```
In [1]: import pandas as pd
      import numpy as np
      import matplotlib.pyplot as plt
      import seaborn as sns
      import statsmodels.formula.api as smf
      from statsmodels.graphics.regressionplots import influence_plot
      import warnings
      warnings.filterwarnings ("ignore")
In [2]: data1 = pd.read_csv(r"C:\Users\vishal gajarmal\Downloads\50_Startups.csv")
In [3]: data1.head()
Out[3]:
          R&D Spend Administration Marketing Spend
                                                                    Profit
       0
           165349.20
                           136897.80
                                           471784.10 New York 192261.83
           162597.70
                           151377.59
                                           443898.53 California
                                                               191792.06
           153441.51
                          101145.55
                                           407934.54
                                                               191050.39
                                                        Florida
           144372.41
                          118671.85
                                           383199.62 New York
                                                               182901.99
           142107.34
                           91391.77
                                           366168.42
                                                        Florida 166187.94
In [4]: data1.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 50 entries, 0 to 49
Data columns (total 5 columns):
              Non-Null Count Dtype
# Column
0 R&D Spend
                  50 non-null float64
   Administration 50 non-null float64
2 Marketing Spend 50 non-null float64
3 State
               50 non-null object
               50 non-null
4 Profit
                            float64
dtypes: float64(4), object(1)
memory usage: 2.1+ KB
In [5]: data1.isna().sum()
Out[5]:R&D Spend
      Administration 0
      Marketing Spend 0
      State
                   0
      Profit
      dtype: int64
In [6]: data1.corr()
```

Out[6]:

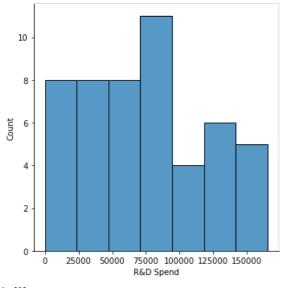
|]: | | R&D Spend | Administration | Marketing Spend | Profit |
|------|--------------|-----------|----------------|-----------------|----------|
| | R&D Spend | 1.000000 | 0.241955 | 0.724248 | 0.972900 |
| Adı | ministration | 0.241955 | 1.000000 | -0.032154 | 0.200717 |
| Mark | eting Spend | 0.724248 | -0.032154 | 1.000000 | 0.747766 |
| | Profit | 0.972900 | 0.200717 | 0.747766 | 1.000000 |

In [7]: data1.describe()

| Out[7]: | R&D Spend | Administration | Marketing Spend | Profit |
|---------|---------------|----------------|-----------------|---------------|
| count | 50.000000 | 50.000000 | 50.000000 | 50.000000 |
| mean | 73721.615600 | 121344.639600 | 211025.097800 | 112012.639200 |
| std | 45902.256482 | 28017.802755 | 122290.310726 | 40306.180338 |
| min | 0.000000 | 51283.140000 | 0.000000 | 14681.400000 |
| 25% | 39936.370000 | 103730.875000 | 129300.132500 | 90138.902500 |
| 50% | 73051.080000 | 122699.795000 | 212716.240000 | 107978.190000 |
| 75% | 101602.800000 | 144842.180000 | 299469.085000 | 139765.977500 |
| max | 165349 200000 | 182645 560000 | 471784 100000 | 192261 830000 |

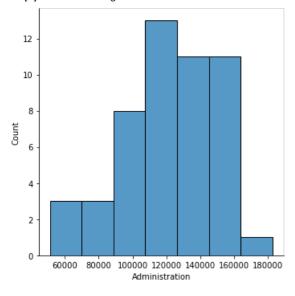
In [8]: sns.displot(data1['R&D Spend'])

