

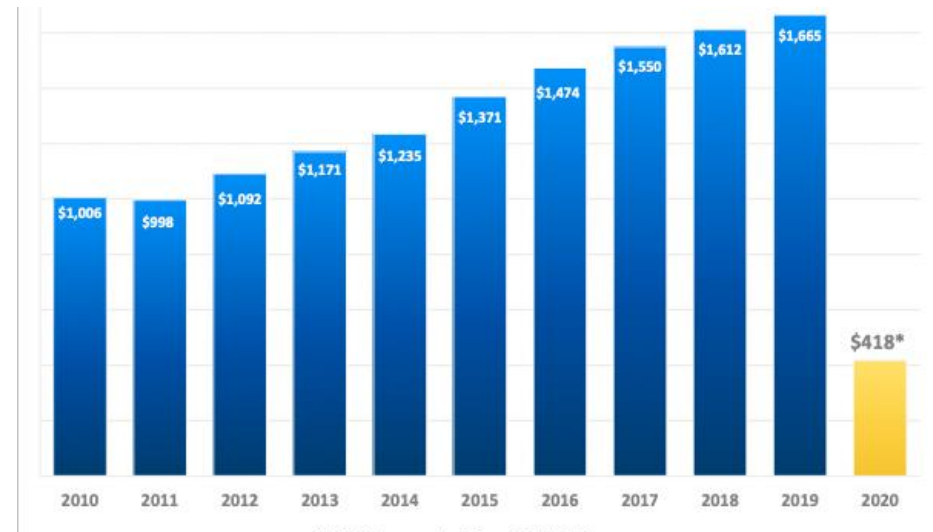
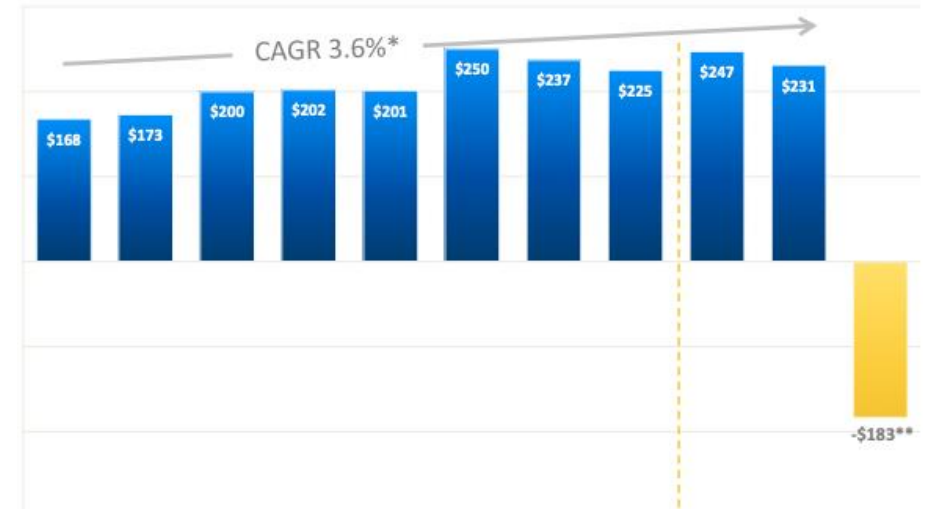


Cineplex Inc. (TSX: CGX)

- **Recommendation:** I recommend buying Cineplex Inc. (TSX: CGX) because it is 52.5% undervalued.
- **Investment Thesis:** The current stock price has been heavily impacted by COVID-19 restrictions and has forced to shut down in many areas of the world
- **Catalysts:** With its adjustments during COVID-19, plans to diversify its investments to expand their revenue sources and the vaccination rollout plan, this stock is a buy and hold until at least Fall of 2022
- **Valuation:** The company's intrinsic value is closer to \$32/share from its current \$15/share
- **Risks:** Profitability measures, delta variant, financial position, negative shareholder's equity

