

# Module 1

## Tables and sheets:

hotel Revenue Analysis

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C2 =DAY(B2)

Summarise this table

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1	DateID	FullDate	Day	Month	Quarter	Year	Season								
2	D001	12/01/2015	12	January	Q4	2015	Winter								
3	D002	25/03/2016	25	March	Q4	2016	Spring								
4	D003	8/5/2016	8	May	Q4	2016	Spring								
5	D004	19/7/2017	19	July	Q4	2017	Summer								
6	D005	4/9/2017	4	September	Q4	2017	Autumn								
7	D006	16/11/2018	16	November	Q4	2018	Winter								
8	D007	28/12/2018	28	December	Q4	2018	Winter								
9	D008	10/2/2019	10	February	Q4	2019	Winter								
10	D009	23/4/2019	23	April	Q4	2019	Spring								
11	D010	5/6/2020	5	June	Q4	2020	Summer								
12	D011	14/8/2020	14	August	Q4	2020	Summer								
13	D012	27/10/2021	27	October	Q4	2021	Autumn								

Convert to table

Hotel\_Booking Customer Room Branch date

hotel Revenue Analysis

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H2 =G2-F2

Summarise this table

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1	BookingID	CustomerID	RoomID	BranchID	DateID	CheckInDate	CheckOutDate	LengthOfStay	Revenue	StayType	BookingStatus	CancellationReason	LeadTime	PaymentMethod	DiscountAmount
2	BK001	CU101	RM301	BR01	D001	05/11/2025	09/11/2025	4	18000	Vacation	Checked-in			12	Corporate Account
3	BK002	CU102	RM302	BR03	D002	07/11/2025	08/11/2025	1	4000	Business	Checked-in			7	UPI
4	BK003	CU103	RM307	BR02	D003	10/11/2025	12/11/2025	2	9800	Conference	Checked-in			14	Cash
5	BK004	CU104	RM308	BR01	D004	11/11/2025	15/11/2025	4	20500	Vacation	Checked-in			10	Corporate Account
6	BK005	CU105	RM310	BR04	D005	13/11/2025	14/11/2025	1	3200	Business	No-show	Price		8	Credit Card
7	BK006	CU106	RM305	BR02	D006	14/11/2025	18/11/2025	4	16800	Vacation	Checked-in			11	UPI
8	BK007	CU107	RM312	BR03	D007	15/11/2025	18/11/2025	3	11200	Conference	Checked-in			9	Corporate Account
9	BK008	CU108	RM313	BR01	D008	16/11/2025	19/11/2025	3	12500	Conference	Checked-in			6	Cash
10	BK009	CU109	RM315	BR02	D009	17/11/2025	18/11/2025	1	2900	Business	Cancelled	Weather		5	UPI
11	BK010	CU110	RM318	BR04	D010	19/11/2025	23/11/2025	4	21000	Vacation	Checked-in			13	Corporate Account
12	BK011	CU111	RM320	BR02	D011	20/11/2025	21/11/2025	1	4500	Business	Checked-in			6	Credit Card
13	BK012	CU112	RM321	BR03	D012	21/11/2025	25/11/2025	4	17500	Vacation	Checked-in			9	UPI

Hotel\_Booking Customer Room Branch date

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D2 =TEXT(D2,"MMMM")

Summarise this table

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1	DateID	FullDate	Day	Month	Quarter	Year	Season								
2	D001	12/01/2015	12	January	Q4	2015	Winter								
3	D002	25/03/2016	25	March	Q4	2016	Spring								
4	D003	8/5/2016	8	May	Q4	2016	Spring								
5	D004	19/7/2017	19	July	Q4	2017	Summer								
6	D005	4/9/2017	4	September	Q4	2017	Autumn								
7	D006	16/11/2018	16	November	Q4	2018	Winter								
8	D007	28/12/2018	28	December	Q4	2018	Winter								
9	D008	10/2/2019	10	February	Q4	2019	Winter								
10	D009	23/4/2019	23	April	Q4	2019	Spring								
11	D010	5/6/2020	5	June	Q4	2020	Summer								
12	D011	14/8/2020	14	August	Q4	2020	Summer								
13	D012	22/10/2020	22	October	Q4	2020	Autumn								

