

PILAR RODRÍGUEZ RUIZ



+34 678 57 60 37



pilar_rr@yahoo.de



Objective

To join a company with an international vision and strong innovative culture. I am looking for an opportunity to help business growth through defining strategies, developing new products, representing internationally and leading multidisciplinary teams.

Professional Experience

Director of the International Department – Industrial Organization School, Madrid, Spain
February 2013 – July 2013*

- Responsible for IOS international strategy development and implementation
- Managing external relations and international projection. Commercial activities
- Team management and financial control

* OPTI Foundation merged with EOI Foundation in September 2012

Manager - Future and Innovation Club –OPTI Foundation, Madrid, Spain
April 2011 – January 2013

- Club Future and Innovation's representation
- Commercial operations with Spanish institutions
- Project management on strategy and innovation
- Human resources management and financial control and coordination

International Consultant - Business, Investment and Technology Services Branch, United Nations Industrial Development Organization (UNIDO), Vienna, Austria
June 2003 – April 2011

- Contribution to UNIDO Technology Foresight Programme definition and implementation
- Management and coordination of international projects in industrial strategy development; innovation; technological development and international investment support
- Management and coordination of international multidisciplinary teams
- Liaison with program stakeholders from different countries, both from the private and public sectors (including political and diplomatic relations). Commercial activities
- Liaison with national and international organizations

Legal Counselor, Caritas, Vienna, Austria
February 2002 – June 2003

- Analysis and review of asylum cases and legal case management
- Legal case representation upon Austrian authorities
- Dialogue with Austrian authorities and representatives of national and international organizations

Official for Consular Affairs to the Embassy of Spain in Kuala Lumpur, Malaysia
November 1997- February 2000

- Point of contact for the Spanish community residing in Malaysia

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- Managing all issues related to the consular registry
- Promotion of Spanish culture in Malaysia

Lawyer in the Law Chamber Dr. Strigl & Dr. Horak, Vienna, Austria

June 1996 – August 1997

- Monitoring legal cases, especially based on civil, commercial and criminal law
- Investigation of pending cases in Court and other authorities
- Communication with the relevant authorities

Education

Executive MBA

March 2013 - April 2014 / Industrial Organization School (EOI), Madrid, Spain

Master in International Relations

September 2000 - October 2001 / Diplomatic Academy of Vienna, Austria

Magister Iuris (BA in Law)

September 1995 – September 1997 / University of Vienna, Austria

Licenciada en Derecho (BA in Law)

September 1988 – September 1993 / University of Alcalá de Henares, Madrid, Spain

Languages

Spanish
(Native)

English
(Fluent)

German
(Fluent)

French
(Working knowledge)

International Experience

Central and Eastern Europe

Austria, Belgium, Bulgaria, Croatia, Czech Republic, France, Germany, Holland, Hungary, Italy, Slovakia, Poland, Turkey, Romania, Russia and UK

Latin America and the Caribbean

Argentina, Bolivia, Colombia, Dominican Republic, Ecuador, Peru, and Venezuela

Asia and the Pacific

Cambodia, China, India, Iran, Iraq, Japan, Laos, Malaysia, South Korea, Thailand and Vietnam

Africa

Cape Verde, Morocco, Mauritania and Senegal

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Personal Skills

Leadership

Experience in managing and coordinating multi-disciplinary and cross-cultural teams, reaching goals, promoting commitment and enthusiasm

Innovation and Creativity

Ability to provide solutions and new ideas based on curiosity and richness of experiences.
Ability to observe, enquire and understand

Negotiation

Experience in managing, positive issue resolution especially through building trust.
Diplomacy

Intercultural Competence

Quick and efficient adaptation. Ability to communicate effectively in multicultural and international environments

Teamwork

A Good working atmosphere is very important for me. I relate to my colleagues with humour.
Respectful, reliable, professional and enthusiastic

Learning from Experience

Able to meet challenges and make decisions in new situations. Learning by doing and reflecting