

The Power Attractor

The Power Attractor: This attractor is about being seen as a leader, and to have influence and control over one's environment or success. Competitiveness and control is often associated with those scoring high in this motivation.

General Traits: Average Power

- *You're a stabilizing force in typical team operations and will lead if necessary, but you don't *need* to.
- *You can be both cooperative and competitive depending on the situation at hand.
- *About 7 out of 10 people score like you.
- *You can bring balance to a team of power hungry people.
- *You are able to understand both aggressive and passive leaders.

Key Strengths: Average Power

- *You can both lead and follow depending upon the circumstances involved.
- *You are flexible and free flowing without an excessive need to be number one. *You can both take a stand or sit quietly depending on what is necessary within a leadership role.
- *You can drive or sit in the back; you aren't extreme in either mindset.
- *You can mediate all available ideas as opposed to only focusing on your own. *You don't need to be in charge, but are willing to take initiative within your area of expertise if necessary.

Motivational Insights: Average Power

- *Remember that your score range is within the national mean for personal power and that you're not bent on having to win in everything.
- *You can be very flexible when deciding to lead or support; it's not one or the other.
- *You are a stabilizing force within a variety of environments involving people. *You can provide input without pushing for your own personal agenda and even step back when you recognize someone else's solution makes more sense.

Training/Learning Insight: Average Power

- *You're able to be an accommodating participant and a controlling factor in training and developmental programs.

The Power Attractor

- *You can either be on a team-oriented or an individualistic and independent learning activity.
- *Your ability to be supportive of others as opposed to always having to control the show will give you a leg up when involved with team dynamics.
- *You will likely present yourself as a neutral player as opposed to the owner of the team.

Continual Improvement Insights: Average Power

- *You may need to take more or less control in certain situations and not remain neutral.
- *You may need to own it more and not hang back and wait for someone else to take control in certain power struggles.
- *Remember, when it's time to direct and control others, the stronger more independent people need it most.
- *You can take or leave leadership roles; make sure you are not needed if you decide to sit back.
- *You may desire to take action, but may not have the necessary drive to actually pull it off (Check your D score in your DISC graph).

General Traits: Very Low Power

- *You will not like high-pressure environments with excessively driven people types.
- *You will excel when in situations that require a maintenance mindset over high drive.
- *You'll prefer slow and steady to fast and faster.
- *You'll likely want to watch others lead more than you'll want to lead things yourself.
- *You won't want to shoulder all the responsibility that accompanies being in charge.
- *You will not have the energy for conflicting matters or leadership disputes.
- *You may not volunteer yourself for positions of great responsibility.
- *You may feel out of place on a team where people jockey for position. *You may "play dead" as opposed to "waiting to pounce" when confronted with challenges.
- *You may "sneak in through a back window with a jack-knife" as opposed to "kicking in the front door with a shotgun."
- *You may be less deliberate and more responsive when facing challenging opportunities.
- *You may be more of a maintainer than you are an obtainer.
- *You will not likely seek lime lit roles, but would rather stay back and support someone else.
- *Because you don't seek attention for your efforts, you may be left feeling like a ghost seeing you never draw attention to yourself.
- *You may never make the necessary noise surrounding important issues and therefore will set yourself up for being overlooked.
- *Seeing the squeaky wheel gets the grease, you'll likely never get any.

The Power Attractor

- *You will likely support others while never gaining the personal support you want or need.
- *You may be tempted to stay out of leadership roles for the sake of it.
- *You may not have the energy to fight for what you want.
- *You will not likely care about getting credit.
- *You will not need to control others outcomes.
- *You may think certain people are over controlling.
- *You will not like it when people force others to do things.

Key Strengths: Very Low Power

- *You'll likely be more mission minded as opposed to being control and authority driven.
- *You're a better helper and won't expect credit for all you do.
- *You don't won't likely drive, but will be happy to chat in the back seat.
- *Personal accomplishments far outweigh the need for recognition and power.
- *You may quickly spot the value in others sooner than you see it in yourself.
- *You will likely wait your turn and not jump to the front.
- *You'll likely be seen as supportive and serene when the pressure is on.
- *You will not be seen as a ball hog when the light is in your direction.
- *Not one to draw attention to your own efforts you will likely be pointing out the efforts of others.
- *You will be able to offer ideas with respect to others and their ideas.
- *You'll likely be the unsung hero of any project or team endeavor.
- *You don't need credit for deeds done.
- *You're likely a servant leader.

Motivational Insights: Very Low Power

- *You won't need to ask for input once decisions are final and people have moved on.
- *Don't say yes to things you don't really want to do.
- *Just because people don't voice it, you can't always believe you haven't made a difference.
- *Use your stabilizing ability when working with others and don't allow others to run you over.

Training/Learning Insight: Very Low Power

- *You will likely enjoy group activities.
- *You may enjoy more cooperative learning activities as opposed to activities that require directing.

The Power Attractor

- *You may not want to compete, but will feel at home when working as a team.
- *You will likely be quiet and in the background when involved in training activities.
- *You may need to take stronger initiative when working with dominant types.
- *Being forceful isn't bad.