Out[8]:<seaborn.axisgrid.FacetGrid at 0x23d298c0df0>



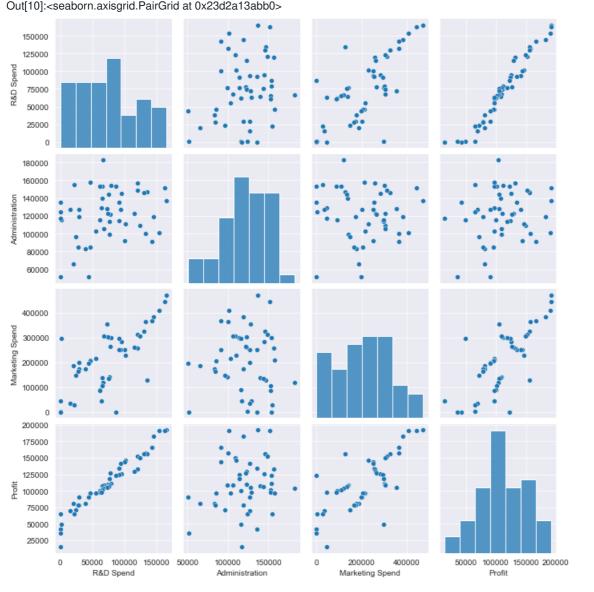
In [9]: sns.displot(data1['Administration'])

Out[9]:<seaborn.axisgrid.FacetGrid at 0x23d2a0090d0>



Use scatterplot between variables along with hist

In [10]: sns.set_style(style='darkgrid') sns.pairplot(data1)



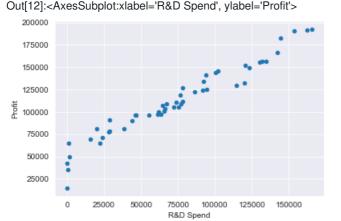
Finding outliers

In [11]: data1.plot(kind='box')

Out[11]:<AxesSubplot:>



In [12]: data1.plot(kind='scatter',x='R&D Spend',y='Profit')



In [18]: data1=data1.rename({'R&D Spend':'RDS','Administration':'ADMS','Marketing Spend':'MKTS'},axis=1)

In [19]: data1["State"]=data1['State'].astype("category")

In [20]: data1.info()

<class 'pandas.core.frame.DataFrame'> RangeIndex: 50 entries, 0 to 49 Data columns (total 5 columns):

Column Non-Null Count Dtype

... ----- ------

0 RDS 50 non-null float64

1 ADMS 50 non-null float64

2 MKTS 50 non-null float64

3 State 50 non-null category

4 Profit 50 non-null float64

dtypes: category(1), float64(4)

memory usage: 1.9 KB

Preparing a model

In [21]: model=smf.ols("Profit~MKTS+ADMS+RDS",data=data1).fit()

In [22]: model.fittedvalues

Out[22]:0 192521.252890 1 189156.768232 182147.279096 3 173696.700026 4 172139.514183 5 163580.780571 158114.096669 6 7 160021.363048 8 151741.699699 9 154884.684110 10 135509.016367 11 135573.712961 12 129138.054182 13 127487.991663 14 149548.646335 15 146235.159985 16 116915.405401 17 130192.447208 18 129014.226806 19 115635.216367 20 116639.669231 21 117319.451640 22 114706.981717 23 109996.615221 24 113362.966113 25 102237.725065 26 110600.575350 27 114408.071457 28 101660.026005 29 101794.983452 30 99452.372936 31 97687.856276 32 99001.328985 33 97915.007805 34 89039.273741 35 90511.599568 36 75286.174585 37 89619.537708 38 69697.430648 39 83729.011977 40 74815.953991 41 74802.556239 42 70620.411821 43 60167.039963 44 64611.354916 45 47650.649687 46 56166.206853 47 46490.588983 48 49171.388158 49 48215.134111 dtype: float64

