

11th May 2023

Mike and Margaret Habib
54 Avenue Road
Greenmeadows
Napier

Dear Mike and Margaret,

Re: Your New Home

Thank you for the opportunity to design and build your home. I am pleased to present you with the following quote, based on the attached plans and specifications summary.

Ten Year Guarantee

We provide the added assurance of a ten-year Masterbuild guarantee, which is automatically included with your building contract. This guarantee covers you for loss of deposit before construction starts, cover for non-completion of the contract during construction and then workmanship and structural cover once your home is completed.

Progress Payment Guarantee

We understand that you are spending a lot of money on your building project, so we take the duty of managing your funds extremely seriously. Exclusive to Homeworx, your progress payments are paid into a holding account that is solely dedicated to your project. Your funds are safe and only suppliers and subcontractors that work on your building project are paid from your dedicated holding account.

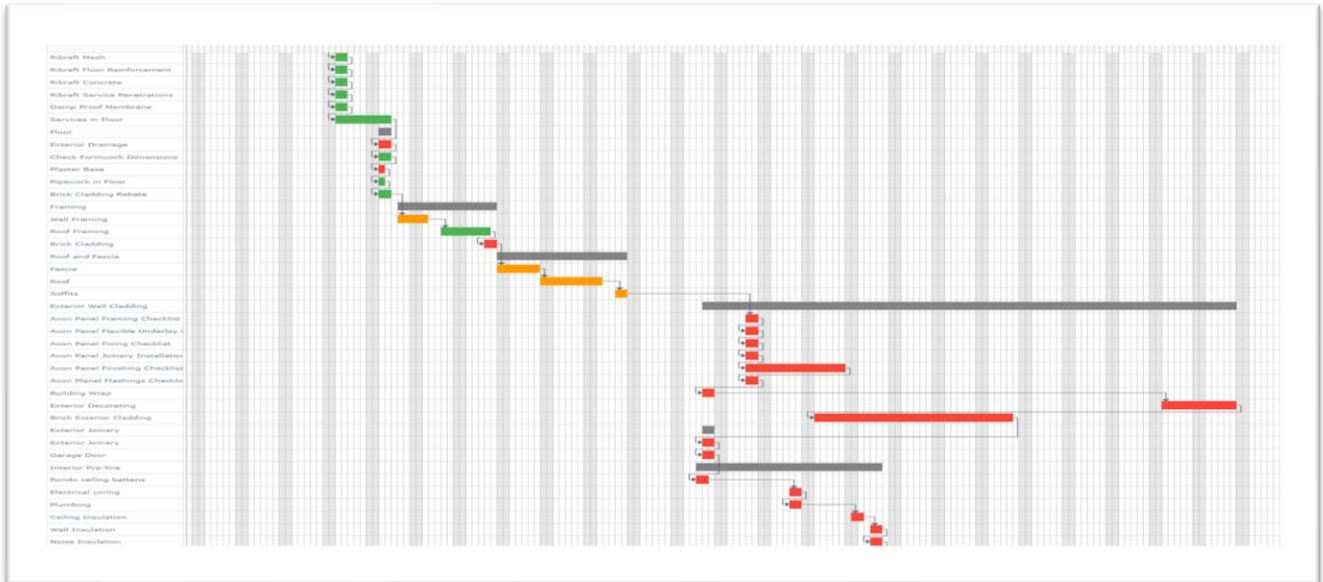
Communication

Before we start construction on your new home, we hold a pre-construction meeting so you can meet all the key members of the building team. We review your plans and specifications together so that we are all on the same page and know all your home's important details.



