

ProofPath — FS-Facing AI Trust Pack (Buyer-Ready Evidence)

Give banks and insurers the assurances they expect: CMK/BYOK, buyer-grade audit logging, and regional residency.

Why FS buyers care

- Major financial institutions increasingly expect stronger data-control options from SaaS AI: Customer-Managed Keys (CMK/BYOK), deeper audit logging, and regional data residency choices.
- Winning security reviews shortens sales cycles and reduces escalations; the Trust Pack gives reviewers the proof they need without pulling engineers into long back-and-forths.

Control design & evidence we deliver

- CMK/BYOK: key hierarchy & ownership model, rotation & revocation processes, HSM/KMS config, separation-of-duties, and tenant scoping documentation.
- Audit logging: tamper-evident logs; prompt/output/admin actions; access trails; retention & export; reviewer-safe log excerpts with redactions.
- Residency & locality: region map; cross-border data-flow controls; cache persistence rules; retention/erasure SLAs; regional failover posture.
- Data governance: input/output filtering, secret/PII detectors, safety overlays, abuse throttles, and change-management for models & prompts.

Trust Pack (v1.0) contents

- FS-grade AI architecture & data-flows (inference/train paths, storage, keys, observability).
- AI Risk Register mapped to SOC 2 / ISO 27001 with FS-specific FAQs (BYOK, logging, residency, incident handling).
- Customer Assurance Letter suitable for security/legal reviewers.
- DPA language for AI use; subprocessors list & evaluation summary.
- Evaluation snapshots (red-team/jailbreak, PII leakage, toxicity) with mitigations.

Pilot → Quick-Start (KPIs)

- 2-Week Pilot: discover blockers, draft Trust Pack v0.9, board one-pager with cost vs expected pipeline lift.
- 90-Day Quick-Start: finalize v1.0, automate evidence collection, publish a private trust page; train Sales/CS on the security FAQ.
- Target KPIs: DDQ cycle-time 3–5 business days; fewer security escalations; reduced engineering hours spent on questionnaires.

Contact

Tim Kiely, CISSP — Founder & vCISO, ProofPath

Email: tim@proofpath.com • Phone: (802) 458-7656 (ET)

Book 15 minutes: cal.com/tim-kiely/intro

Notes: Security guidance; not legal advice. AI use is opt-in and logged. Subprocessors on request.