In [23]: model.resid

```
Out[23]:0
           -259.422890
       1
           2635.291768
           8903.110904
           9205.289974
       3
       4
           -5951.574183
       5
          -6589.660571
       6
          -1991.586669
       7
          -4268.763048
       8
           470.070301
       9
          -5124.724110
       10
           10612.933633
           8685.687039
       11
          12447.465818
       12
       13
           6819.358337
       14 -16945.996335
       15 -16318.119985
       16
          10077.524599
           -4822.077208
       17
       18
          -4747.326806
       19
           7141.643633
       20
           1834.360769
       21
           -6006.431640
       22
           -4354.731717
       23
           -1262.625221
       24
          -4810.926113
       25
           5166.614935
       26
           -4867.035350
       27
           -9399.761457
       28
           1622.353995
       29
           -790.343452
       30
           485.217064
       31
           -204.296276
       32
           -1573.488985
       33
          -1136.087805
           7673.526259
       34
       35
           5967.910432
       36
          15422.015415
       37
            329.602292
       38
          11531.629352
       39
           -2723.251977
       40
           3423.956009
       41
           2996.273761
       42
            878.078179
       43
           9591.940037
       44
           588.975084
       45 17275.430313
       46
           -6675.456853
       47
          -3930.858983
          -13497.978158
       49 -33533.734111
       dtype: float64
In [24]: model.params
Out[24]:Intercept 50122.192990
                   0.027228
       MKTS
       ADMS
                   -0.026816
       RDS
                   0.805715
       dtype: float64
In [25]: (model.rsquared,model.rsquared_adj)
Out[25]:(0.9507459940683246, 0.9475337762901719)
```

t and p - values

In [26]: print(model.tvalues,'\n',model.pvalues)

Intercept 7.626218 1.655077 MKTS **ADMS** -0.525507 **RDS** 17.846374 dtype: float64 Intercept 1.057379e-09

MKTS 1.047168e-01 6.017551e-01 **ADMS RDS** 2.634968e-22

dtype: float64

Build SLR and MLR models for insignificant variables 'ADMS' and 'MKTS'

Also find their tvalues and pvalues

```
In [27]: slr_a=smf.ols("Profit~ADMS",data=data1).fit()
       slr_a.tvalues, slr_a.pvalues
Out[27]:(Intercept 3.040044
        ADMS
                   1.419493
        dtype: float64,
       Intercept 0.003824
        ADMS
                  0.162217
        dtype: float64)
In [28]: slr_m=smf.ols("Profit\sim MKTS",data=data1).fit()
       slr_m.tvalues, slr_m.pvalues
Out[28]:(Intercept 7.808356
        MKTS
                   7.802657
        dtype: float64,
        Intercept 4.294735e-10
        MKTS
                  4.381073e-10
        dtype: float64)
In [29]: mlr_am=smf.ols("Profit~ADMS+MKTS",data=data1).fit()
       mlr_am.tvalues, mlr_am.pvalues
Out[29]:(Intercept 1.142741
        ADMS
                   2.467779
        MKTS
                   8.281039
        dtype: float64,
        Intercept 2.589341e-01
        ADMS
                   1.729198e-02
       MKTS
                  9.727245e-11
        dtype: float64)
```

calculating VIF(variance inflation factor)

```
In [30]: rsq_r=smf.ols("RDS~ADMS+MKTS",data=data1).fit().rsquared vif_r=1/(1-rsq_r)

rsq_a=smf.ols("ADMS~RDS+MKTS",data=data1).fit().rsquared vif_a=1/(1-rsq_a)

rsq_m=smf.ols("MKTS~RDS+ADMS",data=data1).fit().rsquared vif_m=1/(1-rsq_m)

# Putting the values in Dataframe format d1={'Variables':['RDS','ADMS','MKTS'],'Vif':[vif_r,vif_a,vif_m]} Vif_df=pd.DataFrame(d1) Vif_df

Out[30]: Variables Vif

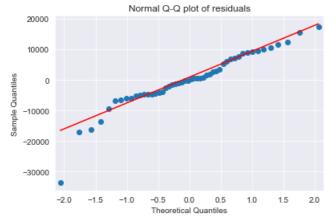
O RDS 2.468903

1 ADMS 1.175091

2 MKTS 2.326773
```

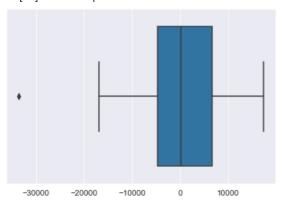
Test for Normality of Residuals (Q-Q Plot) using residual model (model.resid)

```
In [32]: import statsmodels.api as sm
sm.qqplot(model.resid,line='q')
plt.title("Normal Q-Q plot of residuals")
plt.show()
```



