

To start your assessment(s), please complete the following:

- **DISC Self**

First Name:



Last Name:

Email:

Terms & Conditions: There are no warranties, express or implied, regarding this online assessment. You assume full responsibility, and the authors & assessment company and their agents, distributors, officers, employees, representatives, related or affiliated companies, and successors, and the company requesting you to complete this Assessment (THE GROUP).

Accept

Proceed to the next step

NEW ACCOUNT

If you are new to the Tony Robbins Disc Assessments we will need to first set you up with a customer account. This account will be used to manage all your Tony Robbins customer information, disc assessments, purchases and records.

[CREATE AN ACCOUNT](#)

EXISTING ACCOUNT

If you already have a Tony Robbins customer account please login using your login credentials related to your account.

Email:

Password:

[LOGIN](#)

[Forgot Password?](#)

NEW ACCOUNT

If you are new to the Tony Robbins Disc Assessments we will need to first set you up with a customer account. This account will be used to manage all your Tony Robbins customer information, disc assessments, purchases and records.

To begin your assessment(s) please fill out the following fields to get started.

First Name:

Last Name:

Email:

Password:

Retype Password:

Terms & Conditions: There are no warranties, express or implied, regarding this online assessment. You assume full responsibility, and the authors & assessment company and their agents, distributors, officers, employees, representatives, related or affiliated companies, and successors, and the company requesting you to complete this Assessment (THE GROUP).

Accept

PROCEED TO NEXT STEP

[I have an existing account >](#)

TONY ROBBINS

Click on the Complete Assessment button to begin your assessment.

Assessment	Status	Date/Time	Actions
DISC Self	<input checked="" type="checkbox"/> Completed	2/1/2018 9:45:30 PM	Thank You

WELCOME BACK (ACCOUNT NAME)

Below is a record of the disc assessments that you have previously taken. You can redownload your results from each assessment or you can begin a new assessment.

BEGIN NEW ASSESSMENT

Assessment	Status	Date/Time	Actions
DISC Self	<input checked="" type="checkbox"/> Completed	2/1/2018 9:45:30 PM	DOWNLOAD RESULTS
Assessment	Status	Date/Time	Actions
DISC Self	<input checked="" type="checkbox"/> Completed	2/1/2018 9:45:30 PM	DOWNLOAD RESULTS
Assessment	Status	Date/Time	Actions
DISC Self	<input checked="" type="checkbox"/> Completed	2/1/2018 9:45:30 PM	DOWNLOAD RESULTS
Assessment	Status	Date/Time	Actions
DISC Self	<input checked="" type="checkbox"/> Completed	2/1/2018 9:45:30 PM	DOWNLOAD RESULTS

WELCOME (ACCOUNT NAME)

To begin your first assessment please click below.

BEGIN ASSESSMENT

Welcome, Michael

Demographics Questionnaire (Optional)

What is this?

Our survey data is sometimes utilized for internal research purposes to ensure that the assessments do not discriminate against any protected groups per the EEOC. Throughout this process, all identifying information is removed and data is kept strictly confidential. Please indicate whether we may utilize your data for research. Your participation is completely optional.

May we use your anonymized data for research purposes?

Yes No

What is your age?

Choose one ...

Which of the following best represents your racial or ethnic heritage?

Choose one ...

Other Status

Choose one ...

Which of these four generations applies to you?

Choose one ...

What is your gender?

Choose one ...

Submit Answers

I do not wish to participate, skip questions.

DEMOGRAPHICS QUESTIONNAIRE (OPTIONAL)

HOW TO USE

Our survey data is sometimes utilized for internal research purposes to ensure that the assessments do not discriminate against any protected groups per the EEOC. Throughout this process, all identifying information is removed and data is kept strictly confidential. Please indicate whether we may utilize your data for research. Your participation is completely

May we use your anonymized data for research purposes?

Yes No

What is your age?

Choose one ...

Which of the following best represents your racial or ethnic heritage?

Choose one ...

Other Status

Choose one ...

Which of these four generations applies to you?

Choose one ...

What is your gender?

Choose one ...

SUBMIT ANSWERS

SKIP THIS STEP

DISC Online Assessment

How To Respond to this DISC Questionnaire

- On the following pages, you will be presented with 24 sets of four words each and then 6 sets of two statements each.
- Read the four words in each set carefully. Think about how accurately each word **describes you in your selected focus**.
- Select THE one word that **most** accurately describes you in your selected focus. Click the button under the box that says **MOST LIKE ME**.
- Looking at the same set of four words, select THE one word that **least** describes you in your selected focus. Click the button under the box that says **LEAST LIKE ME**.
- Follow the same steps for each of the remaining sets of words by clicking the "NEXT" button. Please be sure to select one "**MOST**" and one "**LEAST**" word in all 24 sets.
- Then, for each of the 6 sets of two statements, click one of the two options.

