

loob98ubx

January 10, 2025

1 Basics import

```
[1]: import pandas as pd
import numpy as np
import seaborn as sns
from matplotlib import pyplot as plt
import plotly.express as px
```

```
[2]: shop= pd.read_csv('shopping_trends_updated.csv')
```

```
[3]: shop.head()
```

```
[3]:
```

| | Customer ID | Age | Gender | Item Purchased | Category | Purchase Amount (USD) | \ |
|---|-------------|-----|--------|----------------|----------|-----------------------|---|
| 0 | 1 | 55 | Male | Blouse | Clothing | 53 | |
| 1 | 2 | 19 | Male | Sweater | Clothing | 64 | |
| 2 | 3 | 50 | Male | Jeans | Clothing | 73 | |
| 3 | 4 | 21 | Male | Sandals | Footwear | 90 | |
| 4 | 5 | 45 | Male | Blouse | Clothing | 49 | |

| | Location | Size | Color | Season | Review Rating | Subscription Status | \ |
|---|---------------|------|-----------|--------|---------------|---------------------|---|
| 0 | Kentucky | L | Gray | Winter | 3.1 | Yes | |
| 1 | Maine | L | Maroon | Winter | 3.1 | Yes | |
| 2 | Massachusetts | S | Maroon | Spring | 3.1 | Yes | |
| 3 | Rhode Island | M | Maroon | Spring | 3.5 | Yes | |
| 4 | Oregon | M | Turquoise | Spring | 2.7 | Yes | |

| | Shipping Type | Discount Applied | Promo Code Used | Previous Purchases | \ |
|---|---------------|------------------|-----------------|--------------------|---|
| 0 | Express | Yes | Yes | 14 | |
| 1 | Express | Yes | Yes | 2 | |
| 2 | Free Shipping | Yes | Yes | 23 | |
| 3 | Next Day Air | Yes | Yes | 49 | |
| 4 | Free Shipping | Yes | Yes | 31 | |

| | Payment Method | Frequency of Purchases |
|---|----------------|------------------------|
| 0 | Venmo | Fortnightly |
| 1 | Cash | Fortnightly |
| 2 | Credit Card | Weekly |

| | | |
|---|--------|----------|
| 3 | PayPal | Weekly |
| 4 | PayPal | Annually |

```
[4]: shop.dtypes
```

```
[4]: Customer ID      int64
Age                int64
Gender            object
Item Purchased    object
Category          object
Purchase Amount (USD)  int64
Location          object
Size              object
Color             object
Season            object
Review Rating     float64
Subscription Status object
Shipping Type     object
Discount Applied  object
Promo Code Used   object
Previous Purchases int64
Payment Method    object
Frequency of Purchases object
dtype: object
```

```
[5]: shop.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 3900 entries, 0 to 3899
Data columns (total 18 columns):
#   Column                Non-Null Count  Dtype
---  -
0   Customer ID           3900 non-null  int64
1   Age                   3900 non-null  int64
2   Gender                3900 non-null  object
3   Item Purchased        3900 non-null  object
4   Category              3900 non-null  object
5   Purchase Amount (USD) 3900 non-null  int64
6   Location              3900 non-null  object
7   Size                  3900 non-null  object
8   Color                 3900 non-null  object
9   Season                3900 non-null  object
10  Review Rating          3900 non-null  float64
11  Subscription Status    3900 non-null  object
12  Shipping Type         3900 non-null  object
13  Discount Applied       3900 non-null  object
14  Promo Code Used        3900 non-null  object
```

```

15 Previous Purchases      3900 non-null    int64
16 Payment Method          3900 non-null    object
17 Frequency of Purchases  3900 non-null    object
dtypes: float64(1), int64(4), object(13)
memory usage: 548.6+ KB

```

```
[6]: shop.isnull().sum()
```

```

[6]: Customer ID          0
    Age                  0
    Gender                0
    Item Purchased        0
    Category              0
    Purchase Amount (USD) 0
    Location              0
    Size                  0
    Color                 0
    Season                0
    Review Rating          0
    Subscription Status    0
    Shipping Type          0
    Discount Applied       0
    Promo Code Used        0
    Previous Purchases     0
    Payment Method         0
    Frequency of Purchases 0
    dtype: int64

```

```
[7]: shop['Gender'].unique()
```

```
[7]: array(['Male', 'Female'], dtype=object)
```