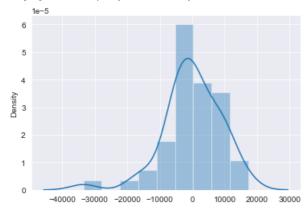
In [33]: sns.boxplot(model.resid)

Out[33]:<AxesSubplot:>



In [34]: sns.distplot(model.resid)

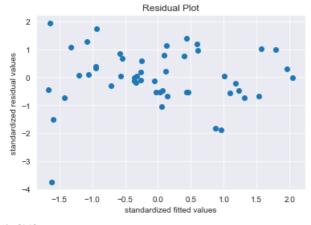
Out[34]:<AxesSubplot:ylabel='Density'>



Residual plot for Homoscedasticity

 $\label{eq:ln} \mbox{In [35]: } \textbf{def} \mbox{ standard_values(vals) : } \textbf{return (vals-vals.mean())/vals.std()}$

In [36]: plt.scatter(standard_values(model.fittedvalues),standard_values(model.resid)) plt.title('Residual Plot') plt.xlabel('standardized fitted values') plt.ylabel('standardized residual values') plt.show()



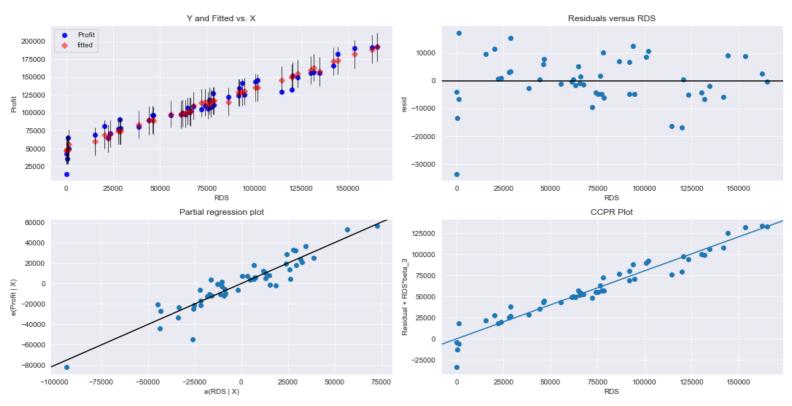
In [39]: standard_values(model.resid).mean()

Residual vs Regression Plot

In [42]: fig=plt.figure(figsize=(15,8))
sm.graphics.plot_regress_exog(model,'RDS',fig=fig)
plt.show()

eval_env: 1

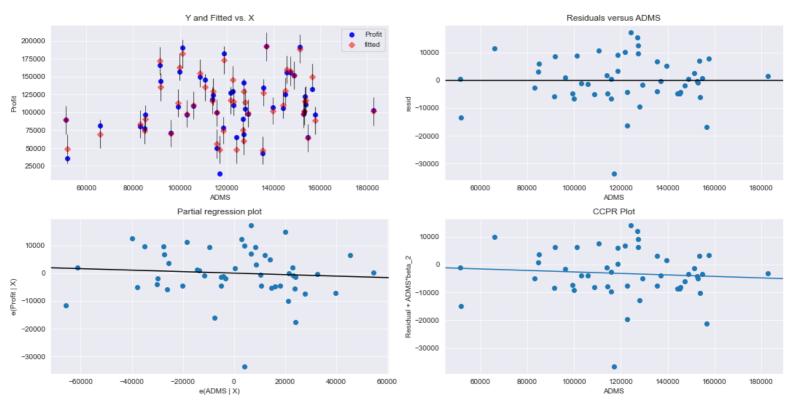
Regression Plots for RDS



In [43]: fig=plt.figure(figsize=(15,8))
 sm.graphics.plot_regress_exog(model,'ADMS',fig=fig)
 plt.show()

