

Curriculum Vitae



Personal information

First name / Surname	Moritz SCHMIDT		
Address	Von Sandt Platz 6-8, 50679 Cologne, Germany		
Telephones	Personal: +49-221-16 929 511	Mobile:	+49-163-631 67 15
E-mail/skype	Personal: mschmidt3000@web.de, moritz.schmidt.fe		
Nationality	German		
Date of birth	25 January 1968		
Gender	male		

Work experience

Dates	March 2014 ongoing
Occupation or position held	Managing Aviation Consultant
Main activities and responsibilities	Project acquisition and –management, for the objective to certify airports according to EASA-standards, and to introduce a Lean Management and Lean Six Sigma methods at European and German airports for process optimization and reduction of "waste", Interim management of airport operational departments, ORAT - Operational readiness management and support
Name and address of employer	Self-employed
Type of business or sector	Transportation Management and Project Consultancy
Dates	March 2013 – March 2014
Occupation or position held	Practice Leader Airport
Main activities and responsibilities	Development and Leadership of airport consultancy department, simulation of material logistics of a harbour project in Qatar, product development
Greatest success	Managing a small team to realize a very high 2-digit project return
Name and address of employer	Frankfurt Economics Enterprises AG, Mergenthalerallee 77, 65760 Eschborn, Germany
Type of business or sector	Airport Management and Project Consultancy
Dates	April 2007 – February 2013
Occupation or position held	Senior Consultant
Main activities and responsibilities	Project management and expert support in airport economics, development and privatization projects in Russia/CIS, Middle East, Africa and Central America: full-scale PPP Bamako (Mali), BPR ACSA (South Africa), multiple master plan and terminal development projects (world-wide), business casing (world-wide) Multinational project team management responsibility, largest single project: 1.15mEUR; Direct participation in increasing department revenues by 150% and profitability up to 21% return within 5 years

Greatest success	Full scale airport privatization in Mali from due diligence, DAGC/airport CAPEX/OPEX definition, strategy development, ministerial decision making (stakeholder management), EoI and RfP process realization to bidder selection ministerial decision making process – last minute cancellation due to force majeure (military coup 2012), managing multinational project team
Name and address of employer	Lufthansa Consulting GmbH, von Gablenz Str. 2-6, 50679 Cologne, Germany
Type of business or sector	Management- / Strategic Consultancy
Dates	September 2005 – March 2007
Occupation or position held	Version management
Main activities and responsibilities	Production-wide responsibility for the complete and in-time completion of the sections 13 and 18/19 of the 2nd Airbus A380 „Emirates“ Airlines version Planning of the construction evolution up to the completion of the sections, wiring and non-electrics Forward oriented project controlling and monitoring construction evolution Company-wide problem solving to accelerate delays
Name and address of employer	Airbus Deutschland GmbH, Kreetzslag 10, 21129 Hamburg, Germany
Type of business or sector	Aircraft manufacturing
Dates	January 2003 – August 2005
Occupation or position held	Head of Terminal Management
Main activities and responsibilities	Responsibility for 150 to 200 employees in the areas Terminal Services, Housekeeping, VIP- und Visitors Services, Call Centre Re-organization of the Terminal Management Department: Operational process re-engineering, Outsourcing Wheelchair Service, Cost optimization Business Lounge, Revenue enhancement for VIP- and visitors service, Business planning Project management for FBO-GAT, and capacity enhancement of passenger security control checkpoints Asset-responsibility for passenger terminals, train-station and road system (until June 2004)
Greatest success	Improving terminal capacity through introducing CDM after 9/11, while the department reducing costs and improving revenue situation at the same time
Name and address of employer	Flughafen Düsseldorf GmbH, Postfach 300363, 40403 Düsseldorf, Germany
Type of business or sector	Airport Operation
Dates	August 1997 – December 2002
Occupation or position held	Project manager in aviation department
Main activities and responsibilities	Airport operations readiness and start-up (DUS), Airport acquisition operational and technical planning (SYD, BBI, SCL)
Greatest success	Managing BBI bid technical bid team for new airport master plan and development plan of existing airports including due diligence, strategy development, CAPEX/OPEX, bid establishment and coordination with financial bid team
Name and address of employer	Hochtief AirPort GmbH, Alfredstr. 236, 45133 Essen, Germany (until Dec.'97 Hochtief Projektentwicklung GmbH)
Type of business or sector	Airport management
Dates	September 1998 – December 1999 (delegation by Hochtief AirPort)
Occupation or position held	Business and operations planning
Main activities and responsibilities	Business Case: Ground Handling Opportunities Development of Ground Handling Concession Process Operational Concepts development, Standard Operation Procedures, Passenger and Terminal Services, Implementation of Call Centre and, Passenger Announcement
Greatest success	Implementing operational concepts and SOPs
Name and address of employer	Athens International Airport S.A., Spata 19019, Greece
Type of business or sector	Airport Operation
Education and training	
Dates	2007 – 2011
Title of qualification awarded	Advanced Airport Operations

