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PERSONAL DETAILS:

Present address: Ctra. Villaverde a Vallecas N°46, portal E 1ºB
28021 Madrid (Spain)
Nationality: Spanish
Date of Birth: 20/05/1976
Driving license and car owner.

EDUCATION:

MASTER IN BUSINESS ADMINISTRATION 2010
Isead (adhered to Complutense University of Madrid).

BSC HONOURS DEGREE IN INDUSTRIAL ENGINEERING 2003 (six years degree)
Higher Technical Engineering School (University of Seville).

WORK EXPERIENCE:

July 08 – Currently: **MAXAM GROUP** (turnover 1.200 € million 6.000 employees)

August 11 – Currently: **EXPAL SYSTEMS S.A. - MAXAM GROUP** (Madrid)
Spanish multinational which designs and manufactures products and systems for the defence sector.

Product Manager (International): in dependence of the Planning and Business Development Manager, I am in charge of:

- Planning and leading the strategy of the product according to the requirements of international markets as well as the internal characteristics of the company.
- Identifying and developing business opportunities in customers, suppliers & technologies. Leading the technological change in the company to high edge electronic products.
- Guiding, coordinating and supporting the sales, operations, quality and R&D departments. As a result of this teamwork, product sales have increased by 3.

July 08 – July 11: **EXPAL D&R - MAXAM GROUP** (Cáceres)
Expal plant which manufactures defence products and performs demilitarization activities.

Manufacturing and Production Manager: depending on the Plant Manager, I was in charge of the productive resources of the factory, managing a team of 10 people with an indirect workforce of 60 people. My daily tasks were involved with:

- Managing the manufacturing, production, engineering and maintenance departments, reducing non quality costs and improving delivery time with a general cost reduction of 6%.
- Activities focus on improving the competitiveness of the factory as well as the implementation of new facilities and equipment. Leading several projects with operative cost reduction between 12% and 47%.

September 07 – June 08: **BUDELPACK** (Talavera de la Reina – Toledo)
Factory closed in July 08.
Dutch multinational which made and filled personal hygiene products.

Maintenance Manager: Depending on the Operation Manager I was in charge of:

- Management the maintenance department made up of twenty people.
- Implementation of Lean Manufacturing, quality and productivity improvements in different lines. Through them, we got an improvement of 23% in the productivity of the lines.

November 04- August 07: **DESARROLLO DE SISTEMAS AVANZADOS (D.S.A.)**

(Jerez de la Frontera – Cádiz)

Spanish company that designs, manufactures and assembles all kind of special machines and production lines.

After seven months as control engineer I was promoted to **Control and R&D Manager**.

Depending on the General Director my main duties had been focused on:

- Management of the Control and R&D department made up of eight people. During this time we could integrate the programming of robots and artificial vision in the department.
- Planning and controlling the evolution of different automation projects (production lines, industrial robot integrations, technological processes...)

October 02- August 04: **DELPHI AUTOMOTIVE SYSTEMS** (Puerto Real – Cádiz)

American multinational maker of components for the automotive sector.

Manufacturing engineer in the Front Wheel Drive department. Depending on the Engineering Manager my main duties were:

- Project engineering and starting up of new lines and processes, machinery and work cycles.
- Studying and tracking of critical areas.

Due to the financial situation of the multinational, I decided to leave the company.

December 01-February 02: **SEVILLE UNIVERSITY**

Research grant in order to undertake the final degree project in the automation and robotics department.

Summers of 00 and 99: **ACERINOX S.A.** (Los Barrios - Cádiz)

Work experience placement in the electrical department of the hot rolling mill line.

LANGUAGES:

English: High.

Spanish: Native.

ADDITIONAL SKILLS:

- **Team worker:** collaborated with Operations, R&D, Sales, Customers and Suppliers in order to achieve the targets and the satisfaction of the Customer.
- **Management and leadership:** management of different departments working to get the best from every member of the team. Cooperated in complex projects to tight deadline and within budget.
- Experience in the detection, analysis and implementation of **business opportunities**.
- Important knowledge about **Lean**, so as its practical implementation in the operative departments.
- **Analytical mind:** observing, evaluating and then using an appropriate solution to complex problems and business situations.

REFERENCES: Available upon request.