2 Overall distribution of customer ages

```
[8]: shop['Age'].value_counts()
```

```

[8]: Age
69    88
57    87
41    86
25    85
49    84
50    83
54    83
27    83
62    83

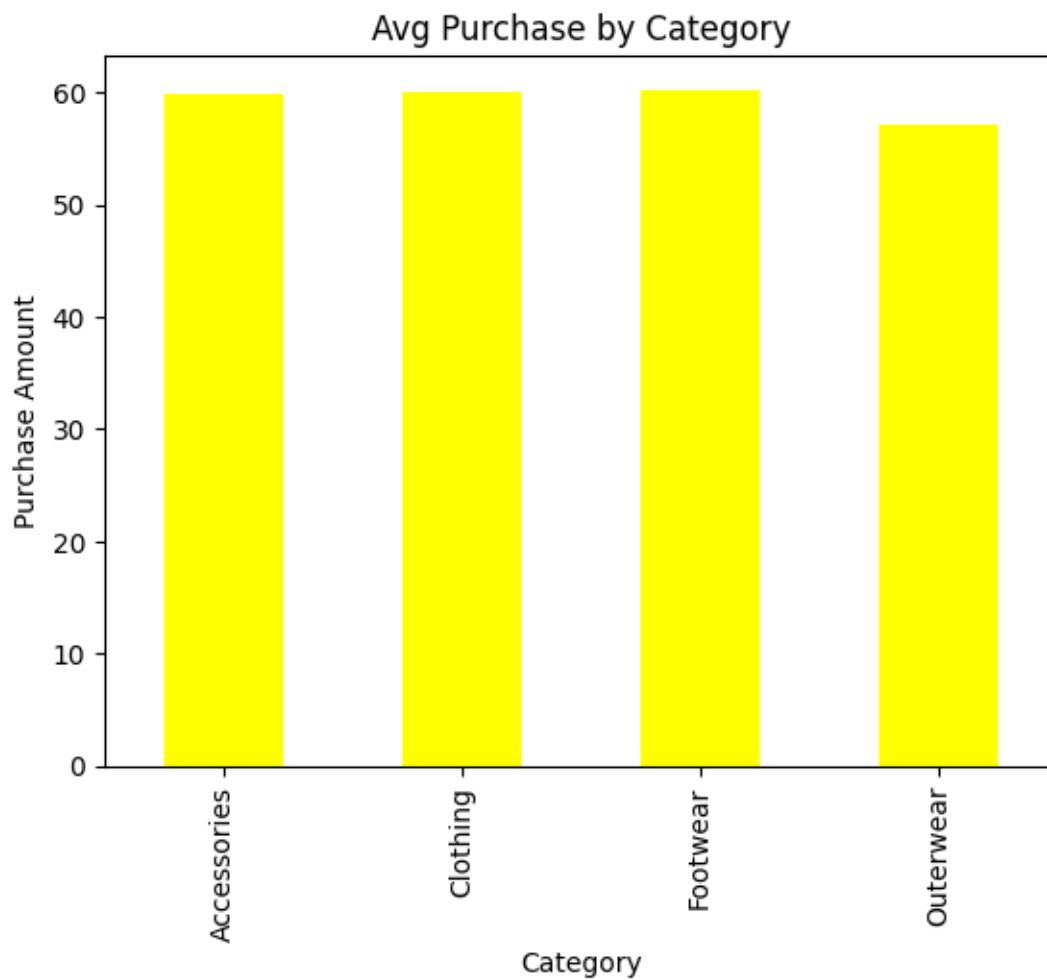
```

| | |
|----|----|
| 32 | 82 |
| 19 | 81 |
| 58 | 81 |
| 42 | 80 |
| 43 | 79 |
| 28 | 79 |
| 31 | 79 |
| 37 | 77 |
| 46 | 76 |
| 29 | 76 |
| 68 | 75 |
| 59 | 75 |
| 63 | 75 |
| 56 | 74 |
| 36 | 74 |
| 55 | 73 |
| 52 | 73 |
| 64 | 73 |
| 35 | 72 |
| 51 | 72 |
| 65 | 72 |
| 40 | 72 |
| 45 | 72 |
| 47 | 71 |
| 66 | 71 |
| 30 | 71 |
| 23 | 71 |
| 38 | 70 |
| 53 | 70 |
| 18 | 69 |
| 21 | 69 |
| 26 | 69 |
| 34 | 68 |
| 48 | 68 |
| 24 | 68 |
| 39 | 68 |
| 70 | 67 |
| 22 | 66 |
| 61 | 65 |
| 60 | 65 |
| 33 | 63 |
| 20 | 62 |
| 67 | 54 |
| 44 | 51 |

