Data Transformation and Visualization

✓ Data Transformation in Power Query

Open the dataset in **Power BI** and use Power Query to clean and transform the data:

1. Remove Unnecessary Columns

Remove RowNumber and Surname (not relevant for analysis).

2. Rename Columns

- Make column names more readable:
 - o CreditScore → Credit Score
 - o NumOfProducts → Number of Products
 - HasCrCard → Has Credit Card
 - o IsActiveMember → Active Member
 - EstimatedSalary → Estimated Salary

3. Data Type Conversion

- · Convert data types where necessary:
 - CustomerId → Text
 - Credit Score, Age, Tenure, Balance, Number of Products, Estimated
 Salary → Whole Number/Decimal
 - o Exited → Binary (0 or 1)

4. Handle Missing Values

• Fill missing values with defaults or drop rows with excessive missing data.

5. Create Custom Columns

- Create new calculated columns:
 - Age Group → Create using if-else conditions:
 - 18-25 → "Young"
 - 26-35 → "Adult"
 - 36-50 → "Middle-aged"
 - 51+ → "Senior"
 - o **Balance Status** → Create a column to classify balance status:

- Balance = 0 → "Zero Balance"
- Balance > 0 → "Active Balance"
- o **Retention Status** → Based on Exited column:
 - 0 → "Retained"
 - 1 → "Churned"

6. Transform Binary Data to Labels

- Convert Gender, Exited, Active Member, and Has Credit Card to descriptive labels:
 - o 1 → "Yes"
 - o 0 → "No"

🙀 Visualization Ideas in Power BI

Use the transformed data to create the following visualizations:

- 1. Churn Rate Overview
- Chart Type: Donut Chart
 - Display the percentage of customers who have exited (Exited) vs retained.

2. Churn Rate by Geography

- **Chart Type:** Stacked Column Chart
 - X-axis → Geography
 - Y-axis → Count of Customers
 - Grouping → Exited (Yes/No)

3. Credit Score Distribution

- **Chart Type:** Histogram
 - X-axis → Credit Score
 - Y-axis → Number of Customers

4. Balance vs. Credit Score

- Chart Type: Scatter Plot
 - X-axis → Credit Score
 - Y-axis → Balance
 - Color → Exited (Yes/No)

5. Customer Retention by Age Group

- Chart Type: Clustered Column Chart
 - X-axis → Age Group
 - Y-axis → Count of Customers
 - Grouping → Exited

6. Churn by Number of Products

- Chart Type: Stacked Bar Chart
 - X-axis → Number of Products
 - Y-axis → Count of Customers
 - Color → Exited

7. Active Members and Churn Rate

- **Chart Type:** Stacked Bar Chart
 - X-axis → Active Member
 - Y-axis → Count of Customers
 - Color → Exited

8. Balance Status vs Geography

- **Chart Type:** Stacked Column Chart
 - X-axis → Geography

- Y-axis → Count of Customers
- Grouping → Balance Status

9. Correlation Between Credit Score and Age

- **Chart Type:** Scatter Plot
 - X-axis → Age
 - Y-axis → Credit Score
 - Color → Exited

10. Gender-based Churn Rate

- **Chart Type:** Clustered Bar Chart
 - X-axis → Gender
 - Y-axis → Count of Customers
 - Color → Exited

- Create a Dashboard combining the most important charts.
- Use **Filters** for Geography, Gender, Number of Products, and Age Group.
- Add **Drill-throughs** to explore detailed customer behavior.
- Create a **KPI Card** to display churn rate, average credit score, and balance.