Continual Improvement Insights: Very Low Power

- *You will likely want to avoid conflicts and abrasive people.
- *You may be settling for less as opposed to fighting for what you want. *You will be a target for aggressive people who may want to take advantage of your willingness to help.
- *You may shutter to think about being in charge of something.
- *You will avoid problems and challenges and wait for opportunity to knock.
- *You may not think you are worth other people's investment.
- *Standing up for yourself might feel wrong at times.
- *You might second-guess your own ideas and therefore hang back.
- *Fighting for your own rights might make you uncomfortable.
- *You may be allowing other people to frame your world.
- *You should know that your destiny is up to you and not circumstance. *You may need to remind yourself that life is what you make it.

General Traits: Very High Power

- *You only listen to direct and control or agree or disagree.
- *You rarely if ever listen in order to understand where others are coming from.
- *You don't get into the car unless you're driving it.
- *Winning is everything; there's typically no Plan B.
- *You like to be large and in charge.
- *You are a fixer.
- *You may feel at home when ramming your ideas through to a conclusion.
- *You may secretly believe that you are all that.
- *You will create relationships just to advance your own position.
- *You need a ladder to climb.
- *You believe the skies the limit.
- *You feel like you always deserve a shot.
- *You believe victory is yours.
- *You are always looking for respect.
- *Advancement must be available or you will be highly dissatisfied.
- *You will be looking for respect for personal gains made.
- *You may be looking for rewards and recognition for a job well done.

The Power Attractor

- *You need signs of personal authority such as your name on your parking space.
- *You believe others must know you are in charge and will find ways to let them know.
- *You need authority equal to or greater than your responsibility.
- *You must call the shots within your area of knowledge.
- You need to direct and control subordinates as opposed to letting them control themselves.
- *The buck stops with you.
- *You don't like moochers.
- *You are likely a survivor and will need difficult problems to overcome.

Key Strengths: Very High Power

- *You will own your roles within the workplace and handle everything associated with it.
- *When working for others you own their business and borrow their building.
- *You are likely going to accept responsibility for both successes and failures.
- *The buck stops with you.
- *You never quit trying.
- *You believe you will be victorious before you start the race.
- *You will likely take initiative without having to be asked.
- *You may get angry or agitated quickly with slow moving people and will nudge them forward.
- *You will likely advance quickly within your area of expertise.
- *You can probably spot leaders.
- *You'll take charge when nobody else will.
- *You drive your own car so to speak.
- *If you don't agree you'll not go along.
- *You have no problem standing up for yourself.
- *You could easily look for trouble if you get bored.

Motivational Insights: Very High Power

- *You should allow others the same freedom to make decisions that you want.
- *You should recognize that other people want to own their own environments as well.
- *You should be willing to share victories and not hog them all for yourself.
- *You should understand you come across stronger than you think.
- *It's important to empower others with the same power you want to have.

The Power Attractor

Training/Learning Insight: Very High Power

- *You need hyper flexibility and freedom to create when learning new things.
- *You'll need your own space when working with teams.
- *You must link the benefits of learning new things to your personal ability to make them happen.
- *You'll create an environment that encourages others to follow you.
- *You need a wide variety of nuclear options available to you.
- *You need the freedom to come up with your own agenda.
- *You could use a small group to lead and work with when in training.

Continual Improvement Insights: Very High Power

- *Sometimes your extreme need to be in control will stifle others abilities.
- *Your potential value can clash with artistic people who think in irrational terms.
- *You need to allow others to fail and then assist them in becoming better when they do.
- *You may get caught up in selling yourself instead of your idea.
- *You need to be aware of the fact that being in charge may be all too important to you and may turn certain people types off.
- *You will have no time for slower moving people and may be annoyed by them.
- *You could use a little dose of humility.
- *You might think in terms of crush, kill, and destroy.
- *You may be overly decisive and less contemplative.
- *You may need to take a little time and think things through before taking action.
- *People are in your way.
- *With you, people will feel more like a hindrance than a help.

General Traits: High Power

- *You only may tend listen only to direct and control or agree or disagree. *You may find it difficult to listen in order to understand where others are coming from.
- *Metaphorically speaking, you likely don't get into the car unless you're driving it.
- *Winning might be everything: there's likely no Plan B in your mind.
- *You probably enjoy being large and in charge.
- *You are more likely a fixer.
- *You may feel at home when ramming your ideas through to a conclusion.
- *You may secretly believe that you are all that.
- *You will likely create relationships just to advance your own position.
- *You need a ladder to climb.
- *You probably believe the skies the limit.

The Power Attractor

- *You feel like you always deserve a shot.
- *You believe victory is likely going to be yours.
- *You are always looking for respect from other people.
- *Advancement must be available or you will be dissatisfied.
- *You will likely be looking for respect for personal gains made.
- *You may be looking for rewards and recognition for a job well done.
- *You need signs of personal authority such as your name on your parking space. *You believe others must know you are in charge and will find ways to let them know.
- *You need authority equal to or greater than your responsibility.
- *You must call the shots within your area of knowledge.
You need to direct and control subordinates as opposed to letting them control themselves.
- *The buck needs to stop with you.
- *You don't like moochers or people who take credit for something they didn't do.
- *You are more than likely a survivor and will need difficult problems to overcome.