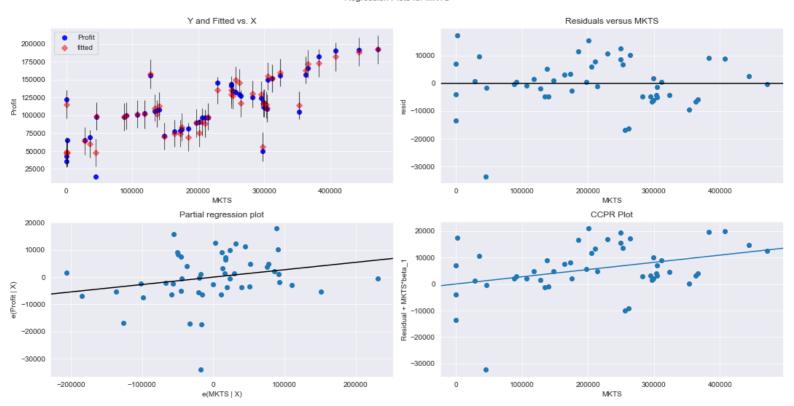
eval_env: 1

Regression Plots for ADMS



In [44]: fig=plt.figure(figsize=(15,8))
sm.graphics.plot_regress_exog(model,'MKTS',fig=fig)
plt.show()

eval_env: 1

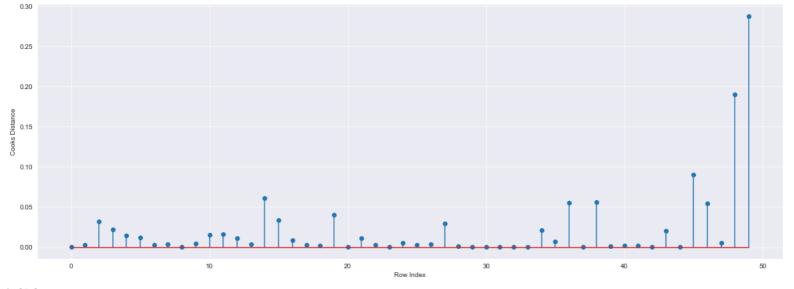


Model Deletion Diagnostics

In [45]: (c,_)=model.get_influence().cooks_distance

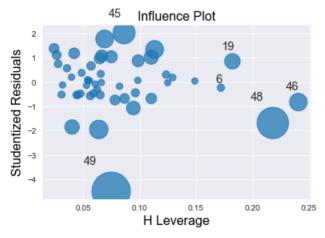
Cook Distance

```
Out[45]:array([3.21825244e-05, 3.27591036e-03, 3.23842699e-02, 2.17206555e-02,
           1.44833032e-02, 1.17158463e-02, 2.91766303e-03, 3.56513444e-03,
           4.04303948e-05, 4.86758017e-03, 1.51064757e-02, 1.63564959e-02,
           1.15516625e-02, 4.01422811e-03, 6.12934253e-02, 3.40013448e-02,
           8.33556413e-03, 3.30534399e-03, 2.16819303e-03, 4.07440577e-02,
           4.25137222e-04, 1.09844352e-02, 2.91768000e-03, 2.76030254e-04,
           5.04643588e-03, 3.00074623e-03, 3.41957068e-03, 2.98396413e-02,
           1.31590664e-03, 1.25992620e-04, 4.18505125e-05, 9.27434786e-06,
           7.08656521e-04, 1.28122674e-04, 2.09815032e-02, 6.69508674e-03,
           5.55314705e-02, 6.55050578e-05, 5.61547311e-02, 1.54279607e-03,
           1.84850929e-03, 1.97578066e-03, 1.36089280e-04, 2.05553171e-02,
           1.23156041e-04, 9.03234206e-02, 5.45303387e-02, 5.33885616e-03,
           1.90527441e-01, 2.88082293e-01])
In [46]: # Plot the influencers using the stem plot
       fig=plt.figure(figsize=(20,7))
       plt.stem(np.arange(len(data1)),np.round(c,5))
       plt.xlabel('Row Index')
       plt.ylabel('Cooks Distance')
       plt.show()
```



In [47]: # Index and value of influencer where C>0.5 np.argmax(c) , np.max(c)

Out[47]:(49, 0.2880822927543262) In [48]: influence_plot(model) plt.show()



