

Statements set examples: Hartman Value Profile

The report is broken into two parts consisting of world and self. **From an axiological perspective, the report outlines how well the individual sees and comprehends the world around him and how well the individual understands themselves.**

The world and self are each split into three distinct dimensions:

- **World:** Empathy (Intrinsic), Practical Judgment/Thinking (Extrinsic), System Judgment (Systemic)
- **Self:** Self Esteem (Intrinsic), Role Awareness (Extrinsic), Self-Direction (Systemic)

The statements consist of words that describe the thinking patterns of the individuals relative to the dimension under consideration.

- The **first** example tends to be more "positive" in that it reflects greater clarity and balance relative to the attention paid to the dimension.
- The **second** example is more negative, meaning that the individual has little or no clarity relative to the dimension.

*Note that in the World section, there is also an **unconventional** statement. These statements only occur in the world analysis and unconventional always indicates specific thinking patterns that indicate individualism, creativity, out of the box thinking, unique perspectives to problem solving.*

WORLD DIMENSION

	"Positive"	"Negative"	Unconventional
EMPATHY	You are a keenly perceptive individual who has an excellent capacity for seeing and appreciating the inner worth and individuality of others. You are optimistic and concerned about others but may tend to become too personally involved with others, to become too sensitive about what others think or say. You tend to open more readily to those who meet your idealistic and preset ideas and expectations.	You are a very skeptical, critical person who tends to underestimate the positive potential of others and over emphasize the negative potential. You have the ability to evaluate the character flaws and shortcomings of others, but are likely to be too critical of, extremely impatient with, and suspicious of others, especially when they do not measure up.	You have a highly individualistic and unconventional view of others. You are likely to be very inventive and novel in your ideas about others and are likely to shift your attitudes between two extreme positions: (1) sometimes being highly sensitive to the needs and interests of others, over trusting others and becoming too involved with others, and (2) sometimes being overly cautious and suspicious of the intentions of others.

PRACTICAL THINKING	<p>You have an excellent capacity for practical, common sense thinking and for concrete organization. You tend to be somewhat skeptical and cautious in your thinking leading to a 'Doubting Thomas Attitude' when dealing with practical situations. You tend to rely on what you think ought to be the case rather than your excellent common sense.</p>	<p>You do not have a clear sense of what is happening around you. You overestimate the worth of material values, 'now' oriented thinking, status and social recognition, and practical results. As a result, you will be biased in your thinking and will likely be unable to clearly see what is needed to get things done. You are likely to have difficulty deciding what is important in crucial problem situations.</p>	<p>You are a very unconventional, non-conformist thinker who tends to see practical, concrete values in patterns which others, because of a more traditional way of thinking, are likely to miss. Moreover, you tend to be a very pragmatic, now oriented individual whose individualism may generate cautiously discrete and skeptical attitudes, especially when things do not work out as planned.</p>
SYSTEM JUDGMENT	<p>You have an outstanding capacity to see and appreciate the need for system, order, and authority. You are a proactive thinker and planner who will organize and structure your thinking as well as the environment around you. You are an integrative thinker who has an excellent ability to see the total picture, an analytical thinker and planner who has a strong sense of excellence, and an expectation that things be done right.</p>	<p>You have an unclear sense of structure and order which, in combination with your strong sense of perfectionism, can lead to a rigid, stubborn view of things. You tend to demand that things be ordered and organized into a preset, pre-organized view. Your stubborn insistence on your own way will likely lead you to hold onto ideas and practices even though circumstances around you show that you should change.</p>	<p>You are an individualist who will tend to overtly or covertly get things done in your own unique, creative, and original way. Your individualism can generate an overly skeptical and cautious attitude which can lead to a 'chip on the shoulder' attitude when things do not work out as you expect. You may also become a reactive or retroactive thinker focusing on crises as they occur.</p>

SELF DIMENSION

	“Positive”	“Negative”
SELF ESTEEM	You have an excellent capacity for seeing and appreciating your own inner self worth and unique individuality. You have the ability to realistically assess your strengths and limitations; however, you may tend to over value your own abilities, to feel that others do not give you enough credit for your accomplishments.	You do not currently have a clear sense of inner self worth and are depreciating your self-worth, generating feelings of inner self doubt, inner self insecurity, guilt and inadequacy; especially when you do not measure up to your idealistic and perfectionistic expectations or to the expectations of others. You are likely to blow up your own imperfections and to become sensitive to what others think or say about you.
ROLE AWARENESS	You have an excellent capacity for both seeing and understanding the importance of social/role image, of social status and recognition. You have the ability to see and understand the importance of your social/role achievements; however, at present you are not certain either that you are performing to your potential or that your current situation is allowing you to contribute to your potential	You tend to pay excessive attention to a social/role image which you do not clearly see or understand. As a result, you will likely overestimate your ability to perform, generating a false confidence that you can accomplish anything. You are also likely to overestimate the importance of social/role image, status, and role recognition.
SELF DIRECTION	You have an excellent capacity to see and appreciate your self-direction and inner principles which organize and guide your conduct. You have an excellent ability to see and set clear, realistic self-goals and the ability to persistently stay on target regardless of circumstances. Your compulsive drive to attain your goals may turn into a stubborn insistence that your way is right regardless of circumstances.	You have the ability to understand your self-direction but are currently uncertain about what your goals ought to be, indecisive about what principles ought to guide your conduct, and in a holding pattern concerning self-development. You are likely to delay decisions and actions until your direction becomes more certain; and, since you are uncertain about what direction is best, you may not always demand the best out of yourself.