# Simon T. Tiu (刁达民)

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#### **EDUCATION**

## University of California - Berkeley

B.S. in Industrial Engineering and Operations Research // Minor: Chinese

or: Chinese May 2013

• Graduated with Honors - GPA: 3.7 / 4.0 (Major GPA: 3.8)

### PROFESSIONAL & LEADERSHIP EXPERIENCE

## **Alpha Pi Mu at Berkeley (APM) - Industrial Engineering Honors Society** *President*

Berkeley, CA Jan 2013 - Present

Coordinate company information sessions for on-campus recruitment

· Organize student-faculty social events to promote and strength the IEOR community on campus

## **Institute of Industrial Engineers (IIE)**

Berkeley, CA

President

August 2012 - Present

Manage Industrial Engineering Student affairs on the University and National Level

- Increased active membership by 150% and initiated Consulting Case Competition focus groups
- Renovated website (iie.berkeley.edu): automated test database and redesigned layout

## **Berkeley Investment Group (BIG)**

Berkeley, CA

Equity Research Officer

Jan 2011 - Present

- Placed 1st in Internal Club Stock Competition
- Perform market research in managing our portfolio; specialize in quantitative risk management
- Experience in financial and strategic planning models (DCF, Porter's 5 Forces, SWOT)

### LDS Missionary - Pennsylvania Pittsburgh Spanish Mission

Pittsburgh, PA

Zone Leader, Spanish-English Translator

August 2008 – August 2010

- Supervised 29 missionaries and several cross-denominational volunteer efforts
- Worked 90+ hours each week for 2 years in teaching, training, and supervising

#### **MAJOR PROJECTS**

**Tesla Motors** 

January 15th - Present

- Worked extensively with Tesla's manufacturing and production planning team to improve operations
- Developed Linear Programming tool to automate line-balancing
- Improved Inverter Pole line maximum throughput by 100% and standardized material handling procedures
- Developing discrete-event simulation for optimizing and analyzing production line

## **Nevada Partnership for Homeless Youth (NPHY)**

January 15th - Present

- Developed and optimized a relational database to ramp up operations
- As a result of my work, NPHY has grown 80% and is expanding to a second location.

## **AWARDS**

## **Greyrock Capital and Alpine Investors Private Equity Case Competition** – 2<sup>nd</sup> Place

May 2012

- Structured LBO and MBO deals to properly balance buy-side and sell-side incentives
- Specialized in Supply Chain Management decision strategy to analyze market expansion options
- Built a model to demonstrate the effect of supply chain on operational decisions and logistical strategy

## **Dodge & Case Investment Case Competition** – Third Place

Nov 2011

- Performed in-depth equity research for First Solar Inc. Employed Porter's 5 forces to qualitatively assess FSLR
- Created an operating model of each financial statement as well as a DCF model with sensitivity analysis

Eagle Scout - highest rank awarded by Boy Scouts of America

Sept 2005

## **SKILLS, ACTIVITIES & INTERESTS**

Languages: Fluent in Spanish, Conversational in Chinese

### **Technical Skills:**

- Programming Languages: Java, MatLab, R, Elementary C#, AMPL, VBA, Arena, Sigma, and Python
- Web Development: JQuery, Bootstrap, HTML, CSS, Javascript, Microsoft Expression Suite, Dreamweaver
- Relational Databases: MySQL, Microsoft Access, ER/EER Diagrams, Database Normalization
- Stochastic Simulation and Modeling
- Software: Adobe Creative Suite, Microsoft Office

Interests: Chess, Chinese, Philosophy, Planet Money Podcast, Rock Climbing, Scrabble, Snowboarding