Company Background

- **Industry:** Entertainment (Consumer Cyclical)
- **LTM Financials:** \$176.87 Billion Revenue, \$(246.92M) EBITDA
- **Market Cap:** \$963.38 M
- **LTM Multiples:** 16.13 EV / Revenue; -11.55 EV / EBITDA
- **Products:**
 - Film Entertainment & Content
 - Theatre food services
 - Digital commerce (Cineplex.com, Mobile App, Cineplex Store)
 - Alternative Programming (4D, ScreenX, Recliners)
 - Theatre Exhibition
 - Media
 - Cinema Media (Advertising)
 - Digital Place-Based (Partnership with Restaurants and Banks)
 - Amusement and Leisure
 - Arcades, rec rooms, and other entertainment venues
 - Location-Based Entertainment
 - Rec Room, Playdium



Cost Control	Liquidity Measures
<p>Worked with landlords and real estate partners to abate and defer lease costs</p> <p>Employee layoffs and voluntary salary reductions</p> <p>Benefited from government wage subsidy programs such as CEWS</p> <p>Reduced operating costs and targeted renegotiations with key suppliers</p> <p>Near-term CAPEX guidance significantly reduced</p> <p>Continued suspension of dividend payments</p>	<ul style="list-style-type: none"> • Amended credit facility to provide waivers to Q4 2021 • Secured \$305M additional liquidity through convertible debenture offering and another \$250M in second lien note • Received \$60M for the reorganization of joint operation with SCENE • Received \$57M for the sale of Company's head office building • Other, including tax refunds

Investment Thesis

COVID-19 Shutdown

Catalysts

COVID-19 Efficiency Measures

- Reduced Rent + Payroll costs as well as other fixed expenses
- High Liquidity

Plans to Diversify

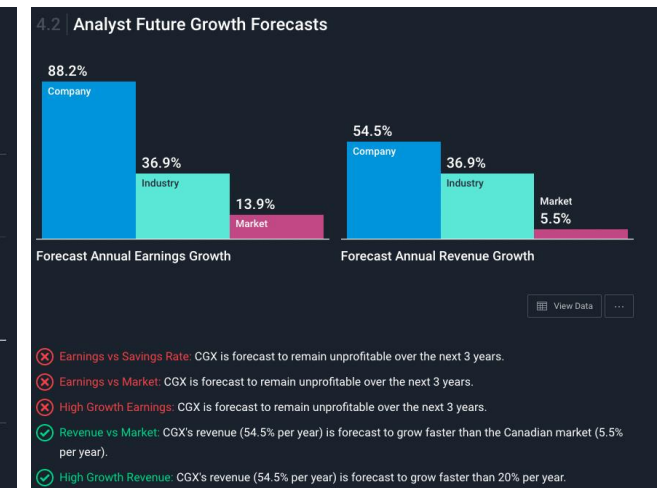
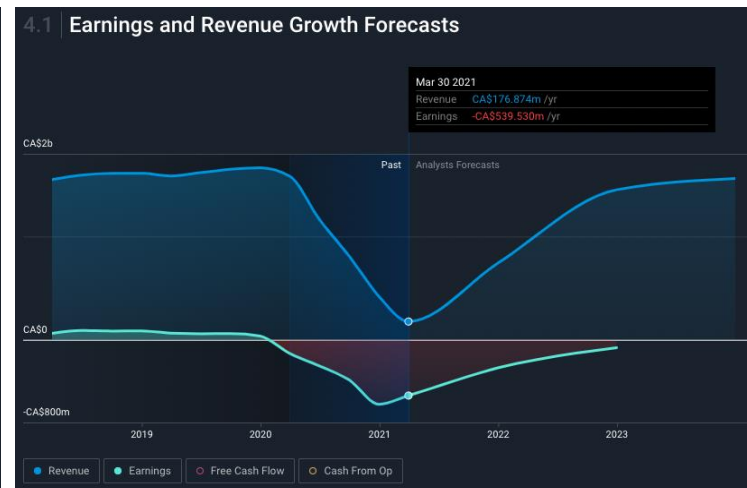
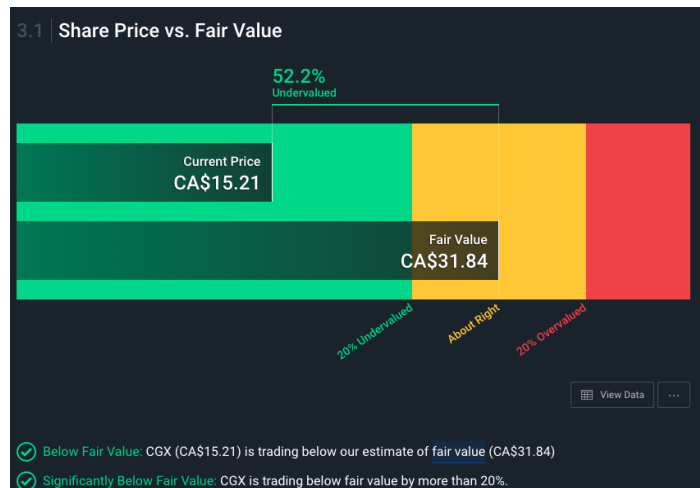
- Online streaming
- Cineplex Media (2019, revenue up 3%)

