COMPLAINT ANALYSIS DEVELOPMENT PLAN NAME _____ JOB ROLE _____ DATE AND REASON FOR COMPLAINT CUSTOMER CONTACTED WITHIN 48 HOURS YES / NO COMPLAINT RESOLVED DURING CALL YES / NO IF NOT CALL LOG REVIEW TO TAKE PLACE WITH SALES MANAGER INTERVENTION AND NOTES **ACTIONS REQUIRED** COMPLAINT RESOLVED AND DATE OF CLOSURE TELEPHONE ADVISER TRAINING NEED IDENTIFIED ADVISER / LINE MANAGER SIGN OFF _____/____/_____/

KPI / TRAINING / CALL CHECK / ANALYSIS DEVELOPMENT PLAN JOB ROLE _____ DEVELOPMENT AREA REQUIRED _____ DATE ASSESSED _____ **ACTIONS REQUIRED** WHAT DID YOU LEARN FURTHER ACTIONS REQUIRED / NEXT STEPS LINE MANAGER NOTES ADVISER / LINE MANAGER SIGN OFF ______/____/_____/