In [49]: k=data1.shape[1] n=data1.shape[0] leverage_cutoff = (3*(k+1))/n leverage_cutoff

Out[49]:0.36

In [51]: data1[data1.index.isin([44,45,46,47,48,49])]

| Out[51]: | RDS | ADMS | MKTS | State | Profit |
|----------|----------|-----------|-----------|------------|----------|
| 44 | 22177.74 | 154806.14 | 28334.72 | California | 65200.33 |
| 45 | 1000.23 | 124153.04 | 1903.93 | New York | 64926.08 |
| 46 | 1315.46 | 115816.21 | 297114.46 | Florida | 49490.75 |
| 47 | 0.00 | 135426.92 | 0.00 | California | 42559.73 |
| 48 | 542.05 | 51743.15 | 0.00 | New York | 35673.41 |
| 49 | 0.00 | 116983.80 | 45173.06 | California | 14681.40 |

In [52]: data1.head()

| Out[52]: | RDS | ADMS | MKTS | State | Profit |
|----------|-----------|-----------|-----------|------------|-----------|
| 0 | 165349.20 | 136897.80 | 471784.10 | New York | 192261.83 |
| 1 | 162597.70 | 151377.59 | 443898.53 | California | 191792.06 |
| 2 | 153441.51 | 101145.55 | 407934.54 | Florida | 191050.39 |
| 3 | 144372.41 | 118671.85 | 383199.62 | New York | 182901.99 |
| 4 | 142107.34 | 91391.77 | 366168.42 | Florida | 166187.94 |

Improving the model

In [53]: data2=data1.drop(data1.index[[49]],axis=0).reset_index(drop=**True**) data2

| Out[53]: | RDS | ADMS | MKTS | State | Profit |
|----------|-----------|-----------|-----------|------------|-----------|
| 0 | 165349.20 | 136897.80 | 471784.10 | New York | 192261.83 |
| 1 | 162597.70 | 151377.59 | 443898.53 | California | 191792.06 |
| 2 | 153441.51 | 101145.55 | 407934.54 | Florida | 191050.39 |
| 3 | 144372.41 | 118671.85 | 383199.62 | New York | 182901.99 |
| 4 | 142107.34 | 91391.77 | 366168.42 | Florida | 166187.94 |
| 5 | 131876.90 | 99814.71 | 362861.36 | New York | 156991.12 |
| 6 | 134615.46 | 147198.87 | 127716.82 | California | 156122.51 |
| 7 | 130298.13 | 145530.06 | 323876.68 | Florida | 155752.60 |
| 8 | 120542.52 | 148718.95 | 311613.29 | New York | 152211.77 |
| 9 | 123334.88 | 108679.17 | 304981.62 | California | 149759.96 |
| 10 | 101913.08 | 110594.11 | 229160.95 | Florida | 146121.95 |
| 11 | 100671.96 | 91790.61 | 249744.55 | California | 144259.40 |
| 12 | 93863.75 | 127320.38 | 249839.44 | Florida | 141585.52 |
| 13 | 91992.39 | 135495.07 | 252664.93 | California | 134307.35 |
| 14 | 119943.24 | 156547.42 | 256512.92 | Florida | 132602.65 |
| 15 | 114523.61 | 122616.84 | 261776.23 | New York | 129917.04 |
| 16 | 78013.11 | 121597.55 | 264346.06 | California | 126992.93 |
| 17 | 94657.16 | 145077.58 | 282574.31 | New York | 125370.37 |
| 18 | 91749.16 | 114175.79 | 294919.57 | Florida | 124266.90 |
| 19 | 86419.70 | 153514.11 | 0.00 | New York | 122776.86 |
| 20 | 76253.86 | 113867.30 | 298664.47 | California | 118474.03 |
| 21 | 78389.47 | 153773.43 | 299737.29 | New York | 111313.02 |
| 22 | 73994.56 | 122782.75 | 303319.26 | Florida | 110352.25 |
| 23 | 67532.53 | 105751.03 | 304768.73 | Florida | 108733.99 |
| 24 | 77044.01 | 99281.34 | 140574.81 | New York | 108552.04 |
| | 64664.71 | | | | |
| 26 | 75328.87 | 144135.98 | 134050.07 | Florida | 105733.54 |
| 27 | 72107.60 | 127864.55 | 353183.81 | New York | 105008.31 |
| 28 | 66051.52 | 182645.56 | 118148.20 | Florida | 103282.38 |
| 29 | 65605.48 | 153032.06 | 107138.38 | New York | 101004.64 |
| 30 | 61994.48 | 115641.28 | 91131.24 | Florida | 99937.59 |
| 31 | 61136.38 | 152701.92 | 88218.23 | New York | 97483.56 |
| 32 | 63408.86 | 129219.61 | 46085.25 | California | 97427.84 |
| 33 | 55493.95 | 103057.49 | 214634.81 | Florida | 96778.92 |
| 34 | 46426.07 | 157693.92 | 210797.67 | California | 96712.80 |
| 35 | 46014.02 | | 205517.64 | | |
| 36 | 28663.76 | | 201126.82 | | |
| 37 | 44069.95 | | 197029.42 | | |
| 38 | | | 185265.10 | | |
| 39 | | | 174999.30 | | |
| 40 | 28754.33 | | 172795.67 | | |
| 41 | | | 164470.71 | | |
| 42 | 23640.93 | | 148001.11 | | |
| 43 | 15505.73 | | 35534.17 | | |
| 44 | 22177.74 | | 28334.72 | | |
| 45 | 1000.23 | | 1903.93 | | |
| 46 | 1315.46 | | 297114.46 | | |
| 47 | 0.00 | 135426.92 | | | |
| 48 | 542.05 | 51/43.15 | 0.00 | New York | 35673.41 |
| 1 | | | | | |

