Villalba-Diez, J., Ordieres-Meré, J., Chudzick, H., Lopez-Rojo, P. (2015). NEMAWASHI: Attaining Value Stream alignment within Complex Organizational Networks. Procedia CIRP, 37, 134--139. https://doi.org/10.1016/j.procir.2015.08.021

Nemawashi. To prepare the ground.



CORGANIZATION

- PREPARE THE GROUND. Management tosk

with this method we describe organizational DYNAMICS. We do so by transforming the information contained in the KPIs four the management

thypothesis. There is a hist of KPIs given with values at different time points. In other words, we have access to the management system  $KPI_i = KPI_i(t)$  i = 1, 2, ..., n

Remember that each KPi describes only one part of the variability of the system.

KPi. Producti

KPi. Productivity
[200-300 Part]

KPi. Quality
[3000-Googpan]

KPI. Cost [10-20=

\* frincipal Component Analysis \*

We measure vaniability 
$$VAR = \frac{\sum (x_i - \overline{x})}{n}$$
;  $\overline{U} = \sqrt{VAR}$  with VARIANCE of the KPi.

The intrinsic meaning of VARIANCE is to be the square of the distance between the points and the mean value. For this reason, if we have many kpis, some on the 1000s, some on the 100s, some on the los, ..., we cannot directly compare them without previous normalization.

Example. A KPI system of a factory is 3 dimensional and has following data.

	Quality [a] (ppm)	Delivery Rate [DR]	Cost [C] (\$\text{Unit})
cwi	3300	91	17
cm 2	27 <sub>0</sub> 0	93	18
CW 3	1800	89	16
CW 4	1500	92	15
cw 5	1300	<b>1</b> 5	16

1. Step. Normalize on time axis so that KPis are comparable

Normalize 1. 
$$x_i = \frac{x_i - x}{\sigma_x}$$

Normalize 1.  $x_i^* = \frac{x_i - x}{\sigma_x}$  Normalize 2.  $x_i^* = \frac{x_i - x_{min}}{x_{max} - x_{min}}$ 

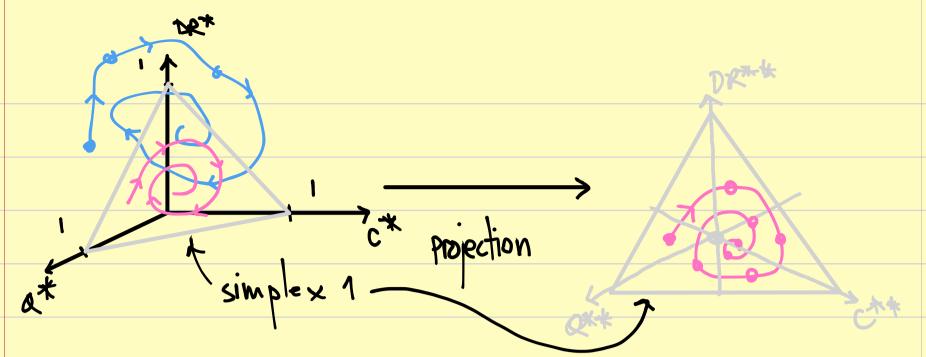
		[NEX]	
CMI	3300- 300 3300- 300	91-89 95-89	17-15 18-15
CW2	2700-1300 = 0 <sup>1</sup> 7 3300-1300	93-89 = 0'66	18-15 = 1 18-15
cW3	$\frac{1800-1300}{3300-1300}=0^{1}25$	89-89 <sub>-</sub> 0	16-15 = 0 <sup>1</sup> 33
cw4	$\frac{ 500-1300 }{3300- 300 }=0$	92-89 = 015	15-15 = 0
cw5	$\frac{ 300- 300 }{3300- 300 }=0$	<u>95-89</u> = 1	16-15 _0'33 18-15

Step 2. Graphically represent the dynamics of the system, and we could do it already with the first normalization with a 3Dimensional plot:

[1,033,066] cw, 2004.

this 3D Representation is not intuitive and is difficult to derive a business conclusion from it.