PLEASE NOTE: If you need to check the meaning of any of the words below, simply hover/click your cursor/finger over the word and a description of the word will be displayed. You may find some of the questions a little challenging to choose between. This is completely normal but please choose the answers that are the closest to you or that were your immediate response. **There are no right or wrong answers.**

X

Assessment Instructions
Click the button next to the word that **MOST** represents you and **LEAST** represents you.

1 / 30

Next ►

	MOST LIKE ME	LEAST LIKE ME
Cheerful	<input type="radio"/>	<input type="radio"/>
Cooperative	<input type="radio"/>	<input type="radio"/>
Obliging	<input type="radio"/>	<input type="radio"/>
Persuasive	<input type="radio"/>	<input type="radio"/>

DISC ASSESSMENT

HOW TO USE

- On the following pages, you will be presented with 24 sets of four words each and then 6 sets of two statements each.
- Read the four words in each set carefully. Think about how accurately each word **describes you in your selected focus**.
- Select THE one word that **most** accurately describes you in your selected focus. Click the button under the box that says **MOST LIKE ME**.
- Looking at the same set of four words, select THE one word that **least** describes you in your selected focus. Click the button under the box that says **LEAST LIKE ME**.
- Follow the same steps for each of the remaining sets of words by clicking the "NEXT" button. Please be sure to select one "**MOST**" and one "**LEAST**" word in all 24 sets.
- Then, for each of the 6 sets of two statements, click one of the two options.

PLEASE NOTE: If you need to check the meaning of any of the words below, simply hover/click your cursor/finger over the word and a description of the word will be displayed. You may find some of the questions a little challenging to choose between. This is completely normal but please choose the answers that are the closest to you or that were your immediate response. **There are no right or wrong answers.**

Assessment Instructions
Click the button next to the word that **MOST** represents you and **LEAST** represents you.

NEXT >

1 / 30

	MOST LIKE ME	LEAST LIKE ME
Cheerful	<input type="radio"/>	<input type="radio"/>
Cooperative	<input type="radio"/>	<input type="radio"/>
Obliging	<input type="radio"/>	<input type="radio"/>
Persuasive	<input type="radio"/>	<input type="radio"/>



DISC Online Assessment



Assessment Instructions

Click the button next to the word that **MOST** represents you and **LEAST** represents you.

[◀ Previous](#)[Next ▶](#)

2 / 30

	MOST LIKE ME	LEAST LIKE ME
Jovial	<input checked="" type="radio"/>	<input type="radio"/>
Moderate	<input type="radio"/>	<input checked="" type="radio"/>
Orderly	<input type="radio"/>	<input type="radio"/>
Original	<input type="radio"/>	<input type="radio"/>

DISC ASSESSMENT

Assessment Instructions

Click the button next to the word that **MOST** represents you and **LEAST** represents you.

< PREVIOUS

NEXT >

1 / 30

	MOST LIKE ME	LEAST LIKE ME
Jovial	<input checked="" type="radio"/>	<input type="radio"/>
Moderate	<input type="radio"/>	<input checked="" type="radio"/>
Orderly	<input type="radio"/>	<input type="radio"/>
Original	<input type="radio"/>	<input type="radio"/>

DISC ASSESSMENT

Assessment Instructions

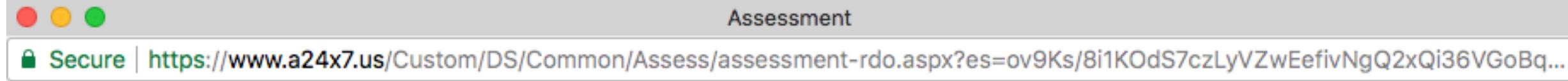
Click the button next to the word that **MOST** represents you and **LEAST** represents you.

< PREVIOUS

NEXT >

1 / 30

	MOST LIKE ME	LEAST LIKE ME
Jovial	<input checked="" type="radio"/>	<input type="radio"/>
Moderate	<input type="radio"/>	<input checked="" type="radio"/>
Orderly	<input type="radio"/>	<input type="radio"/>
Original	<input type="radio"/>	<input type="radio"/>



DISC Online Assessment



You have completed the assessment. Click the button below to submit your answers.

