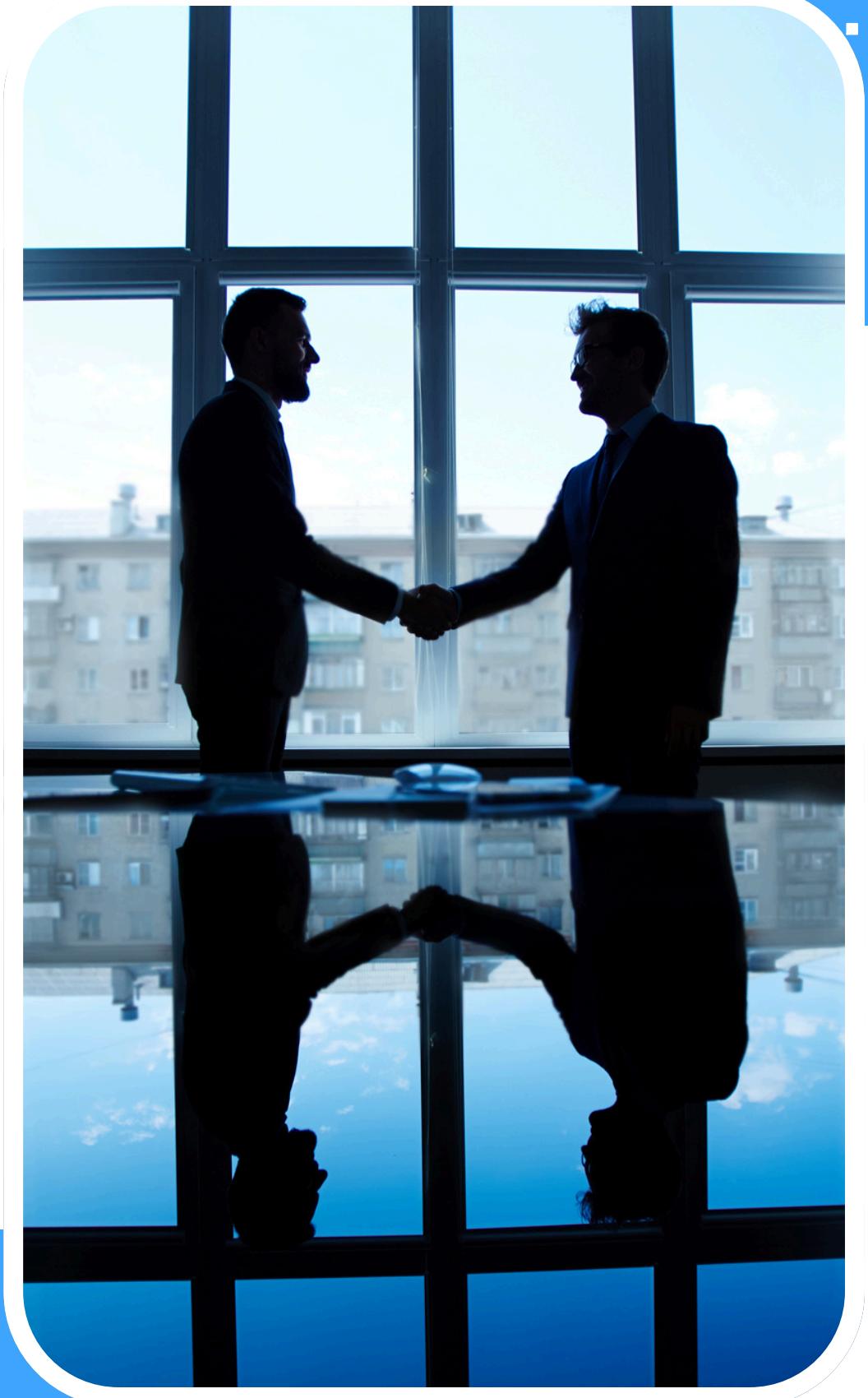


Partnership Strategy

For Business Growth



AI Driven Cyber Security





Introduction

- AI ShieldNet is a Hong Kong-based cybersecurity startup.
- We provide the world's first solution with 100% ransomware prevention, validated against known and zero-day variants.



Why Partnership Matters?

“

Differentiation: Unique 100% ransomware blocking solution.

Stronger customer value: Enhance MSSP and SI services with proven ransomware protection.

Revenue growth: Add premium cybersecurity subscription offerings.



100%

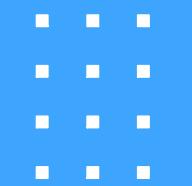


Technology Highlights



- **100% ransomware blocking** (zero-day + variants).
- **<1 second AI response** with LLM-powered analysis.
- **Zero-trust file analysis:** executables denied by default until AI validation.

Partnership Models



OEM Integration – Embed AI ShieldNet into your managed security services.

Channel Partnership – Sell AI ShieldNet as part of your cybersecurity portfolio.

Joint Marketing – Co-brand case studies, whitepapers, and events.



Value for Partners

Market differentiation: First in HK to offer 100% ransomware defense.

Revenue uplift: New upsell opportunities to enterprise customers.

Compliance & risk reduction: Stronger trust for finance, healthcare, and government clients.



Next Steps



- ★ Launch **Pilot / PoC** with selected enterprise customers.
- ★ Technical workshop to define integration with **MSSP / EDR** environments.
- ★ Discuss **commercial framework**: pricing, revenue share, and co-marketing.





Contact

- Nathan - Founder & CEO
- Phan Linh - Digital Marketing Manager
- Tramy - Digital Marketing Assistant Manager

Email: nathanlau@profinity.com

Email: phanlinh@profinity.com

Email: tramy@profinity.com



Phone Number
+852 98319379



Visit Our Website
profinity.com