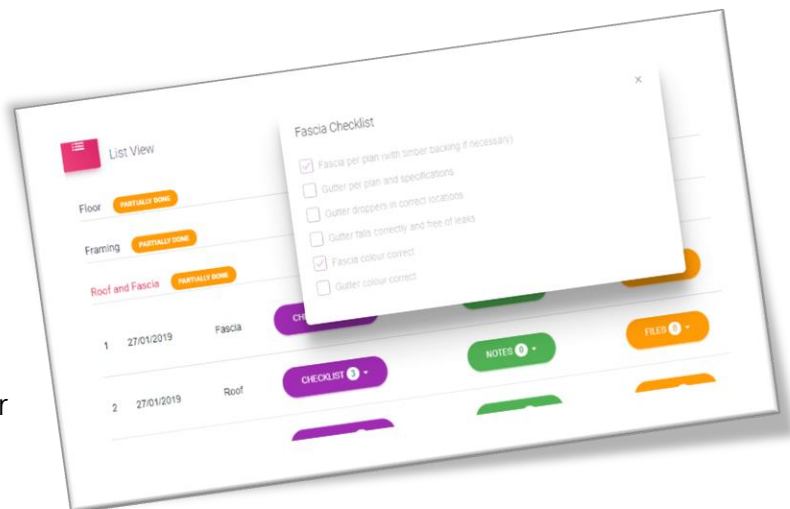
Projex

We keep you regularly informed of progress during construction with our project management software, Projex. We will introduce you to this in our pre-construction meeting and provide you with a login. Projex will allow you to monitor the progress of your build from your computer. You will get to view: stage and checklist progression; images and notes; and the projected schedule of each task.



Quality Control

To ensure every part of your home meets our award-winning quality standards we use only experienced subcontractors who deal with quality materials, all equal to or greater than building code requirements. We achieve our special award-winning quality with our online quality control checklists which our dedicated site supervisor checks throughout your build.



Completion

Before you move in, your new home is fully commissioned and professionally cleaned, including the windows, inside out, so you can simply move in and start enjoying your new home. All construction locks will be changed, and we give you your keys. You will also receive a pack which explains how to care for your new home, plus instruction manuals, maintenance information and warranty documentation.

Follow Up

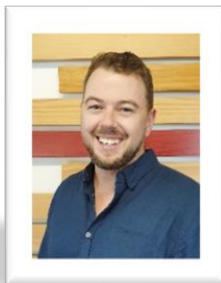
Once you move into your home, we don't forget about you. Our team remains available if you have any questions or need any information about your new home.

Meet the Homeworx Family



Gordon Sanson
Managing Director

Gordon is a qualified Architectural Draftsman. He co-founded Homeworx in 1999 and has since been designing and building quality homes in the Hawke's Bay. He is also a life member of Hawkes Bay Registered Master Builders. As well as being actively involved in the design of your new home, Gordon keeps a close eye on every aspect of your home.



Dylan Brenchley
New Home Consultant

Dylan comes from a landscaping background, designing and executing landscaping projects. He also spent his childhood building tables and furniture with his Grandad, a qualified joiner and carpenter. And, of course, he is married to our awesome Architectural Interior designer, Annika.

Annika Brenchley
Interior Designer

Annika is a qualified **Architectural Interior Designer**. Annika helps you with everything from colour schemes to fixtures and fittings, including flooring, tiles, electrical plan. If you need to add a little colour into your life – Annika is your go-to person!



Chris Sanson
Landscaping and Excavation

Chris is a qualified builder and licensed building practitioner. He has fifteen years' building experience and has built several Homeworx's award winning homes. Chris now heads our excavation division and is most commonly seen at the start of your home preparing the foundations or at the end doing your landscaping.

Quote

I am pleased to advise that our quote for your new home, based on the attached plans and specifications is (including GST) \$272,507.00.

Allowances:

The following allowances are included in this quote.

Services Allowance:	\$20,000.00
Kitchen Allowance:	\$16,500.00
Appliances Allowance:	\$3,450.00

Your quote has been prepared based on current market rates.

To give you some confidence and certainty about the cost of your new home suppliers have agreed to hold their costs of materials and services where possible. Volatile prices and material supply restraints mean that some suppliers will be forced to pass on extra costs during construction.

Regrettably, should this happen, we will need to pass costs on through to you. We will consult with you to try and minimise any impact and keep a record for you of these cost increases.

Additional Costs to Consider/ Options/ Notes

In addition to the above costs, the following items are not included in the estimated price but may also be required to complete your building project.

Building Consent: We have not allowed for the cost of a building or resource consent.

Fencing: There is no allowance for fencing.

Concrete, decks & landscaping: This has not been included in the quote, but we can assist you with these:

Our price for the main deck and steps in 100mm vitex: \$7,846.00 incl. GST

Our price for the small deck and steps off the master bedroom: \$2,640.00 incl. GST

Window coverings & shutters are not included but we can assist you with these.

Geotech soil testing: This has now been done and advises that site remediation is required. We have made an allowance in the estimate for monitoring fees and for the PS4 (Producer Statement type 4) documentation.

Site remediation: We have allowed to scrape vegetation from the building area.

Any **resource consent** costs, subdivision or new service connection costs are not included.

Services: We have allowed to run new separate services down the driveway.

Solar: We have not allowed for the supply and install any solar power system.

The Homeworx team look forward to working with you to create your new home.

Kind regards

Gordon Sanson
Managing Director