

# Clarifying Team Mandate

## Purpose

- Encouraging more initiative and responsibility taking in a team
- Clarifying a team's mandate when it comes to making decisions in various areas.
- Clarifying expectations on a team when it comes to taking responsibility for various areas.

## Time required

- 60 minutes

## Preparations

- Print or buy some delegation poker cards, on set per session participant: team + manager(s)
- Prepare a list of areas where you think clarification of mandate will be useful. The areas can be obtained from people responsible for things today, such as line managers, product managers, product owners etc. They can also be obtained from the team as areas where they would like to have (increased) influence or clarify responsibilities. In the example section below you can see some suggestions on areas used in a real team setting.

## How

- Introduce the reason for/purpose of the session. Common examples:
  - “We want to move mandate to self organizing autonomous teams to get faster better decisions”. If teams have had basic agile training, you can connect this to the central idea in agile transformations: decentralization to achieve organizational agility.
  - Make it clear how a team now is expected to take greater responsibility and that they have the mandate to do so
  - Also, clarify boundaries of team mandate so that teams do not misunderstand, unnecessarily overstep boundaries and “walk into invisible electric fences”.
- Hand out a set of delegation cards to each participant. Introduce the cards: E.g. delegation is not black and white. Mandate can be moved to a team step by step while they get more used to/skilled at making various decisions.
- Walk through the areas you prepared one by one. For each step:
  - Have each participant pick the level of delegation that they would prefer for the area without showing the others

- Show the cards to each other and have a discussion. If needed, facilitate decision making. *5 finger voting* can be a useful technique here.
- Document decision on mandate. In the next section you can see one example on how this was done. The green mark is the desire to delegate from the manager. The happy face is what the team agreed to/wanted.

## Example

#	Delegation area	Tell	Sell	Consult	Agree	Advise	Inquire	Delegate
1	Analysis of business, product and technology requirements							
2	Planning, implementation and delivery of work packages							
3	Conduct reviews and receive feedback on output and performance							
4	Ways of working and methods for development work							
5	Evaluation, improvement and follow-up of ways of working							
6	Selection of tools for development work (within policy and budget)							
7	Work coordination and usage of resources in the team							
8	Competence development for the team (expertise and broaden)							
9	Usage of adequate support and knowledge from organization							
10	Team constellations and team leader appointments							
11	Recruitment of new team members or replacement recruitments							
12	Overall direction, strategy and targets							
13	Budget and cost levels, purchase of material							

This is the documentation after one session where a development manager wanted to clarify team mandates. The green mark is what the development manager wanted, the happy face is what the team wanted/agreed to.

Note that in all but one case, the team did not yet agree to take on the responsibility desired by the manager. In just one case the team did not get the level of mandate they wanted.