Name: count, dtype: int64

3 Average purchase amount vary across different product categories

```
[15]: avg_purchase = shop.groupby('Category')['Purchase Amount (USD)'].mean()  
avg_purchase.plot(kind='bar', color='yellow')  
plt.title('Avg Purchase by Category')  
plt.xlabel('Category')  
plt.ylabel('Purchase Amount')  
plt.show()
```



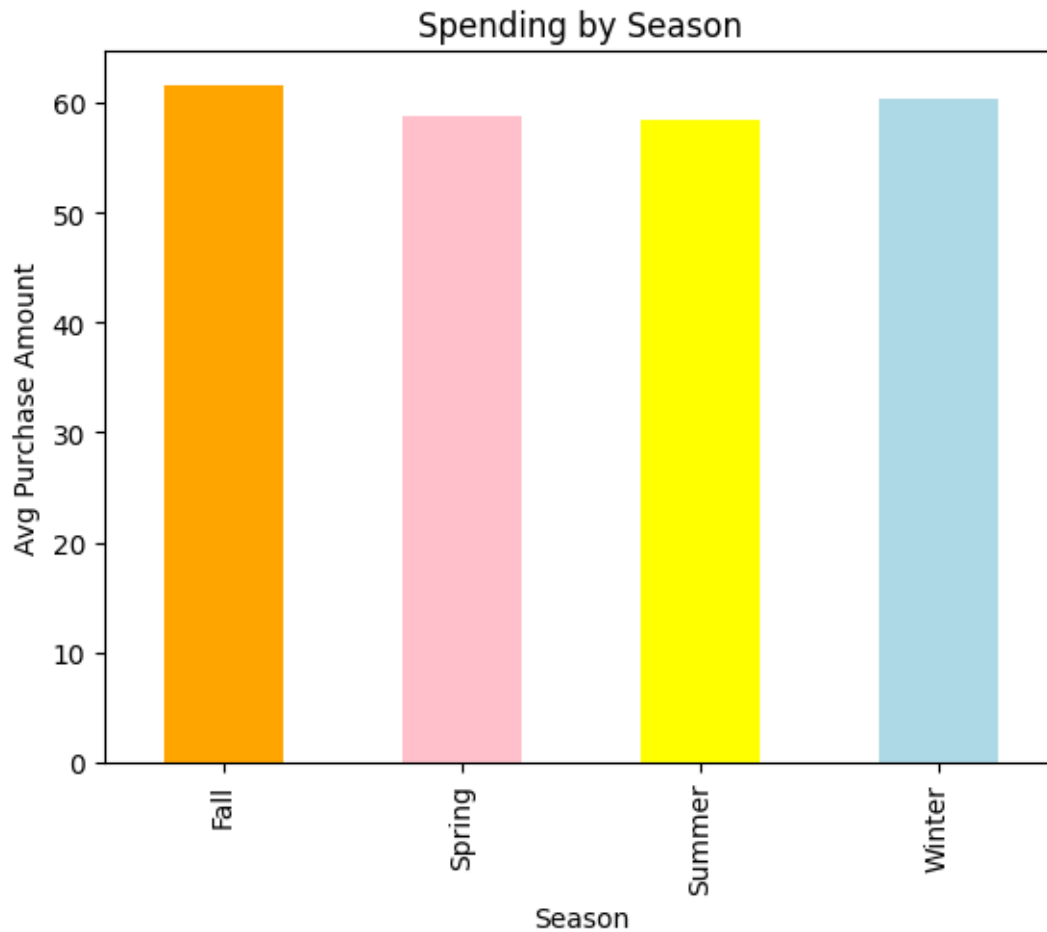
4 Number of Purchases by Gender

```
[19]: gender_count = shop['Gender'].value_counts()
gender_count.plot(kind='bar', color=['lightblue', 'pink'])
plt.title('Purchases by Gender')
plt.xlabel('Gender')
plt.ylabel('Count')
plt.show()
```