Principal subjects/occupational skills covered	Advanced Airport Operations (2011), Airport Emergency Planning and Management (2010); Safety Management (2008), Security Management (2007)
Name and type of organisation providing education and training	IATA Training & Development Institute (ITDI), 800 Place Victoria, P.O. Box113, Montreal, Quebec, H4Z 1M1 Canada
Dates	2009 – 2011
Principal subjects/occupational skills covered	Problem solving (2011) PEP – Pyramidal and recipient oriented presentation (2010) Project Management (2009 – 2010)
Name and type of organisation providing education and training	Lufthansa Consulting internal, Germany
Dates	2009
Principal subjects/occupational skills covered	Communication skills
Name and type of organisation providing education and training	McAlinden, 1140 6 th Ave, 10036 New York, USA

Dates	April 1990 – August 1997
Title of qualification awarded	Diploma: Aeronautical Engineering
Principal subjects/occupational skills covered	Aviation management, law and economics, Airport design, Aircraft design and systems,
Name and type of organisation providing education and training	Technical University of Berlin, Straße des 17. Juni 135, 10623 Berlin, Germany

Personal skills and competences

Mother tongue(s) **German**

Other language(s)

Self-assessment

European level ()*

English

Spanish

French

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user
B2	Independent user	B2	Independent user	B1	Independent user	B1	Independent user	A2	Basic user
B1	Independent user	B1	Independent user	A2	Basic user	A2	Basic user	A1	Basic user

(*) [Common European Framework of Reference for Languages](#)

Social skills and competences	<ul style="list-style-type: none"> - Good communication skills gained through various roles as project manager. - Guiding employees and team members to company's goals, through winning their understanding of reasons for the reaching those goals. - Leading team player. - Listening, but still pushing my own tasks. - Importance of motivation recognized and supported through team events
Organisational skills and competences	<ul style="list-style-type: none"> - Always a team leader, with occasional project support as an operational expert - Strong acceptance of leadership within project teams - High awareness of competence and communication skills by clients - Structured way forward to organize and manage projects and teams

Technical skills and competences	<ul style="list-style-type: none"> - Generally very good project management capabilities, through continuous project leadership over past 16 years - Aviation, i.e. Airport operations and management experience, as airport manager and representative of financial investor - Lean Management tool (e.g. Six Sigma) application for process and organizational improvement - In depth private public partnership knowledge, through various projects in the past - Combination of operational and economical experiences, by focusing on financial aspects in private management projects
Computer skills and competences	<ul style="list-style-type: none"> - Good knowledge of Microsoft standards, including MS project
Other skills and competences	<ul style="list-style-type: none"> - Sports (rowing, scuba diving) - Flying (PPL(A)-EU-FCL) - Art (Photography, Expressionism, Surrealism)
Driving licence	Category B, C1
Additional information	Member of VDI – Verein Deutscher Ingenieure (Association of German Engineers)
Annexes	<p>Upon demand:</p> <p>Testimonials from Lufthansa Consulting</p> <p>Airbus Germany (German)</p> <p>Dusseldorf Airport (German)</p> <p>Hochtief AirPort (German)</p> <p>Diploma (German)</p>