[Submit Answers](#)

[Review Answers](#)

DISC ASSESSMENT

You have completed your assessment. Click the button below to submit your answers.

[SUBMIT](#)

[REVIEW ANSWERS](#)

YOUR DISC ASSESSMENT RESULTS

Below is a quick overview of your disc results. To see your full results and to learn more about them download the full report by clicking the "download full results" button, or you can also email yourself a copy of the report by clicking the "email full report" button and download it from there.

[DOWNLOAD FULL RESULTS](#)

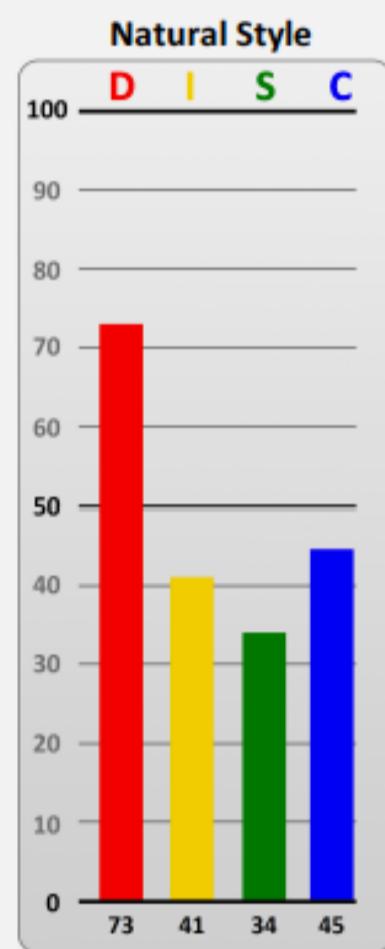
[EMAIL FULL RESULTS](#)

UNDERSTANDING DISC

DISC is a simple, practical, easy to remember and universally applicable model. It focuses on individual patterns of external, observable behaviors and measures the intensity of characteristics using scales of directness and openness for each of the four styles:

Dominance, Influence, Steadiness, and Conscientious.

DISC RESULTS FOR MICHAEL FOLTZER



D = Dominance: How you deal with Problems and Challenges

Assertive, Results Focused, Rapid Decisions, Will Seek Challenges, Can Be Aggressive and Impatient, Desires to Lead.

I = Influence: How you deal with People and Contacts

Very Outgoing & Persuasive, Very People Oriented, Quite Optimistic Outlook, Strong Communication Skills, Likes to have Variety in their day.

S = Steadiness: How you deal with Pace and Consistency

Very Patient & Favors Stability and Structure. Not a Risk Taker, Likes to operate at a Steady, Even Pace.

C = Compliance/Structure: How you deal with Procedures and Constraints

Date, Fact and Analysis Based. Precise and Accurate Trust in the Value of Structure, Standards and Order. Sees the value of "Rules".

Michael, you score like those who love challenges and competition. You tend to take risks that others would not attempt, and you usually find those gambits successful. As a leader, your competitive spirit allows you to take your team to new heights. You enjoy a good challenge and appreciate that trait in your peers, likewise.

You tend to rely more heavily on your own opinions than on the evaluations of others. This is a symptom of your independence and can potentially lead to some problems, especially where rules, details, or minutiae are concerned. This may result in cut corners or overlooked details. You may balance this by striving to seek input from those who might have more expertise in a particular area.

You have many ideas and opinions of your own and a high degree of confidence in those ideas. It might be said that people who score like you tend to have a rather visible ego presence. However, those who are able to manage this can nevertheless thrive in a more people-friendly work climate.

For your full Disc breakdown download or email your results here.

[DOWNLOAD FULL RESULTS](#)

[EMAIL FULL RESULTS](#)

A SPECIAL OFFER FOR YOU

Take the first step towards a better life whether its in your career or personal development with this outstanding product offer

THE PERSONAL COACHING COLLECTION: FIND YOUR TRUE GIFT

A thriving entrepreneur himself, Robbins has come to understand that no matter what your background, there's a universal element in professional fulfillment that stems from discovering your true gift. Find Your True Gift: 3 Paths to Maximizing Impact in Your Career is designed to help you uncover what truly brings joy and fulfillment in your work. This program will help you:

- Uncover what truly drives you and find the secret to fulfillment
- Restore your sense of drive and commitment
- Recognize your inherent resources and strengths
- Develop a greater understanding of others around you

[FIND YOUR TRUE GIFT NOW](#)

