

Taylor Alonso

Product & Sales Manager

Manager and Team Leader with a strong interest in education and commerce. Adept at developing long-term relationships with clients.

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Work Experience

Ingoude Company / Territory Manager May 2020 - Present

- Managed and developed high value sales territories and worked autonomously to develop and deliver growth strategies that worked.
- Built and maintained client relationships, managed orders and provided support.
- Liaised with remote team members across the country and region.
- Awarded by colleagues the 'People's Choice Award'.

Fradel and Spies / Product Manager August 2018 - May 2020

- Developed and maintained strong client relationships.
- Provided technical support as well as regular training to staff.
- Assisted with product marketing to improve sales.
- Attended trade shows and conferences as a representative of the company.

Borcelle / Assistant Product Manager September 2016 - August 2018

- Communicated with clients, managed orders and provided technical solutions to clients.
- Provided training to the new members of the product team and interns.

Part-Time Music Tutor Freelance

Provided private guitar lessons to students from the ages of 8 through to 80.

Education

Borcelle University
Bachelor of Business (Major in Commerce)
With Honours
Class of 2018

Borcelle University
Post Graduate Certificate in Management
2019

Expertise

Brainstorming	Teaching
Prototyping	Leadership
Front-End Coding	Financial Affairs

Tools/Software

Tracking Software	Video Software
Design Software	Presentation Software
Studio Shodwe Tools	Fauget Tools

Also...

For six years, I have served as an advisor and fundraiser for Borcelle, a charity that promotes literacy.