Building our final model

```
In [56]: while np.max(c)>0.5:
    model=smf.ols("Profit~RDS+ADMS+MKTS",data=data2).fit()
    (c,_)=model.get_influence().cooks_distance
    c
    np.argmax(c) , np.max(c)
    data2=data2.drop(data2.index[[np.argmax(c)]],axis=0).reset_index(drop=True)
    data2
    else:
        final_model=smf.ols("Profit~RDS+ADMS+MKTS",data=data2).fit()
        final_model.rsquared , final_model.aic
        print("Thus model accuracy is improved to",final_model.rsquared)

Thus model accuracy is improved to 0.9613162435129847

In [57]: final_model.rsquared

Out[57]:0.9613162435129847
```

In [58]: data2

| Out[58]: | RDS | ADMS | MKTS | State | Profit |
|----------|----------------------|-----------|------------------------|------------|----------------------|
| 0 | 165349.20 | 136897.80 | 471784.10 | New York | 192261.83 |
| 1 | 162597.70 | 151377.59 | 443898.53 | California | 191792.06 |
| 2 | 153441.51 | 101145.55 | 407934.54 | Florida | 191050.39 |
| 3 | 144372.41 | 118671.85 | 383199.62 | New York | 182901.99 |
| 4 | 142107.34 | 91391.77 | 366168.42 | Florida | 166187.94 |
| 5 | 131876.90 | 99814.71 | 362861.36 | New York | 156991.12 |
| 6 | 134615.46 | 147198.87 | 127716.82 | California | 156122.51 |
| 7 | 130298.13 | 145530.06 | 323876.68 | Florida | 155752.60 |
| 8 | 120542.52 | 148718.95 | 311613.29 | New York | 152211.77 |
| 9 | 123334.88 | 108679.17 | 304981.62 | California | 149759.96 |
| 10 | 101913.08 | 110594.11 | 229160.95 | Florida | 146121.95 |
| 11 | 100671.96 | 91790.61 | 249744.55 | California | 144259.40 |
| 12 | 93863.75 | 127320.38 | 249839.44 | Florida | 141585.52 |
| 13 | 91992.39 | 135495.07 | 252664.93 | California | 134307.35 |
| 14 | 119943.24 | 156547.42 | 256512.92 | Florida | 132602.65 |
| 15 | 114523.61 | 122616.84 | 261776.23 | New York | 129917.04 |
| 16 | 78013.11 | 121597.55 | 264346.06 | California | 126992.93 |
| 17 | 94657.16 | 145077.58 | 282574.31 | New York | 125370.37 |
| 18 | 91749.16 | 114175.79 | 294919.57 | Florida | 124266.90 |
| 19 | 86419.70 | 153514.11 | 0.00 | New York | 122776.86 |
| 20 | 76253.86 | 113867.30 | 298664.47 | California | 118474.03 |
| 21 | 78389.47 | 153773.43 | 299737.29 | New York | 111313.02 |
| 22 | 73994.56 | 122782.75 | 303319.26 | Florida | 110352.25 |
| 23 | 67532.53 | 105751.03 | 304768.73 | Florida | 108733.99 |
| 24 | 77044.01 | 99281.34 | 140574.81 | New York | 108552.04 |
| 25 | 64664.71 | 139553.16 | 137962.62 | California | 107404.34 |
| 26 | 75328.87 | 144135.98 | | | |
| 27 | | 127864.55 | | | |
| 28 | 66051.52 | 182645.56 | 118148.20 | | 103282.38 |
| 29 | 65605.48 | | | | |
| 30 | 61994.48 | | | | 99937.59 |
