

Taylor Alonso

Product & Sales Manager

Manager and Team Leader with a strong interest in education and commerce. Adept at developing long-term relationships with clients.

hello@reallygreatsite.com
+123-456-7890
reallygreatsite.com

Work Experience

Ingoude Company / Territory Manager

May 2020 - Present

- Managed and developed high value sales territories and worked autonomously to develop and deliver growth strategies that worked.
- Built and maintained client relationships, managed orders and provided support.
- Liaised with remote team members across the country and region.
- Awarded by colleagues the 'People's Choice Award'.

Fradel and Spies / Product Manager

August 2018 - May 2020

- Developed and maintained strong client relationships.
- Provided technical support as well as regular training to staff.
- Assisted with product marketing to improve sales.
- Attended trade shows and conferences as a representative of the company.

Borcelle / Assistant Product Manager

September 2016 - August 2018

- Communicated with clients, managed orders and provided technical solutions to clients.
- Provided training to the new members of the product team and interns.

Part-Time Music Tutor

Freelance

Provided private guitar lessons to students from the ages of 8 through to 80.

Education

Borcelle University

Bachelor of Business (Major in Commerce)

With Honours

Class of 2018

Borcelle University

Post Graduate Certificate in Management

2019

Expertise

Brainstorming

Prototyping

Front-End Coding

Teaching

Leadership

Financial Affairs

Tools/Software

Tracking Software

Design Software

Studio Shodwe Tools

Video Software

Presentation Software

Fauget Tools

Also...

For six years, I have served as an advisor and fundraiser for Borcelle, a charity that promotes literacy.