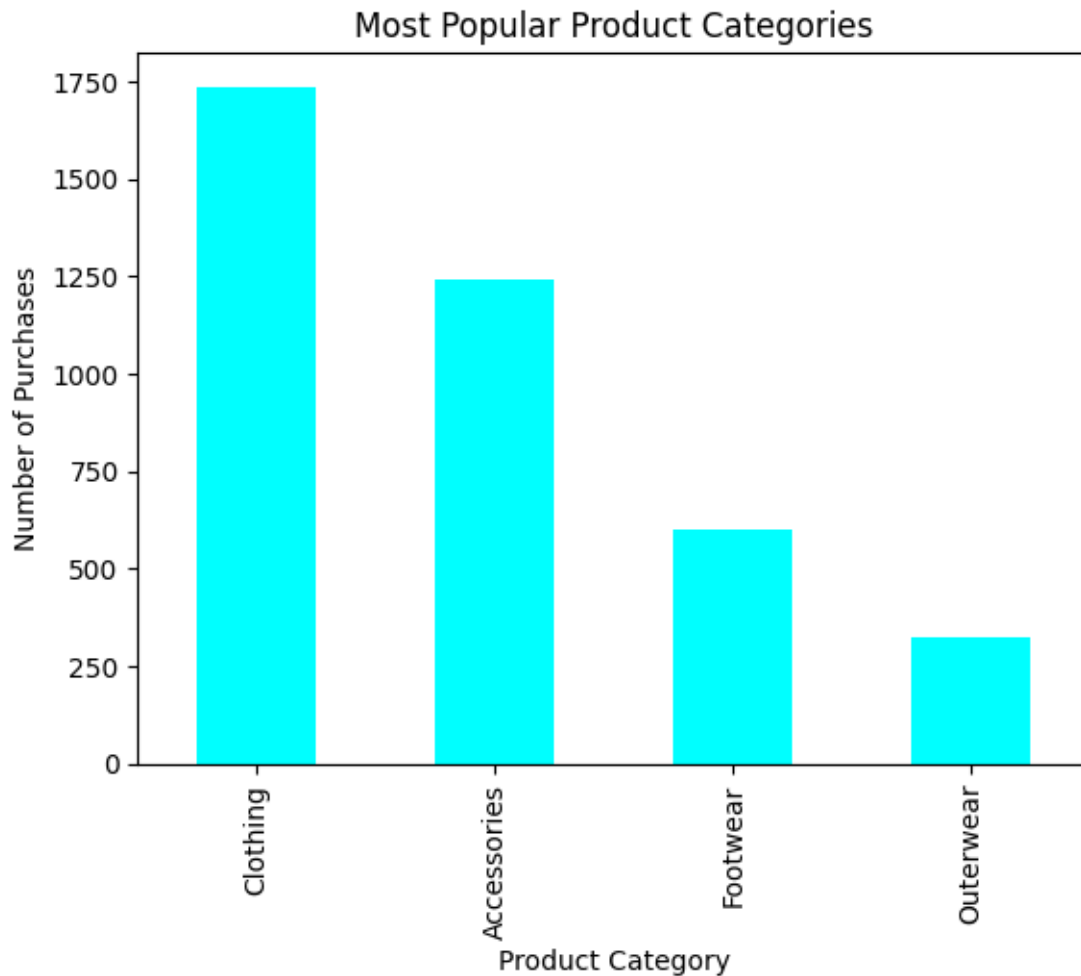
5 Spending by Season

```
[22]: season_spending = shop.groupby('Season')['Purchase Amount (USD)'].mean()
season_spending.plot(kind='bar', color=['orange', 'pink', 'yellow', 'lightblue'])
plt.title('Spending by Season')
plt.xlabel('Season')
plt.ylabel('Avg Purchase Amount')
plt.show()
```



6 Frequency of Purchases by Age Group

```
[25]: popular_category = shop['Category'].value_counts()
popular_category.plot(kind='bar', color='cyan')
plt.title('Most Popular Product Categories')
plt.xlabel('Product Category')
plt.ylabel('Number of Purchases')
plt.show()
```



7 Average rating given by customers for each product category?

```
[26]: avg_rating_by_category = shop.groupby('Category')['Review Rating'].mean()  
      print(avg_rating_by_category)
```

```
Category  
Accessories    3.768629  
Clothing       3.723143  
Footwear       3.790651  
Outerwear      3.746914  
Name: Review Rating, dtype: float64
```