| 31 | 61136.38 | 152701.92 | | New York | 97483.56 |
| 32 | 63408.86 | 103057.49 | 46085.25 | | |
| 33 34 | 55493.95 46426.07 | 157693.92 | 214634.81 210797.67 | | 96778.92 96712.80 |
| 35 | | 85047.44 | | | |
| 36 | 28663.76 | | | | |
| 37 | 44069.95 | | | | 89949.14 |
| 38 | 20229.59 | | 185265.10 | New York | |
| 39 | 38558.51 | | | California | |
| 40 | 28754.33 | | 172795.67 | California | 78239.91 |
| 41 | 27892.92 | 84710.77 | 164470.71 | Florida | 77798.83 |
| 42 | 23640.93 | 96189.63 | 148001.11 | California | 71498.49 |
| 43 | 15505.73 | | | | |
| 44 | 22177.74 | 154806.14 | 28334.72 | California | 65200.33 |
| 45 | 1000.23 | 124153.04 | 1903.93 | New York | 64926.08 |
| 46 | 1315.46 | 115816.21 | 297114.46 | Florida | 49490.75 |
| 47 | 0.00 | 135426.92 | 0.00 | California | 42559.73 |
| 48 | 542.05 | 51743.15 | 0.00 | New York | 35673.41 |
| | | | | | |

Predict for new data

```
new_data
Out[59]:
           RDS ADMS
                       MKTS
       0 70000 90000 140000
In [60]: final_model.predict(new_data)
Out[60]:0 108727.154753
       dtype: float64
In [61]: pred_y=final_model.predict(data2)
      pred_y
Out[61]:0
          190716.676999
          187537.122227
          180575.526396
      2
       3
          172461.144642
       4
          170863.486721
       5
          162582.583177
          157741.338633
       6
       7
          159347.735318
       8
          151328.826941
       9
          154236.846778
       10
          135507.792682
       11
          135472.855621
       12 129355.599449
       13 127780.129139
       14 149295.404796
       15 145937.941975
       16 117437.627921
       17 130408.626295
       18 129129.234457
       19
          116641.003121
       20
          117097.731866
       21
          117911.019038
       22 115248.217796
       23 110603.139045
       24 114051.073877
       25
          103398.054385
       26
           111547.638935
       27
          114916.165026
       28
          103027.229434
       29
          103057.621761
          100656.410227
       30
       31
           99088.213693
       32
           100325.741335
       33
           98962.303136
       34
           90552.307809
       35
           91709.288672
       36
           77080.554255
       37
           90722.503244
       38
           71433.021956
       39
           85147.375646
       40
           76625.510303
       41
           76492.145175
       42
           72492.394974
       43
           62592.049718
       44
           67025.731107
       45
           50457.297206
       46
           58338.443625
       47
           49375.776655
```

48

In []:

51658.096812

dtype: float64