Full Capacity Re-Opening

- Early stage 3 reopening (ongoing vaccine) – 70%
- Theatre revenue still represents bulk of revenue



Valuation Summary



Key Risk Factors



Profitability Measures

Currently unprofitable and not forecast to become profitable over the next 3 years



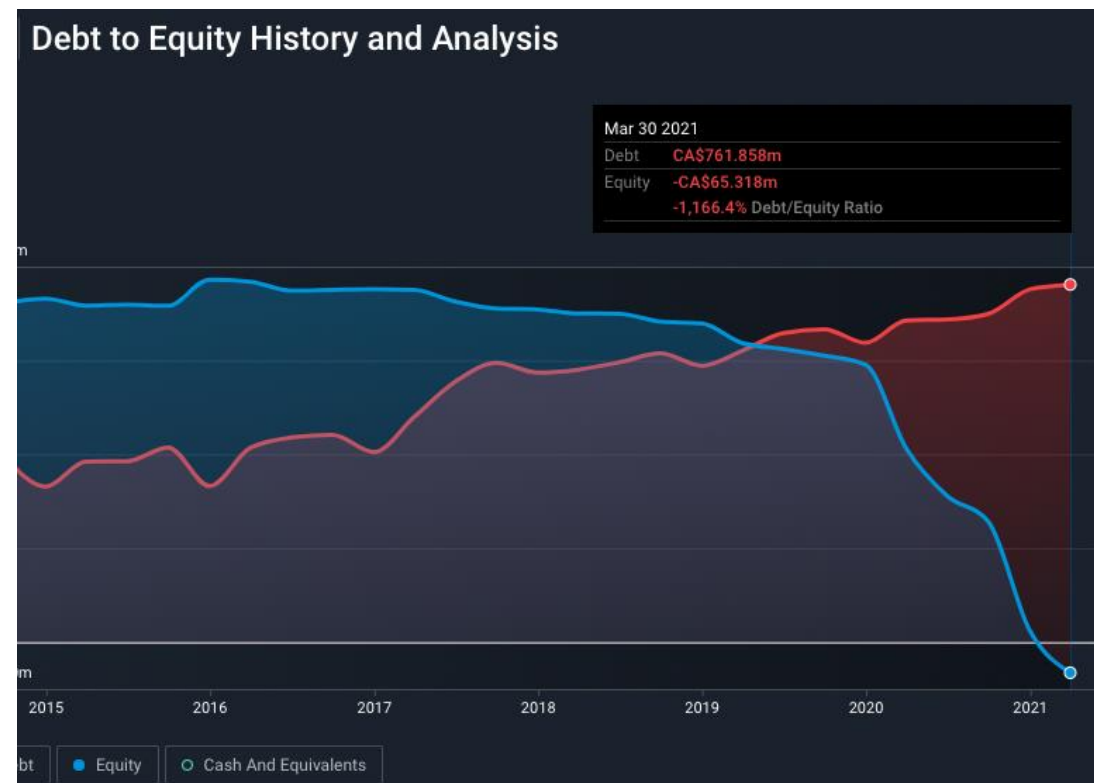
Financial Position

Has less than 1 year of cash runway + Delta Variance



Negative Shareholders Equity

Negative shareholders equity



Summary and Recommendations

- I recommend buying and holding Cineplex Inc. until Fall 2022 or \$45-50/share
- Re-openings around the world lead to more theatre revenue
- Biggest theatre entertainment company in Canada
- Diversification plans can reinforce future pitfalls