<-c('Actual','Pred')</pre>
172
173
      tb1cmLR
174
175
     pconfusionMatrixLR <- table(tblCMLR)</pre>
     pconfusionMatrixLR
176
                                                                                                                 R Markdown ±
```

We constructed a Linear Regression model using the same variables Age, KM and HP which explained 79% of variation in Price. Also, a precision of 100% with error rate of 17%.

## (4) Make a decision and offer your recommendations.

### **Conclusion and Recommendation:**

Model	Hidden Neurons	Precision	Recall	Error Rate (%)
Neural Network	10	0.85	0.75	16.7
	15	1	0.87	8.3

Model	Precision	Recall	Error (%)
Linear Regression	1	0.77	17

- For long term marketing and deciding one computer system for determining the prices, we recommend using Neural Network model over Linear Regression model for this dataset.
- We also suggest starting to construct the neural network with more than 10 hidden neurons as we observed better accuracy with it.
- Although we found 100% precision on Linear Regression model (which we also observed in Neural network with 15 neurons) the error rate was 17% compared to 8% with Neural Network.