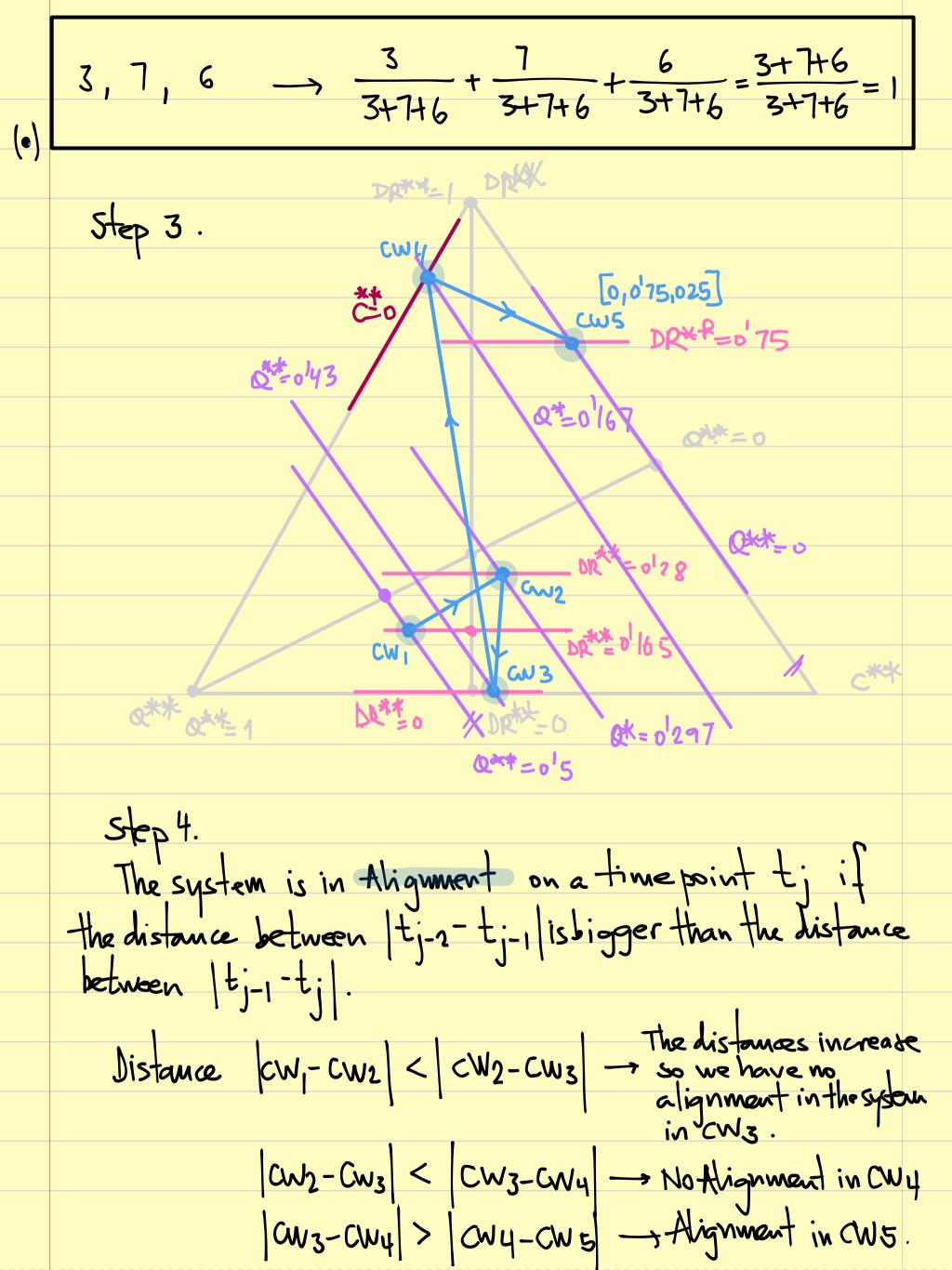
We project the arre from 31) to the .. simple 1 in 2D.

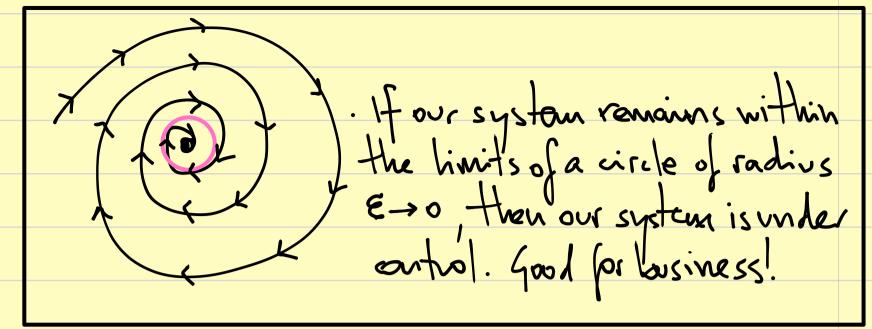


All the points in the simplex 1 have coordinates that add up to 1: the sum of their values add up 1.

As a result, what we need to do is normalize the values of each time stamp so that they add up 1.

	Q**	DR**	C***
CW <sub>1</sub>	1 1+0133+0166=015	1+0'33+066=0  65	0166 1+0133+066=0133
CW2	$\frac{0^{1}7}{0^{1}1+066+1}=0^{1}297$	0'66 = 0'28	77+0/66+1=0/42
cWz	$\frac{0^{1}25}{0^{1}25+0+0^{1}33}=0^{1}43$	0	0133 = 0157
ON 4	$\frac{0'1}{0'1+0'5+0} = 0'167$	$\frac{6'5}{0'1+0'5+0} = 0'833$	<b>.</b>
CW5	6	0+1+0'33	0 <sup>1</sup> 33 =0 <sup>2</sup> 5





FAZIT.