Pronoy Chaudhuri

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Professional Experience

Product Manager @ Bidvine

Remote | Apr 2020 - Present

- Shipped mobile release that led to a +2.7% in DAU by identifying and prioritizing improvements for outdated, highly-utilized features
- Analyzed customer trends using SQL to establish an optimal one-time offer for new users, increasing first-week purchases by 26%
- Created a roadmap and stories to refactor cross-platform event tracking, reducing events by 14% and growing coverage by 60%

Product Manager @ LCBO/next

Kitchener | Sept 2019 - Dec 2019

- Proposed, validated, and launched a product recommendation app in **two months**, leading a team of two developers and a designer
- Architected an ETL service to improve data assortment, adding 1,500+ entries in two days from an internal legacy platform
- Developed extensive **go-to-market** strategies for internal-use apps, convincing the **CEO** and **CIO** to approve commercializations
- Validated assumptions inventively by sending targeted market surveys on Reddit/Instagram, getting 100+ responses in two hours
- Constructed **business process mappings** and **technical system designs** for several complex supply chain and traceability systems

Technology Consultant @ Deloitte

Toronto | Jan 2019 - Apr 2019

- Proposed and built a Dialogflow chatbot that lets brokers and clients collaborate on insurance filings, saving 7% in costs per claim.
- Conducted 10+ user interviews and five A/B tests to design a proprietary intake form that secured two multibillion-dollar clients
- Developed a product requirements document for a business intelligence API, gathering data sources for prototyping in 24 hours
- Pitched a solution for a multimillion-dollar problem to senior partners, receiving build approval by presenting personas and journeys

Full Stack Developer @ Wawanesa Insurance

Kitchener | Apr 2018 - Aug 2018

- Lowered flight delay insurance payout times from 10 days to < two seconds by proposing and implementing a blockchain solution
- Designed Angular web interfaces for two applications using Material Design practices, passing usability tests run on 10+ users
- Introduced Agile to teammates by directing bi-weekly sprints and daily stand-ups, reducing initial project timelines by up to 15%

Entrepreneurial Projects

Freelance Writer @ Medium

Waterloo | Nov 2019 - Present

- Write articles on product strategy and management, startups, and blockchain technology, receiving 4,000+ views monthly
- Published frequently in The Startup, the largest and most exclusive Medium publication for writers, obtaining 150+ claps per story

Leadership Experience

Director of Design @ WATonomous

Waterloo | Oct 2019 - Apr 2020

Increased average session duration on desktop site by 8%, leveraging Material Design practices and feedback from 10+ members

Director of Technology @ UW Blockchain Club

Waterloo | Sept 2018 - Dec 2018

Led seven developers to build a blockchain web app to track club attendance, creating a 24% participation increase after launch

Relevant Skills

Product: Data Analytics, A/B Testing, UAT, Rapid Prototyping, User Research, Business Process Mapping, Technical System Design **Languages:** JavaScript/TypeScript, C/C++, Python, SQL, Kotlin, Java, Swift, Bash

Frameworks: Angular, React, Bootstrap, Express, Git, R3 Corda, Hyperledger Fabric, Dialogflow, Elasticsearch

Services and Tools: AWS, GCP, Azure, Docker, Node, MongoDB, Redis, Figma, Zeplin, Google Analytics, Google Optimize

Education