Convert to table

Hotel\_Booking Customer Room Branch date

Rainy days ahead 27°C

6:59 PM 10/23/2025

S2 =(R2/20)\*100

Summarise this table

	H	I	J	K	L	M	N	O	P	Q	R	S	T	U
1	dtDate	DurationOfStay	Revenue	StayType	BookingStatus	IncillationReason	LeadTime	PaymentMethod	DiscountApplied	BookingChannel	Purpose	RoomNightsSold	Occ	Rate
2	1/2025	4	19000	Vacation	Checked-in		12	Corporate Accou		10 Website	Vacation	4	20	100
3	1/2025	1	4000	Business	Checked-in		7	UPI		5 Travel Agent	Business	1	5	
4	1/2025	2	9800	Conference	Checked-in		14	Cash		0 Call Center	Conference	2	10	
5	1/2025	4	20500	Vacation	Checked-in		10	Corporate Accou		15 Mobile App	Vacation	4	20	
6	1/2025	1	3200	Business	No-show	Price	8	Credit Card		0 Website	Business	1	5	
7	1/2025	4	16800	Vacation	Checked-in		11	UPI		5 Travel Agent	Vacation	4	20	
8	1/2025	3	11200	Conference	Checked-in		9	Corporate Accou		0 Mobile App	Conference	3	15	
9	1/2025	3	12500	Conference	Checked-in		6	Cash		10 Call Center	Conference	3	15	
10	1/2025	1	2900	Business	Cancelled	Weather	5	UPI		0 Website	Business	1	5	
11	1/2025	4	21000	Vacation	Checked-in		13	Corporate Accou		10 Travel Agent	Vacation	4	20	
12	1/2025	1	4500	Business	Checked-in		6	Credit Card		0 Mobile App	Business	1	5	
13	1/2025	4	17600	Vacation	Checked-in		9	UPI		5 Travel Agent	Vacation	4	20	

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Hotel\_Booking Customer Room Branch date

**hotel Revenue Analysis**

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Q2 =SWITCH(TRUE(),  
H2=1, "Business",  
AND(H2=2, H2<=3), "Conference",  
AND(H2=4, H2<=5), "Vacation",  
AND(H2=6, H2<=10), "Holiday",  
H2>10, "Long Stay",  
"Unknown")

	H	I	J	K	L	M	N	O	P	Q2	Q	R	S	T	U
	#Date	DurationOfStay	Revenue	Stay Type	BookingStatus	IncancellationReason	Lead Time	PaymentMethod	DiscountApplied	BookingChannel	Purpose	RoomNightsSold	OccupancyRate		
2	1/2/2025	4	18000	Vacation	Checked-in		12	Corporate Account		10 Website	=SWITCH(TRUE(), H2=1, "Business", AND(H2=2, H2<=3), "Conference", AND(H2=4, H2<=5), "Vacation", AND(H2=6, H2<=10), "Holiday", H2>10, "Long Stay", "Unknown")		20		
3	1/2/2025	1	4000	Business	Checked-in		7	Cash		5 Travel Agent			5		
4	1/2/2025	2	9800	Conference	Checked-in		14	Cash		0 Call Center			10		
5	1/2/2025	4	20500	Vacation	Checked-in		10	Corporate Account		15 Mobile App			20		
6	1/2/2025	1	3200	Business	No-show	Price	8	Credit Card		0 Website			5		
7	1/2/2025	4	16800	Vacation	Checked-in		11	UPI		5 Travel Agent			20		
8	1/2/2025	3	11200	Conference	Checked-in		9	Corporate Account		10 Mobile App	Conference		3	15	
9	1/2/2025	3	12500	Conference	Checked-in		6	Cash		10 Call Center	Conference		3	15	
10	1/2/2025	1	2900	Business	Cancelled	Weather	5	UPI		0 Website	Business		1	5	
11	1/2/2025	4	21000	Vacation	Checked-in		13	Corporate Account		10 Travel Agent	Vacation		4	20	
12	1/2/2025	1	4500	Business	Checked-in		6	Credit Card		0 Mobile App	Business		1	5	
13	1/2/2025	4	17800	Vacation	Checked-in		10	UPI		5 Travel Agent	Vacation		4	20	

+ Summarise this table

Hotel\_Booking Customer Room Branch date

Convert to table

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D2 =SWITCH(  
 TRUE,  
 C2 < 3500, "Economy",  
 C2 < 4000, "Standard",  
 C2 < 4500, "Executive",  
 C2 < 4800, "Deluxe",  
 C2 >= 4800, "Suite",  
 "Unknown"  
 )

Summarise this table

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1	RoomID	BedType	PricePerNight	RoomType	Capacity	Amenities	IsACRoom	IsSeaside							
2	RM301	Queen	4500	SWITCH( TRUE, C2 < 3500, "Economy", C2 < 4000, "Standard", C2 < 4500, "Executive", C2 < 4800, "Deluxe", C2 >= 4800, "Suite", "Unknown" )	4500	2 WiFi, TV, Balcon	Yes	No							
3	RM302	Twin	4000	TRUE,		2 WiFi, TV	Yes	No							
4	RM307	King	4900	C2 < 3500, "Economy",		4 WiFi, Jacuzzi, O	Yes	Yes							
5	RM308	King	5200	C2 < 4000, "Standard",		2 Jacuzzi, Ocean	Yes	Yes							
6	RM310	Single	3200	C2 < 4500, "Executive",		1 WiFi	No	No							
7	RM305	Queen	4200	C2 < 4800, "Deluxe",		2 WiFi, Workspace	Yes	No							
8	RM312	Twin	3700	C2 >= 4800, "Suite",		2 WiFi, TV	Yes	No							
9	RM313	King	4600	"Unknown"		2 WiFi, Balcony	Yes	No							
10	RM315	Queen	2900	Economy		2 Workspace, WiFi	Yes	No							
11	RM318	Double	5200	Suite		4 WiFi, TV, Sofa B	Yes	No							
12	RM320	Queen	4500	Deluxe		2 WiFi, Workspace	Yes	No							
13	RM321	Queen	4400	Executive		2 WiFi, TV, Balcon	Yes	No							

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Hotel\_Booking Customer Room Branch date





