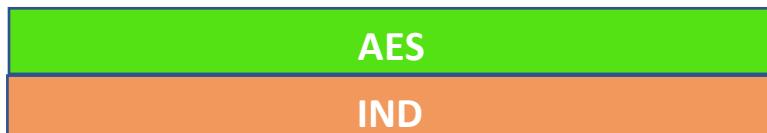


## Motivator Agreements within the Value Set

\*Agreements take place when there is more agreement than conflict between values. These scenarios represent common agreements between values.

- **High Aesthetic | High Individualistic** = both represent creativity, out-of-the-box ideas, and uniqueness.



- **High Individualistic | Low regulatory** = both represent independence and personal freedom.



- **High Economic | High Power** = both represent competitive, controlling, self-interested ideas.



- **Low Individualistic | High Altruistic** = both represent a willing and an accommodating attitude.



- **Low Economic | High Altruistic** = both represent the interest of others over self.



# Motivator Conflicts within the Value Set

\*Conflicts take place when there is less agreement and more conflict between two or more values. These scenarios represent common disagreements between values. Conflicts can be internal or external.

## INTERNAL CONFLICT COMBINATIONS

- **High Economic | Low Power** = wants to win, but will not put self in the position to win or not play hard enough to win.



- **High Individualistic | High Regulatory** = desires unique and exciting things, but may be risk adverse.

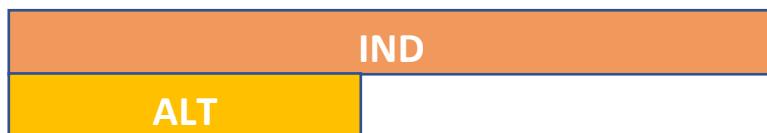


- **Low Economic | High Power** = desires to control one's own destiny but lacks the competitive spirit to make it happen.



## EXTERNAL CONFLICT COMBINATIONS

- **High Individualistic | Low Altruistic** = may appear self-centered.



- **High Power | High Regulatory | High Theoretical** = this creates a know-it-all



- **High Economic | Low Altruistic** = will be seen as selfish and suspicious of others.



## Interesting Combinations within the Value Set

- **The Workaholic** = Low Aesthetic | High Economic: Pragmatic and tangible approaches that bring concrete and reliable results, with a focus on self-interest, economic gains, and achieving real-world returns on efforts.



- **The Experimenter** = High Aesthetic | High Theoretical: The desire to try new things and have unique and interesting experiences, along with the desire to know what it's like, just for the sake of knowing.



- **The Creative V** = Aesthetic | Economic | Individualistic create the letter V (horizontal): This combination represents a passion for something artistically. The deeper the V, the more likely this is the case.

