





DISC & EIQ-2 – DISC Behavior with High and Low EIQ

	Low Emotional Intelligence		High Emotional Intelligence
D	Aggressive Demanding Egotistical Bossy Confrontational		Assertive Ambitious Driving Strong-Willed Decisive
I	Easily Distracted Glib Selfish Poor Listener Impulsive		Warm Enthusiastic Sociable Charming Persuasive
S	Resistant to Change Passive Un-Responsive Slow Stubborn		Patient Stable Predictable Consistent Good Listener
C	Critical Picky Fussy Hard to Please Perfectionistic		Detailed Careful Meticulous Systematic Neat