8 7. Are there notable differences in purchase behavior between subscribed and non-subscribed customers?

```
[27]: purchase_behavior = shop.groupby('Subscription Status')['Purchase Amount_↵
      ↵(USD)'].mean()
      print(purchase_behavior)
```

```
Subscription Status
No      59.865121
Yes     59.491928
Name: Purchase Amount (USD), dtype: float64
```

9 8. Which payment method is the most popular among customers?

```
[28]: popular_payment_method = shop['Payment Method'].value_counts()
      print(popular_payment_method)
```

```
Payment Method
PayPal      677
Credit Card 671
Cash        670
Debit Card  636
Venmo       634
Bank Transfer 612
Name: count, dtype: int64
```

10 9. Do customers who use promo codes tend to spend more than those who don't?

```
[29]: promo_usage = shop.groupby('Promo Code Used')['Purchase Amount (USD)'].mean()
      print(promo_usage)
```

```
Promo Code Used
No      60.130454
Yes     59.279070
Name: Purchase Amount (USD), dtype: float64
```

11 Are there any specific colors that are more popular among customers?

```
[30]: popular_colors = shop['Color'].value_counts()
      print(popular_colors)
```

```

Color
Olive      177
Yellow     174
Silver     173
Teal       172
Green      169
Black      167
Cyan       166
Violet     166
Gray       159
Maroon     158
Orange     154
Charcoal   153
Pink       153
Magenta    152
Blue       152
Purple     151
Peach      149
Red        148
Beige      147
Indigo     147
Lavender   147
Turquoise  145
White      142
Brown      141
Gold       138
Name: count, dtype: int64

```

12 How does the presence of a discount affect the purchase decision of customers?

```

[31]: discount_impact = shop.groupby('Discount Applied')['Purchase Amount (USD)'].
      ↪mean()
      print(discount_impact)

```

```

Discount Applied
No      60.130454
Yes     59.279070
Name: Purchase Amount (USD), dtype: float64

```

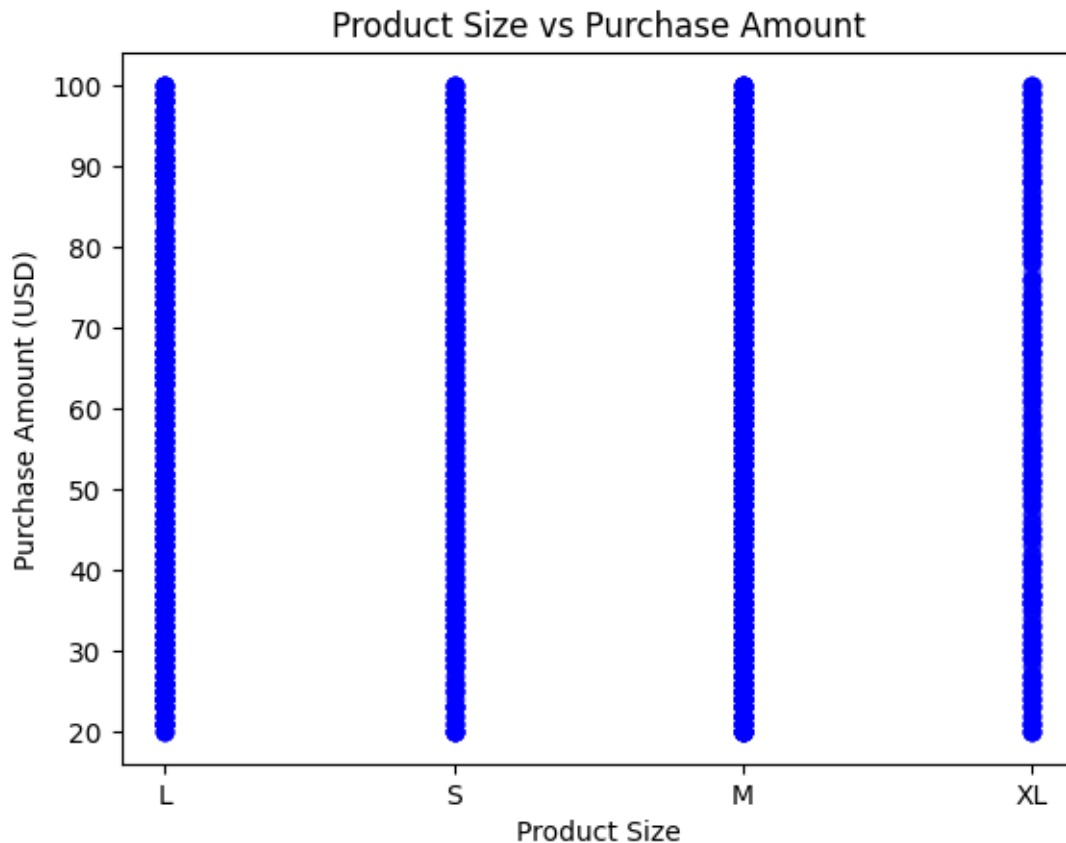
13 Which shipping type is preferred by customers for different product categories?

```
[32]: preferred_shipping = shop.groupby('Category')['Shipping Type'].agg(lambda x: x.  
    ↪mode()[0])  
print(preferred_shipping)
```

```
Category  
Accessories      Store Pickup  
Clothing          Standard  
Footwear         Free Shipping  
Outerwear        Free Shipping  
Name: Shipping Type, dtype: object
```

