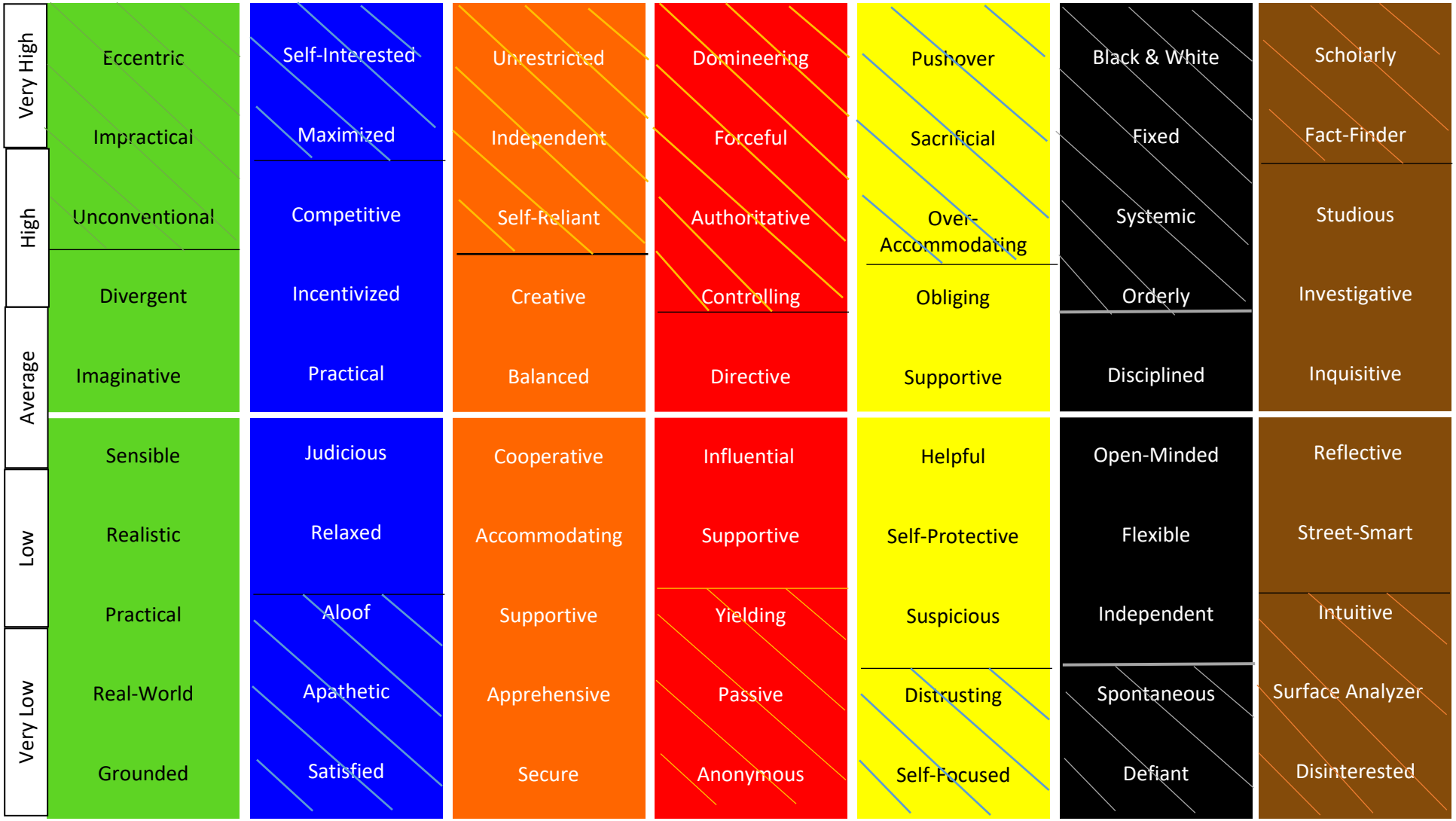
The Motivational Matrix



*Shading indicates over and under extended scores = needs/risks

AES ECO IND POW ALT REG THE