Key Strengths: High Power

- *You will own your roles within the workplace and handle everything associated with it.
- *When working for others you feel like you own their business and borrow their building.
- *You are likely going to accept responsibility for both successes and failures.
- *The buck probably stops with you.
- *You are likely to look for a leadership role.
- *You may believe you will be victorious before you start the race.
- *You will likely take initiative without having to be asked.
- *You may get angry or agitated quickly with slow moving people and will nudge them forward.
- *You will likely advance quickly within your area of expertise.
- *You can probably spot leaders.
- *You won't likely need any help.

Motivational Insights: Very High Power

- *You should allow others the same freedom to make decisions that you want.
- *You should recognize that other people want to own their own environments as well.
- *You should be more willing to share victories and not hog them all for yourself.
- *You should understand you come across stronger than you think.
- *It's important to empower others with the same power you want to have.

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Training/Learning Insight: Very High Power

- *You need the freedom to think for yourself when learning new things.
- *You'll need your own space when working with teams.
- *You must link the benefits of learning new things to your personal ability to make them happen.
- *You'll create an environment that encourages others to follow you.
- *You need a wide variety of nuclear options available to you.
- *You need the freedom to come up with your own agenda.
- *You could use a small group to lead and work with when in training.
- *Know when to participate, initiate, and when to accommodate.

Continual Improvement Insights: Very High Power

- *Sometimes your need to be in control will stifle others abilities.
- *Your potential value can clash with people who think in irrational terms.
- *You need to allow others to fail and then assist them in becoming better when they do.
- *You may get caught up in selling yourself instead of your idea.
- *You need to be aware of the fact that being in charge may be too important to you and may turn certain people types off.
- *You will have no time for slower moving people and may be annoyed by them.
- *You could use a small dose of humility at times.
- *You might think in terms of crush, kill, and destroy depending on how dominant you are.
- *You may be overly decisive and less contemplative.
- *You may need to take a little time and think things through before taking action.
- *People are sometimes in your way.
- *With you, people may feel more like a hindrance than a help.

General Traits: Low Power

- *You will not appreciate high-pressure environments with excessively driven people types.
- *You will excel when in situations that require a maintenance mindset over very high drive.
- *You'll may prefer slow and steady to fast and faster.
- *At times you'll likely want to watch others lead more than you'll want to lead things yourself.
- *At times you'd rather not shoulder all the responsibility that accompanies being in charge.
- *You will at times not have the energy for conflicting matters or leadership disputes.

The Power Attractor

- *You may pick and choose or avoid positions of great responsibility.
- *You may at times feel out of place on a team where people jockey for position.
- *You may “play dead” as opposed to “waiting to pounce” when confronted with challenges and problems.
- *You might “sneak in through a back window with a jack-knife” as opposed to “kick in the front door with a shotgun.”
- *You may be less deliberate and more responsive when facing challenging opportunities.
- *You may be more of a maintainer than you are an obtainer in certain situations.

Key Strengths: Low Power

- *You’ll likely be more a helper as opposed to being control and authority driven.
- *You’re a better collaborator and won’t expect credit for all you do.
- *You don’t have to drive all the time and will be happy to chat in the back seat.
- *Personal accomplishments far outweigh the need for recognition and power.
- *You may quickly spot the value in others sooner than you see it in yourself if you’re an altruist.
- *You will likely wait your turn and not jump in front.

Motivational Insights: Low Power

- *You won’t need to ask for input once decisions are final and people have moved on.
- *Remember not to say yes to things you don’t really want to do.
- *Just because people don’t voice it, you can’t always believe you haven’t made a difference.
- *Use your stabilizing ability when working with others and don’t allow others to run you over.

Training/Learning Insight: Low Power

- *You will likely enjoy group activities with some leadership opportunities.
- *You may enjoy more cooperative learning activities as opposed to activities that require directing and controlling.
- *You may not want to compete, but will feel at home when working as a team.
- *You will likely be quiet and in the background when involved in training activities.
- *You may need to take stronger initiative when working with dominant types.
- *Being forceful isn’t bad.

Continual Improvement Insights: Low Power

The Power Attractor

- *You will likely want to avoid some conflicts and abrasive people, but not always.
- *You may be settling for less as opposed to fighting for more.
- *You might be a target for aggressive people who may want to take advantage of your willingness to support.
- *You may not want to be the one in charge of something if it's too daunting. *You will avoid some problems and challenges and wait for opportunity to knock rather than creating one it.
- *You may not think you are worth other people's investment.
- *Standing up for yourself might feel wrong if you are less dominant.
- *You might second-guess your own ideas and therefore hang back.
- *Fighting for your own rights might make you uncomfortable at times.
- *You may be allowing other people to frame your world.
- *You should know that your destiny is up to you and not circumstance. *You may need to remind yourself that life is what you make it.