14 Are there correlations between the size of the product and the purchase amount?

```
[43]: plt.scatter(shop['Size'], shop['Purchase Amount (USD)'], color='blue', alpha=0.  
    ↪5)  
plt.title('Product Size vs Purchase Amount')  
plt.xlabel('Product Size')  
plt.ylabel('Purchase Amount (USD)')  
plt.show()
```



15 How does the purchase amount differ based on the review ratings given by customers?

```
[45]: purchase_by_rating = shop.groupby('Review Rating')['Purchase Amount (USD)'.
      ↪mean()
      print(purchase_by_rating)
```

```
Review Rating
2.5    62.287879
2.6    59.566038
2.7    59.363636
2.8    57.066176
2.9    56.470588
3.0    60.728395
3.1    58.770701
3.2    61.315789
3.3    59.861842
3.4    59.005495
3.5    58.833333
```

```

3.6    57.322148
3.7    58.974359
3.8    60.873239
3.9    58.926380
4.0    59.237569
4.1    61.959459
4.2    60.853801
4.3    59.673469
4.4    60.525316
4.5    59.489209
4.6    57.683908
4.7    59.283784
4.8    61.881944
4.9    63.885542
5.0    64.352941
Name: Purchase Amount (USD), dtype: float64

```

16 Are there notable differences in purchase behavior between different locations?

```
[47]: purchase_by_location = shop.groupby('Location')['Purchase Amount (USD)'].mean()
      print(purchase_by_location)
```

```

Location
Alabama      59.112360
Alaska       67.597222
Arizona      66.553846
Arkansas     61.113924
California   59.000000
Colorado     56.293333
Connecticut  54.179487
Delaware     55.325581
Florida      55.852941
Georgia      58.797468
Hawaii       57.723077
Idaho        60.075269
Illinois     61.054348
Indiana      58.924051
Iowa         60.884058
Kansas       54.555556
Kentucky    55.721519
Louisiana    57.714286
Maine        56.987013
Maryland     55.755814
Massachusetts 60.888889
Michigan     62.095890
Minnesota    56.556818

```

| | |
|----------------|-----------|
| Mississippi | 61.037500 |
| Missouri | 57.913580 |
| Montana | 60.250000 |
| Nebraska | 59.448276 |
| Nevada | 63.379310 |
| New Hampshire | 59.422535 |
| New Jersey | 56.746269 |
| New Mexico | 61.901235 |
| New York | 60.425287 |
| North Carolina | 60.794872 |
| North Dakota | 62.891566 |
| Ohio | 60.376623 |
| Oklahoma | 58.346667 |
| Oregon | 57.337838 |
| Pennsylvania | 66.567568 |
| Rhode Island | 61.444444 |
| South Carolina | 58.407895 |
| South Dakota | 60.514286 |
| Tennessee | 61.974026 |
| Texas | 61.194805 |
| Utah | 62.577465 |
| Vermont | 57.176471 |
| Virginia | 62.883117 |
| Washington | 63.328767 |
| West Virginia | 63.876543 |
| Wisconsin | 55.946667 |
| Wyoming | 60.690141 |

Name: Purchase Amount (USD), dtype: float64